



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

National Individual Standing Offer (NISO)

Offre à commandes individuelle nationale (OCIN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Electrical & Electronics Products Division
L'Esplanade Laurier
East Tower, 4th floor,
Ottawa
Ontario
K1A 0S5

Title - Sujet LED lanterns	
Solicitation No. - N° de l'invitation F7047-190031/A	Date 2019-12-11
Client Reference No. - N° de référence du client F7047-190031	Amendment No. - N° modif. 004
File No. - N° de dossier hn329.F7047-190031	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$\$HN-329-77948	
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale 2019-11-04	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-01-14	
Address Enquiries to: - Adresser toutes questions à: Dumaresq, Steve	Buyer Id - Id de l'acheteur hn329
Telephone No. - N° de téléphone (613) 296-1704 ()	FAX No. - N° de FAX (819) 953-4944
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required	Yes - Oui	No - Non
Accusé de réception requis	<input type="checkbox"/>	<input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

This revision 004 is raised to answer questions and make the following changes:

Extend period of solicitation to 14 January 2020.

- - -

Questions and Answers:

Note: Question submitted at Revision 002 is considered Question 1.

Question 2:

Changes to the Specification/S.O.W. affecting Base Technicians:

It appears that changes to the Specification have removed key features, performance criteria, and safety considerations contained in prior solicitations, could you please confirm the following:

- Dropped requirement for second means of charging;
- Dropped requirement for a clear and concise visual feedback of lantern settings (digital display);
- Dropped the requirement that battery replacement not require special tools or unsoldering connections;
- Dropped the requirement that battery be capable of being charged by the solar panels when in OFF mode;
- 3 nm lanterns increased max diameter allowance from 400 mm to 700 mm, max height from 450 mm to 590 mm, and max weight from 8 kg to 20 kg;
- Dropped requirement for mounting holes to be accessible from both sides;
- Identification Nameplate section drops requirement for readily identifiable colour, and adds requirement for date of manufacture;
- Dropped requirement that changing a programmed value does not cause another to revert to default value;
- Dropped definition of "Turned Off" to mean very low power sleep state intended for long term storage;
- Dropped the requirement for no preventative maintenance other than periodic cleaning of external surfaces; and
- Dropped requirement for "Disposal" that units of no further use to CCG will be returned to manufacturer, now specifies manufacturer only provide guidance on how to properly dispose.

Response 2:

These changes have been correctly interpreted, with the following supplemental information:

- a) Annex A, Requirement 5.2: The CCG is optimizing its disposal strategy for all floating aids assets.

Question 3:

Changes to the Specification – Quality, Performance, and Durability

Could you please confirm our understanding that the following requirements of the previous specification have been removed:

- In protection section, dropped the additional role of preventing moisture intake from the over-pressure venting function;
- Dropped requirement for vents located on bottom of lantern to have sufficient clearance to allow off gassing;
- In humidity section, dropped the requirement for surviving driving rain at 45 degrees from vertical;

- Dropped the requirement for operating in continuous exposure to salt air and seawater spray;
- Dropped vibration requirements;
- Dropped hail impact requirements;
- Reduced lantern service life requirement from 12 years to 8 years, and dropped the stipulation for this being based on 1500 hours of operation per year;
- Reduced battery service life requirement from 6 years to 5 years;
- Dropped the requirement for bidders to state expected deterioration of peak intensity during service life;
- 2019 says to use St. Anthony and Prince Rupert insolation data, but doesn't provide actual data for insolation, night length, and temperature like in 2017. (Leaves bidders open to use arbitrary or non-cited sources or transfers liability to Canada to compare technical based on different data sets);
- Dropped the requirement for bird deterrents being repairable or replaceable, broken = done;
- Dropped all reference to (horizontal) uniformity of output;
- Vertical Divergence - dropped requirement for beam peak to be within one degree of horizontal;
- Dropped requirement for flash character timing to be accurate within 5%;
- Dropped requirement for daylight control hysteresis (dawn lux transition set higher than dusk lux transition);
- Optical Performance doesn't specifically call out that intensity measurements must conform to IALA methods (e.g. 10th percentile);
- Optical Performance calls for Schmidt Clausen but without specific reference to IALA standard or time constant;
- 2019 drops the testing requirements for static discharge immunity (10 kV air, 6 kV contact);
- Dropped all details about how testing for things like reverse polarity, short circuit, etc. should be conducted;
- Dropped requirement to have lantern immediately return to proper operation after reverse polarity input power is corrected; and
- 2019 drops the requirement for ISO 9001, changing it to a requirement for the manufacturer to have a quality system, preferably based on ISO 9001 (but not necessary).

