



RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Réception des soumissions - TPSGC / Bid Receiving
- PWGSC
1550, Avenue d'Estimauville
1550, D'Estimauville Avenue
Quebec
Quebec
G1J 0C7

REQUEST FOR PROPOSAL
DEMANDE DE PROPOSITION

Proposal To: Public Works and Government Services Canada

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

Proposition aux: Travaux Publics et Services Gouvernementaux Canada

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments - Commentaires

| | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------|
| Title - Sujet Mobile Column Lifts | |
| Solicitation No. - N° de l'invitation T3033-2024P4/A | Date 2019-09-27 |
| Client Reference No. - N° de référence du client T3033-2024P4 | |
| GETS Reference No. - N° de référence de SEAG PW-\$QCV-009-17770 | |
| File No. - N° de dossier QCV-9-42118 (009) | CCC No./N° CCC - FMS No./N° VME |
| Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-11-12 | Time Zone Fuseau horaire Heure Normale du l'Est HNE |
| F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/> | |
| Address Enquiries to: - Adresser toutes questions à: Jean, Elisabeth | Buyer Id - Id de l'acheteur qcv009 |
| Telephone No. - N° de téléphone (418) 649-2742 () | FAX No. - N° de FAX (418) 648-2209 |
| Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: MINISTERE DES TRANSPORTS AEROPORT DE SEPT-ILES 1000 boul. Laure E. Sept-Iles Québec G4R4K2 Canada | |

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
TPSGC/PWGSC
1550 Avenue d'Estimauville
Québec
Québec
G1J 0C7

| | |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|
| Delivery Required - Livraison exigée Voir doc. | Delivery Offered - Livraison proposée |
| Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur | |
| Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur | |
| Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie) | |
| Signature | Date |

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PART 1 - GENERAL INFORMATION

1.1 Security Requirements

This procurement does not include security requirements

1.2 Requirement

The requirement is detailed under Article 6.2 of the resulting contract clauses.

1.3 Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

1.4 Trade Agreements

The requirement is subject to the provisions of the North American Free Trade Agreement (NAFTA), and the Canadian Free Trade Agreement (CFTA).

1.5 Epost Connect service

This bid solicitation allows bidders to use the epost Connect service provided by Canada Post Corporation to transmit their bid electronically. Bidders must refer to Part 2 entitled Bidder Instructions, and Part 3 entitled Bid Preparation Instructions, of the bid solicitation, for further information.

PART 2 - BIDDER INSTRUCTIONS

2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The [2003](#) (2019-03-04) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

2.2 Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated in the bid solicitation:

Public Works and Governmental services Canada (PWGSC)
1550, Avenue d'Estimauville
Québec (Québec) G1J 0C7

Note: For bidders choosing to submit using epost Connect for bids closing at the Bid Receiving Unit in the Quebec region the email address is:

TPSGC.RQReceptionSoumissions-QRSupplyTendersReception.PWGSC@tpsgc-pwgsc.gc.ca

Note: Bids will not be accepted if emailed directly to this email address. This email address is to be used to open an epost Connect conversation, as detailed in Standard Instructions [2003](#), or to send bids through an epost Connect message if the bidder is using its own licensing agreement for epost Connect.

Facsimile number: 418 648-2209

2.4 Enquiries - Bid Solicitation.

All enquiries must be submitted in writing to the Contracting Authority no later than 7 calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

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2.5 Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Quebec.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidders.

PART 3 - BID PREPARATION INSTRUCTIONS

3.1 Bid Preparation Instructions

- If the Bidder chooses to submit its bid electronically, Canada requests that the Bidder submits its bid in accordance with section 08 of the 2003 standard instructions. The epost Connect system has a limit of 1GB per single message posted and a limit of 20GB per conversation.

The bid must be gathered per section and separated as follows:

Section I: Technical Bid
Section II: Financial Bid
Section III: Certifications

- If the Bidder chooses to submit its bid in hard copies, Canada requests that the Bidder submits its bid in separately bound sections as follows:

Section I: Technical Bid (1 hard copy)
Section II: Financial Bid (1 hard copy)
Section III: Certifications (1 hard copy)

- If the Bidder is simultaneously providing copies of its bid using multiple acceptable delivery methods, and if there is a discrepancy between the wording of any of these copies and the electronic copy provided through epost Connect service, the wording of the electronic copy provided through epost Connect service will have priority over the wording of the other copies.

