



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2

Gatineau
Québec

K1A 0S5

Bid Fax: (819) 997-9776

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

National Individual Standing Offer (NISO)

Offre à commandes individuelle nationale (OCIN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Electronics, Simulators and Defence Systems Div.
/Division des systèmes électroniques et des
systèmes de simulation et de défense
11 Laurier St. / 11, rue Laurier
8C2, Place du Portage
Gatineau
Québec
K1A 0S5

Title - Sujet Rotating Beacon		
Solicitation No. - N° de l'invitation F7047-190008/A		Date 2019-10-07
Client Reference No. - N° de référence du client F7047-190008		Amendment No. - N° modif. 002
File No. - N° de dossier 099qf.F7047-190008	CCC No./N° CCC - FMS No./N° VME	
GETS Reference No. - N° de référence de SEAG PW-\$\$QF-099-27451		
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale		2019-09-11
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-10-25		Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
Address Enquiries to: - Adresser toutes questions à: Johnson, Alexis		Buyer Id - Id de l'acheteur 099qf
Telephone No. - N° de téléphone (819) 420-6312 ()	FAX No. - N° de FAX () -	
Delivery Required - Livraison exigée		
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: See Herein		
Security - Sécurité This revision does change the security requirements of the Offer. Cette révision change les besoins en matière de sécurité de la présente offre.		

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required Accusé de réception requis	Yes - Oui <input type="checkbox"/>	No - Non <input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

Amendment 002 is raised to address the following:

1. To respond to the questions received during the solicitation period;
2. To amend the Standing Offer Summary;
3. To amend the Evaluation of Price;
4. To amend the Basis of Selection;
5. To amend the Annex B Technical Statement of Requirements;
6. To amend the Schedule 1-Pricing Table.

1. Solicitation Questions and Answers

Question 1:

Regarding Requirements Matrix 3.2.2.2

This indicates that optional models need to be made available with vertical divergences greater than that stated as acceptable in 3.2.2.1. It is confusing to have a beacon that meets the minimum standard as indicated in 3.2.2.1 be non-compliant because it does not have "optional" vertical divergence configurations as indicated in 3.2.2.2. Would it be possible to keep a minimum standard and remove the need for a beacon that meets a minimum standard to have optional configurations?

Answer:

Although the Canadian Coast Guard makes use of 5 degree rotating beacons on occasion, the requirement 3.2.2.2 has been removed. See 5. Amended Annex B Technical Statement of Requirements.

Question 2:

Regarding PART 5 – Certifications and Additional Information Section 5.1.2.1

() a minimum of 80 percent of the total price for the offer consist of Canadian goods as defined in paragraph 1 of clause A3050T."

Many Rotating Beacons are made in countries outside Canada. Insisting that 80% of the total price consist of Canadian goods is very challenging. Would it be possible to remove this requirement, or perhaps require that any supplier from outside Canada use a Canadian distributor who will be named on the bid submission document thus ensuring some benefit to Canadian businesses?

Answer:

The Canadian Content Policy is a Cabinet-mandated policy which applies to this solicitation and cannot be amended. As Canada is uncertain whether two or more suppliers of Canadian goods and/or services exist, the solicitation must remain Conditionally Limited to Canadian goods. For evaluation purposes, the contracting officer will determine, first, if there are two or more bids with a valid Canadian content certification. In that event, the evaluation will be limited to the bids with the certification; otherwise, all bids will be evaluated. If the bids with a valid certification are later declared non-responsive or withdrawn, and after such there are less than two responsive bids with a valid certification of Canadian goods and/or services, the evaluation will continue among those responsive bids which contain a valid certification. If all

Solicitation No. - N° de l'invitation
F7047-190008/A
Client Ref. No. - N° de réf. du client
F7047-190008

Amd. No. - N° de la modif.
002
File No. - N° du dossier
099qf.F7047-190008

Buyer ID - Id de l'acheteur
099qf
CCC No./N° CCC - FMS No./N° VME

bids with a valid certification are subsequently found to be non-responsive or withdrawn, then all other bids received will be evaluated.

Question 3:

Regarding Requirements Matrix 3.3.1.3

The rotating beacon must provide for an optional alternating current (AC) to DC converter if requested by the CCG.

Does the converter have to be quoted also in tender as a separate item?

Answer:

Yes, this should be quoted as a separate item. See amended 6. Schedule 1-Pricing Table.

Question 4:

Regarding Requirements Matrix 3.3.2.2

The rotating beacon must be provided with short-circuit protection with automatic reset.