Response 3:

These changes have been correctly interpreted, with the following supplemental information or content amendments:

- a) Annex A, Requirement 3.1: Canada cannot mandate formal certification against the ISO 9001:2015 Standard. The intent of the revised requirement is to ensure that a documented quality management system is in place, with specific focus on the identified processes.
- b) Annex B, Requirement 3.1.1: The Bidder must use one of the following technical sources for its insolation data, using the most recent 5 years of data:
 - i. Environment Canada Engineering Climate datasets;
 - ii. Natural Resources Canada High-Resolution, Solar Radiation datasets; or
 - iii. National Aeronautics and Space Agency (NASA) Power Project datasets.
- c) REVISE Annex B, Requirement 3.2.1.2 to read "The SCOLL must meet the optical characteristics outlined in Table 2. Luminous intensity must be calculated using the Modified Allard Method, with an atmospheric transmissivity coefficient of 0.741 (in accordance with IALA E-200-3, Marine Signal Lights)."
- d) REVISE Annex B, Requirement 3.4.6.1 to read "The SCOLL must incorporate protection from static discharges and induced transient voltages on power leads that may occur. Testing must be in accordance with IEC 61000-4-2:2008."

Question 4:

It appears that shipping costs and duties have been removed from the Price Evaluation and that Canadian Coast Guard will take responsibility for all costs incurred under the FCA basis. Can you please confirm:

- Now FCA instead of DDP (Shipping Costs & Importation Duties will be borne by Canadian Coast Guard and these are not evaluated); and
- Freight and shipping charges are not included (All logistical arrangements and costs of domestic and international shipments will be borne by Canadian Coast Guard and these cost are not evaluated).

Response 4:

REVISE Annex D, Pricing Schedule to read:

“Firm unit prices, Delivered Duty Paid (DDP), Incoterms 2010, are to be provided for the following destinations:

- Canadian Coast Guard (CCG) Victoria Base, 25 Huron Street, Victoria, BC V8V 4V9;
- CCG Dartmouth Base, 50 Discovery Drive, Dartmouth, NS, B2Y 3Z8; and
- CCG St. John's Base , 280 Southside Road, St. John's, NL, A1E 0A3.

For deliveries to destinations other than Victoria, BC; Dartmouth, NS; and St. John's, NL, the Offeror and Canada may agree to use the unit cost(s) for the nearest, defined location; otherwise, they may negotiate freight and shipping charges that are fair and agreeable to both parties. Other final destinations may include, but are not limited to: Prince Rupert, BC; Hay River, NWT; Parry Sound, ON; Prescott, ON; Sorel, QC; Québec City, QC; Saint John, NB; and Charlottetown, PE.”

Question 5:

It appears that changes to the Specification have removed a portion of the durability and performance testing requirements; removed the requirement for a certified quality system and changed the focus of the evaluation methodology to lowest price while removing the warranty requirement. The previous Solicitations included a 4-year warranty requirement in support of the SCOL Specifications designed to ensure durability and performance, although the cost to the manufacturer is punitive, it is a fraction of the full cost to Canadian Coast Guard when SCOL's fail and an outage in the field must be addressed. Can you please confirm our understanding of the changes and confirm that the warranty requirement is removed.

Response 5:

A 48 month warranty period will replace the current, 12 month warranty period defined in General Conditions 2030, Section 22.

INSERT K0029C to read “Section 22 of General Conditions 2030 is amended by replacing the period of 12 months by 48 months. All other provisions of the warranty section remain in effect.”

