



## RETURN BIDS TO:

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Réception des soumissions - TPSGC / Bid Receiving -  
PWGSC

1550, Avenue d'Estimauville  
1550, D'Estimauville Avenue  
Quebec  
Quebec  
G1J 0C7

## Revision to a Request for a Standing Offer

## Révision à une demande d'offre à commandes

National Individual Standing Offer (NISO)

Offre à commandes individuelle nationale (OCIN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

## Comments - Commentaires

## Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

## Issuing Office - Bureau de distribution

TPSGC/PWGSC  
1550 Avenue d'Estimauville  
Québec  
Québec  
G1J 0C7

<b>Title - Sujet</b> Radiogoniomètre automatique Marin	
<b>Solicitation No. - N° de l'invitation</b> F3063-190103/A	<b>Date</b> 2019-10-23
<b>Client Reference No. - N° de référence du client</b> F3063-190103	<b>Amendment No. - N° modif.</b> 001
<b>File No. - N° de dossier</b> QCV-9-42119 (007)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$QCV-007-17768	
<b>Date of Original Request for Standing Offer</b> 2019-09-25	
<b>Date de la demande de l'offre à commandes originale</b>	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-11-06</b>	
<b>Time Zone</b> <b>Fuseau horaire</b> Heure Normale du l'Est HNE	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Simoneau, Steve	
<b>Buyer Id - Id de l'acheteur</b> qcv007	
<b>Telephone No. - N° de téléphone</b> (418) 649-2816 ( )	<b>FAX No. - N° de FAX</b> (418) 648-2209
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

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## AMENDMENT 001

Included in the present amendment:

1. Questions and answers 1 to 5
2. Modifications to the solicitation for tenders

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### 1. Questions and answers 1 to 5

#### Question 1:

With regards to the Basis of payment, would you consider a basis of payment which allows for pricing and invoicing to be in US dollars and that further allows for vendor quoted pricing over each of the 5 years of said Standing Offer?

#### Answer 1:

Canada agrees to mitigate the risks associated with exchange rate fluctuations. See articles 4.1.5 and 7.5.3 of the current amendment.

With regards to the prices over the optional periods, to use of the CPI clause remains in effect.

#### Question 2:

What constitutes proof that the mark-up has been limited to 10%? Is a manufacturer's wholesale price list sufficient for this requirement?

#### Answer 2:

Yes.

#### Question 3:

What is the purpose of item 2 pricing in both Annex B and Annex E? Does this allow for the invoicing of freight at a predetermined rate under the Standing Offer or is it for an evaluation of costs that the vendor is allowed to calculate mark up from?

#### Answer 3:

There is no mark-up on transport costs. The goal is to obtain a predetermined price under the Standing Offer for each region involved. This price will be subject to exchange rate fluctuations and CPI-related increases over the course of the Standing Offer.

#### Question 4:

Section 3.1 of the Statement of Requirements provides...."The Automatic Radio Direction Finder must have all the necessary hardware and software included to form a fully functional unit in accordance to the Specification". Our vendor assumes that this includes cabling and thus requests an indication of the length of cable to be provided with the system.

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**Answer 4:**

The special connectors required to connect the system must also supplied with the Automatic Radio Direction-Finders. The interconnection cabling between different equipment, modules and sub-assemblies will be provided by the CCG. See article 3.1 of Annex A of the current amendment.

**Question 5:**

Due to the fact that we purchase these items in USD, and we have to bid in CAD, can you please advise if you would consider adding a currency clause in the RFQ?

**Answer 5:**

See answer 1 and the current modifications to the solicitation for tenders which adds clauses C3010T and C3015C.

