



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC  
11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau, Québec K1A 0S5  
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**  
Electrical & Electronics Products Division  
L'Esplanade Laurier  
East Tower, 4th floor,  
Ottawa  
Ontario  
K1A 0S5

<b>Title - Sujet</b> Calibration Services FY 19-20	
<b>Solicitation No. - N° de l'invitation</b> W8486-184754/C	<b>Amendment No. - N° modif.</b> 002
<b>Client Reference No. - N° de référence du client</b> 6000421198	<b>Date</b> 2020-01-16
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$HN-334-78175	
<b>File No. - N° de dossier</b> hn334.W8486-184754	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2020-02-04</b>	
<b>Time Zone</b> Fuseau horaire Eastern Standard Time EST	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> McLaughlin, Michael	<b>Buyer Id - Id de l'acheteur</b> hn334
<b>Telephone No. - N° de téléphone</b> (873) 353-7592 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> Raison sociale et adresse du fournisseur/de l'entrepreneur	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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**AMENDMENT #002**

This amendment solicitation is raised to:

- A) Make revision(s) and/or clarification(s) or provide additional information to the RFP document; and
- B) Answer question(s) from the industry.

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**A) Make the following revision(s) to the RFP document:**

**1- In 2.1 Standard Instructions, Clauses and Conditions**

***DELETE:***

Delete: 60 days  
Insert: **210 calendar days**

***INSERT:***

Delete: 60 days  
Insert: **300 calendar days**

**2- In the list of the Electronic Attachments of the RFP:**

***DELETE:***

w8486-184754-mil\_list\_for\_financial\_evaluation\_and\_pricing\_-\_bilingual.xlsx

***REPLACE WITH:***

w8486-184754-mil\_list\_for\_financial\_evaluation\_and\_pricing\_-\_bilingual – VERSION 2.xlsx

\*\*\*\*\*

**Please see Amendment #001 for questions and answers #1 to #7.**

**B) To answer questions #8 to #12 from the industry.**

**QUESTION 8:**

In reference to the equipment lists titled: w8486-184754-g2-tmde-etmd-cap\_-\_bilingual.xlsx, w8486-184754-ccpiss-peses-anx-k-mil\_lat\_-\_bilingual.xlsx and w8486-184754-mil\_list\_for\_financial\_evaluation\_and\_pricing\_-\_bilingual.xlsx

Clarification is requested on the following:

- a) What units will be supplied as GFE?
- b) What is the level of calibration required per unit/asset?

Typically customers will choose one of these 3 type of calibrations.

**A. Standard Calibration**

Comes with: **(ISO 9001:2015)**

- i. Automated adjustments (wherever possible)
- ii. As-shipped data report
- iii. As-received data report

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**B. Accredited Calibration**

Includes section "A" as well as: **(ISO/IEC 17025:2017)**

- i. Accredited bod symbol on certificate
- ii. Measurement uncertainties

**C. Standard Lab Calibration**

Includes section "B" as well as: **(ANSI Z540.3-206)**

- i. Primary Standards Lab Calibration
- ii. Measurement Guardband

**D. Other – If other please specify and provide the Standards Compliance.**

**ANSWER 8:**

a) As per Annex A - Statement of Work, 4.8.1, Footnote 2, "Currently, the only GFE items expected to be provided to the Contractor under a loan account include the Air Data Calibrator (ADC), Model ADC-2555, NSN 6640-01-653-2520 and DRMIS terminals with associated accessories (quantities to be determined by the Contractor's service delivery model)."

b) As per the Request for Proposal 7.6.8 SACC Manual Clauses, D5544C (2019-10-15) Laboratories - ISO/IEC 17025:2017) - Amended "In the performance of the Work described in the Contract, the Contractor must conform to the requirements of: ISO/IEC 17025:2017 General requirements for the competence of testing and calibration laboratories."

Further, as per Annex A - Statement of Work, Appendix 13, Calibration Certificate and Test Data Sheets, 2.1.3, "As a minimum, the following information must be contained on the calibration certificate:

a. Accreditation body logo or the following information:

1) A statement that the calibration meets the requirement of ISO 17025".

