



**SEN 045 19/20
Janitorial Supplies**

QUESTIONS AND ANSWERS #1

November 7, 2019

Question #1:

Could you clarify the dilution rate for the chemicals listed in this tender? In the product descriptions for several of the chemicals, it asks for a ready to use pricing, but then in the volume per unit it specifies the dilution ratio which would mean you're looking for a concentrate that can be diluted to that. Could you clarify how we should be quoting this?

Answer #1:

The ratio demonstrates the desired concentration of the product for the regular use recommended by the manufacturer. Some products must be ready for use as specified. The quotation must be made per unit as specified (ex. 4 liters) and per liter if the unit proposed is different from what is requested.

Question #2:

Will the RFSO be awarded only to one vendor or will multiple vendors be selected to share the RFSO?

Answer #2:

It is the intention of the Senate to award one (1) Standing Offer Agreement as a result of this RFSO.

Question #3:

Would the Senate of Canada be open for alternate or substitute products to be able to view and ensure true competitive options and not only limit the selection to Kruger vendors?

Answer #3:

All the Senates' paper and soap product need to be compatible with the existing dispensers.

Question #4:

Is there a breakdown of volumes per product by year or length of contract, for the items listed in Annex B. is it possible to get that information



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Answer #4:

See approximate quantities in “red”.

Table 1: Floor Care Program

Product Description	Volume Per Unit	Approximate quantity used per year
Non-ammoniated stripper for use on all hard and soft floors; removes floor finishes and sealers. Preferably scent-free. (Provide diluted, ready-to-use pricing in per-litre field)	4L - Ratio 1:20	24 ea
Wax: high solids, fortified polymer finishes that provide a brilliant shine; quick drying time and extended durability. Preferably scent-free.	4L	32 ea
Sealant: high solids versatile sealer and finish formulated to protect resilient and non-resilient flooring. Preferably scent-free.	4L	32 ea
Neutralizer: floor cleaning product used to neutralize stripper residue before applying a finish and sealer. Preferably scent-free. (Provide diluted, ready-to-use pricing)	5L - Ratio 1:320	36 ea
Floor soap: multi-use neutral detergent diluted in a dispenser. Preferably scent-free. (Provide diluted, ready-to-use pricing)	4L - Ratio 1:256	128 ea
Degreaser: multi-use neutral degreaser diluted in a dispenser.	4L - Ratio 1:80	96 ea



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Product Description	Volume Per Unit	Approximate quantity used per year
Preferably scent-free. (Provide diluted, ready-to-use pricing)		
<u>Trouble Shooter</u> (3M), no substitute	21oz	20 ea
Floor or carpet cleaner for salt deposits	4L - Ratio 1:80	36 ea
Floor pads, black, 14"	each	50
Floor pads, red, 14"	each	100
Floor pads, pale blue, 14"	each	50
Floor pads, Jackeroo, 20"	each	50
Floor pads, blue, 20"	each	50
Floor pads, green, 20"	each	50
Floor pads, red, 20"	each	100
Floor pads, black stripping pad, 20"	each	50
Blue looped mop head, 24oz	each	10



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Product Description	Volume Per Unit	Approximate quantity used per year
Ruff T-mop, for stairs	each	10

Table 2: Wool and Synthetic Carpet Maintenance

Product Description	Volume Per Unit	Approximate quantity used per year
Read-to-use detergent, to be used as a detergent or pre-cleaning agent for high-traffic areas. (Provide diluted, ready-to-use pricing)	5L - Ratio RTU	8
Detergent, formulated to remove carpet stains (including coffee, tea, alcoholic beverages and rust stains) (Provide diluted, ready-to-use pricing)	5L - Ratio RTU	10
Foam suppressor, designed to rapidly dissipate foam in the recovery tanks of extraction equipment. No mixing required.	5L - Ratio 1-3oz/ tank	8
Low-foaming, neutral pH, carpet cleaner formulated to clean, deodorize and sanitize carpets. (Provide diluted, ready-to-use pricing)	5L - Ratio 1:80	10



