



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

11 Laurier St./11, rue Laurier

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Shared Systems Division (XL)/Division des systèmes
partagés (XL)
Terrasses de la Chaudière
4th Floor, 10 Wellington Street
4th etage, 10, rue Wellington
Gatineau
Québec
K1A 0S5

Title - Sujet Learning Platform	
Solicitation No. - N° de l'invitation 0X001-190594/B	Amendment No. - N° modif. 004
Client Reference No. - N° de référence du client 0X001-190594	Date 2019-11-22
GETS Reference No. - N° de référence de SEAG PW-\$\$XL-108-36755	
File No. - N° de dossier 108x1.0X001-190594	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-12-04	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Fenwick, Wesley	Buyer Id - Id de l'acheteur 108xl
Telephone No. - N° de téléphone (613) 720-7443 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

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004
File No. - N° du dossier
108xl0X001-190594

Buyer ID - Id de l'acheteur
108 XL
CCC No./N° CCC - FMS No./N° VME

This Solicitation Amendment #004 is raised to:

1. Amend the Closing Date of the Bid Solicitation
 2. Update Section 7.31 Priority of Documents
 3. Update Annex A – Statement of Work – Appendix A – Capability and Usability Assessment
 4. Update Annex B – Basis of Payment
 5. Update Annex H – Bidder's Forms – Form 9 – Financial Bid Presentation Sheet
 6. Post Questions and Answers
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The Solicitation is amended as follows:

1.0 The Closing Date of the Bid Solicitation is hereby EXTENDED from November 27th 2019 at 2:00 PM EST to December 4th 2019 at 2:00 PM EST.

2.0 Section 7.31 Priority of Documents, subsection (n) is here DELETED in its entirety and REPLACED with the following:

(n) the Contractor's bid dated _____ (insert date of bid)

3.0 At Annex A – Statement of Work – Appendix A – Capability and Usability Assessment preamble, the following is hereby DELETED in its entirety:

In the event of a tie, the Overall Maximum Weighted Score will be used to rank the Contractors from highest to lowest score. If there are further ties, the lowest Financial Score will be used to rank the Contractor.

And REPLACED with the following:

In the event of a tie, the Overall Maximum Weighted CUA Score will be used to rank the Contractors from highest to lowest score. If there are further ties, the lowest Financial Score will be used to rank the Contractor.

4.0 Annex B – Basis of Payment is hereby DELETED in its entirety and REPLACED with the following:

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OX001-190594

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004
File No. - N° du dossier
108XIOX001-190594

Buyer ID - Id de l'acheteur
108 XL
CCC No./N° CCC - FMS No./N° VME

ANNEX B
BASIS OF PAYMENT

1. Financial Response

All prices must be provided in Canadian dollars exclusive of any applicable taxes.

The detailed financial proposal consists of the following all-inclusive price components:

1. A firm fixed price for Work under Phase 1 of Annex A - Statement of Work to Develop and Deliver a Prototype Solution. The price for this Work is set at: \$30,000.00 CAD, applicable taxes extra.
2. A firm fixed price for the optional Work under Phase 2 of Annex A - Statement of Work to Develop and Deliver the Full Solution.
3. A firm fixed price for optional services under Phase 2 of Annex A - Statement of Work for Annual Software as a Service Subscription Solution Access
4. A firm fixed per diem rate for optional services under Phase 2 for Task Authorized Professional Service
5. A firm fixed per diem rate for optional services under Phase 2 for Task Authorized Training Services
6. A firm fixed price for additional Solution storage under Phase 2 of Annex A – Statement of Work.

2. Work

(a) Phase 1 - Work to develop and deliver a Prototype Solution

Table 1 - Firm All-Inclusive Price (applicable taxes extra) for the Work described in article 2. Phase 1 Prototype Solution of the Statement of Work in Annex A, including which including granting all Solution usage rights grants and access, data storage (up to 32 Terabytes) Software Documentation, Warranty, Hosting and Maintenance and Support (excluding Training), waivers, non-disclosure agreements, or other releases to Canada for purposes of conducting the CUA assessment, for up to 200 Authorized Users to use the Prototype Solution for Capability and Usability Assessment purposes during the initial contract period:		
Item # (A)	Description (B)	Firm All-Inclusive Price (C)
1	All deliverables associated with Article 2. Phase 1 – Prototype Solution in Annex A – Statement of Work.	\$30,000.00 CAD (excluding any applicable taxes)

3. Optional Goods and Services

(a) Phase 2 – Delivery of the Solution

- (i) At Canada's sole discretion, Canada may exercise the irrevocable option to deliver the production-ready Solution in accordance with article 3. Phase 2 - Solution of Annex A – Statement of Work.