Question 6:

It appears that the Evaluation Methodology has also changed, removing the ability to assess value to Canadian Coast Guard of specific features or differences in products; removing the ability to assess Service and Support provided; removing evaluation of quality certifications and experience; and removing

evaluation of the warranty offered, all from within the point scoring system. Could you please confirm the following:

- Removed point scoring system;
- For each category, the two (2) lowest-priced compliant offers will be awarded standing offers; and
- Dropped requirement for Service Life to be expressed in terms of IES LM-80 and IES TM-21.

Response 6:

These changes have been correctly interpreted.

Question 7

It appears that the requirement for the manufacturer to dispose of end of life lanterns has been removed and this cost will and the responsibility for environmental compliance will be borne by Canadian Coast Guard. Could you please confirm that our understanding is correct:

Response 7:

Refer to Response 2, part a).

Question 8:

In the 2017 CCG RFSO for LED Lanterns, Appendix B provided detailed data requirements for 12 month insolation, length of night, and air temperature. This information was helpful and provided a basis for bidder calculations ensuring all bidder's results were based fairly on the same conditions. We noticed in this Solicitation that this information was not provided; would the CCG consider providing the same data used in 2017 for the 2019 Solicitation to ensure that all bidders must use this data as the foundation for their solar simulations?

Response 8:

Refer to Response 3, part b).

Question 9

In the 2017 CCG RFSO for LED Lanterns, the requirement for a calendar function was added later in Addendum 002. We were unable to find this requirement in the current Solicitation. Is the absence of a calendar function for this Solicitation an oversight?

Response 9

INSERT Annex B, Requirement 3.3.3.4:

“The SCOLL must have the functionality to automatically switch into “OFF” mode at a user-configurable, pre-programmed date, and automatically turn on again at a later, user-configurable, pre-programmed date. This functionality must be enabled or disabled by the user.”

Question 10

In the 2017 CCG RFSO for LED Lanterns, Section 3.5.7 the requirements for vibration were set for bidders. We noticed that the current 2019 Solicitation omitted a requirement for vibration resistance. Is this an oversight?

Response 10

This change has been correctly interpreted. MIL-STD-810, Method 516.5 – Shock covers the shock and vibration profiles most commonly experienced by CCG lanterns in the field.

Question 11

In the 2017 CCG RFSO for LED Lanterns, Section 3.5.10 the requirements for hail impact were set for bidders. We noticed the current 2019 Solicitation does not contain a requirement for hail resistance. Is this an oversight?

Response 11

Refer to Response 3; this change has been correctly interpreted.

Question 12

In the 2017 CCG RFSO for LED Lanterns a 4-year warranty program was a requirement per Section 2.11. The 2019 Solicitation does not contain a minimum warranty requirement. Is this an oversight?

Response 12

Refer to Response 5.

Question 13

In the 2017 CCG RFSO for LED Lanterns a requirement was set for driving rain at 45 degrees from vertical per Section 3.5.3.1. We noticed this requirement was omitted from the 2019 Solicitation. Is this an oversight?

Response 13

Refer to Response 3; this change has been correctly interpreted. Annex B, Requirement 3.4.8.1 defines the minimum ingress protection (IP) rating for the lanterns.

Question 14

In the 2017 CCG RFSO for LED Lanterns, Section 3.5.6 required operation when under continuous exposure to salt air and seawater spray. The 2019 Solicitation does not contain this requirement. Is this an oversight?

Response 14

Refer to Response 3; this change has been correctly interpreted. Annex B, Requirement 3.4.8.1 defines the minimum IP rating for the lanterns.

Question 15

In Annex A – Statement of Work, Section 2 Documentation, subsection 2.1 General Considerations states that all documentation must be in both English and French; would the CCG allow bidders to provide documentation in English only to reduce cost?

Response 15

English and French documentation is still required; however, the language of choice will be specified with each call-up.

REVISE Annex A, Section 2.1 to read: "[...]. The language of choice will be specified with each call-up."

