

RETURN BIDS TO : RETOURNER LES SOUMISSION À:

Canada Revenue Agency Agence du revenu du Canada

Proposal to: Canada Revenue Agency

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein and/or attached hereto, the goods and/or services listed herein and on any attached sheets at the price(s) set out therefor.

Proposition à : l'Agence du revenu du Canada

Nous offrons par la présente de vendre à Sa Majesté la Reine du Chef du Canada, en conformité avec les conditions énoncées dans la présente incluses par référence dans la présente et/ou incluses par référence aux annexes jointes à la présente les biens et/ou services énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Bidder's Legal Name and Address (ensure the Bidder's complete legal name is properly set out)
Raison sociale et adresse du Soumissionnaire (s'assurer que le nom légal au complet du soumissionnaire est correctement indiqué)

Bidder MUST identify k individual authorized t Soumissionnaire doit i la personne autorisée soumissionnaire	o sign on l dentifier o	behalf of t i-bas le n	he Bidder 🗕
Name /Nom			

Name /Nom	
Title/Titre	
Signature	
Date (yyyy-mm-dd)/(aaaa-mm-jj)	
Telephone No. – No de téléphone	
Fax No. – No de télécopieur	

E-mail address - Adresse de courriel

REQUEST FOR PROPOSAL / DEMANDE DE PROPOSITION

Title – Sujet			
Records Management and Digitization Consultant			
Solicitation No No de l'invitation	Date		
1000349237	30 janvier 2020		
Solicitation closes – L'invitation prend fin	Time zone – Fuseau horaire		
on – le 10 mars 2020 at – à 2:00 P.M. / 14 h	EDT/HAE Eastern Daylight Time/ Heure Avancée de l'Est		

Contracting Authority – Autorité contractante

Name - Henrik Schwerdtfeger

Address – Adresse - See herein / Voir dans ce document E-mail address – Adresse de courriel - See herein / Voir dans ce document

Telephone No. – No de téléphone

(613) 608-6997

Fax No. – No de télécopieur

(613) 948-2459

Destination - Destination

See herein / Voir dans ce document

Request for Proposal (RFP)

THIS DOCUMENT CONTAINS A SECURITY REQUIREMENT

Title: Records Management and Digitization Consultant

Part 1 General Information

1.1 Introduction

The solicitation is divided into seven parts plus appendices and annexes, as follows:

Part 1 General Information: provides a general description of the requirement;

Part 2 Bidder Instructions: provides the instructions, clauses and conditions applicable to the solicitation;

Part 3 Proposal Preparation Instructions: provides bidders with instructions on how to prepare their bid;

Part 4 Evaluation and Selection: indicates how the evaluation will be conducted, the evaluation criteria that must be addressed in the bid, and the basis of selection;

Part 5 Certifications and Additional Information

Part 6 Security, Financial and Other Requirements: includes specific requirements that must be addressed by bidders; and

Appendices

Appendix 1: Mandatory Criteria Appendix 2: Point Rated Criteria Appendix 3: Financial Proposal

Part 7 Model Contract: includes the clauses and conditions and any annexes that will apply to any resulting contract.

Annexes

Annex A: STATEMENT OF WORK Annex B: BASIS OF PAYMENT

Annex C: SECURITY REQUIREMENTS

Annex D: CONFIDENTIALITY CERTIFICATION



1.2 Summary

The Canada Revenue Agency requires consulting services in the areas of Records Management and Digitization, on an "as and when requested" basis. These services are required to obtain advice and industry expertise throughout the evaluation and implementation of CRA's Agency and Logistics and Administrative Services Division's (ALASD) new and ongoing Records Management and Digitization initiatives.

1.3 Glossary of Terms

TERM	DEFINITION
CRA	Canada Revenue Agency
Day/Month/Year	For purposes of technical evaluation, one (1) month shall equal a minimum of 16.67 billable days (a day equals 7.5 hours) and one (1) year equals a minimum of 200 billable days. Any additional billable days within the same year will not increase the experience gained for the purposes of evaluation.
Project	A set of activities required to produce certain defined outputs, or to accomplish specific goals or objectives, within a defined schedule and resource budget. A project exists only for the duration of time required to complete its stated objectives.
Proposal	A solicited submission by one party to supply certain goods or services. The word "proposal" is used interchangeably with "bid"
Solicitation	An act or instance of requesting proposals/bids on specific products and/or services.
Tendering Authority	Canada Revenue Agency

1.4 Debriefings

Bidders may request a debriefing on the results of the solicitation process. Bidders should make the request to the Contracting Authority within ten (10) business days of receipt of the results of the solicitation process. The debriefing may be in writing, by telephone or in person.

1.5 Office of the Procurement Ombudsman (OPO)

The Office of the Procurement Ombudsman (OPO) was established by the Government of Canada to provide an independent avenue for suppliers to raise complaints regarding the award of contracts under \$25,000 for goods and under \$100,000 for services. If you have is sues or concerns regarding the solicitation, you have the option of raising them with the CRA, or, you may have the option of raising them with the OPO depending upon the nature of the complaint. You may contact the OPO by telephone at 1-866-734-5169 or by e-mail at boa.opo.gc.ca. You can also obtain more information on the OPO services available to you at their website at www.opo-boa.gc.ca...



1.6 Canadian International Trade Tribunal

As a general rule, a complaint regarding this procurement process must be filed with the Canadian International Trade Tribunal (the Tribunal) within 10 working days from the date on which a bidder becomes aware, or reasonably should have become aware, of a ground of complaint. Alternatively, within that time frame, a bidder may first choose to raise its ground of complaint by way of an objection to the CRA; if the CRA denies the relief being sought, a bidder may then file a complaint with the Tribunal within 10 working days of that denial. More information can be obtained on the Tribunal's Web site (www.citt-tcce.gc.ca) or by contacting the Registrar of the Tribunal at 613-993-3595.

Also consult Recourse Mechanisms (https://buyandsell.gc.ca/for-businesses/selling-to-the-government-of-canada/recourse-mechanisms).

Part 2 Bidder Instructions

2.1 Mandatory Requirements

Wherever the words "shall", "must" and "will" appear in this document or any related document forming a part hereof, the item being described is a mandatory requirement.

Failure to comply or demonstrate compliance with a mandatory requirement will render the bid non-responsive and the bid will receive no further consideration.

2.2 Standard Instructions, Clauses and Conditions A0000T (2012-07-16)

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual issued by Public Works and Government Services Canada (PWGSC). The Manual is available on the PWGSC Website: https://buyandsell.gc.ca/policy-and-quidelines/standard-acquisition-clauses-and-conditions-manual.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of this solicitation and accept the clauses and conditions of the resulting contract.

The standard instructions and conditions 2003 (2016-04-04) are incorporated by reference into and form part of the bid solicitation.

The following clauses are incorporated by reference:

SACC Reference	Clause Title	Date
A3005T	Status and Availability of Resources	2010-08-16
A3010T	Education and Experience	2010-08-16
A3015T	Certifications	2014-06-26
C3011T	Exchange Rate Fluctuation	2013-11-06

2.2.1 Revisions to Standard Instructions 2003

Standard Instructions - Goods or Services – Competitive Requirements 2003 (2016-04-04) are revised as follows.

Section 01 titled "Integrity Provisions—Bid", is deleted in its entirety and replaced with the following:

- 1. The Supplier Integrity Directive (SID) dated May 24, 2016, is incorporated by reference into, and forms a binding part of the bid solicitation. The Bidder must comply with the SID, which can be found on the Canada Revenue Agency's website at https://www.canada.ca/en/revenue-agency/corporate/about-canada-revenue-agency-cra/procurement-cra/supplier-integrity-directive.html
- 2. Under the SID, charges and convictions of certain offences against a Supplier, its affiliates or first tier subcontractors, and other circumstances, will or may result in a determination by Public Works and Government Services Canada (PWGSC) that the Supplier is ineligible to enter, or is suspended from entering into a contract with Canada. The list of ineligible and suspended Suppliers is contained in PWGSC's Integrity Database. The SID describes how enquiries can be made regarding the ineligibility or suspension of Suppliers.
- 3. In addition to all other information required in the bid solicitation, the Bidder must provide the following:



- a. by the time stated in the SID, all information required by the SID described under the heading "Mandatory Provision of Information"; and
- b. with its bid, a complete list of all foreign criminal charges and convictions pertaining to itself, its affiliates and its proposed first tier subcontractors that, to the best of its knowledge and belief, may be similar to one of the listed offences in the SID. The list of foreign criminal charges and convictions must be submitted using an Integrity Declaration Form, which can be found at Declaration form for procurement.
- 4. Subject to subsection 5, by submitting a bid in response to this bid solicitation, the Bidder certifies that:
 - a. it has read and understands the SID (https://www.canada.ca/en/revenue-agency/corporate/about-canada-revenue-agency-cra/procurement-cra/supplier-integrity-directive.html)
 - it understands that certain domestic and foreign criminal charges and convictions, and other circumstances, as described in the SID, will or may result in a determination of ineligibility or suspension under the SID;
 - c. it is aware that Canada may request additional information, certifications, and validations from the Bidder or a third party for purposes of making a determination of ineligibility or suspension;
 - d. it has provided with its bid a complete list of all foreign criminal charges and convictions pertaining to itself, its affiliates and its proposed first tier subcontractors that, to the best of its knowledge and belief, may be similar to one of the listed offences in the SID;
 - e. none of the domestic criminal offences, and other circumstances, described in the SID that will or may result in a determination of ineligibility or suspension, apply to it, its affiliates and its proposed first tier subcontractors: and
 - f. it is not aware of a determination of ineligibility or suspension issued by PWGSC that applies to it.
- 5. Where a Bidder is unable to provide any of the certifications required by subsection 4, it must submit with its bid a completed Integrity Declaration Form, which can be found at Declaration form for procurement.
- 6. Canada will declare non-responsive any bid in respect of which the information requested is incomplete or inaccurate, or in respect of which the information contained in a certification or declaration is found by Canada to be false or misleading in any respect. If Canada establishes after award of the Contract that the Bidder provided a false or misleading certification or declaration, Canada may terminate the Contract for default. Pursuant to the SID, Canada may also determine the Bidder to be ineligible for award of a contract for providing a false or misleading certification or declaration.