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that bidders follow the format instructions described below in the preparation of hard copy of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](https://www.tbs-sct.gc.ca/pol/doc-eng.aspx?id=32573) (<https://www.tbs-sct.gc.ca/pol/doc-eng.aspx?id=32573>). To assist Canada in reaching its objectives, bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fiber certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Technical Bid

In their technical bid, Bidders should explain and demonstrate how they propose to meet the mandatory technical criteria mentioned at article 4.1.1.1 of this document.

Section II: Financial Bid

Bidders must submit their financial bid in accordance with the Basis of Payment.

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3.1.1 Electronic Payment of Invoices – Bid

If you are willing to accept payment of invoices by Electronic Payment Instruments, complete Annex 1” Electronic Payment Instruments, to identify which ones are accepted.

If Annex “1” Electronic Payment Instruments is not completed, it will be considered as if Electronic Payment Instruments are not being accepted for payment of invoices.

Acceptance of Electronic Payment Instruments will not be considered as an evaluation criterion.

3.1.2 Exchange Rate Fluctuation

C3011T (2013-11-06) Exchange Rate Fluctuation

3.1.3 SACC Manual Clauses

Section III: Certifications

Bidders must submit the certifications and additional information required under Part 5.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

4.1 Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

4.1.1 Technical Evaluation

4.1.1.1 Mandatory Technical Criteria

The bidder must include with its proposal:

1. The Table of technical compliance below duty filled-in:

The supplied equipment must meet or better all of the requirements defined below. Equipment not meeting all the following Mandatory Requirements will be considered non-responsive.

Bidder must provide with their proposal technical literature/brochures, operating manuals, written documentation (such as a description of equipment components and capabilities) etc., to demonstrate compliance with each area of the criteria stated below at time of bid closing. Proposal evaluation will be based upon the information supplied with the bid only. Failure to demonstrate compliance with any area of the criteria will render your proposal non-responsive and no further consideration will be given.

The Bidder must indicate, for each of the mandatory criteria, whether or not the proposed product complies with it by checking the appropriate box. The bidder must also indicate the exact location of the reference documents, including the title of the documents, as well as the page and paragraph numbers.

Please note that compliance must be demonstrated and that if an offeror only states "comply" without any further detail, this is not considered as a demonstration compliance. A full description of the performance and capabilities of the equipment must be provided.

Although bidders must propose products meeting all mandatory specifications and components outlined in Annex "A"; at the bid closing date, bids will be evaluated on following preselected mandatory specifications and components:

(See Table on next page)

| TABLE OF TECHNICAL COMPLIANCE | | | | |
|---------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|-----------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Mandatory Technical Specifications : | | COMPLIANCE | NON-COMPLIANCE | Bidder's Specifications (should indicate the reference to the technical documentation of the proposed equipment or indicate the exact information) |
| S1 | Each lift column must have a lifting capacity of a minimum of 15,000 pounds. | | | _____ |
| S2 | The forks length must allow the lifting of vehicles with rims between 12 and 20 inches diameter. A set of adapters can be used to lift small vehicles with rims between 12 and 14 inches diameter. | | | _____ |
| S3 | The communication between each column must be wireless. | | | _____ |
| S4 | Each lift column shall be equipped with a jack lift mechanism. | | | _____ |
| S5 | The power of each of the columns must be made by rechargeable batteries of 12 volts. | | | _____ |
| S6 | Each column must have a motor with a minimum of power of 2 horsepower. | | | _____ |

4.1.2 Financial Evaluation

The price of the bid will be evaluated in Canadian dollars, Applicable Taxes excluded, FOB destination, Canadian customs duties and excise taxes included.

4.2 Basis of Selection

4.2.1 Mandatory Technical Criteria

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Unless specified otherwise, Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

5.1 Certifications Required with the Bid

Bidders must submit the following duly completed certifications as part of their bid.

