



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

11 Laurier St./11, rue Laurier

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Shared Systems Division (XL)/Division des systèmes
partagés (XL)

Terrasses de la Chaudière

4th Floor, 10 Wellington Street

4th etage, 10, rue Wellington

Gatineau

Québec

K1A 0S5

Title - Sujet Learning Platform	
Solicitation No. - N° de l'invitation 0X001-190594/B	Amendment No. - N° modif. 006
Client Reference No. - N° de référence du client 0X001-190594	Date 2019-12-02
GETS Reference No. - N° de référence de SEAG PW-\$\$XL-108-36755	
File No. - N° de dossier 108xl.0X001-190594	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-12-11	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Fenwick, Wesley	Buyer Id - Id de l'acheteur 108xl
Telephone No. - N° de téléphone (613) 720-7443 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This Solicitation Amendment #006 is raised to:

1. Update Section 7.1 Requirement
 2. Update Section 7.2 Contract Term
 3. Update Annex A – Statement of Work
 4. Update Annex B – Basis of Payment
 5. Update Annex H – Bidder's Forms - Form 9 – Financial Bid Presentation Sheet
 6. Post Questions and Answers
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The Solicitation is amended as follows:

1.0 At Section 7.1 Requirement, subsection (c), INSERT the following:

- (v) Additional Solution data storage in accordance with article 4 of Annex A - Statement of Work and at the prices set out under Annex B - Basis of Payment; and

2.0 At Section 7.2 Contract Term, subsection (d), INSERT the following:

- (vi) Option to acquire additional Solution data storage in accordance with article 4.4 of Annex A - Statement of Work and at the prices set out under Annex B - Basis of Payment.

3.0 At Annex A – Statement of Work, Section 1.2 BACKGROUND, subsection b) is hereby DELETED in its entirety and REPLACED by the following:

- b) The School's client base covers an estimated 175,000 individual public servants with the possibility of growing to 280,000 who must be served in both official languages (English and French) across Canada. These public servants belong to separate departments, agencies and crown corporations.

At Annex A – Statement of Work, Section 1.3 SCOPE OF WORK, subsection c) is hereby DELETED in its entirety and REPLACED by the following:

- c) The Solution will host digital learning content and information about virtual and in-person workshops, courses and events in a variety of subject areas that may come from multiple sources, including the School, other government departments, and third-party vendors. The primary users of the Solution will include between 175,000 to 280,000 public service employees across Canada and worldwide.

At Annex A – Statement of Work, Section 1.6 ESTIMATED SOLUTION VOLUME, subsection a) is hereby DELETED in its entirety and REPLACED by the following:

- a) Estimated Authorized User access
 - i) CSPS estimates a requirement of 175,000 Authorized Users to access the Solution, with an estimated growth of up to approximately 250,000 Authorized Users or greater to access the Solution.

Annex A – Statement of Work, Section 3.1 SCOPE OF WORK, subsection a) is hereby DELETED in its entirety and REPLACED by the following:

- a) To implement a fully-functional cloud-based SaaS Solution. The Solution must have the ability to support digital learning, including the planning, design, delivery, training materials, help desk strategies and personnel, and professional training services. The Contractor must support on-going technical support for the Solution, including Solution access for 175,000 Authorized Users, with an average of 5,000 monthly active users, from all levels, nationwide and across at least 93 federal departments and agencies, as well as external "guest" users accessing openly available learning content.

At Annex A – Statement of Work, Section 3.2 REQUIREMENTS, subsection d) is hereby DELETED in its entirety and REPLACED by the following:

- d) The Solution must scale to support access for at least 175,000 Authorized Users and allow for scalability of 375,000 or greater over the lifespan of the Contract.

At Annex A – Statement of Work, Section 3.2 REQUIREMENTS, subsection e) is hereby DELETED in its entirety and REPLACED by the following:

- e) The Solution must be able to scale to support access for 375,000 or greater Authorized Users and must address variable numbers of concurrent users.