Section 02 titled "Procurement Business Number", is hereby deleted in its entirety and replaced with:

Suppliers should obtain a Business Number (BN) before contract award. Suppliers may register for a BN online at https://www.canada.ca/en/services/taxes/business-number.html.

Section 03 titled "Standard Instructions, Clauses and Conditions", "Pursuant to the <u>Department of Public Works and Government Services Act</u> (S.C. 1996, c.16)," is hereby deleted.

Section 05 titled "Submission of Bids", paragraph 2 (d) is deleted in its entirety and replaced with the following:

(d) send its bid only to the Canada Revenue Agency Bid Receiving Unit or to the address specified in the solicitation in Section 2.3.

Section 05 titled "Submission of Bids" paragraph 4, delete sixty (60) days and replace with (120) days.



Section 06, titled "Late Bids", reference to "PWGSC" is hereby deleted and replaced with CRA.

Section 07 titled "Delayed Bids", all references to "PWGSC" are hereby deleted and replaced with "CRA".

Section 12 titled "Rejection of Bid", delete subsections 1(a) and 1(b) in their entirety.

Section 20 titled "Further Information", Paragraph 2 is hereby deleted and replaced with the following: Enquiries concerning receipt of bids may be addressed to the Contracting Authority identified in the bid solicitation.

Section 21 titled "Code of Conduct for Procurement-bid" is hereby deleted in its entirety.

2.3 Submission of Proposals

When responding, the proposal SHALL be delivered to the Bid Receiving Unit address indicated below by the time and date indicated on Page 1.

BIDDERS ARE TO SUBMIT PROPOSALS TO:

Canada Revenue Agency
Bid Receiving Unit
Ottawa Technology Centre
Receiving Dock
875 Heron Road, Room D-95
Ottawa, ON K1A 1A2

Telephone No: (613) 941-1618

Bidders are hereby advised that the Bid Receiving Unit of CRA is open Monday to Friday inclusive, between the hours of 0730 and 1530, excluding those days that the federal government observes as a holiday.

ELECTRONIC BIDS WILL NOT BE ACCEPTED. Due to the nature of this solicitation, electronic transmissions of a proposal by such means as electronic mail or facsimile is not considered to be practical and therefore will not be accepted.

2.4 Communications - Solicitation Period SACC A0012T (2014-03-01)

All enquiries must be submitted to the Contracting Authority no later than **seven** calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a "proprietary" nature must be clearly marked "proprietary" at each relevant item. Items identified as proprietary will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated and the enquiry can be answered to all bidders. Enquiries not submitted in a form that can be distributed to all bidders may not be answered by Canada.



2.5 Applicable Laws SACC A9070T (2014-06-26)

Any resulting contract shall be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

The Bidder may, at its discretion, substitute the applicable laws of a Canadian province or territory of its choice without affecting the validity of its bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of its choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidder.

2.6 Terms and Conditions

By submitting a bid, the Bidder hereby certifies compliance with and acceptance of all of the articles, clauses, terms and conditions contained or referenced in this Request for Proposal (RFP) and Statement of Work (SOW). Any modifications or conditional pricing by the bidder, including deletions or additions to the articles, clauses, terms and conditions contained or referenced in this RFP and/or SOR document will render the bid non-responsive and the bid will receive no further consideration.

Part 3 Proposal Preparation Instructions

3.1 Bid – Number of Copies CRA MODA0055T (2007-11-30)

Canada requests that bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid (one hard copy and one soft copy)

In their technical bid, bidders should demonstrate their understanding of the requirements contained in the bid solicitation and explain how they will meet these requirements. Bidders should demonstrate their capability to provide consulting services in the field of Records Management and Digitization, as per Statement of Work, in a thorough, concise and clear manner for carrying out the Work.

The technical bid should address clearly and in sufficient depth the points that are subject to the evaluation criteria against which the bid will be evaluated. Simply repeating the statement contained in the bid solicitation is not sufficient. In order to facilitate the evaluation of the bid, Canada requests that bidders address and present topics in the order of the evaluation criteria under the same headings. To avoid duplication, bidders may refer to different sections of their bids by identifying the specific paragraph and page number where the subject topic has already been addressed.

Section II: Financial Bid (one hard copy and one soft copy)

Bidders must submit their financial bid in accordance with the format outlined in Appendix 3: Financial Proposal. The total amount of Applicable Taxes must be shown separately.

If there is a discrepancy between the wording of the soft copy and the hard copy, the wording of the hard copy will have priority over the wording of the soft copy.

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Section III: Certifications (one hard copy and one soft copy)

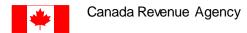
Bidders must submit the certifications required under Part 5.

Section IV: Additional Information (one hard copy and one soft copy)

3.2 Bid Format and Numbering System CRA MODA0054T (2007-11-30)

Canada requests that bidders follow the format instructions described below in the preparation of their bid.

- a. use 8.5 x 11 inch (216 mm x 279 mm) paper;
- b. Use recycled-fibre content paper and two-sided printing. Reduction in the size of documents will contribute to CRA's sustainable development initiatives and reduce waste;
- c. avoid the use of colour and glossy formats
- d. use a numbering system corresponding to that of the bid solicitation;
- e. include the certification as a separate section of the bid.



Part 4 Evaluation and Selection

4.1 General

A committee composed of representatives of CRA will evaluate the proposals on behalf of the Agency. The services of independent consultants may be called upon to assist in the evaluation of, or in the validation of, specific aspects of the solution proposed. CRA reserves the right to engage any independent consultant, or use any Government resources, which it deems necessary to evaluate any proposal.

Proposals will be evaluated in accordance with the evaluation criteria identified in Appendices 1 and 2 and in conjunction with the Statement of Work (SOW). Bidders are encouraged to address these criteria in sufficient depth in their proposals to permit a full evaluation of their proposals. The onus is on the Bidder to demonstrate that it meets the requirements specified in the solicitation.

Bidders are advised that only listing experience without providing any supporting information to describe where and how such experience was obtained will not be considered to be demonstrated for the purpose of the evaluation. The Bidder should not assume that the evaluation team is necessarily cognizant of or knowledgeable about the experience and capabilities of the Bidder or any of the proposed resource(s); as such, any relevant experience must be demonstrated in the Bidders' written proposal.

4.2 Steps in the Evaluation Process

The selection process to determine the successful Bidder will be carried out as follows:

Notwithstanding Steps 1 and 2 below, in order to expedite the evaluation process, CRA reserves the right to conduct Step 3 - Evaluation of Financial Proposals concurrently with Steps 1 and 2. Should CRA elect to conduct Step 3 prior to the completion of Step 2, the information in the Financial Proposal will not be disclosed to the team evaluating the mandatory and rated sections until the completion of Steps 1 and 2. However, if the Contracting Authority is able to ascertain that a proposal is non-responsive by virtue of incomplete information or an error in the financial proposal, the Contracting Authority will advise the team evaluating the mandatory and rated sections that the proposal is not compliant and should no longer be considered. The concurrent evaluation of the financial proposal does not in any way construe compliance in Steps 1 and 2 despite the statement "All bids meeting the minimum thresholds in Step 2 will proceed to Step 3".

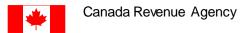
Bids will be ranked in accordance with the Selection Methodology.

Step 1 - Evaluation against Mandatory Criteria

All bids will be evaluated to determine if the mandatory requirements detailed in Appendix 1 "Mandatory Criteria" have been met. Only those bids meeting ALL mandatory requirements will then be evaluated in accordance with Step 2 below.

Step 2 – Evaluation against Point-Rated Criteria

All bids meeting the criteria from Step 1 will be evaluated and scored, in accordance with the point-rated criteria detailed in Appendix 2 "Point-Rated Criteria", to determine the Bidder's Total Technical Merit Score. Bids will then be evaluated in accordance with Step 3 below.