Question 16

The 2010, 2013 and 2017 LED Lantern RFSO Solicitations all asked for testing to the shock standard MIL-STD-202. The 2019 Solicitation has changed the requirement to MIL-STD 810G, Method 516.6 per Annex B, Technical Specifications, Section 3.4 Environment, subsection 3.4.7 Shock, subparagraph 3.4.7.1 with similar acceleration and duration criteria. Would the CCG allow bidders to submit MIL-STD-202 test reports as done in the past to provide proof of compliance to the 2019 shock specification?

Response 16

The CCG will accept MIL-STD-202 testing in lieu of the MIL-STD-810 testing.

Question 17

Based on our analysis for the Category 5, Type B Lantern, we note that this Lantern requires reasonably large solar panels to accommodate for limited solar insolation. Referencing the Annex B Technical Specifications height requirement in Subsection 3.1.5, subparagraph 3.1.5.1 (Table 1 – Physical Characteristics); would the CCG allow an extended height requirement for the Category 5 Type B Lantern to 660 mm excluding bird deterrents (as recently allowed in Amendment 002 for Category 6)?

Response 17

For Category 5, the CCG will accept lanterns up to 660 mm in maximum height, excluding bird deterrents. All other physical characteristics for Category 5 lanterns remain unchanged.

Question 18

Requesting an extension until 31 January.

Response 18

The solicitation will be extended until 2020-01-14 at 14:00.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

4.2.1 Pricing Basis

Replace with the following:

Primary Destinations

Firm unit prices in Canadian dollars, DDP Delivered Duty Paid (destination), with all applicable Custom duties and Excise taxes included. Freight charges to destination included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

Secondary Destinations

Firm unit prices in Canadian dollars, FCA Free Carrier (Contractor's Facility), with all applicable Custom duties and Excise taxes not included. Freight and shipping charges not included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

PART 6 - STANDING OFFER AND RESULTING CONTRACT CLAUSES

B. RESULTING CONTRACT CLAUSES

2. Standard Clauses and Conditions

INSERT

2.1.1 Supplemental General Conditions

Section 22 of general conditions 2030 is amended by replacing the period of 12 months by 48 months. All other provisions of the warranty section remain in effect.

PART 6 - STANDING OFFER AND RESULTING CONTRACT CLAUSES

B. RESULTING CONTRACT CLAUSES

4. Payment

4.1 Basis of Payment

Replace with the following:

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid the firm prices specified in the Contract.

Primary Destinations

Firm unit prices in Canadian dollars, DDP Delivered Duty Paid (destination), with all applicable Custom duties and Excise taxes included. Freight charges to destination included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

Secondary Destinations

Firm unit prices in Canadian dollars, FCA Free Carrier (Contractor's Facility), with all applicable Custom duties and Excise taxes not included. Freight and shipping charges not included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

ANNEX D PRICING SCHEDULE

AMENDED 11 DECEMBER 2019

Category 1A: 1.5 nm, Type A (estimated 25 units per year)

Manufacturer/Model/Type proposed: _____

Primary Destinations

Firm unit prices in Canadian dollars, DDP Delivered Duty Paid (destination), with all applicable Custom duties and Excise taxes included. Freight charges to destination included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

Canadian Coast Guard (CCG) Victoria Base
25 Huron Street, Victoria, BC V8V 4V9

1. Initial Year \$ _____ per unit
2. Extension Year (option): \$ _____ per unit

CCG Dartmouth Base, 50 Discovery Drive
Dartmouth, NS, B2Y 3Z8

3. Initial Year \$ _____ per unit
4. Extension Year (option): \$ _____ per unit

CCG St. John's Base , 280 Southside Road
St. John's, NL, A1E 0A3

5. Initial Year \$ _____ per unit
6. Extension Year (option): \$ _____ per unit

Secondary Destinations

May include, but are not limited to: Prince Rupert, BC; Hay River, NWT; Parry Sound, ON; Prescott, ON; Sorel, QC; Québec City, QC; Saint John, NB; and Charlottetown, PE.

