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Gatineau

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K1A 0S5

Bid Fax: (819) 997-9776

**Revision to a Request for Supply
Arrangement - Révision à une demande
pour un arrangement en matière
d'approvisionnement**

The referenced document is hereby revised; unless
otherwise indicated, all other terms and conditions of
the Solicitation remain the same.

Ce document est par la présente révisé; sauf
indication contraire, les modalités de l'invitation
demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Marine Machinery and Services / Machineries et
services maritimes

11 Laurier St. / 11, rue Laurier

6C2, Place du Portage

Gatineau

Québec

K1A 0S5

Title - Sujet TIES CCG Supply Arrangement	
Solicitation No. - N° de l'invitation F7012-190001/A	Date 2020-02-06
Client Reference No. - N° de référence du client F7012-190001	Amendment No. - N° modif. 005
File No. - N° de dossier 029ml.F7012-190001	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$\$ML-029-27552	
Date of Original Request for Supply Arrangement 2019-12-23 Date de demande pour un arrangement en matière d'app. originale	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-02-20	Time Zone Fuseau horaire Eastern Standard Time EST
Address Enquiries to: - Adresser toutes questions à: Guay, Yvan	Buyer Id - Id de l'acheteur 029ml
Telephone No. - N° de téléphone (819) 420-2907 ()	FAX No. - N° de FAX (819) 956-0897
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the solicitation. Cette révision ne change pas les besoins en matière de sécurité de l'invitation.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required	Yes - Oui	No - Non
Accusé de réception requis	<input type="checkbox"/>	<input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

This Amendment 005 to the Request for Supply Arrangement (RFSA) is issued to provide the Questions and Answers Set 5 and amend the solicitation.

Questions and Answers Set 5

Question 32: Repeated to provide Answer 32

Annex F – Financial Evaluation Plan

The RFP requires the submission of Maximum Per Diem Rates. It is unlikely these will be the rates that work is performed at, since all tasks will be competitively competed. Therefore it is unclear why Canada is evaluating them and most concerning, using this evaluation to eliminate Bidders.

Bidders who have a single occupational category rate 10% greater than the average will be eliminated. There will be a wide range of companies bidding on TIES with varying levels of expertise. Mature engineering companies with a wider scope of capabilities and improved Technical Assurance processes will have a higher overhead than small companies. This criteria is likely to preclude mature marine engineering companies from qualifying, reducing the expertise available to CCG.

More concerning is that the cost of living and salaries for technical staff differ from region to region, and is greater than 10% between some areas. This current criteria is discriminatory against regions with a higher cost of living and would be subject to challenge.

Finally, the RFSA allows for additional companies to qualify in follow-on years. It is unclear how this evaluation could be applied fairly. Will average rates be calculated solely between new applicants or combined with rates for Year 2 of existing qualified TIES Contractors? If the former, you can have new applicants qualifying with lower rates than the current average rates set for year 2 of existing TIES Contractors. If these rates are lower than rates that disqualified original bidders, you would be open to a challenge. Conversely, if you combine rates between new applicants and existing TIES Contractors, what happens if the new applicants lower Year 2 rates and an existing TIES Contractor is now 10% over. Are they disqualified and taken off the TIES contract?

Given that the current evaluation criteria could eliminate companies based on their maturity or region of Canada, it is requested that Canada remove the mandatory evaluation of the Maximum Per Diem.

Answer 32:

RFSA page 29 of 33, Annex "F", Article A. Financial Evaluation Plan. Canada is updating the Financial Evaluation Plan to pursue the threshold evaluation of the maximum per diem rates until no more than 10% of the technically compliant suppliers are declared financially non-compliant. Canada will then propose a rate to these suppliers with a financially non-compliant rate to provide a financially compliant rate in an effort to offer a Supply Arrangement to the technically compliant companies.

RFSA page 16 of 33, clause 6.7, On-going Opportunity for Qualification. Canada does not intend to disqualify originally qualified Suppliers in the following years.

At Solicitation page 29 of 33, Annex "F", Article A. Financial Evaluation Plan, Section 2.1

Delete:

2), 3) & 4) in their entirety.

Insert:

2) Should the threshold of any maximum per diem rate for a supplier that is 10% higher than the average of any occupational category in year 1 be such that more than 10% of the technically compliant maximum per diem rates are financially non-compliant, Canada will increase the threshold until no more than 10% of these technically compliant maximum per diem rates are declared financially non-compliant.

3) Canada will propose a rate to the Suppliers above the threshold of a required occupational category in year 1 to provide a financially compliant per diem rate. If a Supplier does not accept the proposed rate, that Supplier will not receive a supply arrangement.

4) Unused.

At Solicitation page 29 of 33, Annex “F”, Article A. Financial Evaluation Plan, Section 2.2

Delete:

2), 3) & 4) in their entirety.

Insert:

2) Should the threshold of any maximum per diem rate for a supplier that is 10% higher than the average of any occupational category in year 2 be such that more than 10% of the technically compliant maximum per diem rates are financially non-compliant, Canada will increase the threshold until no more than 10% of these technically compliant maximum per diem rates are declared financially non-compliant.

3) Unused.

4) Unused.

At Solicitation page 23 of 33, Annex “B”, Basis of Payment:

Insert:

Definition of Maximum Per Diem Rates

The Maximum Per Diem Rates are all-inclusive maximum per diem labour rates and include all overhead, general administrative costs and profit. The Maximum Per Diem Rates apply to the Work of the Contractor and Subcontractors. The Maximum Per Diem Rates do not include cost of Travel and Living Expenses.

Another Questions and Answers Set 6 is in Preparation.