Table 2 - Firm All-Inclusive Price (applicable taxes extra) for the Work described in article 3. Phase 2 - Solution of Annex A – Statement of Work including Solution implementation, data migration, granting Solution usage rights grants and access, data storage (up to 32 Terabytes), Software Documentation, Warranty, Hosting and Maintenance and Support (excluding Training), waivers, non-disclosure agreements, or other releases to Canada for up to 280,000 Authorized Users :		
Item # (A)	Description (B)	Firm All-Inclusive Price (C)
1	All deliverables associated with Article 3. Phase 2 – Solution of the Statement of Work in Annex A	\$

5.0 Annex H – Bidders Forms – Form 9 – Financial Bid Presentation Sheet is hereby DELETED in its entirety and REPLACED with the following:

FORM 9 - FINANCIAL BID PRESENTATION SHEET

1. Work

(a) Phase 1 - Work to develop and deliver a Prototype Solution

Table 1 - Firm All-Inclusive Price (applicable taxes extra) for the Work described in article 2. Phase 1 Prototype Solution of the Statement of Work in Annex A, including which including granting all Solution usage rights grants and access, data storage (up to 32 Terabytes) Software Documentation, Warranty, Hosting and Maintenance and Support (excluding Training), waivers, non-disclosure agreements, or other releases to Canada for purposes of conducting the CUA assessment, for up to 200 Authorized Users to use the Prototype Solution for Capability and Usability Assessment purposes during the initial contract period:		
Item # (A)	Description (B)	Firm All-Inclusive Price (C1)
1	All deliverables associated with Article 2. Phase 1 – Prototype Solution in Annex A – Statement of Work.	\$30,000.00 CAD (excluding any applicable taxes)
Total Evaluated Bid Price = C1		\$30,000.00 CAD (excluding any applicable taxes)

2. Optional Goods and Services

(a) Phase 2 – Delivery of the Solution

- (i) At Canada's sole discretion, Canada may exercise the irrevocable option to deliver the production-ready Solution in accordance with article 3. Phase 2 - Solution of Annex A – Statement of Work.

Table 2 - Firm All-Inclusive Price (applicable taxes extra) for the Work described in article 3. Phase 2 - Solution of Annex A – Statement of Work including Solution implementation, data migration, granting Solution usage rights grants and access, data storage (up to 32 Terabytes), Software Documentation, Warranty, Hosting and Maintenance and Support (excluding Training), waivers, non-disclosure agreements, or other releases to Canada for up to 280,000 Authorized Users :		
Item # (A)	Description (B)	Firm All-Inclusive Price – (C2)
1	All deliverables associated with Article 3. Phase 2 – Solution of the Statement of Work in Annex A	\$
Total Evaluated Bid Price = C2		\$

(b) Authorized User Access to Solution

Table 3 - Firm all-inclusive price for optional additional Annual Subscription Authorized User Access to the Solution, which includes all Solution usage rights grants and access, data storage (up to 32 Terabytes), Software Documentation, Warranty, Hosting and Maintenance and Support (excluding Training), waivers, non-disclosure agreements, or other releases to Canada:
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Item #	Description	Option Period 1 Firm All- Inclusive Price (C)	Option Period 2 Firm All- Inclusive Price (D)	Option Period 3 Firm All- Inclusive Price (E)	Option Period 4 Firm All- Inclusive Price (F)	Option Period 5 Firm All- Inclusive Price (G)	Option Period 6 Firm All- Inclusive Price (H)	Option Period 7 Firm All- Inclusive Price (I)	Option Period 8 Firm All- Inclusive Price (J)	Option Period 9 Firm All- Inclusive Price (K)
(A)	(B)									
1	Annual Software as a Service Subscription Access for 0 to 280,000 Authorized Users	\$	\$	\$	\$	\$	\$	\$	\$	\$
2	Annual Software as a Service Subscription Access for 280,001 to 380,000 Authorized Users	\$	\$	\$	\$	\$	\$	\$	\$	\$
3	Annual Software as a Service Subscription Access for 380,001 to 480,000 Authorized Users	\$	\$	\$	\$	\$	\$	\$	\$	\$
4	Annual Software as a Service Subscription Access for 480,001 and above Authorized Users	\$	\$	\$	\$	\$	\$	\$	\$	\$
Total Evaluated Bid Price = Sum of each of the AVG of columns C to K = C3										
Note 1: AVG of each column is calculated by adding all of the figures under a given column/ 4										

(c) Optional Professional Services

- (i) The Bidder must identify any potential Professional Services resource categories and associated per diem rates, as applicable. The following table is for the Bidder to input their per-diem rates for each resource as per article 5. Statement of Work. The Bidder may add additional categories as necessary.
- (ii) The Bidder must provide a description of each Professional Services Resource Category listed in Table 5 by completing article 1 Table 2. Task Authorized Optional Professional Services Resource Category Descriptions of Appendix A – Optional Task Authorized Professional and Training Services Resource Categories.
- (iii) For purposes of evaluation, the average of all per diem rates submitted by a Bidder will be calculated by the sum of all per diems divided by the total number of proposed professional service resources.