Firm unit prices in Canadian dollars, FCA Free Carrier (Contractor's Facility), with all applicable Custom duties and Excise taxes not included. Freight and shipping charges not included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

7. Initial Year \$ _____ per unit
8. Extension Year (option): \$ _____ per unit

Total Evaluated Offer Value for Category 1A (all line items) = \$ _____ total

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Category 1B: 1.5 nm, Type B (estimated 25 units per year)

Manufacturer/Model/Type proposed: _____

Primary Destinations

Firm unit prices in Canadian dollars, DDP Delivered Duty Paid (destination), with all applicable Custom duties and Excise taxes included. Freight charges to destination included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

Canadian Coast Guard (CCG) Victoria Base
25 Huron Street, Victoria, BC V8V 4V9

1. Initial Year \$ _____ per unit

2. Extension Year (option): \$ _____ per unit

CCG Dartmouth Base, 50 Discovery Drive
Dartmouth, NS, B2Y 3Z8

3. Initial Year \$ _____ per unit

4. Extension Year (option): \$ _____ per unit

CCG St. John's Base , 280 Southside Road
St. John's, NL, A1E 0A3

5. Initial Year \$ _____ per unit

6. Extension Year (option): \$ _____ per unit

Secondary Destinations

May include, but are not limited to: Prince Rupert, BC; Hay River, NWT; Parry Sound, ON; Prescott, ON; Sorel, QC; Québec City, QC; Saint John, NB; and Charlottetown, PE.

Firm unit prices in Canadian dollars, FCA Free Carrier (Contractor's Facility), with all applicable Custom duties and Excise taxes not included. Freight and shipping charges not included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

7. Initial Year \$ _____ per unit

8. Extension Year (option): \$ _____ per unit

Total Evaluated Offer Value for Category 1B (all line items) = \$ _____ total

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Category 2A: 2 nm, Type A (estimated 450 units per year)

Manufacturer/Model/Type proposed: _____

Primary Destinations

Firm unit prices in Canadian dollars, DDP Delivered Duty Paid (destination), with all applicable Custom duties and Excise taxes included. Freight charges to destination included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

Canadian Coast Guard (CCG) Victoria Base
25 Huron Street, Victoria, BC V8V 4V9

1. Initial Year \$ _____ per unit
2. Extension Year (option): \$ _____ per unit

CCG Dartmouth Base, 50 Discovery Drive
Dartmouth, NS, B2Y 3Z8

3. Initial Year \$ _____ per unit
4. Extension Year (option): \$ _____ per unit

CCG St. John's Base , 280 Southside Road
St. John's, NL, A1E 0A3

5. Initial Year \$ _____ per unit
6. Extension Year (option): \$ _____ per unit

Secondary Destinations

May include, but are not limited to: Prince Rupert, BC; Hay River, NWT; Parry Sound, ON; Prescott, ON; Sorel, QC; Québec City, QC; Saint John, NB; and Charlottetown, PE.

Firm unit prices in Canadian dollars, FCA Free Carrier (Contractor's Facility), with all applicable Custom duties and Excise taxes not included. Freight and shipping charges not included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

7. Initial Year \$ _____ per unit
8. Extension Year (option): \$ _____ per unit

Total Evaluated Offer Value for Category 2A (all line items) = \$ _____ total

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Category 2B: 2 nm, Type B (estimated 450 units per year)

Manufacturer/Model/Type proposed: _____

Primary Destinations

Firm unit prices in Canadian dollars, DDP Delivered Duty Paid (destination), with all applicable Custom duties and Excise taxes included. Freight charges to destination included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

Canadian Coast Guard (CCG) Victoria Base
25 Huron Street, Victoria, BC V8V 4V9

1. Initial Year \$_____ per unit
2. Extension Year (option): \$_____ per unit

CCG Dartmouth Base, 50 Discovery Drive
Dartmouth, NS, B2Y 3Z8

3. Initial Year \$_____ per unit
4. Extension Year (option): \$_____ per unit

CCG St. John's Base , 280 Southside Road
St. John's, NL, A1E 0A3

5. Initial Year \$_____ per unit
6. Extension Year (option): \$_____ per unit

Secondary Destinations

May include, but are not limited to: Prince Rupert, BC; Hay River, NWT; Parry Sound, ON; Prescott, ON; Sorel, QC; Québec City, QC; Saint John, NB; and Charlottetown, PE.