5.1.1 Integrity Provisions - Declaration of Convicted Offences

In accordance with the Integrity Provisions of the Standard Instructions, all bidders must provide with their bid, **if applicable**, the declaration form available on the [Forms for the Integrity Regime](http://www.tpsgc-pwgsc.gc.ca/ci-if/declaration-eng.html) website (<http://www.tpsgc-pwgsc.gc.ca/ci-if/declaration-eng.html>), to be given further consideration in the procurement process.

5.2 Certifications Precedent to Contract Award and Additional Information

The certifications and additional information listed below should be submitted with the bid, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the bid non-responsive.

5.2.1 Integrity Provisions – Required Documentation

In accordance with the section titled Information to be provided when bidding, contracting or entering into a real property agreement of the [Ineligibility and Suspension Policy](http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html>), the Bidder must provide the required documentation, as applicable, to be given further consideration in the procurement process.

5.2.2 Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list available at the bottom of the page of the [Employment and Social Development Canada \(ESDC\) - Labour's](https://www.canada.ca/en/employment-social-development/programs/employment-equity/federal-contractor-program.html#) website (<https://www.canada.ca/en/employment-social-development/programs/employment-equity/federal-contractor-program.html#>).

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

PART 6 - RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

6.1 Security Requirements

6.1.1 There is no security requirement applicable to the Contract.

6.2 Requirement

The requirement is detailed at Annex A of the contract.

6.2.1 Optional requirement

The Contractor grants to Canada the irrevocable option to acquire the goods, services or both described at Annex A of the Contract under the same conditions and at the prices and/or rates stated in the Contract. The option may only be exercised by the Contracting Authority and will be evidenced, for administrative purposes only, through a contract amendment.

The Contracting Authority may exercise the option within 24 months after contract award by sending a written notice to the Contractor.

6.3 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) issued by Public Works and Government Services Canada.

6.3.1 General Conditions

[2010A](#) (2018-06-21), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

6.4 Term of Contract

6.4.1 Period of the Contract

The period of the contract is from issuance to twenty-four (24) months after contract award.

6.4.2 Delivery Date

6.4.2.1 Basic deliverables

All the basic deliverables must be received no later than 60 days after contract award

6.4.2.1 Optional Deliverables

All optional deliverables must be ordered within 24 months of contract award. These must be received no later than 4 weeks after the request confirmed and accepted by the contractual authority.

6.4.3 Delivery Points

Delivery of the requirement will be made to delivery point(s) specified at Annex "A" of the Contract.

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6.5 Authorities

6.5.1 Contracting Authority

The Contracting Authority for the Contract is: *(will be completed at contract award)*

Name: Elisabeth Jean
Title: Intern Officer
Public Works and Government Services Canada
Acquisitions Branch
Directorate: Québec Region
Address: 1150 d'Estimauville, Québec (QC) G1J 0C7

Telephone: 418 649-2742
E-mail address: Elisabeth.Jean@pwgsc-tpsgc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

6.5.2 Project Authority

The Project Authority for the Contract is: *(will be completed at contract award)*

Name: _____
Title: _____
Organization: _____
Address: _____

Telephone: ____-____-_____
Facsimile: ____-____-_____
E-mail address: _____

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority, however the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

6.5.3 Contractor's Representative *(will be completed at contract award)*

Name: _____
Title: _____
Organization: _____
Address: _____

Telephone: ____-____-_____
Facsimile: ____-____-_____
E-mail address: _____

6.6 Payment

6.6.1 Basis of Payment – Firm Lot Price

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm lot price as specified in Annex B for a cost of \$ (*will be completed at contract award*). Customs duties are included, and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

6.6.2 Single Payment

Canada will pay the Contractor upon completion and delivery of the Work in accordance with the payment provisions of the Contract if:

- a. an accurate and complete invoice and any other documents required by the Contract have been submitted in accordance with the invoicing instructions provided in the Contract;
- b. all such documents have been verified by Canada;
- c. the Work delivered has been accepted by Canada.

