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Des Acquisitions Kingston  
86 Clarence Street, 2nd floor  
Kingston  
Ontario  
K7L 1X3  
Bid Fax: (613) 545-8067

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

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THIS DOCUMENT CONTAINS A SECURITY  
REQUIREMENT

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**Issuing Office - Bureau de distribution**  
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Des Acquisitions Kingston  
86 Clarence Street, 2nd floor  
Kingston  
Ontario  
K7L 1X3

<b>Title - Sujet</b> Wildlife Control, CFB Trenton	
<b>Solicitation No. - N° de l'invitation</b> W0125-20WR08/A	<b>Amendment No. - N° modif.</b> 002
<b>Client Reference No. - N° de référence du client</b> W0125-20-WR08	<b>Date</b> 2019-09-30
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$KIN-630-7898	
<b>File No. - N° de dossier</b> KIN-9-52027 (630)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-10-16</b>	
<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Holt, Judy	<b>Buyer Id - Id de l'acheteur</b> kin630
<b>Telephone No. - N° de téléphone</b> (613) 536-4995 ( )	<b>FAX No. - N° de FAX</b> (613) 545-8067
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
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<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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*This amendment is issued to Solicitation number W0125-20WR08/A to answer the following questions and to make the following changes:*

**A. Questions from Industry and answers from Canada:**

**Question 1** – Re section 4.2.1 – The calculation for the Basis of selection, which is based on a 60% technical merit and 40% for the price. The two recent contracts awarded for wildlife control in CFBs were based on the 70%-30% (i.e. CFB Comox in BC and CFB Shearwater in NS). Is it possible to get the same 70%-30% ratio?

**Response** – No, the basis of selection will continue at 60%/40% as identified in the RFP.

**Question 2** – Re Annex B, Pricing Basis B - The Pricing Basis B (TA for wildlife control in Mountain View) is requested from sunrise to sunset. The problem is with sunrise-sunset coverage is that the period of time for which someone is on duty greatly varies through the year (i.e. longer daylight period in the summer than in the winter). It is very difficult to give a simple daily-rate price because of this great variation. For example, the previous contract was based on an 8h control period per day at Mountain View, which is easier to calculate and more accurate for the time spent VS charged. With this information, it is possible to review the period covered for wildlife control services at Mountain View in order to make it more stable?

**Response** – The work day at Mountain View is based on an 8-hour day, but Mountain View is not necessarily going to be patrolled for the entire 8-hour period. Although the area should be monitored 8-hours a day, it does not have to be patrolled for the entire period because flying activity does not warrant this.

This is why it is a task-authorization where the contractor will report the hours in which they were actively working at Mountain View and not for an entire 8-hours per day. If there are days where the daylight is longer – then this would be reflected by the TA. The reverse is true for winter hours.

**Question 3** - P. 42, M2(b) - What do you mean by "low level flight movements" and "fast-moving jet propelled aircraft" ? Do you have examples or numbers we could use? What would be the minimum altitude for those movements, and what would be the minimum speed of the jet? Is it something specific to the military aircraft movements?

**Response** – Low level flight movements (min and max) – anything from surface to circuit altitude (1500 AGL or 2000 AGL, airframe dependant)  
Fast moving jets – anything that is employed by NATO could operate at 8 Wg Trenton, this includes fighter jets  
Everything that we do is specific to the military and many procedures are only performed at military aerodromes.

**Question 4** - P. 43, M3(B and C) - What do you mean by "propagating falconry birds" ? Does it have something to do with breeding falconry birds and husbandry of those birds?

**Response** – Yes – as it states, experience in propagating (breeding) falconry birds and; experience in keeping (caring for, training, flying) falconry birds is required.

**Question 5** – RE: Task Authorizations

In order to better understand the additional needs of the project, and the resources required, is it possible to please share a breakdown of how the Task Authorizations were used for the preceding 5 years. Specifically;

a. How much of the previous task authorization limit was used in each of the previous five years?

- b. How many hours worked were paid out for Task Authorizations?  
c. Can you estimate the percentage of Task Authorization's used at Mountain View versus CFB Trenton, and were there any other sites serviced with Task Authorizations?

**Response** – The Task Authorization process allows us to issue work requests on an as-and when requested basis for unplanned or unanticipated work. The level of effort for TAs in previous requirements will not necessarily be the same for this one, so we are unable to provide previous usages or anticipate future usages.

**Question 6** - RE: Section 6.4 – Driver's License Requirements

Is this license requirement required as a part of the bid, or can it be obtained prior to contract award or inception? Requirement for an equivalent provincial driver's license as part of the bid would be fair. This otherwise precludes those from out of province from bidding.

**Response** – Please see section B, item 2 below.

**Question 7** - RE: Mandatory Technical Criteria – M3

We request this be changed to allow for equivalent falconry permits from other provinces to be allowed in the place of an Ontario license at bid stage, provided that equivalent experience can be demonstrated on points (B) and (C). Out of province bidders cannot acquire an Ontario Commercial Falconry Permit prior to establishing an operation in that province.

**Response** – Please see section B, item 3 below.

**Question 8** - RE: Point-rated Criteria – R2

Please confirm if multiple types of reports can be included under the heading "any other report germane to the Scope of Work in the RFP", with each individual report counting towards the 5 out of 8 minimum. (i.e., if a bidder submitted 3 different types of reports that were germane to the SoW, they would be considered to have included 3 out of the 8 types of reports, not 1 out of 8.)

