

ADVANCE CONTRACT AWARD NOTICE (ACAN)

1. Advance Contract Award Notice (ACAN)

An ACAN is a public notice indicating to the supplier community that a department or agency intends to award a contract for goods, services or construction to a pre-identified supplier, thereby allowing other suppliers to signal their interest in bidding, by submitting a statement of capabilities. If no supplier submit a statement of capabilities that meets the requirements set out in the ACAN, on or before the closing date stated in the ACAN, the contracting officer may then proceed with the award to the pre-identified supplier.

2. Definition of Requirements

Natural Resources Canada aims to understand and improve forest sector competitiveness by providing key economic information, analyses and assessments that will inform the development of federal government policies and programs. Critical to this effort is access to accurate, comprehensive and regularly updated data and analysis on the current state and forecasts for forest industry sub-sectors, including lumber, timber, structural and non-structural panels, and mass timber markets in North America and Canada's key trading partners.

In addition, we require monthly reports containing intelligence, trade statistics, forest product prices, and key forest sector trends in international and Chinese lumber markets.

Finally, we require quarterly regional cost and revenue profiles for sawmills in all major lumber producing regions worldwide, including: Finland, Sweden, Germany, Austria, Russia, Canada (by region), US (by region), Brazil, Chile, Australia, South Africa, and China.

3. Criteria for Assessment of the Statement of Capabilities

Any interested supplier must demonstrate by way of a statement of capabilities that its product/equipment/system meets the following requirements:

- Supplier must have the data sources necessary to provide the databases described above.
- Supplier must demonstrate experience producing products described above.
- Supplier must demonstrate the capability of producing each of the above products in the ordinary course of business for a minimum of five (5) other institutional and/or forest sector clients.
- Supplier must demonstrate a history of producing these data, analyses, forecasts, and reports on a regular basis for at least the last ten (10) years of the closing date.

4. Trade Agreements

This procurement is subject to the following trade agreement(s):

North America Free Trade Agreement (NAFTA);
Canadian Free Trade Agreement (CFTA);

5. Justification for the Pre-Identified Supplier

The supplier mentioned in section below is the only known supplier that meets the mandatory criteria set out in section 3 above.

Should Canada receive a statement of capabilities from a supplier that contains sufficient information to indicate that it meets the requirements set forth in this ACAN, a competitive process will be triggered with a technical and financial evaluation methodology of the bids proposed by the potential bidders

6. Exception to the Government Contracts Regulations

The following exception(s) to the Government Contracts Regulations is (are) invoked for this procurement under subsection 6(d) – only one person is capable of performing the work.

The identified provider, Forest Economic Advisors LLC, is the only one able to meet all of the criteria identified in paragraph 3 above.

7. Exclusions and/or Limited Tendering Reasons

The following exclusion(s) and/or limited tendering reasons are invoked under the:
North American Free Trade Agreement (NAFTA): (Article 1016, 2, b)
Canadian Free Trade Agreement (CFTA): (Article 513 b)

8. Ownership of Intellectual Property

Ownership of any Foreground Intellectual Property arising out of the proposed contract will vest in the Contractor.

9. Contract Period

The contract period will be from January 1, 2020 to December 31, 2121 + 2 optional years.

10. Estimated Cost

The estimated maximum value of the contract is below \$ 225,000.00.

11. Name and Address of the Proposed Contractor

Forest Economic Advisors LLC
298 Great Road, suite 1
Littleton, MA 01460

12. Suppliers' right to submit a statement of capabilities

Suppliers who consider themselves fully qualified and available to provide the services/goods described herein, may submit a Statement of Capabilities in writing, preferably by e-mail, to the contact person identified in this Notice on or before the closing date and time of this Notice. The Statement of Capabilities must clearly demonstrate how the supplier meets the advertised requirements.

13. Closing Date

The closing date for a submission of a Statement of Capabilities is October 30, 2019 at 14:00 (Eastern daylight saving time).

14. Contract Authority

Marie-Josée Michaud
Procurement Officer
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