6.6.3 Electronic Payment of Invoices – Contract (*will be completed at contract award*)

The Contractor accepts to be paid using any of the following Electronic Payment Instrument(s):

- a. Visa Acquisition Card;
- b. MasterCard Acquisition Card;
- c. Direct Deposit (Domestic and International);
- d. Electronic Data Interchange (EDI);
- e. Wire Transfer (International Only);
- f. Large Value Transfer System (LVTS) (Over \$25M)

6.7 Invoicing Instructions

The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice has been completed and that all maintenance service call reports related to the Work identified in the invoice have been received by the Project Authority.

6.8 Certifications and Additional Information

6.8.1 Compliance

Unless specified otherwise, the continuous compliance with the certifications provided by the Contractor in its bid or precedent to contract award, and the ongoing cooperation in providing additional information are conditions of the Contract and failure to comply will constitute the Contractor in default. Certifications are subject to verification by Canada during the entire period of the Contract.

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6.9 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in _____ (*will be completed at contract award*)

6.10 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions 2010A (2018-06-21)
- (c) Annex A, Requirement;
- (d) Annex B, Basis of Payment
- (e) the Contractor's bid dated _____

6.11 SACC Manual Clauses

| | | |
|--------|------------|-------------------------------------|
| G1005C | 2013-11-06 | Insurance – No specific requirement |
| B7500C | 2006-06-16 | Excess Goods |
| D9002C | 2007-11-30 | Incomplete Assemblies |
| A9068C | 2010-01-11 | Government Site Regulations |
| B1501C | 2018-06-21 | Electrical Equipment |

ANNEX A - REQUIREMENT

1. Introduction

Transport Canada requires the supply and delivery of a set of 4 mobile column lifts that will be used in an airport environment.

2. Requirement description

As part of this project, the contractor will be required to provide materials and labor to perform the following tasks (but is not limited to):

- Provide 4 lifting columns meeting the mandatory criteria (see section 8 of the EDB);
- Provide training to designated Transport Canada personnel (see section 6 of the EDB);
- Install the columns (see section 4 of the EDB);
- According to the purchase option included in the contract, supply Transport Canada with additional batteries meeting the mandatory criteria (see section 8 of the EDB).

3. Delivery

The equipment must be delivered at the latest 60 days after the contract is awarded to this address:

Aéroport de Sept-Îles
1000 Boulevard Laure Est
Sept-Îles (QC) G4R 4K2

A notice of 48 hours must be given by phone or by email to the technical authority prior to delivery.

4. Installation

The supplier must fully install, program and calibrate each of the mobile column lifts at the delivery.

5. Manuals

The mobile column lifts must be delivered with two French copies and two English copies of the manuals and catalogues, in paper format (parts manual, maintenance manual and user's manual). All of this documentation must also be provided in electronic format, on a USB key.

The contract will not be considered complete until the manuals are received at the equipment delivery address. The manuals must be received 15 business days before the equipment is delivered.

6. Training

The supplier must train the Sept-Îles Airport personnel onsite, in French. This training period will be the equivalent of one 8-hour daytime work shift. The instructor must be certified by the manufacturer. The training must cover the use, operation and maintenance of the equipment and must be provided at the latest 2 weeks after the equipment is delivered.

7. Systems

The proposed equipment must include all the electric and electronic systems, as well as the controls needed for the equipment's proper operation, according to the technical requirements (examples: battery, control remote, battery charger).

8. Mandatory Criteria

| TABLE OF TECHNICAL COMPLIANCE | |
|-------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| TECHNICAL MANDATORY CRITERIA | |
| C1 | Each lift column must have a lifting capacity of a minimum of 15,000 pounds. |
| C2 | The forks length must allow the lifting of vehicles with rims between 12 and 20 inches diameter. A set of adapters can be used to lift small vehicles with rims sizes between 12 and 14 inches diameter. |
| C3 | The communication between each column must be wireless. |
| C4 | Each lift column shall be equipped with a jack lift mechanism |
| C5 | Each column must be powered by rechargeable 12-volt batteries |
| C6 | Each column must have a motor with a minimum of power of 2 horsepower |

1. Basic Deliverables

| Deliverables | Qt | Description | Delivery date |
|---------------------------------|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------|
| Lift Column | 4 | Lifting columns must meet the mandatory criteria mentioned in point 8 of this requirement. | No later than 60 days after contract award |
| Electric and Electronic Systems | - | The supplier must supply all the electrical and electronic systems, as well as the controls necessary for the proper functioning of the equipment such as batteries, chargers, controllers, etc. | No later than 60 days after contract award |
| Manuals | 5 | Two French copies and two English copies in paper format, manuals and catalogs (parts manual, maintenance manual and user manual). All the aforementioned documentation must also be provided in electronic format on a USB key. | 15 days before the delivery of the columns |
| Column's installation | 4 | The supplier must proceed with the installation, programming and complete calibration of each mobile lifting column | On column's delivery |
| Formation | 1 | The Contractor must train airport personnel in French in accordance with Section 4 of this Statement of Requirement | No later than 2 weeks after the column's delivery |

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2. Optional Deliverables

| Livrables | Qt | Spécifications | Delivery date |
|-------------------|----|--------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|
| Battery set of 4 | 4 | Set of four (4) rechargeable batteries with a capacity of a minimum of 8 hours, same model and brand as those delivered in the basic deliverables. | Within a maximum of 4 weeks following the request confirmed and accepted by the contractual authority |
| Battery set of 16 | 16 | Set of sixteen (16) rechargeable batteries with a capacity of a minimum of 8 hours, same model and brand as those delivered in the basic deliverables. | Within a maximum of 4 weeks following the request confirmed and accepted by the contractual authority |

ANNEX B – BASIS OF PAYMENT

| Art. | Description | Qty | Unit Firm Price | Total Firm Price (CAD) |
|---------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------------|------------------------|
| A | Basic Deliverables | | | |
| 1 | Lifting columns meeting the mandatory criteria set out in section 8 of the requirement, including the necessary accessories for proper operation (batteries, remote, adapter-gear, etc.). | 4 | \$ | \$ |
| 3 | Installation of columns according in modality set out in Section 4 of the Statement of Requirement. | 1 | \$ | \$ |
| 4 | Training meeting the requirements of Section 6 of the Statement of Requirement. | 1 | \$ | \$ |
| 5 | Delivery and unloading DDP DDP (Québec, Canada), including customs duties, handling, delivery and unloading. | 1 | \$ | \$ |
| EVALUATION COST OF THE PROPOSAL A (ECPA) | | | | \$ |
| Note: Price in Canadian Currency, excluding Applicable Sales Taxes. | | | | |

| Art. | Description | Qty | Unit Firm Price | Total Firm Price (CAD) |
|---------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------------|------------------------|
| B | Optionnal Deliverables | | | |
| 1 | Set of four (4) rechargeable batteries with a capacity of a minimum of 8 hours, same model and brand as those delivered in the basic deliverables. | 4 | \$ | \$ |
| 2 | Set of sixteen (16) rechargeable batteries with a capacity of a minimum of 8 hours, same model and brand as those delivered in the basic deliverables. | 16 | \$ | \$ |
| 3 | Delivery and unloading DDP for a set of 4 batteries DDP (Québec, Canada), including customs duties, handling, delivery and unloading. | 1 | \$ | \$ |
| 4 | Delivery and unloading DDP for a set of 16 batteries DDP (Québec, Canada), including customs duties, handling, delivery and unloading. | 1 | \$ | \$ |
| EVALUATION COST OF THE PROPOSAL B (ECPB) | | | | \$ |
| Note: Price in Canadian Currency, excluding Applicable Sales Taxes. | | | | |

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| | |
|---------------------------------------------------|-----------|
| TOTAL COST OF THE PROPOSAL (ECPA+ECPB/2) = | \$ |
|---------------------------------------------------|-----------|

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ANNEX "1" to PART 3 OF THE BID SOLICITATION

ELECTRONIC PAYMENT INSTRUMENTS

The Bidder accepts any of the following Electronic Payment Instrument(s):

- VISA Acquisition Card;
- MasterCard Acquisition Card;
- Direct Deposit (Domestic and International);
- Electronic Data Interchange (EDI);
- Wire Transfer (International Only);
- Large Value Transfer System (LVTS) (Over \$25M)