Firm unit prices in Canadian dollars, FCA Free Carrier (Contractor's Facility), with all applicable Custom duties and Excise taxes not included. Freight and shipping charges not included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

7. Initial Year \$_____ per unit
8. Extension Year (option): \$_____ per unit

Total Evaluated Offer Value for Category 2B (all line items) = \$_____ total

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Category 3A: 3 nm, Type A (estimated 100 units per year)

Manufacturer/Model/Type proposed: _____

Primary Destinations

Firm unit prices in Canadian dollars, DDP Delivered Duty Paid (destination), with all applicable Custom duties and Excise taxes included. Freight charges to destination included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

Canadian Coast Guard (CCG) Victoria Base
25 Huron Street, Victoria, BC V8V 4V9

1. Initial Year \$ _____ per unit
2. Extension Year (option): \$ _____ per unit

CCG Dartmouth Base, 50 Discovery Drive
Dartmouth, NS, B2Y 3Z8

3. Initial Year \$ _____ per unit
4. Extension Year (option): \$ _____ per unit

CCG St. John's Base , 280 Southside Road
St. John's, NL, A1E 0A3

5. Initial Year \$ _____ per unit
6. Extension Year (option): \$ _____ per unit

Secondary Destinations

May include, but are not limited to: Prince Rupert, BC; Hay River, NWT; Parry Sound, ON; Prescott, ON; Sorel, QC; Québec City, QC; Saint John, NB; and Charlottetown, PE.

Firm unit prices in Canadian dollars, FCA Free Carrier (Contractor's Facility), with all applicable Custom duties and Excise taxes not included. Freight and shipping charges not included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

7. Initial Year \$ _____ per unit
8. Extension Year (option): \$ _____ per unit

Total Evaluated Offer Value for Category 3A (all line items) = \$ _____ total

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Category 3B: 3 nm, Type B (estimated 100 units per year)

Manufacturer/Model/Type proposed: _____

Primary Destinations

Firm unit prices in Canadian dollars, DDP Delivered Duty Paid (destination), with all applicable Custom duties and Excise taxes included. Freight charges to destination included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

Canadian Coast Guard (CCG) Victoria Base
25 Huron Street, Victoria, BC V8V 4V9

1. Initial Year \$ _____ per unit
2. Extension Year (option): \$ _____ per unit

CCG Dartmouth Base, 50 Discovery Drive
Dartmouth, NS, B2Y 3Z8

3. Initial Year \$ _____ per unit
4. Extension Year (option): \$ _____ per unit

CCG St. John's Base , 280 Southside Road
St. John's, NL, A1E 0A3

5. Initial Year \$ _____ per unit
6. Extension Year (option): \$ _____ per unit

Secondary Destinations

May include, but are not limited to: Prince Rupert, BC; Hay River, NWT; Parry Sound, ON; Prescott, ON; Sorel, QC; Québec City, QC; Saint John, NB; and Charlottetown, PE.

Firm unit prices in Canadian dollars, FCA Free Carrier (Contractor's Facility), with all applicable Custom duties and Excise taxes not included. Freight and shipping charges not included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

7. Initial Year \$ _____ per unit
8. Extension Year (option): \$ _____ per unit

Total Evaluated Offer Value for Category 3B (all line items) = \$ _____ total

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Category 4A: 4 nm, Type A (estimated 350 units per year)

Manufacturer/Model/Type proposed: _____

Primary Destinations

Firm unit prices in Canadian dollars, DDP Delivered Duty Paid (destination), with all applicable Custom duties and Excise taxes included. Freight charges to destination included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

Canadian Coast Guard (CCG) Victoria Base
25 Huron Street, Victoria, BC V8V 4V9

1. Initial Year \$ _____ per unit
2. Extension Year (option): \$ _____ per unit

CCG Dartmouth Base, 50 Discovery Drive
Dartmouth, NS, B2Y 3Z8

3. Initial Year \$ _____ per unit
4. Extension Year (option): \$ _____ per unit

CCG St. John's Base , 280 Southside Road
St. John's, NL, A1E 0A3

5. Initial Year \$ _____ per unit
6. Extension Year (option): \$ _____ per unit

Secondary Destinations

May include, but are not limited to: Prince Rupert, BC; Hay River, NWT; Parry Sound, ON; Prescott, ON; Sorel, QC; Québec City, QC; Saint John, NB; and Charlottetown, PE.