**QUESTION 9:**

Can Canada provide more clarity to its response to Question 3 of Amendment 001 concerning "estimated quantities" and their impact on the Evaluated Price? The MIL file titled: "w8486-184754-mil\_list\_for\_financial\_evaluation\_and\_pricing\_-\_bilingual" referenced in your response does not appear to be reflective of the appropriate quantities you used for the example of: 1 PHASE WATTMETER MODULE.

In our copy of the RFP, 1 PHASE WATTMETER MODULE is only listed once in the file titled: "w8486-184754-mil\_list\_for\_financial\_evaluation\_and\_pricing\_-\_bilingual". However it does appear 20 times in the MIL file titled: "w8486-184754-cpiss-peses-anx-k-mil\_lat\_-\_bilingual".

a) Therefore, is it correct that to calculate the Evaluated Price, the price that the Bidder enters in "w8486-184754-mil\_list\_for\_financial\_evaluation\_and\_pricing\_-\_bilingual" will be multiplied by the quantity of the same item in "w8486-184754-cpiss-peses-anx-k-mil\_lat\_-\_bilingual"?

b) Assuming the understanding above is correct, is it also correct that the "estimated quantities" for each item will be applied in each Pricing Year?

**ANSWER 9:**

The answers are yes to both questions a) and b). Please refer to the revised version titled w8486-184754-mil\_list\_for\_financial\_evaluation\_and\_pricing\_-\_bilingual – VERSION 2.xlsx in the list of the electronic attachments.

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**QUESTION 10:**

Further to the above question, can Canada confirm that the worked example below is correct? If it is incorrect, can Canada please provide a fully worked example that clearly demonstrates how quantities are applied to TMDE items to calculate Evaluated Price for Basis of Payment Line Item #1?

For ease of Reference:

FIN EVAL LIST is "w8486-184754-mil\_list\_for\_financial\_evaluation\_and\_pricing-\_bilingual"

MASTER LIST is "w8486-184754-cpiss-peses-anx-k-mil\_lat\_-\_bilingual"

In the FIN EVAL LIST line Item #2 "1 PHASE WATTMETER MODULE" appears once, but occurs 20 times in the MASTER LIST. If a Bidder enters the following Calibration Prices in the FIN EVAL LIST: Yr1-\$100, Yr2-\$110, Yr3-\$120, Yr4-\$130, Yr5-\$140.

Therefore, the contribution to Item 1 of Annex L – Financial Evaluation Grid is as follows:

Yr1: \$100 x 20 = \$2000

Yr2: \$110 x 20 = \$2200

Yr3: \$120 x 20 = \$2400

Yr4: \$130 x 20 = \$2600

Yr5: \$140 x 20 = \$2800

The total Evaluated price for Item 1 of Annex L for each Pricing Year is therefore the sum of all of the items in the FIN EVAL LIST, calculated as above?

**ANSWER 10:**

The calculation approach is correct and the total Evaluated price for item 1 of Annex L for each Pricing Year is also correct. Therefore the sum of all of the items in the FIN EVAL LIST is calculated as per the method of calculation elaborated in the question.

For clarity, columns have been added to indicate the Maintenance Manual, Calibration Procedure and Count for each entry in the List for Financial Evaluation and Pricing. A price should be provided for each entry. This value will then be calculated as follows:

No. Instrument Name: PHASE WATTMETER MODULE

NSN 6910-21-890-5316

Model 8431

Options

Maintenance Manual MFG MANUAL

Calibration Procedure ESQ0002

Count 20

Year 1 Pricing: \$100

Year 2 Pricing: \$110

Year 3 Pricing: \$120

Year 4 Pricing: \$130

Year 5 Pricing: \$140

Yr1: \$100 x 20 = \$2000

Yr2: \$110 x 20 = \$2200

Yr3: \$120 x 20 = \$2400

Yr4: \$130 x 20 = \$2600

Yr5: \$140 x 20 = \$2800

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**QUESTION 11:**

Consider TMDE Item "00-1244336:NSN" This item appears 17 times in the FIN EVAL LIST (w8486-184754-mil\_list\_for\_financial\_evaluation\_and\_pricing-\_bilingual) and 127 times in the MASTER LIST (w8486-184754-cpiss-peses-anx-k-mil\_lat\_-\_bilingual). Assuming a calibration price of \$10.00.