**Response** – Yes, as long as they are different types of reports.

**Question 9** - RE: Point-rated Criteria – R3

We would like to clarify if points awarded for education will apply to every WCO proposed in the bid, or if only one WCO's experience will be evaluated? (i.e. if 4 individuals were named on the bid, one SWCO, and 3 WCO's, each with a degree, would the bid be awarded the full 20 points, or only 10 points (5 for the SWCO, and 5 for the first WCO?)

**Response** - Yes, the bid would be awarded the full points in that example. Points will be awarded for Education for the team proposed.

**Question 10** - Point-rated Criteria – R4

Under this criteria, the RFP includes "Advanced Scare tactics" under examples of additional equipment. Could you please provide a definition of the term, or your interpretation of what you mean here. This sounds like it possibly refers to approach strategies, in which case would these not be included under methodologies ? (not otherwise being rated/evaluated?) - or do you mean some specific equipment items?

**Response** – DND cannot dictate what any bidder may provide as a scare tactic. If the bidder has advanced scare tactics which are commonly used in the field or are novel and proprietary – then these

are items which can be provided with the bid using descriptors of advanced scare tactics. Consideration will be given to any such item based on the descriptions provided.

**Question 11** - Are you aware that the PDF format published does not allow to make any search for specific words or sentences in the whole document? The search mode is usually very helpful for "heavy" document like this one. It also seems that it is not possible to copy-paste any words of the document (ex. the email for create a epost Connect service).

**Response** – We are aware of the situation, unfortunately we are unable to come up with a solution to the problem at this point in time.

**Question 12** – RE: Section 2.4: Enquiries – Bid Solicitation

As written in the RFP, enquiries will no longer be accepted 14 calendar days before the closing of the solicitation; making October 2nd the last day to submit questions. However, the mandatory site visit falls on the same day, Oct 2nd. Although there will be a representative from the client at the site visit available to answer questions, it is likely that some questions will arise from and shortly after the site visit, through internal debriefing and further consideration of any information presented at the visit.

We therefore request that the deadline for enquiries be extended by at least 5 working days, in order to accommodate any new questions that may arise out of and following the site visit.

**Response** – Please see section B item 1, below

**Question 13** - RE: Section 4.1.1: Phased Bid Compliance Process

We would like to clarify two items under this heading.

a) Will the individuals who assess the mandatory criteria for both the technical and financial bids in Phase 1 & 2 be different than the individuals who assess the entire bid under Phase 3? Can you advise how the evaluation committee/team is established?

b) Please clarify the order of evaluation during Phase 3. The RFP does not seem to outline if the Technical Bid will be assessed in its entirety before the Financial Bid is assessed. Can you confirm if the financial bid is opened only after the technical is evaluated? or please clarify what the procedure is.

**Response -**

a) The evaluation team will be the same individuals for the entire evaluation process. The team is established as per Item 4.1 b) of the RFP "An evaluation team composed of representatives of Canada will evaluate the bids", in this instance representatives of Canada will be members of both the Department of National Defence and Public Works and Government Services Canada.

b) As per 4.1.1.2 b) of the RFP, Canada's review of the Financial Bid during Phase I will be performed by officials from PWGSC **only**. This stage is to ensure that the Financial Bid includes all information required by the solicitation, but does not assess the financial bid further.

As per 4.1.1.3 a) of the RFP, Canada will review the Technical Bid during Phase II is to identify if a Bidder has failed to meet any Eligible Mandatory Criteria identified in the solicitation. This stage is to ensure that the Technical Bid includes all information identified by the solicitation, but does not assess the technical bid further.

As per 4.1.1.4 a) of the RFP, during Phase III Canada's evaluation team will complete the technical evaluation of all bids found responsive after Phases I and II.

This begins with the evaluation of the mandatory and point rated technical criteria to determine if a bid meets the Basis of Selection identified in 4.2.1 of the RFP.

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**B. Amendments to the Request for Proposal document**

**1. Under Part 2, item 2.4 Enquiries – Bid Solicitation**

*Delete in its entirety and replace with the following:*

**2.4 Enquiries - Bid Solicitation**

All enquiries must be submitted in writing to the Contracting Authority no later than **8 calendar days** before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated and the enquiry can be answered to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

**2. Under Annex A, Section 6.0 Contractor's Personnel, item 6.4**

*Delete in its entirety and replace with the following:*

6.4 The Contractor must ensure that each of their WCO have a valid Canadian driver's license and be able to obtain and maintain a Province of Ontario Vehicle Operator's License for the class of any vehicle which he/she may require that WCO to operate on the aerodrome.

**3. Under Annex C, Mandatory and Point Rated Evaluation criteria, Mandatory Technical Criteria, item M3**

*Delete in its entirety and replace with the following:*

<b>M3</b>	<p><b>The Bidder must demonstrate it has a valid Commercial Falconry license issued within the last five years prior to bid close date by:</b></p> <p>(A) Providing a copy of a valid Ontario Commercial Falconry license or other valid provincial Commercial Falconry license, or providing a copy of an Ontario Commercial Falconry license or other provincial Commercial Falconry license issued within the last five years as of bid close date; and</p> <p>(B) Demonstrating experience in propagating falconry birds or other birds of prey for two consecutive years within the last five years prior to bid close date; and</p> <p>(C) Demonstrating experience in keeping falconry birds or other birds of prey for five consecutive years as of bid close date; and</p> <p>(D) Demonstrating they have the capability to obtain or are in the process of obtaining an Ontario Commercial Falconry License.</p> <p>In substantiating its claims, the Bidder may provide a narrative that includes leg band numbers and the duration the Bidder has kept those birds, as well as supporting documents such as applicable out-of-province licenses.</p>
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