Step 3 - Evaluation of Financial Proposals

Only technically compliant bids meeting all of the requirements detailed in Steps 1 and 2 will be considered at this point.

Prices submitted will be evaluated to determine the bid evaluation price as defined in Appendix 3: "Financial Proposal". Once the bid evaluation prices are determined under Step 3, the proposals will proceed to Step 4.

Bidders must provide a price, percentage, or weight, as applicable, for each item identified in the format specified in Appendix 3: Financial Proposal. Ranges (e.g., \$10-\$13) are not acceptable.

Step 4 – Basis of Selection

SACC Manual Clause <u>A0027T</u> (2012-07-16), Basis of Selection – Highest Combined Rating of Technical Merit and Price

- 1. To be declared responsive, a bid must:
 - a.comply with all the requirements of the bid solicitation; and
 - b.meet all mandatory criteria.
- 2. Bids not meeting (a) or (b) will be declared non-responsive.
- 3. The selection will be based on the highest responsive combined rating of technical merit and price. The ratio will be 60% for the technical merit and 40% for the price.
- 4. To establish the technical merit score, the overall technical score for each responsive bid will be determined as follows: total number of points obtained/maximum number of points available multiplied by the ratio of 60%.
- 5. To establish the pricing score, each responsive bid will be prorated against the lowest evaluated price and the ratio of 40%.
- 6. For each responsive bid, the technical merit score and the pricing score will be added to determine its combined rating.
- 7. Neither the responsive bid obtaining the highest technical score nor the one with the lowest evaluated price will necessarily be accepted. The responsive bid with the highest combined rating of technical merit and price will be recommended for award of a contract.

The table below illustrates an **example** where all three bids are responsive and the selection of the contractor is determined by a 60/40 ratio of technical merit and price, respectively. The total available points equals 135 and the lowest evaluated price is \$45,000 (45).

Basis of Selection - Highest Combined Rating Technical Merit (60%) and Price (40%)



		Bidder 1	Bidder 2	Bidder 3
Overall Technical Score		115/135	89/135	92/135
Bid Evaluated Price		\$55,000.00	\$50,000.00	\$45,000.00
Calculations	Technical Merit Score	115/135 x 60 = 51.11	89/135 x 60 = 39.56	92/135 x 60 = 40.89
	Pricing Score	45/55 x 40 = 32.73	45/50 x 40 = 36.00	45/45 x 40 = 40.00
Combined Rating		83.84	75.56	80.89
Overall Rating		1st	3rd	2nd

Step 5 – Selection

The Bidder with the highest ranked responsive bid and having passed all of the Step 5 requirements as described above will be considered the successful Bidder for this requirement and will be recommended for award of a contract.

Step 6 - Conditions Precedent to Contract Award

The Bidder recommended for award of a Contract must meet the requirements provided in Part 5 "Certifications and Additional Information" and Part 6 "Security, Financial and Other Requirements" of this RFP.

Step 7 – Contract Entry

The Bidder with the highest ranked responsive bid and meeting all the requirements listed above will be recommended for award of a contract.



Part 5 Certifications and Additional Information

Bidders must provide the required certifications and associated information to be awarded a contract.

The certifications provided by bidders to Canada are subject to verification by Canada at all times. Canada will declare a bid non-responsive, or will declare a contractor in default in carrying out any of its obligations under the Contract, if any certification made by the Bidder is found to be untrue, whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority may render the bid non-responsive or constitute a default under the Contract.

The Certifications listed at 5.1 must be completed and submitted with the bid. Failure to submit the Certifications listed at 5.1 will render the bid non-responsive and the bid will receive no further consideration.

The bidding entity is a contractual joint venture in accordance with the following definition. A

"contractual joint venture" is an association of two or more parties who have entered into a written

5.1 Certifications Required To Be Submitted At Time of Bid Closing

5.1.1 Joint Venture Certification

(a)

contract.

Only complete this certification if a joint venture is being proposed

The Bidder represents and warrants the following:

prope	erty, knowledge, skills, time or other resources in a joint business enterposses and each having some degree of control over the enterprise.	
(b)	The name of the joint venture is:	(if applicable).
(c)	The members of the contractual joint venture are (the Bidder is to add es of all members of the joint venture, as necessary):	lines to accommodate the
(d) Bidde	The Business Numbers (BN) of each member of the contractual joint ver is to add lines for additional BNs, as necessary):	enture are as follows (the
(e)	The effective date of formation of the joint venture is:	
(f)	Each member of the joint venture has appointed and granted full autho	•
repre	esentative for the purposes of executing documentation relating to the so	licitation and any resulting



(g) The joint venture is in effect as of the date of bid submission.

This Joint Venture Certification must be signed by <u>each</u> member of the joint venture.

The Joint Venture Certification shall be effective throughout the entire period of the Contract, including any exercised option period, if exercised.

The CRA has the right to request documentation from the Bidder evidencing the existence of the contractual joint venture.

Signature of an authorized representative of <u>each</u> member of the joint venture

(the Bidder is to add signatory lines as necessary):

			
Signature of Duly Authorized Representative	Name of Individual (Please Print)	Legal Name of Business Entity	Date
Signature of Duly Authorized Representative	Name of Individual (Please Print)	Legal Name of Business Entity	Date

5.2 Certifications Precedent to Contract Award and Associated Information

The certifications listed below should be completed and submitted with the bid but may be submitted afterwards. If any of these required certifications is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to comply with the request of the Contracting Authority and to provide the certification within the time frame provided will render the bid non responsive and the bid will receive no further consideration.

5.2.1 Integrity Provisions – Associated Information

By submitting a bid, the Bidder certifies that the Bidder and its Affiliates are in compliance with the provisions as stated in Section 01 Integrity Provisions - Bid of Standard Instructions 2003. The associated information required within the Integrity Provisions will assist Canada in confirming that the certifications are true.

5.2.2 Employment Equity

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid List" list available from Employment and Social Development Canada (ESDC)-Labour's website

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

5.2.3 Former Public Servant CRA Mod A3025T 2014-06-26

Contracts awarded to former public servants (FPS) in receipt of a pension or of a lump sum payment must bear the closest public scrutiny, and reflect fairness in the spending of public funds. Bidders must provide the information required below before contract award. If the answer to the questions and, as applicable the information required have not been received by the time the evaluation of bids is completed, Canada will inform the Bidder of a time frame within which to provide the information. Failure to comply with Canada's request and meet the requirement within the prescribed time frame will render the bid non-responsive.

Definitions:

For the purposes of this clause, "former public servant" is any former member of a department as defined in the <u>Financial Administration Act</u>, R.S., 1985, c. F-11, a former member of the Canadian Armed Forces or a former member of the Royal Canadian Mounted Police. A former public servant may be:

- a. an individual;
- b. an individual who has incorporated;
- c. a partnership made of former public servants; or
- d. a sole proprietorship or entity where the affected individual has a controlling or major interest in the entity.

"lump sum payment period" means the period measured in weeks of salary, for which payment has been made to facilitate the transition to retirement or to other employment as a result of the implementation of



various programs to reduce the size of the Public Service. The lump sum payment period does not include the period of severance pay, which is measured in a like manner.

"pension" means, a pension or annual allowance paid under the <u>Public Service Superannuation Act</u> (PSSA), R.S., 1985, c.P-36, and any increases paid pursuant to the <u>Supplementary Retirement Benefits Act</u>, R.S., 1985, c.S-24 as it affects the PSSA. It does not include pensions payable pursuant to the <u>Canadian Forces Superannuation Act</u>, R.S., 1985, c.C-17, the <u>Defence Services Pension Continuation Act</u>, 1970, c.D-3, the <u>Royal Canadian Mounted Police Pension Continuation Act</u>, 1970, c.R-10, and the <u>Royal Canadian Mounted Police Superannuation Act</u>, R.S., 1985, c.R-11, the <u>Members of Parliament Retiring Allowances Act</u>, R.S., 1985, c.M-5, and that portion of pension payable to the <u>Canada Pension Plan Act</u>, R.S., 1985, c.C-8.

Former Public Servant in Receipt of a Pension

As per the above definitions, is the Bidder a FPS in receipt of a pension? Yes () No ()

If so, the Bidder must provide the following information, for all FPSs in receipt of a pension, as applicable:

- a. name of former public servant;
- b. date of termination of employment or retirement from the Public Service.

By providing this information, Bidders agree that the successful Bidder's status, with respect to being a former public servant in receipt of a pension, will be reported on departmental websites as part of the published proactive disclosure reports.

Work Force Adjustment Directive

Is the Bidder a FPS who received a lump sum payment pursuant to the terms of the Work Force Adjustment Directive?

YES () NO ()

If so, the Bidder must provide the following information:

- (a) name of former public servant;
- (b) conditions of the lump sum payment incentive;
- (c) date of termination of employment;
- (d) amount of lump sum payment;
- (e) rate of pay on which lump sum payment is based;
- (f) period of lump sum payment including start date, end date and number of weeks;
- (g) number and amount (professional fees) of other contracts subject to the restrictions of a work force adjustment program.

For all contracts awarded during the lump sum payment period, the total amount of fees that may be paid to a FPS who received a lump sum payment is \$5,000, including Applicable Taxes.



5.2.4 Vendor Reporting Information

The following information should be provided to enable CRA compliance with paragraph 221(1)(d) of the Income Tax Act, R.S.C. 1985, c.1 (5th Supp.) and report payments made to contractors under applicable services contracts (including contracts involving a mix of goods and services) on a T1204 Government Service Contract Payments slip.

For the purpose of this clause:

"Legal Name" means the name of the company, corporation or other entity constituted as a legal person under which this person exercises its rights and performs its obligations.

"Operating Name" means the name that is legally protected and used in the course of its business by a company, corporation or other entity legally constituted as a legal person, or by the individual.

The Bidder is requested to provide the following:

Legal Name:	
Operating Name:	
Address:	
Payment/T1204 Address (if different)	☐ Payment address is same as above
City:	
Province:	
Postal Code:	
Telephone:	
Fax:	

(Title of duly authorized representative of business)

SOLICITATION NO.	. 1000349237
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Part 6 Security, Financial and Other Requirements

6.1 Security Requirements

- 1. Before award of a contract, the following conditions must be met:
- (a) the Bidder must hold a valid organization security clearance as indicated in Part 7 Model Contract:
- (b) the Bidder's proposed individuals requiring access to classified or protected information, assets or sensitive work site(s) must meet the security requirements as indicated in Part 7 Model Contract;
- (c) the Bidder must provide the name of all individuals who will require access to classified or protected information, assets or sensitive work sites;
- (d) the Bidder's proposed location of work performance and document safeguarding must meet the security requirements as indicated in Part 7 Model Contract;
- (e) the Bidder must provide the address(es) of proposed site(s) or premises of work performance and document safeguarding as indicated in Part 3 Section IV Additional Information.
- 2. Bidders are reminded to obtain the required security clearance promptly. Any delay in the award of a contract to allow the successful Bidder to obtain the required clearance will be at the entire discretion of the Contracting Authority.

Appendices

Appendix 1: Mandatory Criteria

Evaluation Procedures

Bids will be evaluated in accordance with the process outlined in Part 4 Evaluation and Selection and all the mandatory evaluation criteria detailed below. The Bidder must provide supporting documentation in its proposal as requested by CRA, in order to demonstrate that each technical mandatory requirement has been met. To assist with the evaluation process, it is preferred that the Bidder complete the table included below, to indicate where in its proposal the information can be located. Bids that fail to meet all mandatory requirements will be declared non-responsive and the bid will receive no further consideration.

MANDATORY TECHNICAL REQUIREMENTS				
M1 – OVERALI	_ EXPERIENCE			
M1 Overall Experience	The Bidder MUST demonstrate that the proposed resource(s) has a minimum of three (3) years of industry experience in the area of Records Management and Digitization, obtained within the last five (5) years from the date of bid closing. Industry experience in Records Management and Digitization, is hereby defined as: a) focus on the implementation of, or advising clients on, the management of paper records in a high-density¹ storage environment; and b) focus on the implementation of, or advising clients on, modern industry best practices for the management of physical records and their conversion to digital format in compliance with Canadian General Standards Board and Standards Council of Canada. Client contact information for an individual with project responsibilities who has k nowledge of the proposed resource(s)'s work experience may be requested for verification purposes only. When requested, the Bidder must provide the client contact information in order to continue being considered compliant. In the event that references are requested, should discrepancies exist between the information submitted by the Bidder and the information provided by the client contacts, the information provided by the client contacts will take precedence.	MET/ NOT MET	COMMENTS:	

¹ A high-density records centre is hereby defined as a facility that delivers a storage density of at least 8:1. Storage density can be calculated according to this formula: Cubic feet of storage / Square feet of facility.

MANDATORY TECHNICAL REQUIREMENTS				
M2 – DEPTH A	ND BREADTH OF EXPERIENCE (RECORDS MANAGEMENT)			
M2 Records Management	The Bidder MUST demonstrate that within the last five (5) years from the date of bid closing, the proposed resource(s) provided advice at a Senior Consultant² level for a Records Management project or initiative for a public-sector organization of similar complexity to the CRA³, which focused on the off-site management of paper information holdings of a minimum of 150,000 cubic feet of paper records by a private-sector organization. Client contact information for an individual with project responsibilities who has knowledge of the proposed resource(s)' work experience may be requested for verification purposes only. When requested, the Bidder must provide the client contact information in order to continue being considered compliant. In the event that references are requested, should discrepancies exist between the information submitted by the Bidder and the information provided by the client contacts, the information provided by the client contacts will take precedence.	MET/NOT MET	COMMENTS:	

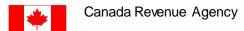
 2 A senior consultant is hereby defined as a resource that was considered the lead, responsible consultant providing advice to the client.

³ An organization of similar complexity to the Canada Revenue Agency (CRA) is hereby defined as an organization with a minimum of 5000 employees, and offices and operations situated in Headquarters and Regional offices.

MANDATORY TECHNICAL REQUIREMENTS						
M3 – DEPTH AND BREADTH OF EXPERIENCE (DIGITIZATION)						
M3 Digitization	The Bidder MUST demonstrate that the proposed resource(s) provided advice as a Senior Consultant for the implementation and integration of an enterprise-wide digitization initiative ⁴ , for a public-sector organization of similar complexity to the CRA. Client contact information for an individual with project responsibilities who has knowledge of the proposed resource(s); work experience may be requested for verification purposes only. When requested, the Bidder must provide the client contact information in order to continue being considered compliant. In the event that references are requested, should discrepancies exist between the information submitted by the Bidder and the information provided by the client contacts, the information provided by the client contacts will take precedence.	MET/NOT MET	COMMENTS:			

-

⁴ The enterprise initiative must have consisted of secure off-site digitization services to convert incoming paper information resources to digital records (with projected volumes greater than 50M images annually) including data capture and in compliance with the requirements set out by <u>CAN/CGSB-72.34-2017 – Electronic Records as documentary evidence</u>.



Appendix 2: Point Rated Criteria

Technical bids will be assessed separately against the evaluation criteria identified below. Point-rated criteria not addressed in the bid will result in a score of zero being assigned against that particular criterion.

POINT-RATED TECHNICAL REQUIREMENTS R1 – DEPTH AND BREADTH OF EXPERIENCE Item No. Criteria **Rating Scale** COMMENTS R1 The Bidder's proposed resource(s) will be >3 yrs. and <5yrs. — 5 pts. awarded points for experience over the Overall ≥5 yrs. and <7 yrs. — 10 pts. mandatory three years (M1) in the area of Experience \geq 7 yrs. — 15 pts. Records Management and Digitization within the last 10 years from the date of bid Resources will be rated individually for closing. their experience. An average will be obtained by dividing the total score by the number of resources. Maximum: 15 points R2 In addition to mandatory criterion **M2**, the Proposed resource(s) provided advice for Bidder **SHOULD** demonstrate whether the Records one additional Records Management Management proposed resource(s) provided advice as a project or initiative (over and above the Senior Consultant for a Records project identified under M2) – 10 points Management project or initiative within the last five (5) years from the date of bid Proposed resource(s) provided advice for closing for a public or private sector two additional Records Management organization of similar complexity to the projects or initiatives (over and above the CRA, resulting in the off-site management project identified under M2) - 20 points of paper information holdings of a minimum of 150,000 cubic feet of paper records. Proposed resource(s) provided advice for three additional Records Management projects or initiatives (over and above the project identified under M2) - 30 points Resources will be rated individually for their experience. An average will be obtained by dividing the total score by the number of resources. Maximum: 30 points



R3 Digitization In addition to mandatory criterion M3, the Bidder SHOULD demonstrate whether the proposed resource(s) provided advice as a Senior Consultant for digitization initiatives, for private or public organizations of similar complexity to the CRA.

Proposed resource(s) provided advice for **one** additional digitization initiative (over and above the project identified under M3) – 10 points

Proposed resource(s) provided advice for **two** additional digitization initiatives (over and above the project identified under M3)– 20 points

Proposed resource(s) provided advice for **three** additional digitization initiatives (over and above the project identified under M3)–30 points

Resources will be rated individually for their experience. An average will be obtained by dividing the total score by the number of resources.

Maximum: 30 points



Appendix 3: Financial Proposal

Bidders must submit a firm hourly rate in Canadian funds, Applicable taxes excluded, for the provision of the services outlined in Annex A "Statement of Work".

The financial proposal should be provided as per the following format:

Contract Year I

Service	Firm All-Inclusive Hourly Rate	Estimated Level of Effort	Extended Cost
Consulting services in the area of Records Management and Digitization Consultant, as per Statement of Work	\$	<u>975 hours</u>	\$

^{*} The Estimated Level of Effort noted above is based on an approximation of the length of time that may be required for the Contractor to perform the requirements as outlined in Annex A "Statement of Work", and shall in no way be interpreted as constituting any obligation by the CRA. Payment will only be made for the actual level of effort reasonably and properly incurred by the Contractor.

Option Period 1 to 4

The firm all-inclusive rates for consulting Services for Option Years 1, 2, 3, and 4 will be calculated using the Statistics Canada Consumer Price Index (CPI), "all-items" index.

