



SHARED SERVICES CANADA

Request for Quotation for Universal Docking Stations

Solicitation No.	2BH982773/B	Date	2019-10-24
Appendix No.	1		
GCDocs File No.	2BH982773	GETS Reference No.	PW-19-00893492
Client Reference No.	See Annex B	Requisition No.	See Annex B

Issuing Office	Shared Services Canada 180 Kent Street, 13 th Floor Ottawa, Ontario K1P 0B5		
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Closing Date and Time	Thursday, October 31st 2019, 2:00 PM (referred to in this solicitation as " Solicitation Closing ")		
Time Zone	Eastern Daylight Time (EDT)		
Destination of Goods/Services	ITPRO# 42251 & 42528: See Annex B ITPRO# 42796: Ottawa, ON K1A 1A2		
Invoices	To be inserted at contract award.		
Email Address for Submitting your Bid by Solicitation Closing	yvette.olongo@canada.ca & ssc.wtdhardware-materielatmt.spc@canada.ca		
Vendor Name and Signature			
Name, title of person authorized to sign (type or print)	Signature	Date	



APPENDIX No. 1

Request for Quotation Appendix no. 1 provides clarifications pertaining to questions that may be asked on this Request for quotation.

Question 1

For the Stream 2 portion of the RFQ, the product requested is current but is approaching its end of life and will definitely not be available in three years. It is likely to be removed from the market before eighteen months from now and possibly before twelve months from now. Will Canada please consider this and reduce the contract term to one year?

Answer 1

The contract period is set at one year. The options period is one year. The warranty duration is 3 years. After one year, options cannot be exercised unless there is an agreement between the contractor and SSC to extend the contract.

In addition, during the contract period, a substitute can be proposed under the conditions indicated in section "5.24 – Process for requesting substitution".

Question 2

Are we able to send questions to the End user like an RVD?

Answer 2

All the questions must be sent to the contracting authority. The contact is indicated on the front page of the solicitation.

Question 3

Annex A – Statement of requirement, Point f) - Ports: 2 x DisplayPort 1.2a, 2 x HDMI 2.0 - Will the client consider a model with 1 x DisplayPort 1.2a, 1 x HDMI 2.0 instead of 2 for an aggressive competitive price?

Answer 3

No. The solicitation will not be amended.

Question 4

In Annex A, under a), it states: "Docking stations must power and charge laptops as they appear in the current SSC eStore categories 1.0N through 4.0N via OEM-specific interchangeable power tips which must be included." This information does not provide the information needed for bidders to submit a proposal. To our knowledge only Government employees have access to the Laptop OEM names, model

numbers, product codes, and product specifications in the current SSC eStore categories 1.0N through 4.0N. Before submitting a proposal will SSC provide the Laptop OEM names, model numbers, product codes, and product specifications in the current SSC eStore categories 1.0N through 4.0N so that the part numbers for the OEM-specific interchangeable power tips that have been requested, can be obtained and proposed?

Answer 4

The power connectors for each OEM are standardised. As such the make and model is all the information needed. That information is available to the general public through ITPro. Please refer to the attached link.

<https://www.sscitpro-spcaproti2.com/category-s/152.htm>

Question 5

In Annex A there is a requirement that states: “a) Docking stations must power and charge laptops as they appear in the current SSC eStore categories 1.0N through 4.0N via OEM-specific interchangeable power tips which must be included.” Will SSC please provide the actual OEM part numbers for the OEM-specific interchangeable power tips that are required to be provided?

Answer 5

It is expected those power tips will be supplied by the docking station OEM.

Question 6

In Annex A, there is a requirement that states: “b) The USB-C connection must provide both data (USB 3.1 protocol and DP support) and sufficient power to charge the device specified herein.” The issue is that SSC has not provided any information on “the device specified herein”, because no information on devices has been specified, with the exception of current SSC eStore categories 1.0N through 4.0N, which only Government employees have access to. Before submitting a proposal will SSC provide the Laptop OEM names, model numbers, product codes, and product specifications in terms of charging power requirements, in the current SSC eStore categories 1.0N through 4.0N?