Table 4 - Firm all-inclusive per diem rates for Optional Professional Services to be provided on an as-and-when requested basis as described in Annex A – Statement of Work and in accordance with the Task Authorization process:										
Item #	Resource Category	Option Period 1 Firm All- Inclusive	Option Period 2 Firm All- Inclusive	Option Period 3 Firm All- Inclusive Per	Option Period 4 Firm All- Inclusive Per	Option Period 5 Firm All- Inclusive	Option Period 6 Firm All- Inclusive	Option Period 7 Firm All- Inclusive	Option Period 8 Firm All- Inclusive	Average Per Diem Rate Sum of Columns C to K

(A)	(B)	Per Diem Rate	(C)	(D)	Per Diem Rate	(E)	Diem Rate	(F)	Per Diem Rate	(G)	Per Diem Rate	(H)	Per Diem Rate	(I)	Per Diem Rate	(J)	Per Diem Rate	(K)	Per Diem Rate	divided by 9
1		\$			\$		\$		\$		\$		\$		\$		\$		\$	(L)
2		\$			\$		\$		\$		\$		\$		\$		\$		\$	
3		\$			\$		\$		\$		\$		\$		\$		\$		\$	
4		\$			\$		\$		\$		\$		\$		\$		\$		\$	
Total Evaluated Bid Price = (Sum of Column L divided by total number of Resources) * 100 = C4 \$																				
Note 1: Bidders to enter per diem rate for each category and period.																				
Note 2: For evaluation purposes, 100 represents the estimated Level of Effort.																				

(d) Optional Training Services

- (i) The Bidder must identify as-and-when requested Training Services per diem rates below. This following table is for the Bidder to input their per-diem rates for each resource as per article 5. Statement of Work.
- (ii) The Bidder must provide a description of the Training Services listed in Table 5 by completing article 2 Table 2. Task Authorized Optional Training Services Resource Category Descriptions of Appendix A – Optional Task Authorized Professional and Training Services Resource Categories.

Table 5 - Firm all-inclusive per diem rate for Training Services on an as-and-when requested basis, as detailed in Annex A – Statement of Work and in accordance with the Task Authorization process:											
Item #	Description	Option Period 1	Option Period 2	Option Period 3	Option Period 4	Option Period 5	Option Period 6	Option Period 7	Option Period 8	Option Period 9	
(A)	(B)	Firm All-Inclusive Per Diem Rate	Firm All-Inclusive Per Diem Rate	Firm All-Inclusive Per Diem Rate	Firm All-Inclusive Per Diem Rate	Firm All-Inclusive Per Diem Rate	Firm All-Inclusive Per Diem Rate	Firm All-Inclusive Per Diem Rate	Firm All-Inclusive Per Diem Rate	Firm All-Inclusive Per Diem Rate	
1	Training Services	(C) \$	(D) \$	(E) \$	(F) \$	(G) \$	(H) \$	(I) \$	(J) \$	(K) \$	

Total Evaluated Bid Price = Sum of Columns C to K = C5		\$
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(e) Optional Additional Solution Data Storage

Table 6 - Firm all-inclusive price for optional additional Solution Data Storage:											
Item #	Description	Option Period 1	Option Period 2	Option Period 3	Option Period 4	Option Period 5	Option Period 6	Option Period 7	Option Period 8	Option Period 9	
(A)	(B)	Firm All-Inclusive Price (C)	Firm All-Inclusive Price (D)	Firm All-Inclusive Price (E)	Firm All-Inclusive Price (F)	Firm All-Inclusive Price (G)	Firm All-Inclusive Price (H)	Firm All-Inclusive Price (I)	Firm All-Inclusive Price (J)	Firm All-Inclusive Price (K)	
1	1 Terabyte (TB) of Additional Solution Data Storage	\$	\$	\$	\$	\$	\$	\$	\$	\$	
2	5 Terabytes (TB) of Additional Solution Data Storage	\$	\$	\$	\$	\$	\$	\$	\$	\$	
3	10 Terabytes (TB) of Additional Solution Data Storage	\$	\$	\$	\$	\$	\$	\$	\$	\$	
Total Evaluated Bid Price = Sum of each of the AVG of columns C to K = C6											\$
Note 1: AVG of each column is calculated by adding all of the figures under a given column/ 3											