- a. Will the evaluated price be calculated as (pick one of the bid prices for this NSN) x 127 occurrences on the MIL and repeated 17 times? Total = \$21590
- b. Will the financial evaluation include duplicated NSNs found in the FIN EVAL LIST? In other words, will the evaluated price be calculated as Qty 1 x \$10 and repeated 17 times? Total = \$170
- c. Or, will the evaluate price be extracted as \$10 x 127 (from the MIL)? Total = \$1270
- d. If 'a' then should the financial evaluation list be revised to only contain unique NSN's?
- e. If 'c' then how will Canada choose or assign an evaluation price to apply to the MIL if differing prices are offered for the same NSN, possibly having a different model or option?

Can Canada please provide a worked example that clearly illustrates how the Bidder calibration price for this TMDE item (and many others that are duplicated in the FIN EVAL LIST) will contribute to the Evaluated Price for each Year in the Financial Evaluation?

**ANSWER 11:**

For clarity, columns have been added to indicate the Maintenance Manual, Calibration Procedure and Count for each entry in the List for Financial Evaluation and Pricing. A price should be provided for each entry. This value will then be calculated as follows:

No. Instrument Name: PHASE WATTMETER MODULE  
NSN 6910-21-890-5316  
Model 8431  
Options  
Maintenance Manual MFG MANUAL  
Calibration Procedure ESQ0002  
Count 20  
Year 1 Pricing: \$100  
Year 2 Pricing: \$110  
Year 3 Pricing: \$120  
Year 4 Pricing: \$130  
Year 5 Pricing: \$140

Yr1: \$100 x 20 = \$2000  
Yr2: \$110 x 20 = \$2200  
Yr3: \$120 x 20 = \$2400  
Yr4: \$130 x 20 = \$2600  
Yr5: \$140 x 20 = \$2800

**QUESTION 12:**

In reference to Annex G Tech Eval Plan para 2.2.2 Table 4: The final row of Table 4 contains conflicting information. The last 2 sentences state "Supporting Evidence is not required for the proposal." and "Bidder must provide supporting evidence to demonstrate how the Bidder will comply with the requirement."

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Can Canada please clarify whether supporting evidence is required or not for SOW designations (SOC-E)?

**ANSWER 12:**

In Annex G Technical Evaluation Plan, Paragraph 2.2.2, Table 4, bottom row and in Attachment 1 to Annex G, Technical Evaluation Grids in the "Req't "worksheet of the MS Excel Spreadsheet with the file name: " W8486-184754-G1-EvalTech ", under the Bidder Response Required for Statement of Compliance with Supporting Evidence (SOC-E)

**DELETE:**

Statement of Compliance with Supporting Evidence (SOC-E)	<p>Bidder to respond "Compliant".</p> <p>A "Compliant" response means that the Bidder complies with the requirement at the time of bid submission or for service delivery requirements, the Bidder commits to complying with the requirement at the time of service delivery. Supporting evidence is not required for the proposal.</p> <p>Bidder must provide supporting evidence to demonstrate how the Bidder will comply with the requirement.</p> <p>Proposal reference should be provided.</p>
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**INSERT:**

Statement of Compliance with Supporting Evidence (SOC-E)	<p>Bidder to respond "Compliant".</p> <p>A "Compliant" response means that the Bidder complies with the requirement at the time of bid submission or for service delivery requirements, the Bidder commits to complying with the requirement at the time of service delivery.</p> <p>Bidder must provide supporting evidence to demonstrate how the Bidder will comply with the requirement.</p> <p>Proposal reference should be provided.</p>
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**ALL OTHER TERMS AND CONDITIONS OF THE BID SOLICITATION REMAIN UNCHANGED**