The firm all-inclusive rates for the initial contract period will be revised each option period and will be calculated using the Statistics Canada Consumer Price Index (CPI), "all-items" for "Canada" index. The firm all-inclusive rates of the previous contract year will be multiplied by the Consumer Price Index (using the preceding 12 month period average).

For example, if the following dates were applicable at the time of exercising the option period, the rates would be adjusted as follows:

- i. if the initial contract period were to expire October 30, 2022; and
- ii. if the Contractor were to be notified September 15, 2022 of the CRA's intention to exercise Option Period 1; and
- iii. if the most recently published Statistics Canada CPI for Services were dated August 1, 2022; then
 the firm all-inclusive rates for the previous period would be adjusted by multiplying the

the firm all-inclusive rates for the previous period would be adjusted by multiplying the prices by the average change in the CPI for Services published between September 1, 2021 and August 1, 2022 in order to establish the rates for Option Period one(1).

Part 7 Model Contract

THIS DOCUMENT CONTAINS A SECURITY REQUIREMENT

The following clauses and conditions apply to and form part of any contract resulting from the solicitation.

7.1 Revision of Departmental Name

Reference to the Minister of Public Works and Government Services or to Public Works and Government Services Canada contained in any term, condition or clause of the contract shall be interpreted as a reference to the Commissioner of Revenue or the Canada Revenue Agency, as the case may be, with the exception of the following clauses:

- a) Standard Clauses and Conditions; and
- b) Security Requirements.

7.2 Agency Restructuring

In cases where the Contracting Authority's department or agency is being reconfigured, absorbed by another government department or agency, or disbanded entirely, the Commissioner may, by giving notice to the Contractor, designate another Contracting Authority for all or part of the Contract.

7.3 Requirement

The Contractor must perform the Work in accordance with the Statement of Work (SOW) at Annex A, attached hereto and forming part of the Contract

7.3.1 Period of Contract

The period of the Contract is from date of contract award to March 31, 2021 inclusive.

7.3.2 Option to Extend the Contract

The Contractor grants to Canada the irrevocable option to extend the term of the Contract by up to four additional one year periods under the same conditions. The Contractor agrees that, during the extended period of the Contract, it will be paid in accordance with the applicable provisions as set out in the Basis of Payment.

The option may only be exercised by the Contracting Authority and will be evidenced, for administrative purposes only, through a contract amendment. The Contracting Authority may exercise an option at any time before the expiry of the Contract by sending a written notice to the Contractor.

7.4 Standard Clauses and Conditions SACC A0000C (2012-07-16)

All clauses and conditions identified in the Contract by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual issued by Public Works and Government Services Canada (PWGSC).

The Manual is available on the PWGSC Website: https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual



The following Clauses are incorporated by reference:

SACC Reference	Clause Title	Date
A2000C	Foreign Nationals (Canadian Contractor)	2006-06-16
Or	Foreign Nationals (Foreign Contractor)	2006-06-16
A2001C		
A2045C	Contifications	2044.00.20
A3015C	Certifications	2014-06-26
A9065C	Identification Badge	2006-06-16
A9068C	Site Regulations	2010-01-11
A9113C	Handling of Personal Information	2014-11-27
A9117C	T1204 – Direct Request by Customer Department	2007-11-30
B9028C	Access to Facilities and Equipment	2007-05-25
C6000C	Limitation of Price	2011-05-16
C0711C	Time Verification	2008-05-12
C2000C	Taxes-Foreign-based Contractor	2007-11-30
C2605C	Canadian Customs Duties & Sales Tax –Foreign-based Contractor	2008-05-12
G1005C	Insurance	2008-05-12
H1001C	Multiple Payments	2008-05-12

7.5 **General Conditions**

2035 (2016-04-04) General Conditions – Higher Complexity - Services, apply to and form part of the Contract.

Section 01 titled "Interpretation" the definition of "Canada", "Crown", "Her Majesty" or "the Government" is hereby amended to read: "Canada", "Crown", "Her Majesty" or "the Government" means Her Majesty the Queen in right of Canada as represented by the Canada Revenue Agency (CRA).

Section 02 titled "Standard Clauses and Conditions" is hereby amended to delete the phrase "Pursuant to the Department of Public Works and Government Services Act, S.C. 1996, c. 16," The remainder of Section 02 remains unchanged.

Section 16 titled "Payment Period" will not apply to payment made by credit cards.

Section 17 titled "Interest on Overdue Accounts" will not apply to payment made by credit cards.

Section 22 titled "Confidentiality",

Subsection 5 is hereby amended to delete Public Works and Government Services (PWGSC) and insert Canada Revenue Agency (CRA).

Subsection 6 is hereby amended to delete "PWGSC Industrial Security Manual and its supplements", and insert "Security Requirements for the Protection of Sensitive Information" issued by the CRA, Security and Internal Affairs Directorate (SIAD). The remainder of Section 22 remains unchanged.

Section 41 titled "Integrity Provisions- Contract" is hereby deleted in its entirety and replaced with:

The Supplier Integrity Directive (SID) incorporated by reference into the bid solicitation is incorporated into, and forms a binding part of the Contract. The Contractor must comply with the provisions of the



SID, which can be found on the Canada Revenue Agency's website at https://www.canada.ca/en/revenue-agency/corporate/about-canada-revenue-agency-cra/procurement-cra/supplier-integrity-directive.html

Section 45 titled "Code of Conduct for Procurement—Contract" is hereby deleted in its entirety.

7.6 Security Requirements

The following security requirement (SRCL and related clauses) applies and forms part of the Contract.

Security Requirements – Canadian Contractors - Document Safeguarding and/or Production Capabilities – with Computer Systems

- 1. The Contractor personnel requiring access to Protected information, assets or sensitive work site(s) must each hold a valid Reliability screening, granted by the Security and Internal Affairs Directorate (SIAD) of the Canada Revenue Agency (CRA) or the Canadian and International Industrial Security Directorate (CIISD) of Public Works and Government Services Canada (PWGSC).
- 2. The Contractor must not remove any Protected information or assets from the identified and approved work site(s), and the Contractor must ensure that its personnel are made aware of and comply with this restriction.
- 3. Processing of material only at the Protected (*A or B*) level is permitted under the Contract. The work must be done either on a separate stand-alone computer system at the Contractor's site or on a restricted directory that is only accessible to Contractor personnel who have the need-to-know for the performance of the Contract.
- 4. Subcontracts which contain security requirements are not to be awarded without the prior written permission of CRA.
- 5. The Contractor must comply with the provisions of the:
 - Security Requirement Check List (SRCL), attached as Annex C of the contract; and
 - Security Requirements for Protection of Sensitive Information issued by CRA, Security and Internal Affairs Directorate.

These may be viewed at: https://www.canada.ca/en/revenue-agency/corporate/about-canada-revenue-agency-cra/procurement-cra/security-requirements-protection-sensitive-information.html

7.7 Authorities

7.7.1 Contracting Authority A1024C (2007-05-25)

The Contracting Authority for the Contract is:

Name: Henrik Schwerdtfeger

Telephone Number: 613-608-6997

E-mail address: Henrik.Schwerdtfeger@cra-arc.gc.ca

The Contracting Authority is responsible for the management of the Contract, and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform



7.7.3

work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

7.7.2 Project Authority A1022C (2007-05-25)

To be completed at the time of Contract award.	
Name:	
Address:	
Telephone Number:	
Fax Number:	
E-mail Address:	-
The Project Authority is the representative of the department or agency for whom carried out under the Contract and is responsible for all matters concerning the te Work under the Contract. Technical matters may be discussed with the Project A Project Authority has no authority to authorize changes to the scope of the Work. of the Work can only be made through a contract amendment issued by the Contract amendment issued by the Contract amendment.	chnical content of the uthority, however the Changes to the scope
Contractor's Representative	
To be completed at the time of Contract award.	
Name:	
Address:	
Telephone Number:	
Fax Number:	
E-mail Address:	

7.8 Work Authorization Process

The Work to be performed under the Contract will be on an "as and when requested basis" using a Task Authorization (TA). The Work described in the TA must be in accordance with the scope of the Contract.

7.8.1 Task Authorization Process

The Project Authority will send an email request to the Contractor's designated email address. Each service request will contain the following information:

- a. description of the services to be provided
- b. estimated workload / estimated hours needed



- c. The location of the work, i.e. the Contractor's site or CRA site within the NCR. If the work is to be completed at the CRA site, the complete address will be provided;
- d. The TA will be numbered in the Subject line (e.g. TA # 2020000123-xx (Record Storage Consulting services)).

Within two (2) working days of receiving a request for consulting services, as per Statement of Work, by e-mail, the Contractor will issue electronically a confirmation of acceptance and acknowledge its understanding of the order. In the event that the order was placed after 5:00 p.m. local time, it will be deemed to have been submitted as of 8:00 a.m. the next working day. The Project Authority and the Contractor may allow for different, mutually agreed upon timelines.

The completed work shall be returned to the Project Authority by email.

