



**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC / Réception des  
soumissions - TPSGC  
11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau  
Québec  
K1A 0S5  
Bid Fax: (819) 997-9776

**LETTER OF INTEREST  
LETTRE D'INTÉRÊT**

Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution  
Weapons Systems Division/Division des systèmes d'arme  
11 Laurier St. / 11, rue Laurier  
8C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> Multi-Cal Rifle System - RFI	
<b>Solicitation No. - N° de l'invitation</b> W8476-196090/A	<b>Date</b> 2020-01-16
<b>Client Reference No. - N° de référence du client</b> W8476-196090	<b>GETS Ref. No. - N° de réf. de SEAG</b> PW-\$\$BM-030-27579
<b>File No. - N° de dossier</b> 030bm.W8476-196090	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2020-01-31</b>	
<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Standard Time EST	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Mosher, Jeff	<b>Buyer Id - Id de l'acheteur</b> 030bm
<b>Telephone No. - N° de téléphone</b> (819) 420-1748 ( )	<b>FAX No. - N° de FAX</b> (819) 956-9110
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>  Specified Herein Précisé dans les présentes	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b> See Herein	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>   <b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>  <b>Signature</b>  <b>Date</b>	

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### **PART 1 – PURPOSE AND NATURE OF THE RFI**

#### **1.1 Purpose of the RFI**

Public Services and Procurement Canada (PSPC) is launching this Request for Information (RFI) in order to seek information and feedback from industry for Multi Calibre Rifle systems. The purpose of this Request for Information (RFI) is to achieve the following:

- a) Provide industry with an early opportunity to assess, comment and suggest changes to the RFP;
- b) Determine the capability of industry to satisfy the requirements;
- c) Request indicative costing information from industry in order to allow Canada to prepare its documents for Project Approval. Industry is asked to provide Rough Order of Magnitude (ROM) pricing for as many items as possible.

- d) Obtain industry feedback on any issues that would impact their ability to bid on the resulting solicitation and/or deliver on the department's requirements;
- e) Gather industry knowledge, expertise and recommendations with regard to best practices that would increase the success of the solicitation and/or identify any risks that would impact the solicitation;
- f) Enhance competition, access and fairness of the resulting solicitation; and
- g) Inform industry and the government to ensure that the formal RFP process moves forward efficiently and has a high probability of success.

Respondents are requested to provide answers and feedback.

## **1.2 Nature of the RFI**

This is not a bid solicitation. This RFI will not result in the award of any contract. As a result, potential suppliers of any goods or services described in this RFI should not reserve stock or facilities, nor allocate resources, as a result of any information contained in this RFI. Nor will this RFI result in the creation of any source list. Therefore, whether or not any potential supplier responds to this RFI, this will not preclude that supplier from participating in any future procurement. Also, the procurement of any of the goods and services described in this RFI will not necessarily follow this RFI. This RFI is simply intended to solicit information and feedback from industry with respect to the matters described in this RFI.

Nothing in this RFI will be construed as a commitment from PSPC to issue a solicitation for this requirement. PSPC may use non-proprietary information provided in this review and/or in the preparation of any formal solicitation document.

PSPC will not be bound by anything stated herein and reserves the right to change at any time, any or all parts of the requirement, as it deems necessary. PSPC also reserves the right to revise its procurement approach, as it considers appropriate, either based upon information submitted in response to this RFI or for any other reason it deems appropriate.

## **PART 2 – RESPONSE INSTRUCTIONS AND INFORMATION**

### **2.1 Nature and Format of Responses Requested**

The department's current view of its requirement for Multi Calibre Rifle systems, the characteristics of the supply solution it is currently contemplating, and the technical requirements are all detailed in Part 3 and in Attachment 2 of this RFI.

The department is seeking input and responses covering important elements of the requirement prior to proceeding with finalizing its procurement strategy.

Respondents are invited to provide comments regarding the content of Attachment 2 and related requirements included in this RFI. Respondents should explain any assumptions they make in their interpretation of the requirements.

### **2.2 Response Costs**

PSPC will not reimburse any respondent for expenses incurred in responding to this RFI.

### **2.3 Treatment of Responses**

#### **2.3.1 Use of Responses**

Responses will not be formally evaluated. The responses received may be used by PSPC to develop or modify procurement strategies or any draft documents contained in this RFI. PSPC will review all

responses received by the RFI closing date. PSPC may, in its discretion, review responses received after the RFI closing date.

### **2.3.2 Review Team**

A review team composed of representatives of PSPC and the Department of National Defence (DND) will review the responses. PSPC reserves the right to hire any independent consultant, or use any Government resources that it considers necessary to review any response. Not all members of the review team will necessarily review all responses.