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Table 3: Washroom Care

Product Description	Volume Per Unit	Approximate quantity used per year
Hand Cleaner: superior quality antiseptic skin cleaner with anti-bacterial agents.	2L	400 ea
Hand soap and body wash	2L	120 ea
Glass cleaner: quick-drying, fragrance-free glass cleaner that does not leave streaks. To be diluted in a dispenser. (Provide diluted, ready-to-use pricing)	4L - Ratio 1:10	44 ea
Acid bowl cleaners: product that instantly dissolves rust, hard water deposits and uric acids, while destroying odour-causing bacteria.	5L	24
Non-acid cleaners: cleaner to disinfect, de-scale and deodorize toilet bowls, urinals, sinks, shower stalls and other non-porous surfaces. Liquid	4L - Ratio 1:80	48
Odour neutralizer: a liquid, multi-purpose, water-soluble product that very effectively neutralizes a wide range of odours. (Provide diluted, ready-to-use pricing in per-litre field) Scent-free	5L - Ratio 1:60	36 ea
Hygienic toilet seat covers.	Per pack of 250	70 pack
Recycled paper towel on rolls. 7.87" x 425', 800 sheets	Per Roll of 800 sheets	195 cs (6 per cs)
"Jumbo" white, 2-ply toilet tissue, 12" x 1000'. 750 sheets	Per Roll of 750 sheets	150cs (18 per cs)



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Product Description	Volume Per Unit	Approximate quantity used per year
"Small" white, 2-ply toilet tissue, 506 sheets.	Per Roll of 506 sheets	75cs (60per cs)
Powder-free latex-free surgical gloves (medium and large)	Per box of 100 pairs	200 boxes
Sanitary bags, waxed	Box of 500	2 cs
Automatic Dilution System (ADS) dispenser	Each	10
Bathroom tissue dispenser.	Each	30 To replace existing
Hand Paper (rolls) Dispenser	Each	30 To replace existing
Hand Soap Dispenser, Cartridge-style	Each	30 To replace existing
Toilet Seat Cover Dispenser	Each	30 To replace existing

Table 4: Office Care

Product Description	Volume Per Unit	Approximate quantity used per year
All-purpose germicidal cleaner - disinfectant, sanitizer, cleaner and deodorizer. Low foam. Diluted in a dispenser. (Provide diluted, ready-to-use pricing)	4L - Ratio 1:80	30
Black, all-purpose garbage bags, 22" x 24".	Pack of 500 bags	150



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Product Description	Volume Per Unit	Approximate quantity used per year
Clear garbage bags, 26" x 36", Regular.	Pack of 250 bags	125
Compost bags , extra strong, 26"x36"	Pack of 250 bags	50
Clear, extra-strong garbage bags, 42" x 48"	Pack of 100 bags	100
Scrub sponges. Green and yellow.	Each	150
2-ply facial tissue. 1000 per box	Each	100
Trigger - light duty nozzle	Each	150
Clear bottles. 24 oz. Pre-labelled with product information.	Each	75

Table 5: Miscellaneous

Product Description	Volume Per Unit	Approximate vquantity used per year
Rinse-aid for dishes	4L	60
Laundry detergent with bleach in water soluble high-efficiency capsules.	Pack of 50 capsules	20
Alcohol-based hand sanitizer, 400ml pump (waterless)	400 ML	150
Surface cleaning and disinfectant wipes. General virucide.	Pack of 100	50
Non-chlorinated dishwasher liquid cleanser.	20L	120
12" x 12" cotton rags, white.	Each pk	5



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Product Description	Volume Per Unit	Approximate vquantity used per year
Red, green and/or blue microfiber cloths for commercial use, 12" x 12". Must be washable with bleach.	Pack of 50	150 red 150 green 150 blue
Distilled water for battery maintenance	4L	0
Telescopic lamb wool duster	Each	45
Polypropylene toilet bowl brush, plastic handle	Each	45
Dry foam carpet shampoo to be used with foam generator	4L	10
"Sensor" vacuum cleaner bags	Pack of 10	30
"Sensor" vacuum S-12 replacement brushes	Each	30