Can you please provide a detailed explanation of what you are asking for as we find it unclear?

Answer:

The rotating beacon will automatically restart with characteristics as programmed prior to the short-circuit occurring.

Question 5:

Regarding Requirements Matrix 3.4.2.1

The rotating beacon must be capable of operating when exposed to relative humidity from 0% to 100% condensing.

Our climate chamber is capable of adjusting humidity up to 95%. Would this be accepted?

Answer:

Yes this is acceptable. See 5. Amended Annex B Technical Statement of Requirements.

Question 6:

Does a bidder have to bid all categories or can a partial bid be issued and accepted.

Answer:

A bidder can bid on only certain categories. It is understood that a vendor may not offer all nominal ranges requested. See amended 3. Evaluation of Price and 4. Basis of Selection.

Solicitation No. - N° de l'invitation
F7047-190008/A
Client Ref. No. - N° de réf. du client
F7047-190008

Amd. No. - N° de la modif.
002
File No. - N° du dossier
099qf.F7047-190008

Buyer ID - Id de l'acheteur
099qf
CCC No./N° CCC - FMS No./N° VME

Question 7:

Regarding Requirements Matrix 3.2.1.1

For clarity as to what is acceptable please confirm if the following ranges and candelas fit within the categories provided?

Cat 1: 15.1NM 14,416 cd
Cat 2: 20.1NM 114,229 cd
Cat 3: 25.1NM 796,608 cd

Also a faster rotation speed reduces range, so range must include RPM may we suggest that 1RPM is used as a reference speed?

Answer:

Luminous range is to be calculated in accordance with IALA E-200-2 using a transmissivity of 0.74 and using night time range. 1RPM can be used as the reference speed.

Question 8:

In order to conduct in house testing as well as outside laboratory testing to meet some of the requirements of the document we request a 2 week extension.

Answer:

The solicitation closing date is extended to 25 October 2019.

Question 9:

With reference to Annex B, item 2.1.3.2.

We are offering beacons which does not use colored lens as a standard equipment. LEDs of the desired color are used, improving performance and color consistency through time. Please confirm this is acceptable.

Answer:

Yes, coloured LEDs are acceptable. See 5. Amended Annex B Technical Statement of Requirements.

Solicitation No. - N° de l'invitation
F7047-190008/A
Client Ref. No. - N° de réf. du client
F7047-190008

Amd. No. - N° de la modif.
002
File No. - N° du dossier
099qf.F7047-190008

Buyer ID - Id de l'acheteur
099qf
CCC No./N° CCC - FMS No./N° VME

2. Amended Standing Offer Summary

At Article 1.2.1

Delete in its entirety: Article 1.2.1

Insert: Article 1.2.1

National Individual Standing Offer(s) (NISO)- Rotating Beacons

The Canadian Coast Guard (CCG) has a requirement to procure Rotating Beacons for use in the CCG's Atlantic, Central, Arctic and Western regions in accordance with the Statement of Work at Annex "A" and the Technical Specifications of Requirement at Annex "B".

Public Works and Government Services Canada (PWGSC) intends to put in place **up to three (3) Standing Offers**. The period of the standing offer(s) is two (2) years, with one (1) additional one (1) year option period, to procure the required equipment.

3. Amended Evaluation of Price

At Article 4.1.2.1

Delete in its entirety: Article 4.1.2.1 Evaluation of Price

Insert: Article 4.1.2.1 Evaluation of Price

The price of the offer, including option years, will be evaluated in Canadian dollars, Applicable Taxes excluded, DDP destination, Canadian customs duties and excise taxes included.

Solicitation No. - N° de l'invitation
F7047-190008/A
Client Ref. No. - N° de réf. du client
F7047-190008

Amd. No. - N° de la modif.
002
File No. - N° du dossier
099qf.F7047-190008

Buyer ID - Id de l'acheteur
099qf
CCC No./N° CCC - FMS No./N° VME

The lowest evaluated price will be evaluated as such:

Item Number	Item Description	Part Number	Unit of Issue	Delivery Location	Year 1- Unit Pricing (A)	Year 2- Unit Pricing (B)	Option Year Pricing (C)
1 (a)	Rotating Beacon Category 1 (Nominal Range 15nm to 20nm)		Each	Québec	\$	\$	\$
				Ontario	\$	\$	\$
				Nova Scotia	\$	\$	\$
				Newfoundland	\$	\$	\$
				British Columbia	\$	\$	\$
1 (b)	<u>Optional</u> Alternating current (AC) to DC converter		Each	Québec	\$	\$	\$
	Ontario			\$	\$	\$	
	Nova Scotia			\$	\$	\$	
	Newfoundland			\$	\$	\$	
	British Columbia			\$	\$	\$	
				Total			

