

ATTACHMENT 3
Mandatory Requirements & Criteria Checklist
ITQ

for

Stream 7 - Accelerator Services
Invitation to Qualify
(ITQ)
No. EN920-190988/K

Respondent	
Name	
Phone number	
email	

Evaluation Criteria

Accelerator Services

MANDATORY CRITERIA 1

The vendor must demonstrate that they are proposing a transformation methodology that is commercially recognized as a modern transformation method or that is proprietary IP.

Proof Required: The vendor must demonstrate that the proposed transformation methodology is based on one of the leading identified transformation methods i.e. Lean, Six Sigma, PDCA, and BPMN. If the proposed methodology is IP based, please demonstrate accordingly

MANDATORY CRITERIA 2

The Government of Canada will qualify vendors with experience in business transformation projects where they deployed a notable accelerator services methodology to transform operational business processes inside a large, public sector organization.

A large public sector organization is defined as an organization with greater than 5,000 employees.

Proof Required: The vendor must provide client reference information that demonstrates that they have successfully completed 3 business transformation projects, identifying the methodology used to complete the transformation, valued at greater than \$5M in large public sector organizations with more than 5,000 employees.

Respondent Name		Result	
Email			
Phone Number		Pass	Fail
Client Reference 1			
Company Name			
Contact Name			
Contact Details			
Contact Phone Number			
Contact Email Address			
Engagement Details			

Solicitation No. - N° de l'offre
EN920-190988/K
N° de réf. du client - Client Ref. No.
EN920-190988

N° de la modif - Amd. No.
File No. - N° du dossier
681xe.EN920-190988/K

Id de l'acheteur - Buyer ID
681xe
N° CCC / CCC No./ N° VME - FMS

Client Reference 2	
Company Name	
Contact Name	
Contact Details	
contact Phone Number	
Contact Email Address	
Engagement Details	
Client Reference 3	
Company Name	
Contact Name	
Contact Details	
contact Phone Number	
Contact Email Address	
Engagement Details	

MANDATORY CRITERIA 3

The Government of Canada will qualify vendors with experience in accelerator services where a component of the vendor compensation was based on the achievement of the project's objectives.

Proof Required: The vendor must provide client reference information that demonstrates that they have successfully completed an acceleration services project where their compensation was in part based on the achievement of the project's objectives.

Respondent Name		Result	
Email			
Phone Number		Pass	Fail
Client Reference 1			
Company Name			
Contact Name			
Contact Details			
contact Phone Number			
Contact Email Address			
Engagement Details			

MANDATORY CRITERIA 4

The Government of Canada will qualify vendors with experience in acceleration services projects where the transformed business area was a high volume, repetitive transaction process environment and the transformation resulted in at least a 30% improvement in the benchmarked time to process for at least 3 critical business processes.

A high volume repetitive transaction process environment is regarded as a business processing operation that is managing greater than 1,000,000 transactions on an annual basis.

Proof Required: The vendor must provide client reference information that demonstrates that they have successfully completed an acceleration services project where the transformed business area was a high volume, repetitive transaction process environment and that their transformation activities directly led to at least a 25% improvement in the processing times of at least 3 critical business processes.

Respondent Name		Result	
Email			
Phone Number		Pass	Fail
Client Reference 1			
Company Name			
Contact Name			
Contact Details			
contact Phone Number			
Contact Email Address			
Engagement Details			