Firm unit prices in Canadian dollars, FCA Free Carrier (Contractor's Facility), with all applicable Custom duties and Excise taxes not included. Freight and shipping charges not included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

7. Initial Year \$ _____ per unit
8. Extension Year (option): \$ _____ per unit

Total Evaluated Offer Value for Category 4A (all line items) = \$ _____ total

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Category 4B: 4 nm, Type B (estimated 350 units per year)

Manufacturer/Model/Type proposed: _____

Primary Destinations

Firm unit prices in Canadian dollars, DDP Delivered Duty Paid (destination), with all applicable Custom duties and Excise taxes included. Freight charges to destination included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

Canadian Coast Guard (CCG) Victoria Base
25 Huron Street, Victoria, BC V8V 4V9

1. Initial Year \$ _____ per unit
2. Extension Year (option): \$ _____ per unit

CCG Dartmouth Base, 50 Discovery Drive
Dartmouth, NS, B2Y 3Z8

3. Initial Year \$ _____ per unit
4. Extension Year (option): \$ _____ per unit

CCG St. John's Base , 280 Southside Road
St. John's, NL, A1E 0A3

5. Initial Year \$ _____ per unit
6. Extension Year (option): \$ _____ per unit

Secondary Destinations

May include, but are not limited to: Prince Rupert, BC; Hay River, NWT; Parry Sound, ON; Prescott, ON; Sorel, QC; Québec City, QC; Saint John, NB; and Charlottetown, PE.

Firm unit prices in Canadian dollars, FCA Free Carrier (Contractor's Facility), with all applicable Custom duties and Excise taxes not included. Freight and shipping charges not included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

7. Initial Year \$ _____ per unit
8. Extension Year (option): \$ _____ per unit

Total Evaluated Offer Value for Category 4B (all line items) = \$ _____ total

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Category 5A: 5 nm, Type A (estimated 200 units per year)

Manufacturer/Model/Type proposed: _____

Primary Destinations

Firm unit prices in Canadian dollars, DDP Delivered Duty Paid (destination), with all applicable Custom duties and Excise taxes included. Freight charges to destination included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

Canadian Coast Guard (CCG) Victoria Base
25 Huron Street, Victoria, BC V8V 4V9

1. Initial Year \$ _____ per unit
2. Extension Year (option): \$ _____ per unit

CCG Dartmouth Base, 50 Discovery Drive
Dartmouth, NS, B2Y 3Z8

3. Initial Year \$ _____ per unit
4. Extension Year (option): \$ _____ per unit

CCG St. John's Base , 280 Southside Road
St. John's, NL, A1E 0A3

5. Initial Year \$ _____ per unit
6. Extension Year (option): \$ _____ per unit

Secondary Destinations

May include, but are not limited to: Prince Rupert, BC; Hay River, NWT; Parry Sound, ON; Prescott, ON; Sorel, QC; Québec City, QC; Saint John, NB; and Charlottetown, PE.

Firm unit prices in Canadian dollars, FCA Free Carrier (Contractor's Facility), with all applicable Custom duties and Excise taxes not included. Freight and shipping charges not included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

7. Initial Year \$ _____ per unit
8. Extension Year (option): \$ _____ per unit

Total Evaluated Offer Value for Category 5A (all line items) = \$ _____ total

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Category 5B: 5 nm, Type B (estimated 200 units per year)

Manufacturer/Model/Type proposed: _____

Primary Destinations

Firm unit prices in Canadian dollars, DDP Delivered Duty Paid (destination), with all applicable Custom duties and Excise taxes included. Freight charges to destination included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