Item 1 Evaluated Price = Total Column (A) + Total Column (B) + Total Column (C)

Solicitation No. - N° de l'invitation
F7047-190008/A
Client Ref. No. - N° de réf. du client
F7047-190008

Amd. No. - N° de la modif.
002
File No. - N° du dossier
099qf.F7047-190008

Buyer ID - Id de l'acheteur
099qf
CCC No./N° CCC - FMS No./N° VME

Item Number	Item Description	Part Number	Unit of Issue	Delivery Location	Year 1- Unit Pricing (A)	Year 2- Unit Pricing (B)	Option Year Pricing (C)
2 (a)	Rotating Beacon Category 2 (Nominal Range 20nm to 25nm)		Each	Québec	\$	\$	\$
				Ontario	\$	\$	\$
				Nova Scotia	\$	\$	\$
				Newfoundland	\$	\$	\$
				British Columbia	\$	\$	\$
2 (b)	<u>Optional</u> Alternating current (AC) to DC converter		Each	Québec	\$	\$	\$
	Ontario			\$	\$	\$	
	Nova Scotia			\$	\$	\$	
	Newfoundland			\$	\$	\$	
	British Columbia			\$	\$	\$	
				Total			

Item 2 Evaluated Price = Total Column (A) + Total Column (B) + Total Column (C)

Solicitation No. - N° de l'invitation
F7047-190008/A
Client Ref. No. - N° de réf. du client
F7047-190008

Amd. No. - N° de la modif.
002
File No. - N° du dossier
099qf.F7047-190008

Buyer ID - Id de l'acheteur
099qf
CCC No./N° CCC - FMS No./N° VME

Item Number	Item Description	Part Number	Unit of Issue	Delivery Location	Year 1- Unit Pricing (A)	Year 2- Unit Pricing (B)	Option Year Pricing (C)
3 (a)	Rotating Beacon Category 3 (Nominal Range Greater than 25nm		Each	Québec	\$	\$	\$
				Ontario	\$	\$	\$
				Nova Scotia	\$	\$	\$
				Newfoundland	\$	\$	\$
				British Columbia	\$	\$	\$
3 (b)	<u>Optional</u> Alternating current (AC) to DC converter		Each	Québec	\$	\$	\$
	Ontario			\$	\$	\$	
	Nova Scotia			\$	\$	\$	
	Newfoundland			\$	\$	\$	
	British Columbia			\$	\$	\$	
				Total			

Item 3 Evaluated Price = Total Column (A) + Total Column (B) + Total Column (C)

4. Amended Basis of Selection

At Article 4.2

Delete in its entirety: Article 4.2 Basis of Selection

Insert: Article 4.2 Basis of Selection- Multiple Items

An offer must comply with the requirements of the Request for Standing Offers and meet all mandatory technical evaluation criteria to be declared responsive. The responsive offer with the lowest evaluated price on an item by item basis, as indicated in section 4.1.2 Financial Evaluation, will be recommended for issuance of a standing offer.

5. Amended Technical Statement of Requirements

At Annex B Technical Statement of Requirements

a) At Section 2.1.3.2

Delete in its entirety: Section 2.1.3.2

Insert: Section 2.1.3.2

The lens and/or coloured LEDs must maintain IALA colour requirements for no less than 8 years.

b) At Section 3 Requirement Matrix

Delete in its entirety: Reference 3.2.2.2

c) At Section 3 Requirements Matrix

Delete in its entirety: Reference 3.4.2.1

Insert: Reference 3.4.2.1

The rotating beacon must be capable of operating when exposed to relative humidity from 0% to no less than 95% condensing.

Solicitation No. - N° de l'invitation
F7047-190008/A
Client Ref. No. - N° de réf. du client
F7047-190008

Amd. No. - N° de la modif.
002
File No. - N° du dossier
099qf.F7047-190008

Buyer ID - Id de l'acheteur
099qf
CCC No./N° CCC - FMS No./N° VME

6. Schedule 1- Pricing Table

Delete in its entirety: Schedule 1- Pricing Table

Insert: Schedule 1-Pricing Table as follows:

Schedule 1- Pricing Table

Firm Unit Prices in Canadian currency, applicable taxes extra, Incoterms 2010 Delivered Duty Paid (DDP) to the destinations listed in section 7 of the Resulting Contract Clauses and listed by reference below. Canadian customs duties and excise taxes included, if applicable.