### **2.3.3 Confidentiality**

Respondents should indicate and mark any portions of their response that they consider proprietary or confidential. PSPC will handle these portions in a confidential manner in accordance with the Access to Information Act of Canada.

### **2.3.4 Follow-up Activity**

PSPC may, at its discretion, contact any respondents to follow up with additional questions or for clarification of any aspect of a response. PSPC may, at its discretion agree to meet with respondents to provide respondents with the opportunity to present and/or demonstrate their capabilities in relation to this RFI. Respondents' presentations are at no obligation to PSPC and respondents will be responsible for all costs associated with PSPC's invitation to make a presentation.

## **2.4 Contents of this RFI**

This RFI contains a draft a draft request for proposal, including draft technical requirements and respondents should anticipate that clauses or requirements may be added to or deleted from any resulting bid solicitation that may be published by PSPC in the future. Comments regarding any aspect of this RFI are requested. This RFI also contains specific questions (attachment 1) addressed to the industry.

### **2.4.1 Historical & Volumetric Data**

The data contained within this RFI is being provided to respondents purely for information purposes. Although it represents the best information currently available to PSPC, there is no guarantee that the data is complete or free from error.

## **2.5 Format of Responses**

### **2.5.1 Response preparation**

PSPC requests that respondents submit their responses electronically in MS Word, PDF or compatible formats. Responses can be provided by email. Medium such as CD, DVD or USB key are acceptable. Hardcopy responses will also be accepted but is not the preferred option.

### **2.5.2 Response content**

The first page of each document of the response provided should contain:

- a) The RFI number
- b) The name of the company that the respondent's is representing;
- c) The title, the name and the contact information of the respondent's; and,
- d) The date of submission of the documents.

All pages should be identified with the company's name along with page numbers.

## **2.6 Enquiries**

PSPC will not necessarily respond to enquiries in writing or by circulating answers to all potential suppliers as this is not a solicitation process. However, respondents with questions regarding this RFI may direct their enquiries to the Contracting Authority named below:

Name: Jeff Mosher  
Title: Supply Team Leader  
Division Munitions and Weapons Systems Division – BK/BM

Address:

Public Services and Procurement Canada  
11 Laurier Street  
Gatineau, Quebec  
K1A 0S5  
Canada  
Telephone: 819-420-1748  
Email: [jeff.mosher@tpsgc-pwgsc.gc.ca](mailto:jeff.mosher@tpsgc-pwgsc.gc.ca)

## **2.7 Submission of Responses**

### **2.7.1 Time and Place for Submission of Responses**

Suppliers interested in providing a response should deliver it electronically or by mail to the attention of the Contracting Authority by the time and the date on page 1 of the RFI to the address indicated in Part 2 section 2.6.

### **2.7.2 Responsibility for Timely Delivery**

Each respondent should ensure its response is delivered on time to the correct email address or location.

## **2.8 Security Requirements**

There are no security requirements associated with responding to this RFI. Any future procurement actions undertaken in support of this requirement will not require a government security clearance.

## **2.9 Official Languages**

Responses to this RFI are requested to be presented in either of the Official Languages of Canada.

## **PART 3 – DRAFT PROCUREMENT STRATEGY**

### **3.1 Introduction**

The Department of National Defense (DND) has a requirement to procure Multi Calibre Rifle systems.

The procurement is for quantity (229) multi calibre rifle systems and accessories plus optional quantities (229) for these products.

The delivery locations of the Multi Calibre Rifle systems and accessories will be at the following location:

Department of National Defence  
25 CFSD Montreal  
6363 Rue Notre Dame St E.  
Montreal, QC H1N 2E9  
Canada

Bidders will have the ability to submit a bid.

The requirement is subject to the Canadian Free Trade Agreement (CFTA).

### **3.2 Questions to Industry**

Attachment 1: Questions to industry. Respondents are requested to provide answers to the questions in the order that they appear and maintain the same lettering sequence.

### **3.3 Proposed Procurement Strategy**

The proposed procurement strategy would be to award through a competitive process a contract for each product, the In-line image intensifier and the Thermal imager systems and accessories;

### **3.4 Draft Request for Proposal**

The contractual and technical documents that would form part of a future solicitation are included as Attachment 2: Draft Request for Proposal. Respondents are asked to read each document carefully in order to identify potential issues to be addressed, either by answering the related questions or by submitting additional comments.

#### **3.4.1 Technical Documents**

Attachment 2 Annex B Statement of Work (and its appendices) and Attachment 2 Annex C Operational & Technical Requirements outline the technical requirements for Multi Calibre Rifle systems

#### **3.4.2 Request for Proposal – Other Annexes**

Attachment 2 Annex D Instructions to bidders and its appendices Multi Calibre Rifle systems. This annex outlines the evaluation methodology for this procurement. Specific instructions on bid submission can be found in the Terms and Conditions of the RFP.