Canadian Coast Guard (CCG) Victoria Base
25 Huron Street, Victoria, BC V8V 4V9

1. Initial Year \$ _____ per unit
2. Extension Year (option): \$ _____ per unit

CCG Dartmouth Base, 50 Discovery Drive
Dartmouth, NS, B2Y 3Z8

3. Initial Year \$ _____ per unit
4. Extension Year (option): \$ _____ per unit

CCG St. John's Base , 280 Southside Road
St. John's, NL, A1E 0A3

5. Initial Year \$ _____ per unit
6. Extension Year (option): \$ _____ per unit

Secondary Destinations

May include, but are not limited to: Prince Rupert, BC; Hay River, NWT; Parry Sound, ON; Prescott, ON; Sorel, QC; Québec City, QC; Saint John, NB; and Charlottetown, PE.

Firm unit prices in Canadian dollars, FCA Free Carrier (Contractor's Facility), with all applicable Custom duties and Excise taxes not included. Freight and shipping charges not included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

7. Initial Year \$ _____ per unit
8. Extension Year (option): \$ _____ per unit

Total Evaluated Offer Value for Category 5B (all line items) = \$ _____ total

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Category 6A: 6 nm, Type A (estimated 20 units per year)

Manufacturer/Model/Type proposed: _____

Primary Destinations

Firm unit prices in Canadian dollars, DDP Delivered Duty Paid (destination), with all applicable Custom duties and Excise taxes included. Freight charges to destination included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

Canadian Coast Guard (CCG) Victoria Base
25 Huron Street, Victoria, BC V8V 4V9

1. Initial Year \$ _____ per unit
2. Extension Year (option): \$ _____ per unit

CCG Dartmouth Base, 50 Discovery Drive
Dartmouth, NS, B2Y 3Z8

3. Initial Year \$ _____ per unit
4. Extension Year (option): \$ _____ per unit

CCG St. John's Base , 280 Southside Road
St. John's, NL, A1E 0A3

5. Initial Year \$ _____ per unit
6. Extension Year (option): \$ _____ per unit

Secondary Destinations

May include, but are not limited to: Prince Rupert, BC; Hay River, NWT; Parry Sound, ON; Prescott, ON; Sorel, QC; Québec City, QC; Saint John, NB; and Charlottetown, PE.

Firm unit prices in Canadian dollars, FCA Free Carrier (Contractor's Facility), with all applicable Custom duties and Excise taxes not included. Freight and shipping charges not included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

7. Initial Year \$ _____ per unit
8. Extension Year (option): \$ _____ per unit

Total Evaluated Offer Value for Category 6A (all line items) = \$ _____ total

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Category 6B: 6 nm, Type B (estimated 20 units per year)

Manufacturer/Model/Type proposed: _____

Primary Destinations

Firm unit prices in Canadian dollars, DDP Delivered Duty Paid (destination), with all applicable Custom duties and Excise taxes included. Freight charges to destination included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

Canadian Coast Guard (CCG) Victoria Base
25 Huron Street, Victoria, BC V8V 4V9

1. Initial Year \$ _____ per unit
2. Extension Year (option): \$ _____ per unit

CCG Dartmouth Base, 50 Discovery Drive
Dartmouth, NS, B2Y 3Z8

3. Initial Year \$ _____ per unit
4. Extension Year (option): \$ _____ per unit

CCG St. John's Base , 280 Southside Road
St. John's, NL, A1E 0A3

5. Initial Year \$ _____ per unit
6. Extension Year (option): \$ _____ per unit

Secondary Destinations

May include, but are not limited to: Prince Rupert, BC; Hay River, NWT; Parry Sound, ON; Prescott, ON; Sorel, QC; Québec City, QC; Saint John, NB; and Charlottetown, PE.

Firm unit prices in Canadian dollars, FCA Free Carrier (Contractor's Facility), with all applicable Custom duties and Excise taxes not included. Freight and shipping charges not included. Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) not included.

7. Initial Year \$ _____ per unit
8. Extension Year (option): \$ _____ per unit

Total Evaluated Offer Value for Category 6B (all line items) = \$ _____ total