



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des soumissions**

- TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Gatineau

Core 0B2 / Noyau 0B2

K1A0S5

Bid Fax: (819) 997-9776

**Revision to a Request for a Standing Offer**

**Révision à une demande d'offre à commandes**

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Charter and Transportation Services Division/Division

de services d'affrètement et transport

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Gatineau

Quebec

K1A0S5

<b>Title - Sujet</b> Courier Freight Services	
<b>Solicitation No. - N° de l'invitation</b> EN578-201168/A	<b>Date</b> 2019-11-14
<b>Client Reference No. - N° de référence du client</b> 20201168	<b>Amendment No. - N° modif.</b> 002
<b>File No. - N° de dossier</b> Is102.EN578-201168	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$LS-102-77957	
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale	
2019-11-05	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2020-01-02</b>	
<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Standard Time EST	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Jiang, Kevin	<b>Buyer Id - Id de l'acheteur</b> Is102
<b>Telephone No. - N° de téléphone</b> (343) 550-1630 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b>	<b>Yes - Oui</b>	<b>No - Non</b>
<b>Accusé de réception requis</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

## Amendment 002

This amendment 002 is raised to provide questions and answers.

### Question 1:

There are three types of shipments (freight, the Department of National Defence (DND), and courier) in the requirement. Can you please explain these three types and give a product / commodity description for each? For example, mail, bulk letters, certified, boxes, small / large packages, hazardous materials, fragile, truckload (TL), less than truckload (LTL), by AIR, by OCEAN, etc.

### Answer 1:

Freight, DND goods and courier are types of shipments included in the requirement with some exceptions, see the Request for Standing Offer (RFSO) for details.

We cannot describe every product and commodity in each type of shipment because there are many. The following descriptions are the best we can provide.

For courier service and freight service, truckload (TL), less than truckload (LTL), there are definitions in the section 1.6, Key Terms and Abbreviations.

The provision of services under this requirement excludes letter mail as defined by the Canada Post Corporation, Canada Postal Guide (Section C - Chapter 08), or, delivery to Post Office boxes.

For DND shipment, it means transportation services provided to DND.

For by AIR and by OCEAN, please read the descriptions in section 1.2 Summary and section 1 Requirement of Annex "A" Statement of Work. Transportation modes in the requirement are by air and/or ground, not including by ocean.

In section 3. Special Regulations of Annex "A" Statement of Work, regulations to other goods shipment are addressed.

There may be envelopes, bulk letters, boxes, small / large packages, even fragile goods in the shipment.

### Question 2:

We are mainly interested in hauling "Truckload freight". From a legality / contracts standpoint, I want to know everything necessary to become an approved carrier.

### Answer 2:

The criteria, terms and conditions are specified in the RFSO. Any Offeror, regardless of being a third party logistic company or an asset based company, must meet these to be considered as a qualified supplier.

### Question 3:

Can you advise the security procedures for each type of shipment and what exactly is required of my drivers on each load type?

I noticed on the site that there are different tiers of security. Can you advise which ones correspond each load type and advise the next steps for my company?

I deliver to the US Mint's in Denver and Sacramento and they require the driver to be a US citizen, no felonies, no firearms on site, walk through government building and are subject to pass via metal detector prior to entry, etc.

I'm looking for clarifications to everything mentioned above involving security requirement in each type of shipments.

**Answer 3:**

Please refer to section 1.3, Security Requirement. Security requirements (if applicable) will only be known at the time of raising call-ups against standing offer. At call-up stage, if security requirements are needed, the Identified User will specify details in the call-ups for suppliers to know and meet.

**Question 4:**

For LTL shipments listed in the RFSO, do you have a "product class" for each of them? (e.g. Class 50, 55, 60, 125, etc.)

**Answer 4:**

If product class means product weight range, the rate templates have specified weight ranges.

**Question 5:**

Does minimum or maximum pallet count and total weight for each LTL shipment? This helps out with pricing on my end?

**Answer 5:**

In the offers, Offerors may specify minimum or maximum pallet size and total weight for each LTL shipment. The RFSO does not specify these.