The Call-up issue date, is the date which determines the applicable Price Period to use. Call-ups will be issued on an as-and-when required basis, with no minimum guarantee.

Estimated purchases during the 2 year period of the Standing Offer are:

Item 1- quantity 13
Item 2- quantity 12
Item 3- quantity 5

Table 1

Item Number	Item Description	Part Number	Unit of Issue	Delivery Location	Year 1- Unit Pricing	Year 2- Unit Pricing
1 (a)	Rotating Beacon Category 1 (Nominal Range 15nm to 20nm)		Each	Québec	\$	\$
				Ontario	\$	\$
				Nova Scotia	\$	\$
				Newfoundland	\$	\$
				British Columbia	\$	\$
1 (b)	<u>Optional</u> Alternating current (AC) to DC converter		Each	Québec	\$	\$
				Ontario	\$	\$
				Nova Scotia	\$	\$
				Newfoundland	\$	\$
				British Columbia	\$	\$
2 (a)	Rotating Beacon Category 2 (Nominal Range 20nm to 25nm)		Each	Québec	\$	\$
				Ontario	\$	\$
				Nova Scotia	\$	\$
				Newfoundland	\$	\$
				British Columbia	\$	\$

Solicitation No. - N° de l'invitation
F7047-190008/A
Client Ref. No. - N° de réf. du client
F7047-190008

Amd. No. - N° de la modif.
002
File No. - N° du dossier
099qf.F7047-190008

Buyer ID - Id de l'acheteur
099qf
CCC No./N° CCC - FMS No./N° VME

2 (b)	<u>Optional</u> Alternating current (AC) to DC converter		Each	Québec	\$	\$
				Ontario	\$	\$
				Nova Scotia	\$	\$
				Newfoundland	\$	\$
				British Columbia	\$	\$
3 (a)	Rotating Beacon Category 3 (Nominal Range Greater than 25nm)		Each	Québec	\$	\$
				Ontario	\$	\$
				Nova Scotia	\$	\$
				Newfoundland	\$	\$
				British Columbia	\$	\$
3 (b)	<u>Optional</u> Alternating current (AC) to DC Converter		Each	Québec	\$	\$
				Ontario	\$	\$
				Nova Scotia	\$	\$
				Newfoundland	\$	\$
				British Columbia	\$	\$

Solicitation No. - N° de l'invitation
F7047-190008/A
Client Ref. No. - N° de réf. du client
F7047-190008

Amd. No. - N° de la modif.
002
File No. - N° du dossier
099qf.F7047-190008

Buyer ID - Id de l'acheteur
099qf
CCC No./N° CCC - FMS No./N° VME

Option Year Pricing- Table 2

Item Number	Item Description	Part Number	Unit of Issue	Delivery Location	Option Year- Unit Pricing
1 (a)	Rotating Beacon Category 1 (Nominal Range 15nm to 20nm)		Each	Québec	\$
				Ontario	\$
				Nova Scotia	\$
				Newfoundland	\$
				British Columbia	\$
1 (b)	<u>Optional</u> Alternating current (AC) to DC converter		Each	Québec	\$
				Ontario	\$
				Nova Scotia	\$
				Newfoundland	\$
				British Columbia	\$
2 (a)	Rotating Beacon Category 2 (Nominal Range 20nm to 25nm)		Each	Québec	\$
				Ontario	\$
				Nova Scotia	\$
				Newfoundland	\$
				British Columbia	\$

Solicitation No. - N° de l'invitation
F7047-190008/A
Client Ref. No. - N° de réf. du client
F7047-190008

Amd. No. - N° de la modif.
002
File No. - N° du dossier
099qf.F7047-190008

Buyer ID - Id de l'acheteur
099qf
CCC No./N° CCC - FMS No./N° VME

2 (b)	<u>Optional</u> Alternating current (AC) to DC converter		Each	Québec	\$	
					\$	
					\$	
					\$	
					\$	
3 (a)	Rotating Beacon Category 3 (Nominal Range Greater than 25nm)		Each	Québec	\$	
					\$	
					\$	
					\$	
					\$	
3 (b)	<u>Optional</u> Alternating current (AC) to DC Converter		Each	Québec	\$	
					\$	
					\$	
					\$	
					\$	

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED