

## **Solicitation No. 1000214272**

To All Offerors:

Please be advised that the Department has been asked for clarification relative to Solicitation 1000214272 and we would like to submit the following information to all prospective offerors to assist in the formulation of bid packages:

### Offeror's Questions:

#### **Question #1**

You have provided one map of a block showing a NAR of 247 hectares. Will this be broken up into smaller blocks or is that one big block?

How many blocks or how much area will be available over the 5 year term?

How much area is scheduled to be spaced? Is the block attached just for year 1?

#### **Answer to Question #1**

We are looking to award standing offer agreements. In these type of agreements we are identifying the type of service that we expect to have upcoming requirements for, rather than detailing a specific requirement. The services are to be provided on an as-and-when required basis. Contracts (call-ups) will be issued for specific requirements as they arise. At the time we are ready to enter into a call-up with a standing offer agreement holder, the specific details for that requirement will be provided, but for now we don't have any specifics.

#### **Question #2**

You are asking for us to give you a bid price on something we cannot see. If the "firm bid prices" for the 5 years are firm than that's it, that's the price we are paid.

For example, a block where there is a prescription to leave 1200 trees as opposed to 1600 trees/hectare would be a different price.

#### **Answer to Question #2**

Rather than a bid price, as per Annex B Basis of Payment we are looking for firm rates per hectare for each year based on the net area to be reforested in the Call up.

Annex A, Statement of Work, Description of Work 4.1 states that we are trying to achieve a density of approximately 2000 stems per hectare.

Description of Work 4.2.1 describes the type of stands that will be selected for treatment.

#### **Question #3**

Are we to assume that the highest ranked offeror at 40% of the work available is the lowest bidder? Is the highest ranked offeror based on previous experience and bid?

**Answer to Question #3**

Please refer to Part 4, Evaluation Procedures and Basis of Selection ,4.2.1 and 4.2.2

**Question #4**

There's no way to confirm the total number of hectares to be treated over the 3 year period and potentially the 2 option years.? Is that correct?

**Answer to Question #4**

That is correct.