The Contractor shall contact the Project Authority immediately for resolution of issues related to the services requested.

7.9 MINIMUM WORK GUARANTEE

- 1. In this clause,
 - "Maximum Contract Value" means the amount specified in the "Limitation of Expenditure" clause set out in the Contract; and
 - "Minimum Contract Value" means **\$5,000.00** customs duties and excise taxes included, where applicable, GST/HST extra, as applicable.
- 2. Canada's obligation under the Contract is to request Work in the amount of the Minimum Contract Value or, at Canada's option, to pay the Contractor at the end of the Contract in accordance with paragraph 3. In consideration of such obligation, the Contractor agrees to stand in readiness throughout the Contract period to perform the Work described in the Contract. Canada's maximum liability for work performed under the Contract must not exceed the Maximum Contract Value, unless an increase is authorized in writing by the Contracting Authority.
- 3. In the event that Canada does not request work in the amount of the Minimum Contract Value during the period of the Contract, Canada must pay the Contractor the difference between the Minimum Contract Value and the total cost of the Work requested.
- 4. Canada will have no obligation to the Contractor under this clause if Canada terminates the Contract in whole or in part for default.

7.10 Contractor Identification Protocol

The Contractor must be responsible for ensuring that each of its employees, officers, directors, agents, and subcontractors (hereinafter referred to as "Contractor Representative") complies with the following self-identification requirements:

A Contractor Representative who attends a Government of Canada meeting whether internal or external must identify themselves as being a representative of the Contractor prior to the commencement of the

meeting to ensure that each meeting participant is aware of the fact that the individual is not a government employee;

During the performance of any Work at a Government of Canada site, each Contractor Representative must be clearly identified at all times as being a Contractor Representative; and

If a Contractor Representative requires the use of the Government of Canada's e-mail system in the performance of the Work, then the individual must clearly identify themselves as a non-government employee in all electronic mail in the signature block as well as under "Properties".

This identification protocol must also be used in all other correspondence, communication and documentation.

7.11 Travel and Living Expenses

The CRA will not cover any travel and living expenses.

7.12 Delivery

Deliverables must be received by the Project Authority at the place and time specified herein.

7.13 Work Location

The majority of the work will be performed at the Contractor's site, however, some of the services may need to be performed at the client's premises in the National Capital Region.

7.14 Inspection and Acceptance

All deliverables under the Contract shall be subject to inspection and acceptance by the Project Authority at destination.

7.15 Basis of Payment

Refer to Annex B.

7.16 Limitation of Expenditure

Canada's total liability to the Contractor under the Contract for all authorized Task Authorizations (TAs), inclusive of any revisions, must not exceed the sum of \$ __(to be completed at the time of contract award). Customs duties are included and Applicable Taxes are extra.

No increase in the total liability of Canada will be authorized or paid to the Contractor unless an increase has been approved, in writing, by the Contracting Authority.

The Contractor must notify the Contracting Authority in writing as to the adequacy of this sum:

when it is 75 percent committed, or

four (4) months before the contract expiry date, or

as soon as the Contractor considers that the sum is inadequate for the completion of the Work required in all authorized TAs, inclusive of any revisions, whichever comes first.



If the notification is for inadequate contract funds, the Contractor must provide to the Contracting Authority, a written estimate for the additional funds required. Provision of such information by the Contractor does not increase Canada's liability. Payment Process

7.17 Payment Process

At Canada's discretion the Contractor will be paid using direct deposit, credit card or cheque. All communications regarding the specific method of payment, including changes thereto, will be in writing via email as it's not Canada's desire to formally amend the Contract if the payment method is changed.

At its sole discretion Canada may change the method of payment at any time during the period of the Contract, including any extension thereto, to one of the other two payment methods stated above.

It is the sole responsibility of the Contractor to ensure that their organization is entitled to receive pay ment from the Government of Canada.

7.17.1 Payment by Direct Deposit

The Contractor shall accept Direct Deposit for payment of the goods and/or services described herein. Payments by direct deposit will be subject to Article 16 – Payment Period and Article 17 - Interest on Overdue Accounts, set out in 2035 General Conditions (2016-04-04) forming part of the Contract.

To complete or amend a direct deposit registration, the Contractor must complete the Vendor Electronic Payment Registration form accessible at: https://www.canada.ca/en/revenue-agency/services/forms-publications/forms/rc231.html

It is the sole responsibility of the Contractor to ensure that the information and account number submitted to Canada via their Vendor Electronic Payment Registration form is up to date. Should the Contractor's information within the Vendor Electronic Payment Registration form not be accurate or up to date, the provisions identified herein under Article 16 – Payment Period and Article 17 - Interest on Overdue Accounts, set out in 2035 General Conditions (2016-04-04) forming part of the Contract will not apply, until the Contractor corrects the matter.

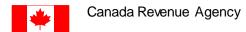
7.17.2 Payment by Credit Card

The Contractor shall accept Government of Canada Acquisition Cards (credit cards) for payment of the goods and/or services described herein. Payments by credit card will not be subject to Article 16 – Payment Period and Article 17 - Interest on Overdue Accounts, set out in 2035 General Conditions (2016-04-04) forming part of the Contract.

The CRA Acquisition Card is currently a MasterCard provided by Bank of Montreal. At any time during the period of the Contract, including any exercised option period(s), the CRA reserves the right to change its acquisition card type or provider.

7.17.3 Payment by Cheque

The Contractor shall accept Government of Canada cheques for the payment of goods and/or services described herein.



7.18 Invoicing Instructions

7.18.1 For orders submitted via a Task Authorization:

The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the General Conditions. Claims cannot be submitted until all work identified in the claim is completed. Each claim must be supported by a copy of the release document and any other documents as specified in the Contract.

By submitting invoices, the Contractor is certifying that the services have been delivered and that all charges are in accordance with the Basis of Payment provisions of the contract, including any charges for work performed by sub-contractors.

The original and one (1) copy must be forwarded to the Project Authority for certification and payment.

7.19 Certifications

The continuous compliance with the certifications provided by the Contractor in its bid and the ongoing cooperation in providing associated information are conditions of the Contract. Certifications are subject to verification by Canada during the entire period of the contract. If the Contractor does not comply with any certification, fails to provide the associated information, or it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

7.19.1 Federal Contractors Program for Employment Equity - Default by the Contractor

The Contractor understands and agrees that, when an Agreement to Implement Employment Equity (AIEE) exists between the Contractor and Employment and Social Development Canada (ESDC) - Labour, the AIEE must remain valid during the entire period of the Contract. If the AIEE becomes invalid, the name of the Contractor will be added to the "FCP Limited Eligibility to Bid" list. The imposition of such a sanction by ESDC will constitute the Contractor in default as per the terms of the Contract.

7.20 Confidentiality Document

The Contractor, as a person engaged by or on behalf of Her Majesty the Queen in right of Canada must sign the certification appearing in Annex D stating that the Contractor has read Sections 239 and 241 of the Income Tax Act and Sections 295 and 328 of the Excise Tax Act and understands that the Contractor is subject to and agrees to comply with those provisions. The above referenced Sections of the Acts are available (http://laws-lois.justice.gc.ca/eng/acts/l-3.3/ and http://laws-lois.justice.gc.ca/eng/acts/l-3.3/ and http://laws-lois.justice.gc.ca/eng/acts/l-3.3/ and http://laws-lois.justice.gc.ca/eng/acts/l-3.3/

The Contractor will use the services of any persons it requires in order to carry out its responsibilities under the Contract. If the Contractor employs such persons or contracts for their services, the Contractor will also pay their remuneration and all related expenses. The Contractor will also engage such persons whose services are to be utilized, on behalf of Her Majesty the Queen in right of Canada, for the purposes of Sections 239 and 241 of the Income Tax Act and Sections 295 and 328 of the Excise Tax Act. Each person so engaged will be required by the Contractor, as a pre-condition to assisting the Contractor in carrying out its responsibilities under the Contract, to sign the certification appearing in Annex D attached hereto, stating that they have read the provisions of Sections 239 and 241 of the Income Tax Act and Sections 295 and 328 of the Excise Tax Act and understands that they are subject to such provisions.



The Contractor must provide copies of all executed acknowledgement documents to the Contracting Authority designated herein prior to any work commencing under the Contract.

7.21 Joint Venture (NOTE to bidders: to be deleted at contract award if not applicable)

If the Contract is awarded to a joint venture, all members of the joint venture will be jointly and severally or solidarily liable for the performance of the Contract.

In the case of a contractual joint venture, no dispute, claim or action for damages, whether based in contract, or in tort, or any other theory of law, howsoever arising from the Request for Proposal, Contract, or any other related or subsequently issued documents including without limitation Task Authorizations, Contract Amendments, may be commenced, or brought against the CRA, including without limitation any of its officers, employees or agents unless each member of the joint venture is a party to such dispute, claim, or action (as the case may be).

The Contractor shall obtain the prior written approval of the Contracting Authority to any change in the membership of a contractual joint venture after Contract Award. Any change in the membership of a contractual joint venture after Contract Award without the prior written approval of the Contracting Authority shall be deemed to be default under the Contract.

The joint venture represents and warrants that it has appointed and granted full authority to (name to be inserted at Contract Award), the "Lead Member", to act on behalf of all members as its representative for the purposes of executing documentation relating to the Contract, including but not limited to Contract Amendments and Task Authorizations.

In the event of a contractual joint venture, all payments due and owing to the joint venture shall be made by the Canada Revenue Agency to the Lead Member of the joint venture. Any such payment to the Lead Member of the joint venture shall be deemed to be payment to the joint venture and shall act as a release from all the members of the joint venture.

By giving notice to the Lead Member the Canada Revenue Agency will be deemed to have given notice to all the members of the joint venture.

7.22 Proactive Disclosure of Contracts with Former Public Servants CRA Mod A3025C 2013-03-21

By providing information on its status, with respect to being a former public servant in receipt of a <u>Public Service Superannuation Act</u> (PSSA) pension, the Contractor has agreed that this information will be reported on departmental websites as part of the published proactive disclosure reports.

7.23 Applicable Laws SACC A9070C (2014-06-26)

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

7.24 Priority of Documents SACC A9140C (2007-05-25)

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

1. the Articles of Agreement;

- 2. the general conditions (2035 (2016-04-04) General Conditions Higher Complexity Services);
- 3. Annex A: Statement of Work;
- 4. Annex B: Basis of Payment;
- 5. Annex C: Security Requirements Check List (if applicable);
- 6. Annex D: Confidentiality Certifications;
- 7. The Contractor's proposal dated (insert date of bid), as amended on (insert date(s) of amendment(s), if applicable).

7.25 Training and Familiarization of Contractor Personnel

7.25.1 Training of Contractor Personnel

Any training required by a new or replacement resource will be the responsibility of the Contractor, including training the resource for newly implemented software. The Contractor will assume all associated costs, including training pertaining to familiarization during the start-up of the Contract and Contract period for staff replacements. Training of the resource during the start-up period must take place without a reduction in service level. Time spent on such training will not be billed to, nor paid by, CRA.

7.25.2 Familiarization Period

Prior to the completion of the Contract, it may be necessary for another resource to undertake a period of familiarization and training before the completion date. The Contractor will be required to familiarize the incoming resource according to the process described above or through the use of another approach negotiated with and acceptable to CRA.

7.26 Alternative Dispute Resolution

NEGOTIATION FOLLOWED BY MANDATORY MEDIATION, THEN, IF NECESSARY BY ARBITRATION OR LITIGATION

The parties agree to meet, negotiate in good faith, and attempt to resolve, amicably, any dispute arising out of or related to the contract or any breach thereof.

If the parties are unable to resolve the dispute through negotiations within 10 working days, the parties agree to attempt to resolve the dispute through mediation by submitting the dispute to a sole mediator selected jointly by the parties. All costs shall be shared equally between the disputing parties.

If a dispute cannot be settled with a 15 calendar day period after the mediator has been appointed, or if the parties are unable to select a mediator within 15 calendar days of the date of provision of notice by one party to the other of the intention to proceed to mediation, or such longer period as agreed to by the parties, the parties shall have the right to resort to any remedies permitted by law, including but not limited to arbitration or litigation.

All defences based on the passage of time shall be tolled pending the termination of the mediation.

7.26.1 Office of the Procurement Ombudsman (OPO)

The parties understand that the Procurement Ombudsman appointed pursuant to Subsection 22.1 (I) of the Department of Public Works and Government Services Act will, on request and consent of the parties, participate in these meetings to resolve any such dispute, and subject to their consent to bear the cost of



such process, provide to the parties a proposal for an alternative dispute resolution process to resolve their dispute. The Office of the Procurement Ombudsman may be contacted by telephone at 1-866-734-5169 or by e-mail <u>at boa.opo@boa.opo.gc.ca</u>.

7.26.2 Contract Administration

The parties understand that the Procurement Ombudsman appointed pursuant to Subsection 22.1 (I) of the Department of Public Works and Government Services Act will review a complaint filed by [the supplier or the contractor or the name the entity awarded the contract] respecting administration of the contract if the requirements of Subsection 22.2(1) of the Department of Public Works and Government Services Act and Sections 15 and 16 of the Procurement Ombudsman Regulations have been met, and the interpretation and application of the terms and conditions and the scope of the work of the contract are not in dispute. The Office of the Procurement Ombudsman may be contacted by telephone at 1-866-734-5169 or by e-mail at boa.opo@boa.opo.gc.ca.

Annexes

The following Annexes apply to and form part of the Contract:

ANNEX A: STATEMENT OF WORK

ANNEX B: BASIS OF PAYMENT

ANNEX C: SECURITY REQUIREMENTS CHECK LIST (SRCL)

ANNEX D: CERTIFICATIONS CERTIFICATIONS

Annex A - Statement of Work

1.0 TITLE

Records Management and Digitization Consultant

2.0 OBJECTIVE

The Canada Revenue Agency (CRA) requires consulting services in the areas of Records Management and Digitization, on an "as and when requested" basis. These services are required to obtain advice and industry expertise throughout the evaluation and implementation of CRA's Agency and Logistics and Administrative Services Division's (ALASD) new and ongoing Records Management and Digitization initiatives.

3.0 BACKGROUND

The CRA is committed to excellence and ongoing improvements in service to Canadians and, as such, is continually seeking opportunities to achieve greater efficiency in its administration and corporate management.

The CRA has engaged the services of Managed Service Providers (MSP) for:

- The provision of secure off-site storage and management of the CRA's records in paper form; consisting of approximately 100 million records requiring Records Management life-cycle services including accession, storage, retrieval and disposition.
- The provision of secure off-site Digitization services to convert incoming paper information resources to digital records; consisting of up to 200 million annual pages.

The CRA requires Records Management and Digitization industry expertise and advice in the review, validation, detailed planning, implementation, integration and enhancement of these solutions.

4.0 SCOPE

The CRA's ALASD will seek advice from the Contractor for the implementation, integration, ongoing management and future enhancement of its Records Management and Digitization solutions through the elicitation of best practices, research and guidance into emerging trends and technologies within the Records Management and Digitization industries, including but not limited to:

- Industry best practices;
- · Service level agreements and measurements;
- Barcoding
- Digitization standards, processes and technology;
- Chain of custody standards, processes and technology;
- Data entry and indexing requirements;
- Data capture standards, processes and technology (including but not limited to Optical Character Recognition and Optical Mark Recognition); and
- Industry software and hardware.

The Contractor will have work assigned by the CRA Records Management Project Authority and CRA Digitization Project Authority, related to Records Management and Digitization initiatives in the CRA (including but not limited to those listed above).

5.0 TASKS

The Contractor will work directly with ALASD's Centre of Records Expertise (CoRE) and Digital Mailroom Project (DMP) teams, by means of facilitation, contribution, and as advisor in regards to processes such as but not limited to:

- Industry and environmental assessments;
- Feasibility studies;
- Change Management Research and Planning;

- Requirements planning, development and documentation;
- Requirements management and communication;

Canada Revenue Agency

- Solution and project selection recommendations;
- Project implementation planning; and
- · Review and updating of existing documents, plans, and strategies.

Specific tasks will include, but are not limited to:

- Documenting feasibility studies for future state programs;
- Formal presentations of requirements or recommendations to various CRA stakeholders;
- Organizing structured meetings or teleconferences with various CRA stakeholders and industry representatives;
- Preparing written status reports and memos;
- Providing drafts of written submissions for review;
- Attending formal and informal meetings;
- Site visits:
- Providing guidance and coaching to Project Team members; and
- Facilitation of Project Team discussions related to various Business Analysis and Project Management processes and strategies.

Tasks will be assigned as needed and as determined by the Project Authority, in accordance with article 7.8 Work Authorization Process of the contract. The extent of contribution by the Contractor toward the above project needs will be dependent on the mutually agreed upon level of effort required, and determined on a case by case basis.

6.0 DELIVERABLES

The Contractor will deliver the following to the CoRE Project Authority or DMP Project Authority on an "as and when requested" basis, in accordance with article 7.8 Work Authorization Process of the contract:

- Shared knowledge of best practices of the Records Management and Storage industry and Digitization industry, manifested in:
 - Formal presentations:
 - Written reports and memos;
 - Recommendations regarding business analysis solutions and Project selection;
 - o Formal and informal meeting contributions;
 - Oral debriefings; and
 - Recommendations that advance the goals of ALASD as stated in the objectives at 2.0 above.
- Depending on the needs of the CoRE Project Authority and DMP Project Authority, the Contractor may be responsible for authoring or providing input toward Business Analysis and Project Management documents such as:
 - Audit strategies
 - Requirements modelling diagrams;
 - Documented business requirements;
 - Business cases:
 - Communications plans; and
 - o Project plans.

7.0 ACCEPTABILITY OF DELIVERABLES

The performance of the Contractor shall be assessed in terms of timely completion of all project activities and the timely submission of each deliverable. Additional criteria which shall be used to determine whether the Contractor has satisfactorily completed its responsibilities are as follows:

 Analysis, findings, conclusions and recommendations are appropriate and supported by sufficient quantifiable or qualifiable evidence, and acceptable to the Project Authority.