**Question 6:**

We are interested in quoting the ground freight domestic using freight template. I need the volume data to work out the rates, could you please direct me to where I could find the volume data.

**Answer 6:**

In section 1.2 Summary, we provide following historical data.

Based on historical data from 2018 and 2019, business volume is approximately \$44,000,000.00 each year for courier and freight services.

We do not have other volume data to provide.

**Question 7:**

The excel files in the CAN to CAN folder do not open. Additionally, I had the same issue with the excel files in the CAN to US folder. Please tell me how to open them.

**Answer 7:**

Upon our review of the excel files, they can be opened correctly. We are able to extract the files from the zip folder and access all the excel documents.

Please ensure to properly extract the zip folder before attempting to open the excel documents in the zip folder.

After download the zip folder, the Offerors should not try to click it open as an ordinary folder, but should extract the excel files from the zip folder. Once the zip folder is extracted, the excel files in the zip folder are decompressed and can be opened.

**Question 8:**

For the Freight services within Canada (in reference to freight template), can we bid on a direct drive bases and under the field "service time shown in days" respond with the amount of hours as a lot of shipments will take under a day.

**Answer 8:**

The freight template is an example only. In that template, the column entitled "service time shown in days" is for the Offeror to provide estimated time of a delivery. The base rates should be entered in other columns of the template.

The Offeror may choose how to provide its rates; for example, rates based on service time.

**Question 9:**

In regards to Annex B, section 4, Fuel Surcharge. We are asked to provide fuel surcharge methodology prior to issuance of a standing offer. Would you like us to explain our fuel surcharge on a separate line, include the price in the base rate, or add fuel in the accessorial service section?

**Answer 9:**

In the section 4, Fuel Surcharge in Annex B, it requires supplier to provide on a separate line how the fuel surcharge will be calculated. It does not require a fuel surcharge (FSC) amount at this moment because the FSC amount will change during the standing offer period.

Fuel surcharge should be separate from base rate and separate from Accessorial Service Charge table.

In future, when a supplier charges a FSC amount on its invoice, the FSC must be separated from transportation cost.

**Question 10:**

In reference to CA\_Road\_TL – The only thing I read about weight is anything over 10 000lbs TL rates apply. What weight / commodity are we to base the rates on the TL on?

**Answer 10:**

CA\_Road\_TL is a DND rate template. DND does not have weight for the full trailer. If an Offeror has different size of trailers, when provide TL rates, it may specify weight up to 30000 lbs on the header as a unit of measure.

Here is an example:

Service Level	Express/Expedited/Direct Drive	City	Prov/State	Country	TO	City	Prov/State	Country	MIN WEIGHT	MAX WEIGHT	TARIFFS & WEIGHT SEGMENTS
Unit of Measure	14ft Box Truck										14' Box 158"L x 96"W x 76"H max 4,700lbs
	FROM FSA										CH
TARIFFLINE	K1G	Ottawa	Ontario	Canada	B3K	Dartmouth/Halifax	Nova Scotia	Canada	1	3000	\$3,550.00
TARIFFLINE	K1G	Ottawa	Ontario	Canada	B0P	Shearwater	Nova Scotia	Canada	1	3000	\$3,550.00
TARIFFLINE	K1G	Ottawa	Ontario	Canada	B0P	Greenwood	Nova Scotia	Canada	1	3000	\$3,800.00
TARIFFLINE	K1G	Ottawa	Ontario	Canada	A0P	Goose Bay	Labrador	Canada	1	3000	\$4,850.00
TARIFFLINE	K1G	Ottawa	Ontario	Canada	A1V	Gander	Newfoundland	Canada	1	3000	\$7,300.00

Solicitation No. - N° de l'invitation  
EN578-201168/A  
Client Ref. No. - N° de réf. du client  
EN578-201168/A

Amd. No. - N° de la modif.  
002  
File No. - N° du dossier  
Is102EN578-201168/A

Buyer ID - Id de l'acheteur  
Is102  
CCC No./N° CCC - FMS No./N° VME

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**All other terms and conditions remain unchanged.**