



Transport
Canada

Transports
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PLACE DE VILLE
TOWER "C", 330 SPARKS STREET
OTTAWA, ONTARIO
K1A 0N5

November 28, 2019

ADDENDUM NO. 3

Subject: Request for Proposal No. T8080-190207-1
Economic analysis and business valuation to assist with the evaluation of the proposed acquisition of Transat A.T. by Air Canada

Further to the above-mentioned Request for Proposal, this Addendum (#3) is to advise potential bidders of the question received during this tender call to date. Both the question and the response is indicated in the attached Annex A-1.

All other terms and conditions remain unchanged.

Tenderers are to acknowledge this Addendum by signing in the space provided below and enclosing a copy of this document with their tender submission.

Yours truly,

Natasha Blackstein
Contracting Specialist
Materiel and Contracting Services
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Email: natasha.blackstein@tc.gc.ca

RECEIPT ACKNOWLEDGED

Name of Company _____

Signature _____

Canada

Annex A-1.

- Q1:** The RFP ask that we provide “client reference contact information” for the people who can confirm details of related projects. A number of the projects on which we work are either entirely confidential or the specific nature of the work is proprietary. Does the RFP require that we provide contact details in all of these circumstances? If so, will we be disqualified or our score reduced if the contact is only able to confirm that we did work on a project and not provide any project details?
- A1:** The purpose of the contact information is to allow Transport Canada to verify and confirm that the bidders have worked on related projects. If the contact information cannot be provided for, and only for, confidentiality reasons, the bidder may provide an alternative method of confirmation such as invoices showing the work the bidder has performed. If the bidder cannot provide contact information, the bidder will be required to provide a justification
- Q2:** Due to the complexity of the RFP requirements, the variety of expertise that need to be combined, and the estimated time it will take to respond to these requirements, would the Crown consider providing a 2-week extension of the closing date?
- A2:** No further extensions will be granted to the closing date.