8.0 CONSTRAINTS

All services and deliverables must be provided in English.

Any documents, reports, and presentations must be submitted electronically in a format compatible with the CRA's Microsoft applications, including Word, Excel, and PowerPoint.

9.0 CLIENT SUPPORT

The CRA will:

- Provide in-depth and ongoing advice, guidance, and support to the Contractor throughout the period of the Contract.
- Provide the Contractor with direct access to all resource staff, managers, and project teams within the functional business line and all relevant CRA documents as required.
- Provide relevant documents and information, which may be necessary for the Contractor to successfully meet its obligations under the contract.
- Be responsible for booking facilities and inviting the required resources for any interactive sessions that may be required.

10.0 CRA commitment to Green Procurement

As part of its ongoing commitment to improve the environment and the quality of life of Canadians, the CRA seeks to reduce the environmental impacts of its operations, promote environmental stewardship, and adapt to climate change by integrating environmental considerations in the procurement process. Environmentally preferable goods and services are those that have a lesser or reduced impact on the environment over the life cycle of the good or service, when compared with competing goods or services serving the same purpose.

11.0 LIMITATIONS

The Contractor will be responsible for bringing to the attention of the CoRE or DMP Project Authority any and all problems they may face in delivering their mandate, as well as any and all concerns relative to the successful implementation of the business process redesign.

Any and all services completed under this Contract must have prior written authorization from the CoRE or DMP Project Authority.



Annex B - Basis of Payment

For fulfilling all of its obligations as specified under the Contract, the Contractor will be paid firm, all-inclusive hourly rate for the consulting services as set out in the Table below. Goods and Services Tax or Harmonized Sales Tax is extra, if applicable, in accordance with the Method of Payment and Invoicing clauses identified herein.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

Contract Year I

Service	Firm All-Inclusive Hourly Rate
Consulting services in the area of Records Management and Digitization Consultant, as per Statement of Work	\$

Option Period 1 to 4

The firm all-inclusive rates for consulting services for Option Years 1, 2, 3, and 4 will be calculated using the Statistics Canada Consumer Price Index (CPI), "all-items" index.

The firm all-inclusive rates for the initial contract period will be revised each option period and will be calculated using the Statistics Canada Consumer Price Index (CPI), "all-items" for "Canada" index. The firm all-inclusive rates of the previous contract year will be multiplied by the Consumer Price Index (using the preceding 12 month period average).

For example, if the following dates were applicable at the time of exercising the option period, the rates would be adjusted as follows:

- i. if the initial contract period were to expire October 30, 2022; and
- ii. if the Contractor were to be notified September 15, 2022 of the CRA's intention to exercise Option Period 1; and
- iii. if the most recently published Statistics Canada CPI for Services were dated August 1, 2022; then
 - the firm all-inclusive rates for the previous period would be adjusted by multiplying the prices by the average change in the CPI for Services published between September 1, 2021 and August 1, 2022 in order to establish the rates for Option Period one(1).

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Annex C - Security Requirements Check List (SRCL)

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	tinued) / PARTIE A (suite)		
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remeng	nements ou des données PROTÉ	DES MON DENSOR IES	
			No Yes
		e supplier's IT systems and the government department or agency?	✓ No Yes Non Oui
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Information Security Requirements

The Contractor must ensure that:

Canada Revenue Agency

- access to CRA Protected information and systems containing CRA Protected information is provided to cleared personnel and only on a need-to-know basis only;
- protected CRA information is not stored on cloud-based systems;
- computer systems have up-to-date anti-virus, anti-malware, anti-spyware, and security safeguards;
- computer systems storing CRA Protected information must be set with access control (as a minimum User Identification and password are to be used);
- screen savers pop-up after 15 minutes of session inactivity and require passwords to continue the session;
- all CRA Protected information is to be deleted or destroyed at the end of the Contract. Hard
 drives must be wiped, Portable Data Storage Devices (PDSD) such as USB/CD, must be sent
 back to CRA, and paper documents are to be shredded using a Cross cut shredder (2mm x
 15mm)

Information Security Requirements for Standalone workstation:

Standalone dedicated equipment (such as laptop) can be used to store and perform work on CRA Protected information:

The Contractor must ensure that:

- equipment storing CRA Protected information is fully encrypted to CRA standards (MS BitLocker is the CRA standard to fully encrypt hard drive of the standalone equipment);
- CRA Protected information must be stored on encrypted PDSD (Portable Data Storage Device):
 - USB devices must use
 - MS BitLockerToGo (BTG) is the CRA standard to encrypt USB devices;
 - CD devices must use
 - McAfee File and Removable Media Protection is one of the CRA standard to encrypt CD devices or;
 - WinZip is the other CRA standard to encrypt CD devices;
- PDSDs may not contain a mix of CRA and non-CRA data;
- Protected information sent via email is contained in encrypted attachments (WinZip is one of CRA standard to encrypt attachments (using the CRA standard) – see below for additional security rules for using WinZip).

Information Security Requirements for Network server:

Use of a network server can be used to store and perform work on CRA Protected information;

The Contactor must ensure that:

computer systems storing CRA Protected information is fully encrypted to CRA standards;

- network folder structure is created, permissions established, and access is restricted to only
 employees that has a need-to-know.
- network folder structure does not contain a mix of CRA and non-CRA data

Additional security rules for sending zipped (WinZip) files via email:

Canada Revenue Agency

The Contractor must ensure that:

- email subject lines do not contain any Protected information;
- protected data is not in the body text (description) of the email but within attached Zipped and Encrypted documents (in MS Word, Excel, or PowerPoint);
- the name of the Zipped file does not contain any Protected information;
- the encryption method is set to 256-bit AES;
- the password is not a word of the dictionary or a name;
- the password length is a minimum of 8 characters long;
- the password contains:
 - o at least one lower case character (a-z),
 - o at least one upper character (A-Z),
 - o at least one numeric character (0-9), and
 - o at least one symbol character (!, @, #, \$, %, ^, &, ...).
- the <u>one time password</u> is provided either via the telephone or within a second email message but only sent after receiving confirmation of reception of the message containing the Zipped/Encrypted file;
- the email is sent to one destination only (one email address).

Additional security rules for McAfee File and Removable Media Protection:

The Contractor must follow the following process to decrypt a CD/DVD:

 insert the encrypted CD/DVD into the optical drive. McAfee File and Removable Media Protection – Removable Media window will come up. If it does not automatically come up, navigate to the CD drive and run MfeEERM.exe.

Physical Security Requirements

The Contractor must:

- store CRA protected information in a locked container located in a locked room when not in
 use:
- store CRA protected waste in a locked container until it is returned to CRA to be destroyed;
- immediately report any actual or suspected loss, or unauthorized disclosure of information to CRA security official;
- immediately report any theft of CRA asset (laptop) to the Agency Operations Centre (AOC) of the Security and Internal Affairs Directorate at 1-866-362-0192 and to the functional authority for the contract.

IN TRANSIT

The Contractor must:

 exercise good judgment and ensure that every reasonable effort has been made to minimize the risk to CRA protected information or asset (laptop) at all times;



- secure CRA protected information and asset (laptop) in a locked briefcase when transporting
 the information. The briefcase must be tagged with a forwarding or return address and/or
 phone number of the contractors' office. While travelling by vehicle, the briefcase must be
 placed in a locked trunk, or out of sight in a locked vehicle;
- maintain control of the briefcase containing CRA protected information and are not to expose the material to others, while on public transit systems.



Annex D -

Confidentiality: Canada Revenue Agency Acts

Confidentiality. Canada Nevenue Agency Acis	
PRIOR TO SIGNING THIS DOCUMENT, THE CONTRACTOR IS REQUIR AND 241 OF THE INCOME TAX ACT http://laws-lois.justice.gc.ca/eng/acmons-28 OF THE EXCISE TAX ACT http://laws-lois.gc.ca/eng/acmons-28 OF TAX ACT http://laws-lois.gc.ca/eng/acmons-28 OF TAX ACT	



Confidentiality: Canada Revenue Agency Acts

READ SECTIONS 239 A	AND 241 OF THE INCO		RACTOR IS REQUIRED TO <u>vis.justice.gc.ca/eng/acts/I-3.3/</u> , <u>.justice.gc.ca/eng/acts/e-15/</u>
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for the purposes of Sect	ion 241 of the Income	Tax Act, and Section 295 of the	the Queen in right of Canada ne Excise Tax Act and therefore, named provisions of the named
•	ct, and Sections 295 a	to abide by and have read the and 328 of the Excise Tax Act	e provisions in Sections 239 and t, that I understand them, and
purpose of assisting the information, solely to assacknowledge and certify whatsoever. Without resintellectual property obtain	e Contractor, or any knows is the Contractor in contractor	owledge or information prepar earrying out the Contractor's do h knowledge and information f of the foregoing, I agree that I he Contractor in carrying out the	uties under the Contract and I or any other purpose
and trade secrets obtain permitted by the subcon	ned by me during the p ntract, by any other per		
CONTRACTOR			_
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