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**2. Modifications to the solicitation for tenders**

- **DELETE** articles 4.1.2, 4.1.4 and 4.1.5 and **REPLACE** with the following articles:

**4.1.2 Mandatory Requirements to be met at bid closing**

Notwithstanding deliverable requirements specified anywhere else within this solicitation and its associated Technical Specification, the following are the only mandatory deliverables that must be submitted with the Bid at the time of bid closing. The following are mandatory and the Bidder must be compliant on each item to be considered responsive

Item	Description	Completed and attached
1	Signed proposal from Offeror	
2	Appendix E – Completed Financial Evaluation	
3	Integrated Logistic Support (ILS): Provide signed attestation demonstrating that the Offeror will meet requirements under 4.1 to 4.3	
4	Appendix F – Technical Evaluation – Compliance Table of Mandatory Technical requirements – TABLE 1 : MANDATORY REQUIREMENTS TO BE PROVIDED AT BID CLOSING	
5	Exchange rate Fluctuation Risk Mitigation form PWGSC-TPSGC 450 (if applicable)	

#### 4.1.4 Financial Evaluation

##### 4.1.2.1 Evaluation of Price-Bid - M0220T (2016-01-28)

- (a) The price of the offer will be evaluated in Canadian dollars, Applicable Taxes excluded, FOB destination, Canadian customs duties and excise taxes included.

#### 4.1.5 Exchange rate Fluctuation Risk Mitigation – CCUA C3010T (2014-11-27)

1. The Bidder may request Canada to assume the risks and benefits of exchange rate fluctuations. If the Bidder claims for an exchange rate adjustment, this request must be clearly indicated in the bid at time of bidding. The Bidder must submit form [PWGSC-TPSGC 450](#), Claim for Exchange Rate Adjustments with its bid, indicating the Foreign Currency Component (FCC) in Canadian dollars for each line item for which an exchange rate adjustment is required.
2. The FCC is defined as the portion of the price or rate that will be directly affected by exchange rate fluctuations. The FCC should include all related taxes, duties and other costs paid by the Bidder and which are to be included in the adjustment amount.
3. The total price paid by Canada on each invoice will be adjusted at the time of payment, based on the FCC and the exchange rate fluctuation provision in the contract. The exchange rate adjustment will only be applied where the exchange rate fluctuation is greater than 2% (increase or decrease).
4. At time of bidding, the Bidder must complete columns (1) to (4) on form [PWGSC-TPSGC 450](#), for each line item where they want to invoke the exchange rate fluctuation provision. Where bids are evaluated in Canadian dollars, the dollar values provided in column (3) should also be in Canadian dollars, so that the adjustment amount is in the same currency as the payment.
5. Alternate rates or calculations proposed by the Bidder will not be accepted for the purposes of this exchange rate fluctuation provision.

#### 4.1.6 Condition of Material - Bid

Material supplied must be new and conform to the latest issue of the applicable drawing, specification and/or part number that is in effect on the bid solicitation closing date.

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- Under article 7.5 Payment, insert the following 7.5.3 clause :

#### 7.5 Payment

7.5.3 – SACC manual clause C3015C (2017-08-17) – Exchange rate fluctuation adjustment

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- Article 3.1 of ANNEX A.

**DELETE** and **REPLACE** with the following:

N° de l'invitation - Solicitation No.  
F3063-190103/A  
N° de réf. du client - Client Ref. No.  
F3063-190103

N° de la modif - Amd. No.  
001  
File No. - N° du dossier  
QCV-9-42119

Id de l'acheteur - Buyer ID  
QCV007  
N° CCC / CCC No./ N° VME - FMS

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### 3.1 AUTOMATIC RADIO DIRECTION-FINDER

The Offerer shall deliver the Automatic Radio Direction-Finder, in accordance with the prescribed Specification. The hardware shall include all equipment, modules and sub-assemblies required to meet the Specification. The Automatic Radio Direction-Finder must have all the necessary hardware and software included to form a fully functional unit in accordance with to the Specification. The special connectors required to connect the system must also supplied with the Automatic Radio Direction-Finders. The interconnection cabling between different equipment, modules and sub-assemblies will be provided by the CCG.

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**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**