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005
File No. - N° du dossier
108x10X001-190594

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4.0 Annex B – Basis of Payment is hereby DELETED in its entirety and REPLACED with the following:

ANNEX B

BASIS OF PAYMENT

1. Work

(a) Phase 1 - Work to develop and deliver a Prototype Solution

Table 1 - Firm All-Inclusive Price (applicable taxes extra) for the Work described in article 2. Phase 1 Prototype Solution of the Statement of Work in Annex A, including which including granting all Solution usage rights grants and access, data storage (up to 32 Terabytes) Software Documentation, Warranty, Hosting and Maintenance and Support (excluding Training), waivers, non-disclosure agreements, or other releases to Canada for purposes of conducting the CUA assessment, for up to 200 Authorized Users to use the Prototype Solution for Capability and Usability Assessment purposes during the initial contract period:		
Item # (A)	Description (B)	Firm All-Inclusive Price (C)
1	All deliverables associated with Article 2. Phase 1 – Prototype Solution in Annex A – Statement of Work.	\$30,000.00 CAD (excluding any applicable taxes)

2. Optional Goods and Services

(a) Phase 2 – Delivery of the Solution

- (i) At Canada's sole discretion, Canada may exercise the irrevocable option to deliver the production-ready Solution in accordance with article 3. Phase 2 - Solution of Annex A – Statement of Work.

Table 2 - Firm All-Inclusive Price (applicable taxes extra) for the Work described in article 3. Phase 2 - Solution of Annex A – Statement of Work including Solution implementation, data migration, granting Solution usage rights grants and access, data storage (up to 32 Terabytes), Software Documentation, Warranty, Hosting and Maintenance and Support (excluding Training), waivers, non-disclosure agreements, or other releases to Canada for up to 175,000 Authorized Users :		
Item # (A)	Description (B)	Firm All-Inclusive Price (C)
1	All deliverables associated with Article 3. Phase 2 – Solution of the Statement of Work in Annex A	\$

(b) Authorized User Access to Solution

Table 3 - Firm all-inclusive price per Authorized User per year for optional additional Annual Subscription Authorized User Access to the Solution, which includes all Solution usage rights grants and access, data storage (up to 32 Terabytes), Software Documentation, Warranty, Hosting and Maintenance and Support (excluding Training), waivers, non-disclosure agreements, or other releases to Canada:												
Item #	Description	Option Period 1	Option Period 2	Option Period 3	Option Period 4	Option Period 5	Option Period 6	Option Period 7	Option Period 8	Option Period 9		
(A)	(B)	Firm All-Inclusive Price (C)	Firm All-Inclusive Price (D)	Firm All-Inclusive Price (E)	Firm All-Inclusive Price (F)	Firm All-Inclusive Price (G)	Firm All-Inclusive Price (H)	Firm All-Inclusive Price (I)	Firm All-Inclusive Price (J)	Firm All-Inclusive Price (K)		
1	Annual Software as a Service Subscription Access for 0 to 175,000 Authorized Users	\$	\$	\$	\$	\$	\$	\$	\$	\$		
2	Annual Software as a Service Subscription Access for 175,001 to 200,000 Authorized Users	\$	\$	\$	\$	\$	\$	\$	\$	\$		
3	Annual Software as a Service Subscription Access for 200,001 to 225,000 Authorized Users	\$	\$	\$	\$	\$	\$	\$	\$	\$		
4	Annual Software as a Service Subscription Access for 225,001 to 250,000 Authorized Users	\$	\$	\$	\$	\$	\$	\$	\$	\$		
5	Annual Software as a Service Subscription Access for 250,001 to 275,000 Authorized Users	\$	\$	\$	\$	\$	\$	\$	\$	\$		
6	Annual Software as a Service Subscription Access for 275,001 to 300,000 Authorized Users	\$	\$	\$	\$	\$	\$	\$	\$	\$		
7	Annual Software as a Service Subscription Access for 300,001 to 325,000 Authorized Users	\$	\$	\$	\$	\$	\$	\$	\$	\$		
8	Annual Software as a Service Subscription Access for 325,001 to 350,000 Authorized Users	\$	\$	\$	\$	\$	\$	\$	\$	\$		

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5.0 Annex H – Bidders Forms – Form 9 – Financial Bid Presentation Sheet is hereby DELETED in its entirety and REPLACED with the following:

1. Financial Response

All prices must be provided in Canadian dollars exclusive of any applicable taxes.

The detailed financial proposal consists of the following all-inclusive price components:

1. A firm fixed price for Work under Phase 1 of Annex A - Statement of Work to Develop and Deliver a Prototype Solution. The price for this Work is set at: \$30,000.00 CAD, applicable taxes extra.
2. A firm fixed price for the optional Work under Phase 2 of Annex A - Statement of Work to Develop and Deliver the Full Solution.
3. A firm fixed price for optional services under Phase 2 of Annex A - Statement of Work for Annual Software as a Service Subscription Solution Access
4. A firm fixed per diem rate for optional services under Phase 2 for Task Authorized Professional Service
5. A firm fixed per diem rate for optional services under Phase 2 for Task Authorized Training Services
6. A firm fixed price for additional Solution storage under Phase 2 of Annex A – Statement of Work.