Answer 6

See answer #4 herein.

Question 7

In Annex A, there is a requirement that states: “b) The USB-C connection must provide both data (USB 3.1 protocol and DP support) and sufficient power to charge the device specified herein.” Will SSC please confirm that if the Universal Docking Station provides 60W Power Delivery for charging devices, that this is sufficient to meet his requirement?

Answer 7

To cover all eventualities a minimum of 90W Power Delivery to the device is required.

Question 8

In Annex A, there is a requirement that states: “ f) Ports: 1x Audio In/Out Port, 2 x DisplayPort 1.2a, 2 x HDMI 2.0, 4 x USB 3.X (1 fast charging powered port), 1 x USB-C, RJ-45 Ethernet and security slot.” We are unaware of any Universal Docking Station on the market that meets this requirement for “4 x USB 3.X (1 fast charging powered port)”, which we believe is in error. Many suppliers have “3 x USB 3.X (1 fast charging powered port)”. To ensure maximum competition for this requirement will SSC please keep all of the Annex A f) requirements the same and simply amend this area of the requirement from “4 x USB 3.X (1 fast charging powered port)”, to “3 x USB 3.X (1 fast charging powered port)”?

Answer 8

No, the requirement will not be revised.

Question 9

Annex A, Statement of requirement, Point f) 2 x DisplayPort 1.2a, 2 x HDMI 2.0 - Will the client consider changing the specifications for a model with 3 x DisplayPort 1.2a, 3 x HDMI 2.0 instead of 2?

Answer 9

As 3 x DisplayPort 1.2a & 3 x HDMI 2.0 exceeds the original requirement, this is acceptable as long as the unit meets all the other port requirements in f).

Question 10

Based on Amendment 002 it is clear that some OEM's, some resellers, and SSC have information that we do not have, such as the brand name and model numbers of the Universal Docking Stations that meet this requirement. All potential bidders should have the same information, including all relevant information that is in SSC's possession. An Access to Information request should not be required to obtain this necessary information. In the interest of fair and open competition, will SSC please provide the information that is in SSC's possession regarding this requirement, including the brand name and model numbers of all Universal Docking Stations that SSC is aware of that meets this requirement?

Answer 10

As stated previously the applicable device OEMs are listed on the publically accessible IPro web site (<https://www.sscitpro-spcaproti2.com/Default.asp>). If the bidder does not have access to the Internet the only information you will need are the names of the OEMs that are found there. Those are Dell Latitude, HP EliteBook, HP ProBook, Lenovo L series, Lenovo T series, Lenovo X series, Toshiba Protégé and Toshiba Tecra. Each OEM does vary the diameter and depth of the power tip on their respective AC adapter, however, that power tip is universal through the respective product family. As such just the names of the OEMs presented herein will suffice.

SSC is aware that the Targus model DOCK190USZ, which was initially requested by the client, may meet the requirement of this solicitation. However, SSC has elected to use a competitive process to solicit bids using generic specifications while maintaining the same functionality. Any OEM product that meets the technical requirements of the solicitation will be considered for evaluation. For stream 1 the bidder is welcome to bid the Targus product or any equivalent product that meets the requirement of this RFQ. Please note, it is the bidder's responsibility to conduct their own market research in that regard.

Question 11

It does not make sense for a reseller of a docking station OEM to provide OEM-specific interchangeable power tips from other OEM's such as Lenovo, HP, Dell, and Toshiba. If this was the case we, the Solicitation instructions require that we would need to get OEM's such as Lenovo, HP, Dell, and Toshiba to sign the Form 3 OEM Certification Form on page 30 of 40. We would also need to potentially source these OEM-specific interchangeable power tips from these OEM's. As a result, will SSC please remove from Annex A, the a) section on page 37 of 40?

Answer 11

Please note the power tips will be supplied by the docking station OEM and not the device OEM. An OEM Certification Form is required for the Docking Station only.