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Gatineau, Québec K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise
indicated, all other terms and conditions of the Solicitation
remain the same.

Ce document est par la présente révisé; sauf indication contraire,
les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Business Management and Consulting Services Division
/ Division des services de gestion des affaires et de
consultation

Terrasses de la Chaudière 5th Floor

Terrasses de la Chaudière 5e étage

10 Wellington Street

10, rue Wellington

Gatineau

Québec

K1A 0S5

Title - Sujet Training and Concept Development	
Solicitation No. - N° de l'invitation W8485-195040/A	Amendment No. - N° modif. 003
Client Reference No. - N° de référence du client W8485-195040	Date 2020-02-17
GETS Reference No. - N° de référence de SEAG PW-\$\$ZG-423-37234	
File No. - N° de dossier 423zg.W8485-195040	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-03-16	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Marcotte, Karen	Buyer Id - Id de l'acheteur 423zg
Telephone No. - N° de téléphone (613) 858-8522 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

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Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Amendment 003 is raised to:

- 1. Answer Question No. 5, 6, 7 and 8; and**
- 2. Amend Attachment 1 to Part 4 – Point Rated Technical Criteria applicable to Stream 2 only.**

1. Question and Answer:

Question 5: Our firm is enquiring as to the validity and/or proper interpretation of the point scale for RT 2.5.2.

RT 2.5.2 Reads: For each of the proposed Research & Education Analysts, should have a minimum of 60 months of experience in conducting research including research design, data collection and data analysis using basic qualitative and quantitative methods, is scored as follows:

a) Experience occurred in the last ten (10) years, as of the bid closing date (experience can be aggregated from different time periods during the ten (10) years)

The Point-Scale then reads:

a) 1 point for each completed 12 months, excluding the initial 60 months.

Minimum of 4 points (2 points per resource)

Max 20 points (Max 10 points per resource).

From our interpretation of the point scale it is impossible for a resource to max out points. If the experience has to have occurred in the last 10 years, and points have to be excluded for the initial 60 months. This means that of the 10 years in question the first five years are excluded from point scoring leaving only a maximum of 5 points in this section- representing the latter 5 years (or latter 60 months).

Are we interpreting this correctly? And if so, should the maximum point score be 5 points and not 10? Or will DND remove the 60 month exclusion to allow individuals to be able to reach the maximum. As it stands it is impossible according to the rule for an resource to max out the point total on this criteria.

Answer 5: Canada has accepted to remove from the RT2.5.2 a) “excluding the initial 60 months” to allow individuals to be able to reach the maximum allowed points. However, the Point scale remain unchanged.

Question 6: With regard to Solicitation W8485-195040/A, due to the complexity of the bid, and the number of resources required to submit both streams, we respectfully request a 15 business day extension to Monday March 16, 2020.

Answer 6: Canada agrees to extend the closing date to March 16 2020 at 2PM, Eastern Daylight Saving Time. However, questions received passed Feb 24 may not be answered by Canada.

Question 7: RT2.5.2 – Research Analysts

For each of the proposed Research & Education Analysts, should have a minimum of 60 months of experience in conducting research including research design, data collection and data analysis using basic qualitative and quantitative methods, is scored as follows:

- a) Experience occurred in the last ten (10) years, as of the bid closing date (experience can be aggregated from different time periods during the ten (10) years)
- a) 1 point for each completed 12 months, excluding the initial 60 months Minimum of 4 points (2 points per resource) Max 20 points (Max 10 points per resource)

Based on the scoring, the resource must provide 180 months of experience within the past 10 years in order to score full points. As per the requirement, the resource must demonstrate 60 months of experience within the past 10 years, however, the point allocation excludes the initial 60 months, leaving the maximum points to be allocated as 5 not 10. Please clarify.

Answer 7: see answer provided by Canada in Question and Answer no. 5

Question 8: RT2.9.2 – Lessons Learned

For each of the proposed Lessons Learned Specialists should have a minimum of 12 months experience writing and reviewing Lessons Learned reports is scored as follows:

- a) Experience occurred in the last ten (10) years, as of the bid closing date (experience can be aggregated from different time periods during the ten (10) years)
- a) 1 point for each completed 12 months, excluding the initial 12 months Minimum of 8 points (4 points per resource) Max 20 points (Max 10 points per resource)

Based on the scoring, the resource must provide 132 months of experience within the past 10 years in order to score full points. As per the requirement, the resource must demonstrate 12 months of experience within the past 10 years, however, the point allocation excludes the initial 12 months, leaving the maximum points to be allocated as 9 not 10. Please clarify.

Answer 8: Canada has accepted to remove from the RT2.9.3 a) “excluding the initial 12 months” to allow individuals to be able to reach the maximum allowed points. However, the Point scale remain unchanged.

2. Under Attachment 1 to Part 4, Technical Criteria applicable to Stream 2:

Delete in its entirety Point Rated Technical Criteria applicable to Stream 2 and replace by the following (changes are highlighted in yellow and applies to RT2.5.2 and RT2.9.3) (~~double~~ ~~strikeout~~ means that this is no longer applicable to the Point Rated Technical Criteria):

POINT RATED TECHNICAL CRITERIA

**POINT RATED TECHNICAL CRITERIA APPLICABLE TO
STREAM 2 - CONCEPT DEVELOPMENT**

RT2.5 RESEARCH ANALYSTS (2)

<p>RT2.5.1 The minimum level of education attained for each of the two (2) proposed Research Analysts under Mandatory Criteria MT10 are scored as follows:</p> <p>a) Doctor of Philosophy (PhD) from a Canadian* university in Arts, Sciences or Engineering.</p> <p>OR</p> <p>b) A Master's degree from a Canadian* university in Arts, Science or Engineering.</p> <p>* Canada reserves the right to consider a post-secondary degree completed outside Canada and may request to bidder to provide Canadian equivalency document by the Bidder and issued by recognized academic credentials assessment organization showing the academic level obtained.</p>	<p>Points cannot be accumulated. The choice that provides the highest score must be chosen.</p> <p>a) 6 points for a PhD</p> <p>b) 2 points for a Master degree</p> <p>Minimum of 4 points (2 points per resource)</p>
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	Max 12 points (Max 6 points per resource)
<p>RT2.5.2 For each of the proposed Research & Education Analysts, should have a minimum of 60 months of experience in conducting research including research design, data collection and data analysis using basic qualitative and quantitative methods, is scored as follows:</p> <p>a) Experience occurred in the last ten (10) years, as of the bid closing date (experience can be aggregated from different time periods during the ten (10) years)</p>	<p>a) 1 point for each completed 12 months, excluding the initial 60 months</p> <p>Minimum of 4 points (2 points per resource)</p> <p>Max 20 points (Max 10 points per resource)</p>

RT2.6 WARGAMING FACILITATORS (2)

<p>RT2.6.1 The minimum level of education attained for each of the two (2) proposed Wargaming Facilitators under Mandatory Criteria MT11 are scored as follows:</p> <p>a) A degree from a Canadian* university in Art, Science or Engineering.</p> <p>OR</p> <p>b) A Canadian Armed Forces Command and Staff College qualification or an equivalent DP 3 level Staff College qualification obtained from a foreign country with which the Canadian Armed Forces college has an exchange agreement** and obtained while the holder was a military member at the rank of Major (Canadian Arm or Royal Canadian Air Force), Lieutenant-commander (Royal Canadian Navy), or above.***</p> <p>OR</p>	<p>Points cannot be accumulated. The choice that provides the highest score must be chosen.</p> <p>a) 10 points for a University degree</p> <p>b) 5 points for a DP3 level</p>
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<p>c) A diploma from a Canadian* college in Arts, Science or Engineering.</p> <p>OR</p> <p>d) A minimum of 10 years of service**** in the Canadian Armed Forces in the last 20 years, as of the bid closing date. (service can be aggregated from different time periods during the twenty (20) years)</p> <p>* Canada reserves the right to consider a post-secondary degree completed outside Canada and may request to bidder to provide a Canadian equivalency document and issued by recognized academic credentials assessment organization showing the academic level obtained.</p> <p>** The Canadian Forces College has exchange agreements with the following countries for DP 4 level qualifications: Australia, United Kingdom, and United States.</p> <p>*** Where the qualification was completed by a Canadian Armed Forces member and obtained outside of Canada, Canada reserves the right to request a copy of the resource's Military Personal Records Resume (MPRR) to be provided by the Bidder showing the equivalency obtained.</p> <p>**** "Years of service" is defined as full-time paid service, in any service in either the Regular Force or Reserve Force of her Majesty, where so ever raised, provided the member was on full-time duty and received a full day's pay.</p>	<p>c) 2 points for a college degree</p> <p>d) 1 point for 10 years of service</p> <p>Minimum of 2 points (1 point per resource)</p> <p>Max 20 points (Max 10 points per resource)</p>
<p>RT2.6.2 For each of the proposed Wargaming Facilitators should have at least designed, facilitated or conducted one (1) wargame exercises at the operational level and are scored as follows:</p> <p>a) Wargame exercises occurred in the last five (5) years, as of the bid closing date</p>	<p>a) 1 point for each wargame exercise</p> <p>Minimum of 4 points (2 points per resource)</p> <p>Max 12 points (Max 6points per resource)</p>
<p>RT2.6.3 For each of the proposed Wargaming Facilitators, should have at least participate in one (1) post experiment or post exercise review identifying and evaluating experiment results and lessons learned are scored as follows:</p> <p>a) Participations occurred in the last five (5) years, as of the bid closing date</p>	<p>a) 1 point for each participation</p>

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	Minimum of 4 points (2 points per resource) Max 12 points (Max 6 points per resource)
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RT2.7 CONCEPT & DOCTRINE WRITERS (2)

<p>RT2.7.1 The minimum level of education attained for each of the two (2) proposed Concept & Doctrine Writer under Mandatory Criteria MT12 are scored as follows:</p> <p>a). A degree from a Canadian* university in Arts, Science or Engineering</p> <p>OR</p> <p>b) A Canadian Armed Forces Command and Staff College qualification or an equivalent DP 3 level Staff College qualification obtained from a foreign country with which the Canadian Armed Forces college has an exchange agreement** and obtained while the holder was a military member at the rank of Major (Canadian Arm or Royal Canadian Air Force), Lieutenant-commander (Royal Canadian Navy), or above.***</p> <p>OR</p> <p>c) A diploma from a Canadian* college in Arts, Science or Engineering.</p> <p>* Canada reserves the right to consider a post-secondary degree completed outside Canada and may request to bidder to provide a Canadian equivalency document and issued by recognized academic credentials assessment organization showing the academic level obtained.</p> <p>** The Canadian Forces College has exchange agreements with the following countries for DP 4 level qualifications: Australia, United Kingdom, and United States.</p> <p>*** Where the qualification was completed by a Canadian Armed Forces member and obtained outside of Canada, Canada reserves the right to request a copy of the resource's Military Personal Records Resume (MPRR) to be provided by the Bidder showing the equivalency obtained.</p>	<p>Points cannot be accumulated. The choice that provides the highest score must be chosen.</p> <p>a) 10 points for a University degree</p> <p>b) 5 points for a DP3 level</p> <p>c) 2 points for a college degree</p> <p>Minimum of 4 points (2 points per resource)</p> <p>Max 20 points (Max 10 points per resource)</p>
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<p>RT2.7.2 For each of the proposed Concept & Doctrine Writers, should have a minimum of 36 months of experience in writing military policy or military doctrine documents is scored as follows:</p> <p>a) the experience must have occurred in the last ten (10) years, as of the bid closing date (experience can be aggregated from different time periods during the ten (10) years)</p>	<p>a) 1 point for each completed 12 months, excluding the initial 36 months</p> <p>Minimum of 6 points (3 points per resource)</p> <p>Max 14 points (7 points per resource)</p>
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RT2.8 SUBJECT MATTER EXPERTS (2)

<p>RT2.8.1 The minimum level of education attained for each of the two (2) proposed Subject Matter Experts under Mandatory Criteria MT13 are scored as follows:</p> <p>a) A degree from a Canadian* university in Arts, Science or Engineering.</p> <p>OR</p> <p>b) A Canadian Armed Forces Command and Staff College qualification or an equivalent DP 3 level Staff College qualification obtained from a foreign country with which the Canadian Armed Forces college has an exchange agreement** and obtained while the holder was a military member at the rank of Major (Canadian Arm or Royal Canadian Air Force), Lieutenant-commander (Royal Canadian Navy), or above.***</p> <p>OR</p> <p>c) A diploma from a Canadian* college in Arts, Science or Engineering.</p>	<p>Points cannot be accumulated. The choice that provides the highest score must be chosen.</p> <p>a) 10 points a University degree</p> <p>b) 5 points for a DP3 level</p> <p>c) 2 points for a college degree</p>
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<p>OR</p> <p>d) A minimum of 10 years of service**** in the Canadian Armed Forces in the last 20 years, as of the bid closing date. (service can be aggregated from different time periods during the twenty (20) years)</p> <p>* Canada reserves the right to consider a post-secondary degree completed outside Canada and may request to bidder to provide a Canadian equivalency document and issued by recognized academic credentials assessment organization showing the academic level obtained.</p> <p>** The Canadian Forces College has exchange agreements with the following countries for DP 4 level qualifications: Australia, United Kingdom, and United States.</p> <p>*** Where the qualification was completed by a Canadian Armed Forces member and obtained outside of Canada, Canada reserves the right to request a copy of the resource's Military Personal Records Resume (MPRR) to be provided by the Bidder showing the equivalency obtained.</p> <p>**** "Years of service" is defined as full-time paid service, in any service in either the Regular Force or Reserve Force of her Majesty, where so ever raised, provided the member was on full-time duty and received a full day's pay.</p>	<p>d) 1 point for 10 years of service</p> <p>Minimum of 2 points (1 point per resource)</p> <p>Max 20 points (Max 10 points per resource)</p>
<p>RT2.8.2 For each of the proposed Subject Matter Experts, participations in post-experiment or exercise review identifying and evaluating experiment results and lessons learned are scored as follows:</p> <p>a) Participations occurred in the last ten (10) years, as of the bid closing date (experience can be aggregated from different time periods during the ten (10) years)</p>	<p>a) 1 point for each participation</p> <p>Minimum of 4 points (2 points per resource)</p> <p>Max 12 points (Max 6 points per resource)</p>
<p>RT2.8.3 For each of the proposed Subject Matter Experts, experience in the writing military policy or military doctrine documents is scored as follows:</p> <p>a) Experience occurred in the last ten (10) years, as of the bid closing date (experience can be aggregated from different time periods during the ten (10) years)</p>	<p>a) 1 point for each completed 12 months</p>

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	Minimum of 8 points (4 points per resource) Max 20 points (Max 10 points per resource)
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RT2.9 LESSONS LEARNED SPECIALIST (2)

<p>RT2.9.1 The minimum level of education attained for each of the two (2) proposed Lessons Learned Specialists under Mandatory Criteria MT14 are scored as follows:</p> <p>a) A degree from a Canadian* university in Arts, Science or Engineering.</p> <p>OR</p> <p>b) A Canadian Armed Forces Command and Staff College qualification or an equivalent DP 3 level Staff College qualification obtained from a foreign country with which the Canadian Armed Forces college has an exchange agreement** and obtained while the holder was a military member at the rank of Major (Canadian Arm or Royal Canadian Air Force), Lieutenant-commander (Royal Canadian Navy), or above.***</p> <p>OR</p> <p>c) A diploma from a Canadian* college in Arts, Science or Engineering.</p> <p>* Canada reserves the right to consider a post-secondary degree completed outside Canada and may request to bidder to provide a Canadian equivalency document and issued by recognized academic credentials assessment organization showing the academic level obtained.</p> <p>** The Canadian Forces College has exchange agreements with the following countries for DP 4 level qualifications: Australia, United Kingdom, and United States.</p>	<p>Points cannot be accumulated. The choice that provides the highest score must be chosen.</p> <p>a) 10 points for a University degree</p> <p>b) 5 points for a DP3 level</p> <p>c) 2 points for a college degree</p> <p>Minimum of 4 points (2 points per resource)</p>
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*** Where the qualification was completed by a Canadian Armed Forces member and obtained outside of Canada, Canada reserves the right to request a copy of the resource's Military Personal Records Resume (MPRR) to be provided by the Bidder showing the equivalency obtained.	Max 20 points (Max 10 points per resource)
RT2.9.2 For each of the proposed Lessons Learned Specialists, participations in post-experiment or exercise review identifying and evaluating experiment results and lessons learned are scored as follows: a) Participations occurred in the last ten (10) years, as of the bid closing date (experience can be aggregated from different time periods during the ten (10) years)	a) 1 point for each participation Minimum of 4 points (2 points per resource) Max 12 points (6 points per resource)
RT2.9.3 For each of the proposed Lessons Learned Specialists should have a minimum of 12 months experience writing and reviewing Lessons Learned reports is scored as follows: a) Experience occurred in the last ten (10) years, as of the bid closing date (experience can be aggregated from different time periods during the ten (10) years)	a) 1 point for each completed 12 months, excluding the initial 12 months Minimum of 8 points (4 points per resource) Max 20 points (Max 10 points per resource)

All other terms and conditions remain unchanged
