



**CANADA'S REPRESENTATIVE**

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**Request for Proposals (RFP)**  
**AMENDMENT 001**

Performance of the Work described in  
the Statement of Work of the draft  
contract

<b>TITLE</b> <b>AMENDMENT 001</b> Hosting, Culinary, Cleaning, Recruitment and Catering Services Management - Canada in World Exposition Dubai 2020	
<b>SOLICITATION NUMBER</b> 20-163254 / B	<b>DATE</b> 2019-12-12
<b>PROPOSAL DELIVERY</b>  In order for the proposal to be valid and accepted, it must be received no later than <b>14:00</b> on <b>2019-12-16</b> (as per Ottawa, Ontario) referred to as the "Closing Date".  Only electronic copies will be accepted and received at the following e-mail address:  internationalproposals@international.gc.ca  Solicitation #:20-163254 / B	
<b>Offer to: Foreign Affairs, Trade and Development Canada</b>  <b>We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services and construction listed herein and on any attached sheets at the price(s) set out therefor.</b>  <b>Name and title of person authorized to sign on behalf of the supplier:</b>  _____	
_____ <b>Signature</b>	_____ <b>Date</b>



**SOLICITATION NUMBER  
20-163254 / B**

**Amendment 001 is raised to respond to Bidder questions.**

**Question 1**

- a) Given mandatory clause M4 - does clause 1.4 of the RFP – “Interpretation” apply to this solicitation?
- b) Will the reissue of the tender make null and void all the clarifications received in the preceding tender?
- c) Would Global Affairs Canada consider reducing the amount of years required under M4 for each entity?

**Answer 1**

- a) Yes, clause 1.4 of the RFP – “Interpretation” applies.
- b) Yes. This bid solicitation cancels and supersedes previous bid solicitation number 20-163254.
- c) Due to the complexity, the high dollar value and associated risks, it is deemed essential that all entities forming the Bidder’s team demonstrate that each Bidder has been operating for a minimum of 5 years from bid closing date. M4 was added to clarify years of operation and to ensure that all entities of the Bidder’s team are authorized and formally submitting the proposal.

**Question 2**

- a) Please confirm that that the term "Jointly" is to be interpreted as being governed by the 2003 Standard Instructions - Goods or Services - Competitive Requirements.
- b) Please confirm as per Clause 17 of the 2003 Standard Instructions that each participating entity of the joint Ventures is to have a Procurement Business Number.
- c) Kindly amplify how a bidder with sub contractors is to respond to the subject clause in M4.

**Answer 2**

- a) In Attachment 1 to Part 4 – Technical Evaluation Criteria, 1.0 Mandatory Technical Criteria, M4, each entity of the Bidder’s submission must demonstrate that it has been operating for a minimum of five (5) years from the bid closing date. Should the Bidder be more than one entity, each entity must demonstrate that it has been operating for a minimum of five (5) years from the bid closing date. Section 16 of the 2003 Standard Instructions - Goods or Services - Competitive Requirements only applies if the Bidder submits a bid in joint venture.
- b) Section 17 of the 2003 Standard Instructions - Goods or Services - Competitive Requirements only applies if the Bidder submits a bid in joint venture. The Procurement Business Number is not required at time of bid closing.
- c) As per M4, should the Bidder be more than one entity, each entity must demonstrate that it has been operating for a minimum of five (5) years from the bid closing date.



**Question 3**

- a) In Attachment 1 to Part 4 – Technical Evaluation Criteria, 2.2 Experience of Key Personnel, R20 and R21 - please clarify if Canadian nationality is a requirement.
- b) In Attachment 1 to Part 4 – Technical Evaluation Criteria, 2.2 Experience of Key Personnel, R20 and R21 – please clarify the minimum hourly rates in CAD if applicable as it is not mentioned in the financial section.

**Answer 3**

- a) No.
- b) These key personnel are from the Bidder's team. Their hourly rate is at the discretion of the Bidder.

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME**