



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC**

**11 Laurier St. / 11, rue Laurier**

**Place du Portage, Phase III**

**Core 0B2 / Noyau 0B2**

**Gatineau, Québec K1A 0S5**

**Bid Fax: (819) 997-9776**

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Defence Communications Division. (QD)

11 Laurier St./11, rue Laurier

Place du Portage, Phase III, 8C2

Gatineau, Québec K1A 0S5

<b>Title - Sujet</b> Deployed PBX Supply and Support	
<b>Solicitation No. - N° de l'invitation</b> W6369-190166/A	<b>Amendment No. - N° modif.</b> 002
<b>Client Reference No. - N° de référence du client</b> W6369-190166	<b>Date</b> 2019-11-08
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$QD-043-27484	
<b>File No. - N° de dossier</b> 043qd.W6369-190166	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-11-26</b>	<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Wijaya, Yessica	<b>Buyer Id - Id de l'acheteur</b> 043qd
<b>Telephone No. - N° de téléphone</b> (819) 420-5482 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**The purpose of this amendment is to:**

1. Modify Technical Bid Evaluation - Rated Requirements procedures
2. Provide answers to Bidders' questions.

**The following shall form part of the RFP:**

1. Under RFP Part 4, Article 4. Technical Bid Evaluation - Rated Requirements, Sub-article 4.5

**DELETE** the current information.

**INSERT** the following in lieu;

The Phased Bid Compliance Process will **not** apply to the Rated Technical Criteria.

**All other terms and conditions of the RFP remain unchanged.**

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**Bidders' Questions Received as of October 24<sup>th</sup> 2019**

- Q1. In Annex F, sections 8.3.2.4 and 8.3.2.5:

The weight requirements are stated as 20 lbs. and 10 lbs. respectively for the "supplied equipment". Please clarify whether the weight specifications include or exclude the hardware required in section 8.3.2.4, 8.3.2.5, 8.3.3.4 and 8.3.3.5 to accommodate the "supplied equipment" requirements?

- A1. The associated cabling and distribution panels required to accommodate the equipment requirement in section 8.3.2.4, 8.3.2.5, 8.3.3.4 and 8.3.3.5 are not included in the weight stated in section 8.3.2.2 and 8.3.3.2, 20 lbs. and 10 lbs respectively.

- Q2. In Annex F, section 8.3.2.2 and 8.3.3.2:

The weight requirements are stated as 20 lbs. and 10 lbs. respectively for the "supplied equipment". Please clarify whether the weight specifications include the weight of servers required to provide voicemail, ACD, management, and reporting?

- A2. The weight specifications In Annex F, section 8.3.2.2 and 8.3.3.2 stated as 20 lbs. and 10 lbs. respectively does not included in the weight of external servers used to provide voicemail, ACD, management, and reporting.

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**Bidders' Questions Received as of November 7<sup>th</sup> 2019**

- Q3. In the RFP, Section 7.5:

Are optional hardware requirements subject to Canadian Price Index (CPI)?

- A3. The prices of optional hardware requirement are not subject for CPI. As per Bid Preparation

Instructions (RFP, Part 3), section 4.1.2, the bidders must submit pricing for Firm and Optional Hardware Requirements for the contract period. The pricing submitted for optional hardware requirements must valid until 31 December 2021.

Q4. In the RFP, Part 5 and In Annex B, section 5.2.4:

It was mentioned that the supplied PBX equipment must have OEM supplied security certificate that valid for minimum 10 years from the date of equipment receipt. Please elaborate on what security certificate is required?

A4. The security certificate required is the Letter of Compliance from the OEM.

Q5. In Annex B, Sections 3.4 and 12:

Can the RFI FAT specifics be used? As there is no FAT details in the SOW.

A5. As per Annex B, sections 12.3 and 12.9: The Contractor must submit a draft FATP for review and acceptance by the TA at least 14 calendar days before the FAT and The FAT must occur no later than 30 days after Contract Award.

The Contractor is allowed to use Contractor's own format and template for the FAT Plan. The RFI FATP specifics can be used as a reference. However, as per Annex B, section 12.4: Canada reserves the right to modify the proposed test plan before providing approval.

Q6. In Annex B, Section 5.14:

Does each site require an independent VMS? Are there other sites that do not require VMS?

A6. Each site must have the capability of providing Voice Mail.

Q7. In Annex B, Section 9:

Does each site require an independent installation of the GUI application?

If the answer to the question is NO: At the time of deployment (deployable sites) do you need to have the GUI or is the command line enough until the unit is brought up and can reach back?

A7. Only the two core sites require a GUI. If other sites require it later, it will be part of the additional requirement.

Q8. In Annex B, Section 5.8.11 to 5.8.13:

Are the Radio interfaces needed for all locations?

A8. All sites must be capable of radio interfaces.

Q9. Many Government of Canada requirements for IT equipment now include a Supply Chain Integrity check to ensure that no untrusted equipment, software or services are used in the delivery and/or support of Government of Canada (GC) services. Since this PBX equipment may

be used for sensitive communications, shouldn't the Supply Chain Integrity requirements be included as part of this RFP?

A9. Please refer to the LOG SOW. This requirement is covered by the security certificate.

Q10. In Annex F, Sections 6, 7 and 8:

Are redundant, hot-swappable power supplies are required for the stationary and deployable sites?

A10. Section 6, 7 & 8 are part of the rated criteria. Points will be awarded to Bidders that meet the listed criteria.

Q11. In Annex F, Section 6.3, 7.2.3, 8.3.1.4, 8.3.2.4:

What is the minimum loop length requirement for analog circuits?

A11. DND will accept normal standard maximum length approximately of 100m.

Q12. In Annex F, Section 8.3.2 and 8.3.4:

Both of these sections are described as "Medium Deployable Sites Requirements". Are they to form part of the same solution or two different solutions?

A12. Both Medium Deployable sites are required to fall under the same total solution.

Q13. In Annex F, Section 8.3.2.2 and 8.3.3.2:

Do the weight requirements include or exclude line cards?

A13. Weight requirements do not include cards.

Q14. In Annex F, Section 6.3, 7.2.3, 8.3.1.4, 8.3.2.4:

Are the individual users required to be supported at the same time?

For example, does 8.3.2.4 mean the solution must support 36 Analog users (FXS), 500 IP SIP users, 6 PRI interfaces (T1/E1), 12 Analog trunk (FXO) interfaces; and 100 SIP trunks at the same time or does it mean that the solution could support all of them but not at the same time?

A14. The solution is not expected to support all functions simultaneously.

Q15. In Annex F, Section 5.8.3:

In order to be fully interoperable with Avaya Aura equipment (or any other manufacturer) the proposed solution must support the QSIG protocol. Is QSIG a mandatory requirement?

A15. QSIG is not mandatory as there are other protocols listed that can be used.

