



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des
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11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau
Québec
K1A 0S5
Bid Fax: (819) 997-9776

**LETTER OF INTEREST
LETTRE D'INTÉRÊT**

Comments - Commentaires

Title - Sujet initiate GLE implementation	
Solicitation No. - N° de l'invitation W8475-205391/A	Date 2020-02-10
Client Reference No. - N° de référence du client W8475-205391	GETS Ref. No. - N° de réf. de SEAG PW-\$\$\$BF-133-27615
File No. - N° de dossier 133bf.W8475-205391	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-02-21	
Time Zone Fuseau horaire Eastern Standard Time EST	
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Wetscher, Stefan	Buyer Id - Id de l'acheteur 133bf
Telephone No. - N° de téléphone (819) 420-0974 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: DEPARTMENT OF NATIONAL DEFENCE 101 COLONEL BY DR. ADM (Mat) DGAEPM OTTAWA Ontario K1A0K2 Canada	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Airframes / Aero Engines R&O Division / Division de la
réparation de la révision des cellules et des moteurs
11 Laurier St. / 11, rue Laurier
8C1, Place du Portage
Gatineau
Québec
K1A 0S5

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date



CH-146 Griffon Limited Life Extension (GLLE) Letter of Interest W8475-205391

1. Purpose and Nature of the Letter of Interest

This Letter of Interest (LOI) is neither a call for tender nor a Request for Proposal. No agreement or contract will be entered into based on this LOI. This LOI is not a commitment that a non-competitive contract(s) for the work described herein will be issued.

The previously released LOI (Ref. PW-\$\$\$BF-129-27181), notified Industry of Canada's requirement to replace obsolete systems found on the CH-146 Griffon through a Griffon Limited Life Extension (GLLE) project. Furthermore, the LOI informed Industry of Canada's intent to award the Definition Phase work through a non-competitive process with the Original Equipment Manufacturer (OEM), Bell Textron Canada Limited (BTCL). Finally, the LOI instructed industry to contact BTCL to discuss options on becoming involved in the GLLE project.

The objectives of this LOI are to:

- a. Inform Industry of Canada's intent to carry out the GLLE Implementation Phase with BTCL acting as the lead integrator. BTCL will source installation work through a competitive process administered by BTCL to accredited suppliers with oversight by Canada;
- b. Inform Industry of Canada's intent to consider only BTCL as the lead integrator and to outline the factors that led to this decision;
- c. Ensure industry has had an opportunity to become involved in the Implementation Phase of the GLLE Project.

2. Project Intent

The intent of the GLLE Implementation Phase is for BTCL to provide the mod-kit and lead integration services required to implement the CH146 GLLE project. The decision to use BTCL as the lead integrator for Implementation work is based on the following:

- a. BTCL is the exclusive holder of the technical data (Intellectual Property [IP]) associated with the engineering and manufacturing of the Bell 412CF Type Design;
- b. BTCL is the exclusive holder of the Bell 412CF Type Certificate. As the design authority organization, BTCL is the only organization capable of performing a full assessment of the design and thus providing or recommending airworthiness approval / certification for any subsequent design changes or associated repairs;



- c. DND does not have the capacity or capability to integrate a new avionics configuration into the CH-146 Griffon (personnel, expertise, facilities, etc.)

3. Economic Benefits

Canada will seek to leverage this procurement through the application of the Industrial and Technological Benefits (ITB) Policy, including Value Proposition (VP). Under the ITB Policy, companies awarded defence procurement contracts are required to undertake business activities in Canada, equal to the value of the contract. The objectives of the ITB Policy include:

- Supporting the long-term sustainability and growth of Canada's aerospace and defence sector;
- Supporting the growth of prime contractors and suppliers in Canada, including small and medium-sized enterprises in all regions of the country;
- Enhancing innovation through Research and Development (R&D) in Canada;
- Increasing the export potential of Canadian-based firms; and,
- Identifying opportunities for skills development and training in Canada.

The industrial analysis conducted to date reveals that this project is related to a number of strategic Key Industrial Capabilities (KICs), including In-Service Support, Training and Simulation, Aerospace Systems and Components and Defence Systems Integration. ISED will seek commitments in these areas and other KICs may be included upon further analysis and industry engagement.

The ITB Policy is administered by Innovation, Science and Economic Development Canada, with assistance from the Regional Development Agencies. Further information regarding the Intellectual Technological Benefits Policy can be found at www.canada.gc.ca/itb.

4. Schedule:

The Project is in the Definition Phase. A schedule for the Implementation Phase is still being developed.

5. Important Notes:

The Government of Canada intends to have the Griffon full-motion flight simulator and the mission rehearsal tactical trainers reflect the GLLC configuration through a separate procurement process.

Canada recommends interested suppliers contact BTCL to discuss opportunities on becoming involved in the Implementation.



Questions regarding this project can be sent to:

Name: Stefan Wetscher

Title: Supply Team Leader – Transport and Helicopters Division

Organization: Public Services and Procurement Canada

Address: Place du Portage, Phase III, 7C1, 11 Laurier Street, Gatineau, QC, K1A 0S5

Telephone: 819-420-0974

E-mail: Stefan.Wetscher@tpsgc-pwgsc.gc.ca

Email is the preferred method of communication. A company point of contact for any queries should be included with responses.

8. Closing date for the LOI

The closing date for the LOI is February 21st 2020.