3. Overall Total Evaluated Bid Price

Table (A)	Description (B)	Total Evaluated Bid Price per Table (C)
1	Total Evaluated Bid Price for Phase 1 – Work to Develop and Deliver Prototype Solution	C1: \$30,000.00
2	Total Evaluated Bid Price for Phase 2 – Optional Delivery of the Solution	C2:
3	Total Evaluated Bid Price for Phase 2 – Optional Annual Software as a Service Subscription Solution Access	C3:
4	Total Evaluated Bid Price for Phase 2 – Optional Task Authorized Professional Services	C4:
5	Total Evaluated Bid Price for Phase 2 – Optional Task Authorized Training Services	C5:
6	Total Evaluated Bid Price for Phase 2 – Optional Additional Solution Storage	C6:

4. Additional Financial Submission Information

The Bidder must provide the following information in the table below:

SaaS Solution's Name:	
SaaS Publisher's Name	
Cloud Service Provider's Name:	

Appendix A to Form 9 – Optional Task Authorized Professional and Training Services Resource Categories

1. Optional Task Authorized Professional Services as identified in Table 4 – Annex B – Basis of Payment

Table 1. Optional Task Authorized Professional Services Resource Category (PSRC) Descriptions	
PSRC #	RESOURCE CATEGORY DESCRIPTION
	Responsibilities could include but are not limited to:
	Responsibilities could include but are not limited to:
	Responsibilities could include but are not limited to:
	Responsibilities could include but are not limited to:

2. Optional Task Authorized Training Services as identified in Table 5 – Annex B – Basis of Payment

Table 2. Optional Task Authorized Training Services Resource Category (TSRC) Descriptions	
TSRC #	RESOURCE CATEGORY DESCRIPTION
1	Training Services Responsibilities could include but are not limited to:

6.0 QUESTIONS AND ANSWERS

Number	Question	Response
063	Confirm that the Initial Period in the pricing tables are not the same as the Prototype period.	All columns on "Initial Period" in the Pricing Tables on Phase 2-Optional Goods and Services are hereby deleted. Please see Solicitation Amendment #004.
064	Confirm Table 4 that the table expectation for a fixed per diem rate for each period through the length of the contract.	Correct.
065	Confirm for Table 5 that this should be the expected spend for CSPA since training is not included in Table 2.	Table 5 is the firm all-inclusive per diem rate for Training Services on an as and when requested basis, as detailed in Annex A – Statement of Work and in accordance with the Task Authorization process.
066	In the Overall Total Evaluated Bid Price Table: Row 2 - Confirm the bid price should be the same as Table 2.	Correct. Insert value C2 from Table 2.
067	Row 3 – Is this a total price for all years?	Please see Solicitation Amendment #003 – Questions and Answers, Response #030. Insert value C3 from Table 3.
068	Row 4 – Is this the total that is in Table 4? These do not accurately reflect suggested spend over the course of the years.	C4 is calculated by the following equation: (sum of column "M" divided by total number of Resources) multiplied by 100. Insert value C4 from Table 4.
069	Row 5 – Confirm this is what is expected from Table 5.	Insert value C5 from Table 5.
070	Regarding Annex H – Bidders Form, Form 9, Table 3, the table asks for a "Firm all-inclusive price for optional additional Annual Subscription Authorized User Access to the Solution," does the Crown wants a "per user per year" price? Or an "extended" price?	Extended Block Price.
071	If it's an extended price, for Row 1, is it the per user per year price X 280,000? What about the other rows? Rows 2 – 4, give ranges. For the purposes of completing the table, if it's an extended price that is desired, should we use the bottom or the top of the range? For example, for Row 2, is it the per user per year price X 280,001, or 380,000? Similarly for Row 3, is it the per user per year price X 380,001, or 480,000? Does the Total Evaluated Bid Price (Sum of each of the AVG of columns C to L or C3) then go into Row 3 "Total Evaluated Bid Price for Phase 2 – Optional Annual Software as a Service Subscription Solution Access" 3 of the "Overall Total Evaluated Bid Price" table	The Extended Block Price is based on what the Bidder deems to be its Solution access price chargeable to Canada within the band of Authorized Users.

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QUESTIONS AND ANSWERS - CLARIFICATION

Number	Question	Response
052	<p>In Section 7.31 Priority of Documents, Section (n) "the Contractor's bid dated _____ (insert date of bid) not including any software publisher license terms and conditions that may be included in the bid, not including any provisions in the bid with respect to limitations on liability, and not including any terms and conditions incorporated by reference (including by way of a web link) in the bid."</p> <p>The Terms and Conditions included within the RFP document are directed towards providing services. Can Canada please indicate where software publisher license terms and conditions can be provided within the bidder's response in order to be discussed and negotiated at contract award.</p>	<p>Delete Canada's response to numbered question 052 under Solicitation Amendment #003 and insert the following:</p> <p>Please refer to Solicitation Amendment #004.</p>

ALL OTHER TERMS AND CONDITIONS OF THE BID SOLICITATION REMAIN UNCHANGED.