2. Work

(a) Phase 1 - Work to develop and deliver a Prototype Solution

Table 1 - Firm All-Inclusive Price (applicable taxes extra) for the Work described in article 2. Phase 1 Prototype Solution of the Statement of Work in Annex A, including which including granting all Solution usage rights grants and access, data storage (up to 32 Terabytes) Software Documentation, Warranty, Hosting and Maintenance and Support (excluding Training), waivers, non-disclosure agreements, or other releases to Canada for purposes of conducting the CUA assessment, for up to 200 Authorized Users to use the Prototype Solution for Capability and Usability Assessment purposes during the initial contract period:		
Item # (A)	Description (B)	Firm All-Inclusive Price (C1)
1	All deliverables associated with Article 2. Phase 1 – Prototype Solution in Annex A – Statement of Work.	\$30,000.00 CAD (excluding any applicable taxes)
Total Evaluated Bid Price = C1		\$30,000.00 CAD (excluding any applicable taxes)

3. Optional Goods and Services

(a) Phase 2 – Delivery of the Solution

- (i) At Canada's sole discretion, Canada may exercise the irrevocable option to deliver the production-ready Solution in accordance with article 3. Phase 2 - Solution of Annex A – Statement of Work.

Table 2 - Firm All-Inclusive Price (applicable taxes extra) for the Work described in article 3. Phase 2 - Solution of Annex A – Statement of Work including Solution implementation, data migration, granting Solution usage rights grants and access, data storage (up to 32 Terabytes), Software Documentation, Warranty, Hosting and Maintenance and Support (excluding Training), waivers, non-disclosure agreements, or other releases to Canada for up to 175,000 Authorized Users :		
Item # (A)	Description (B)	Firm All-Inclusive Price – (C2)
1	All deliverables associated with Article 3. Phase 2 – Solution of the Statement of Work in Annex A	\$
Total Evaluated Bid Price = C2		\$

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- (i) The Bidder must identify any potential Professional Services resource categories and associated per diem rates, as applicable. The following table is for the Bidder to input their per-diem rates for each resource as per article 5. Statement of Work. The Bidder may add additional categories as necessary.
- (ii) The Bidder must provide a description of each Professional Services Resource Category listed in Table 5 by completing article 1 Table 2. Task Authorized Optional Professional Services Resource Category Descriptions of Appendix A – Optional Task Authorized Professional and Training Services Resource Categories.
- (iii) For purposes of evaluation, the average of all per diem rates submitted by a Bidder will be calculated by the sum of all per diems divided by the total number of proposed professional service resources.

Item #	Resource Category	Option Period 1	Option Period 2	Option Period 3	Option Period 4	Option Period 5	Option Period 6	Option Period 7	Option Period 8	Option Period 9	Average Per Diem Rate
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)
1		\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
2		\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
3		\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
4		\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
Total Evaluated Bid Price = (Sum of Column L divided by total number of Resources) * 100 = C4 (Applicable Taxes Excluded): \$											

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Note 2: For evaluation purposes, 100 represents the estimated Level of Effort.

- (i) The Bidder must identify as-and-when requested Training Services per diem rates below. This following table is for the Bidder to input their per-diem rates for each resource as per article 5. Statement of Work.
- (ii) The Bidder must provide a description of the Training Services listed in Table 5 by completing article 2 Table 2. Task Authorized Optional Training Services Resource Category Descriptions of Appendix A – Optional Task Authorized Professional and Training Services Resource Categories.

Item #	Description	Option Period 1	Option Period 2	Option Period 3	Option Period 4	Option Period 5	Option Period 6	Option Period 7	Option Period 8	Option Period 9
(A)	(B)	Firm All-Inclusive Per Diem Rate	Firm All-Inclusive Per Diem Rate	Firm All-Inclusive Per Diem Rate	Firm All-Inclusive Per Diem Rate	Firm All-Inclusive Per Diem Rate	Firm All-Inclusive Per Diem Rate	Firm All-Inclusive Per Diem Rate	Firm All-Inclusive Per Diem Rate	Firm All-Inclusive Per Diem Rate
		(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)
1	Training Services	\$	\$	\$	\$	\$	\$	\$	\$	\$
		Total Evaluated Bid Price = Sum of Columns C to K = C5								
		\$								

