



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC

11 Laurier St./11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise  
indicated, all other terms and conditions of the Solicitation  
remain the same.

Ce document est par la présente révisé; sauf indication contraire,  
les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Armoured Vehicles Support/Soutien des véhicules  
blindés

11 Laurier St./11, rue Laurier

Place du Portage Phase III 6C1

Gatineau

Québec

K1A 0S5

<b>Title - Sujet</b> OSA Phase 2, ARV & AEV R&O	
<b>Solicitation No. - N° de l'invitation</b> W8486-196008/A	<b>Amendment No. - N° modif.</b> 003
<b>Client Reference No. - N° de référence du client</b> W8486-196008	<b>Date</b> 2020-01-16
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$BL-303-27514	
<b>File No. - N° de dossier</b> 303bl.W8486-196008	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2020-02-07</b>	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Ruest(bl div), Luc	<b>Buyer Id - Id de l'acheteur</b> 303bl
<b>Telephone No. - N° de téléphone</b> (873) 469-4777 ( )	<b>FAX No. - N° de FAX</b> (819) 956-0648
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

## AMENDMENT 003

This Solicitation amendment (**003**) is raised to provide clarifications sought by industry and replace the Appendix 1 of Annex G (excel workbook).

### 1. Questions & Answers

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#### Question 2 Subcontractors:

Industry has notice that there is a new way of approaching the involvement of subcontractors. In Paragraph 6.4.2 it is stated that evidence has to be provided for the following:

- i. evidence of the agreement(s) or contract(s) that are or will be in place with the subcontractors upon the awarding of the Contract;
- ii. evidence of the complete scope of the Work subcontracted to the subcontractors to be performed in accordance with Annex A Technical Statement of Work and Annex B Logistics Statement of Work;
- iii. evidence that:
  - a. the subcontractor is the Original Equipment Manufacturer (OEM) and for which line items; and
  - b. the subcontractor is not the OEM but has the required right or authority from the OEM to carry out the Work subcontracted to it and for which line items; all in accordance with, and as required by, Section 5.5, Annex L - OEM Certification Form and Table 2 - IN\OUT Source — Technical of Appendix 1 of Annex G — Evaluation Plan; and
- iv. evidence that the subcontractor has been presented with, and fully understands, the scope of the Work subcontracted to it

There are more than 30 different OEMs for the Line Items (LI) and only 5 are OEMs to more than five (5) LIs. The majority of the suppliers are OEM to only one or two LIs. Providing Annex L and evidence, as mentioned above, for each OEM would mean a lot of effort and involvement of the subcontractor for a LI that may never be sent for repair. Industry doubts they would be able to provide evidence in the required scope from every OEM. In case of only one OEM not being willing to provide this kind of evidence, a bidder would not be compliant. Also if this kind of evidence is required by the closing date, it will probably have to be pushed back for several months since providing the evidence will take time.

Industry recommends the solicitation goes back to previous R&O solicitations where it only required a subcontractor's statement, which showed they could repair the items when the Contractor sends the items to the subcontractor(s). This way Canada will have the same proof for the items being repaired with less work for industry and the increased chance of bidders being able to participate in this solicitation.

Can Canada consider the Industry's recommendation above?

Answer 2: Canada feels that it is important that agreements with all subcontractors be in place in order to provide the best services.

- i. Note the following wording from clause 6.4.2 of the RFP: "*evidence of the agreement(s) or contract(s) that are or will be in place with the subcontractors upon the awarding of the Contract*".

Therefore, no proposal will be deemed non-compliant as long as the certification is provided before contract award. If any OEMs are unwilling to provide evidence of an agreement, the bidder may provide the contractor's contact information such as the following, contractor's name, contact person (English speaking), email address and phone number to the Contracting Authority. Canada will review the bidder's claim that the OEM is unwilling to provide the evidence of an agreement.

#### Question 3 Appendix 1-Annex G:

The points in Table 3 (Point Rated Criteria) of Annex G are calculated by filling out Table 2 (IN/OUT Source) of Annex G. That means points for P1 in Table 3 are depended of what is checked in Columns Q+R of Table 2 and the points for P2 are depended of Columns F+G of Table 2.

Regarding the calculation of the points for P2 industry thinks there might be a mistake behind the calculation methodology.

When bidders would state that 100% of the items are subcontracted and that Annex L and justification is provided for each LI, Table 3 shows 11 Points at category P2. However, when bidders' state that some items would be repaired in-house, but do not reach 25% of the items the calculation shows 0 points. This means the OEM is "forced" to out-source the repair of its own items in order to receive points at P2 of the Point Rated Criteria. Industry does not think this is Canada intention.

#### Answer 3:

Canada has revised the workbook formulas to accept in-house repairs for below 25% and will provide the 11 points in Table 3, P2.

#### Question 4:

Can Canada confirm that for solicitation W8486-196008/A, that bidders must propose to deliver against all line items on the list or would a partial response direct to Canada covering the OEMs items be acceptable?

#### Answer 4:

As per clause 7.1.1 Work category 1 of the RFP, "The Contractor must provide R&O including but not limited to: inspection, disassembly, repair, overhaul, upgrade, reassembly, testing, use of OEM parts, packaging, disposal, technical data management and integrated logistics and maintenance support, labour and materials **for all line items listed** in Appendix 1 to Annex A - Technical Statement of Work and for any other items as per Section 7.1.3 below".

Solicitation No. - N° de l'invitation  
W8486-196008/A  
Client Ref. No. - N° de réf. du client  
W8486-196008

Amd. No. - N° de la modif.  
003  
File No. - N° du dossier  
303BL W8486-196008

Buyer ID - Id de l'acheteur  
303BL  
CCC No./N° CCC - FMS No./N° VME

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## 2. Appendix 1 to Annex G – Excel Workbook

Provide a revised version of Appendix 1 to Annex G under Attachments at the site [BuyandSell.gc.ca](http://BuyandSell.gc.ca) website.

The version 3 [Appendix 1 - Annex G- oct 30 2019 locked v3](#) supersedes any previous version(s) of Appendix 1 to Annex G).

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED**