



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St., / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

OR via ePost Connect

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise
indicated, all other terms and conditions of the Solicitation
remain the same.

Ce document est par la présente révisé; sauf indication contraire,
les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Informatics Professional Services - EL Division/Services

professionnels en informatique - division EL

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Québec

K1A 0S5

Title - Sujet Professional Services - TBIPS 2	
Solicitation No. - N° de l'invitation 01B68-200242/A	Amendment No. - N° modif. 006
Client Reference No. - N° de référence du client 01B68-200242	Date 2020-02-07
GETS Reference No. - N° de référence de SEAG PW-\$SEL-618-37218	
File No. - N° de dossier 618el.01B68-200242	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-02-14	
Time Zone Fuseau horaire Eastern Standard Time EST	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Laassouli(EL DIV.), Hicham	Buyer Id - Id de l'acheteur 618el
Telephone No. - N° de téléphone (613) 858-9817 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Agriculture and Agri-Food Canada 1305 Baseline Road T5-2-347 Ottawa, Ontario K1A 0C5	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

The Request for Proposal (RFP) Amendment 006 is raised to answer questions received from Bidders and amend the RFP accordingly.

QUESTIONS AND ANSWERS

Question: 25

We respectfully request that the Crown roll back the changes made to the RFP under Amendment 005. The changes made under this amendment are extensive and place a great burden on qualified bidders, who are now required to make substantial changes to their proposal responses, at a very late stage in the solicitation process, based on the following:

- By changing R-4.1/4.2/4.3/4.4 in this way, the Crown has fundamentally changed how bidders will be responding to M-1 and R-1. If these resource management approaches must be used in the contracts used to respond to M-1 and R-1, bidders are forced to reevaluate their contract references and identify different references to use in their response to these requirements. In making these changes to R-4, the Crown has changed how bidders will be responding to the majority of the corporate criteria included in this solicitation. This is an extremely sweeping change to be making only 4 business days from the solicitation closing date.
- Under these changes, bidders are now required to demonstrate that they have leveraged their approach to resource recruitment, screening, learning / ongoing development and retention under the two contracts used under M-1. It is highly unlikely for a bidder to have leveraged each of these four approaches in the management of such a small number of contracts. As these requirements were previously written, bidders were allowed to demonstrate how each of these approaches were used to manage separate and distinct contracts, which enabled bidders to provide a more complete and holistic demonstration of each resource management approach. Requiring bidders to demonstrate each of these four processes under a maximum of two contracts unjustly limits the bidder's capability to demonstrate the full usage of their resource management approaches.
- These changes fundamentally restrict the type of contract references that can be presented in response to R-4.1b/4.2b/4.3b/4.4b as these contracts must now be for Dynamics solution implementation projects (as per M-1), whereas prior to this amendment, bidders could use any contract where their resource management approaches were utilized.

For these reasons, we respectfully request that the Crown reconsider these changes and restore these requirements to their previous state to support the competitiveness of this solicitation.

Answer: 25

To clarify, AMD005 was issued to clarify requirement R-4, it did not change the original requirement which remained unchanged (under R-4): "same approach and process was utilized successfully to support one of the referenced contracts provided in response to mandatory requirement M-1 Corporate Experience"

The request has been reviewed, the requirement remains unchanged.

Question: 26

We respectfully request that the solicitation closing date be extended by three weeks to March 3rd as changes made to this solicitation under Amendment 005 changed how bidders must prepare their proposal responses. We request this extension to provide additional time for the processing of bidder enquires stemming from Amendment 005 and to provide bidders with sufficient time to re-evaluate corporate qualifications and rewrite/reorganize their proposal responses as necessary.

Answer: 26

To ensure submission of the maximum number of bids, the RFP closing date has been extended to February 14, 2020. Refer to RFP change no. 17 below.

Question: 27

Can you please grant us a 1 week extension?

Answer: 27

Refer to Answer no. 26 above.

Question: 28

Regarding : Appendix C to Annex A – Resource Assessment Criteria and Response Table & Attachment 2 – Bid Evaluation Criteria, We are seeking clarification on the following instructions:

“When completing the resource grids, the specific information which demonstrates the requested criteria and reference to the page number of the resumes should be incorporated to that the assessor can verify this information. Tables should not contain all the project information from the resume” (page 58)

The resource tables from pages 60 – 81 have the following instructions:

“Substantiation of demonstrated experience must be included in the applicable table, resumes are not required”

Can the Crown please confirm that the Resource Assessment Tables in Appendix C to Annex A should be completed the same way as Resource Evaluation Criteria in Attachment 2 – Bid Evaluation Criteria (i.e. substantiation of demonstrated experience must be included in the applicable table, resumes are not required)?

Answer: 28

Yes, the Resource Assessment Tables in Appendix C to Annex A should be completed the same way as Resource Evaluation Criteria in Attachment 2 – Bid Evaluation Criteria with substantiation of demonstrated experience included in the applicable table (i.e. resumes are not required).

Please note that the Resource Assessment Tables in Appendix C to Annex A apply to resources proposed at time of TA (after contract award).

RFP AMENDMENT

17. At Page 1 of the Solicitation

DELETE:

Solicitation Closes
at 02:00 PM on 2020-02-11
Eastern Standard Time EST

INSERT:

Solicitation Closes
at 02:00 PM on 2020-02-14
Eastern Standard Time EST

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.