(e) Optional Additional Solution Data Storage

Table 6 - Firm all-inclusive price for optional additional Solution Data Storage:											
Item #	Description	Option Period 1	Option Period 2	Option Period 3	Option Period 4	Option Period 5	Option Period 6	Option Period 7	Option Period 8	Option Period 9	
		Firm All-Inclusive Price (C)	Firm All-Inclusive Price (D)	Firm All-Inclusive Price (E)	Firm All-Inclusive Price (F)	Firm All-Inclusive Price (G)	Firm All-Inclusive Price (H)	Firm All-Inclusive Price (I)	Firm All-Inclusive Price (J)	Firm All-Inclusive Price (K)	
1	1 Terabyte (TB) of Additional Solution Data Storage	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
2	5 Terabytes (TB) of Additional Solution Data Storage	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
3	10 Terabytes (TB) of Additional Solution Data Storage	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
Total Evaluated Bid Price = Sum of each of the AVG of columns C to K = C6 \$											
Note 1: AVG of each column is calculated by adding all of the figures under a given column/ 3											

3. Overall Total Evaluated Bid Price

Table (A)	Description (B)	Total Evaluated Bid Price per Table (C)
1	Total Evaluated Bid Price for Phase 1 – Work to Develop and Deliver Prototype Solution	C1: \$30,000.00
2	Total Evaluated Bid Price for Phase 2 – Optional Delivery of the Solution	C2:
3	Total Evaluated Bid Price for Phase 2 – Optional Annual Software as a Service Subscription Solution Access	C3:
4	Total Evaluated Bid Price for Phase 2 – Optional Task Authorized Professional Services	C4:
5	Total Evaluated Bid Price for Phase 2 – Optional Task Authorized Training Services	C5:
6	Total Evaluated Bid Price for Phase 2 – Optional Additional Solution Storage	C6:
Overall Total Evaluated Bid Price =SUM (C1:C6)		\$

4. Additional Financial Submission Information

The Bidder must provide the following information in the table below:

SaaS Solution's Name:	
SaaS Publisher's Name	
Cloud Service Provider's Name:	

Appendix A to Form 9 – Optional Task Authorized Professional and Training Services Resource Categories

1. Optional Task Authorized Professional Services as identified in Table 4 – Annex B – Basis of Payment

Table 1. Optional Task Authorized Professional Services Resource Category (PSRC) Descriptions	
PSRC #	RESOURCE CATEGORY
	DESCRIPTION
	Responsibilities could include but are not limited to:
	Responsibilities could include but are not limited to:
	Responsibilities could include but are not limited to:
	Responsibilities could include but are not limited to:

2. Optional Task Authorized Training Services as identified in Table 5 – Annex B – Basis of Payment

Table 2. Optional Task Authorized Training Services Resource Category (TSRC) Descriptions	
TSRC #	RESOURCE CATEGORY
1	DESCRIPTION
	Training Services
	Responsibilities could include but are not limited to:

6.0 Questions and Answers

Number	Question	Response
072	With regard to section 6 Security and Financial Requirements, specifically sections 6.1 Canadian Suppliers and 6.2 Foreign Suppliers - If under a JV one partner is from Canada while the other is from the United States, is the Canadian JV partner subjected to 6.1 while the American JV partner will only need to meet the requirements of 6.2?	Correct

Questions and Answers – CLARIFICATION

Number	Question	Response
070	Regarding Annex H – Bidders Form, Form 9, Table 3, the table asks for a “Firm all-inclusive price for optional additional Annual Subscription Authorized User Access to the Solution,” does the Crown wants a “per user per year” price? Or an “extended” price?	Delete Canada’s response to Question # 070 under Solicitation Amendment #004 and insert the following: Per Authorized User Per Year, please refer to Solicitation Amendment #006.
071	If it's an extended price, for Row 1, is it the per user per year price X 280,000? What about the other rows? Rows 2 – 4, give ranges. For the purposes of completing the table, if it's an extended price that is desired, should we use the bottom or the top of the range? For example, for Row 2, is it the per user per year price X 280,001, or 380,000? Similarly for Row 3, is it the per user per year price X 380,001, or 480,000?” Does the Total Evaluated Bid Price (Sum of each of the AVG of columns C to L or C3) then go into Row 3 “Total Evaluated Bid Price for Phase 2 – Optional Annual Software as a Service Subscription Solution Access” 3 of the “Overall Total Evaluated Bid Price” table	Delete Canada’s response to Question # 071 under Solicitation Amendment #004 and insert the following: Please refer to Solicitation Amendment #006.

ALL OTHER TERMS AND CONDITIONS OF THE BID SOLICITATION REMAIN UNCHANGED