



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions

- TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Gatineau

Core 0B2 / Noyau 0B2

K1A0S5

Bid Fax: (819) 997-9776

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Charter and Transportation Services Division/Division

de services d'affrètement et transport

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Gatineau

Quebec

K1A0S5

Title - Sujet Courier Freight Services	
Solicitation No. - N° de l'invitation EN578-201168/A	Date 2019-12-04
Client Reference No. - N° de référence du client 20201168	Amendment No. - N° modif. 009
File No. - N° de dossier ls102.EN578-201168	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$\$LS-102-77957	
Date of Original Request for Standing Offer 2019-11-05	
Date de la demande de l'offre à commandes originale	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-01-02	
Time Zone Fuseau horaire Eastern Standard Time EST	
Address Enquiries to: - Adresser toutes questions à: Jiang, Kevin	Buyer Id - Id de l'acheteur ls102
Telephone No. - N° de téléphone (343) 550-1630 ()	FAX No. - N° de FAX () -
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required Accusé de réception requis	Yes - Oui <input type="checkbox"/>	No - Non <input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

Amendment 009

This amendment 009 is raised provide questions and answers.

Question 1:

Regarding the Request for Standing Offer (RFSO) for closed boxes, Domestic and Cross-border shipment, we can offer Truckload (TL) service via Intermodal RAIL containers, for Domestic use (Intra Canada) and for Cross-border (US-CAN & CAN-US) uses as well. We can also offer less-than-container-load (LCL) service for domestic shipments via rail.

Are we allowed to offer pricing via Intermodal containers for the truckload (TL) and less-than-truckload (LTL) routes? If so, we think that will bring Canada some beneficial economies as well as a lower carbon footprint.

Answer 1:

Yes, rates via Intermodal containers for the truckload (TL) and less-than-truckload (LTL) routes are acceptable.

Question 2:

Would you please explain the transportation modes required in the Regular and Express service type? Do these service types include intermodal RAIL container or simply just over-the-road (OTR) services?

Answer 2:

As specified in the RFSO, the provision of courier and freight services for commercial goods are by air and/or ground, Regular and Express service types are also by air and/or ground. Ground shipments may include RAIL container and/or over-the-road (OTR) services.

Question 3:

Please advise if we may apply less-than-container-load (LCL) intermodal for the regular LTL services and the TL services.

Answer 3:

Yes.

Question 4:

I don't see any written notice anywhere that specifies anything about fuel surcharge. Must all prices submitted to RFSO be fuel included?

Answer 4:

Normally fuel is not included in the base rates. The Offeror may charge fuel surcharge separately. For details, please refer to section 6B.6 Invoicing Instructions, and ANNEX "B" - BASIS OF PAYMENT, section 4, Fuel Surcharge (FSC).

Question 5:

Should all prices be in Canadian currency regardless of cross-border or domestic shipment?

Answer 5:

Please refer to ANNEX "B" - BASIS OF PAYMENT, section 1. Base Rates, following two bullets:

- All base rates for domestic are to be quoted in Canadian dollars only.

- For international / worldwide shipments, if shipments originate in Canada the base rates must be in Canadian dollars; if shipments are inbound to Canada the base rates can be in Canadian or United States dollar but must be clearly identified in the submission, if not identified, the rates are considered in Canadian dollar.

Question 6:

For LTL cross-border and domestic shipment, in order to be the most competitive, we can offer price per foot with a maximum weight per foot. This kind of price is by far the most cost-effective method for pricing anything more than 3 skids spots and more up to TL when it comes to cross-border shipments, INBOUND or OUTBOUND.

So I was wondering this kind of pricing would be acceptable and if yes, how would you need it to be translated / inserted in the rate templates?

We could do a per-skid spot price or a fixed price per foot of per a certain amount of weight for instance so that it could match the base rate of rate templates.

So it could be charge per: foot and the unit charge being the actual cost for each foot, etc. Please advise if this is acceptable.

Answer 6:

Please refer to section 4.3.1 Mandatory Financial Criteria

(1) Rates for DND specified lanes

As per section 4.3.1.2 Rates to DND specified lanes

To provide rates to DND specified lanes, the Offeror must also provide rates to all other Identified Users.

The Offeror who wants to provide services to DND specified lanes must submit rates using DND templates in Attachment 2 to Part 3 – Rate Templates.

To provide services to DND specified lanes, the Offeror must use DND rate templates. DND rate templates identified specific rate format to be accepted.

(2) Rates for all Identified Users

As per section 4.3.1.1 Rates to all Identified Users

The Offeror must provide rates for the areas it is able to provide services for in accordance with Annex "B" Basis of Payment.

Rate templates for all Identified Users are examples only. The Offeror may use its own rate format to provide rates and any rate format is accepted.

All other terms and conditions remain unchanged.