

**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC  
11 Laurier St.  
Place du Portage , Phase III  
Core 0B2  
Gatineau, Québec K1A 0S5  
Bid Fax: (819) 997-9776  
ePost Connect Email:  
[tpsgc.dgareceptiondessoumissions-abbidReceiving.pwgsc@tpsgc-pwgsc.gc.ca](mailto:tpsgc.dgareceptiondessoumissions-abbidReceiving.pwgsc@tpsgc-pwgsc.gc.ca)

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Innovation Procurement Directorate  
Direction des achats innovateurs  
Terrasses de la Chaudière  
10, rue Wellington, Étage 4  
Gatineau, Québec  
K1A 0S5

<b>Title-Sujet</b> Area Detection and Identification System (ADIS)	
<b>Solicitation No. - N° de l'invitation</b> W8476-18ADIS/B	<b>Amendment No. - N° modif.</b> 006
<b>Client Reference No. - N° de référence du client</b> W8476-18ADIS/B	<b>Date</b> 27 February 2020
<b>GETS Reference No. - N° de référence de SEAG</b>	
<b>File No. - N° de dossier</b> 010sl.W8476-18ADIS/B	<b>CCC No./N° CC - FMS NO. / N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 2:00 PM</b> <b>on - le 31 March 2020</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Standard Time EST
<b>F.O.B. - F.A.B</b>	
<b>Plant-Usine :</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> April Campbell	<b>Buyer Id - Id de l'acheteur</b> 010SL
<b>Telephone No. - N° de téléphone</b> 613-858-9485	<b>FAX No. - N° de FAX</b>
<b>Destination of Goods, Services and Construction:</b> <b>Destinations des biens, services et construction :</b>	
Specified Herein Précisé dans les présentes	

**Instructions : See Herein**

**Instructions : voir aux présentes**

<b>Delivery Required - Livraison exigée</b> See Herein	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> Raison sociale et adresse du fournisseur/de l'entrepreneur	
<b>Telephone No. - N° de telephone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b>	
<b>Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur</b> <b>(taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**THIS AMENDMENT IS RAISED TO MODIFY THE FINANCIAL BID, CORRECT ERRORS IN THE  
EVALUATION CRITERIA AND RESPOND TO BIDDERS' QUESTIONS**

**At Volume 1, Part 3, Article 3.4, Sections II and IV: Financial Bids,**

DELETE: in its entirety.

INSERT: the following:

**3.4 Sections II and IV: Financial Bids**

3.4.1 Bidders must submit their financial bid in accordance with the Financial Bid Presentation Sheet detailed at Attachment 1 to Part 3.

3.4.2 The price will be evaluated as follows:

- a. Canadian-based bidders must submit firm prices, Canadian customs duties and excise taxes included, and Applicable Taxes excluded.
- b. Foreign-based bidders must submit firm prices, Canadian customs duties, excise taxes and Applicable Taxes excluded. Canadian customs duties and excise taxes payable by Canada will be added, for evaluation purposes only, to the prices submitted by foreign-based bidders.

3.4.2 Bids submitted in foreign currency will be converted to Canadian currency for evaluation purposes. The rate given by the Bank of Canada in effect on the bid solicitation closing date, or on another date specified in the bid solicitation, will be applied as a conversion factor to the bids submitted in foreign currency.

3.4.3 Bids will be assessed on an FOB destination basis.

3.4.4 For the purpose of the bid solicitation, bidders with an address in Canada are considered Canadian-based bidders and bidders with an address outside of Canada are considered foreign-based bidders.

**At Volume 1, Attachment 2B to Part 4, Stage 5 – DRDC Laboratory Testing, article 3, Mandatory Requirements, section 3.4.1.1, Radiated Susceptibility,**

DELETE: SysRS ID 176

INSERT: SysRS ID 177

DELETE: SysRS ID 177

INSERT: SysRS ID 178

**At Volume 2, Draft Resulting Contract, and Volume 3, In Service Support Draft Resulting Contract,**

INSERT: the following at article 6.3 of Volume 2 and article 6.3.5 of Volume 3,

**Exchange Rate Fluctuation Adjustment**

1. The foreign currency component (FCC) is defined as the portion of the price or rate that will be directly affected by exchange rate fluctuation. The FCC should include all related taxes, duties and other costs paid by the Bidder and which are to be included in the adjustment amount.
2. For each line item where a FCC is identified, Canada assumes the risks and benefits for exchange rate fluctuation, as shown in the Basis of Payment. For such items, the exchange rate fluctuation amount is determined in accordance with the provision of this clause.
3. The total price paid by Canada on each invoice will be adjusted at the time of payment. The exchange rate adjustment amount will be calculated in accordance with the following formula:

$$\text{Exchange rate adjustment} = \text{FCC} \times \text{Qty} \times (i_1 - i_0) / i_0$$

where formula variables correspond to:

**FCC**

Foreign currency component (per unit)

**Qty**


quantity of units

**$i_0$**

Initial exchange rate (CAN\$ per unit of foreign currency [for example US\$1]). The initial exchange rate is set as the Bank of Canada rate on the solicitation closing date. The Bank of Canada publishes its rates each business day by 16:30 Eastern Time.

**$i_1$**

Exchange rate for adjustments (ERA) (CAN\$ per unit of foreign currency [for example US\$1]). The Bank of Canada publishes its rates each business day by 16:30 Eastern Time.

- a. The ERA for goods will be the Bank of Canada rate on the date the goods were delivered.
  - b. The ERA for services will be the Bank of Canada rate on the last business day of the month for which the services were performed.
  - c. The ERA for advance payments will be the Bank of Canada rate on the last business day prior to the payment. The last published business day rate will be used for non-business days.
4. The Contractor must indicate the total exchange rate adjustment amounts (whether they are upward, downward or present no change) as a separate item on each invoice or claim for payment submitted under the Contract. Where an adjustment applies, the Contractor must submit with their invoice form [PWGSC-TPSGC 450](#) , Claim for Exchange Rate Adjustments.

5. The exchange rate adjustment will only impact the payment to be made by Canada where the exchange rate fluctuation is greater than 2% (increase or decrease), calculated in accordance with column 8 of form [PWGSC-TPSGC 450](#) (that is  $[i_1 - i_0] / i_0$ ).
6. Canada reserves the right to audit any revision to costs and prices under this clause.

\* \* \* \* \*

**Reference: Volume 1 Section 3.1.1 Electronic Submission**

Q17 If a bidder chooses to submit on CD, DVD or USB, how many copies of each are required? Same as hard copy quantities for the 6 Sections?

A17 Only one CD, DVD or USB will be required.

**Reference: Volume 1 - Attachment 2B to Part 4 Stage 5 (and Appendix AA of Volume 2)**

Q18 The following ID numbers need clarification:

**ID #46** The console is a lightweight ruggedized military laptop computer, provided as GFE – Verification is “info” on Appendix AA however this ID# does not appear on Attachment 2B to Part 4 on either the mandatory or the points rated criteria

**ID #47** The console houses the OEM provided Graphical User Interface (GUI) – Verification is “info” on Appendix AA however this ID# does not appear on Attachment 2B to Part 4 on either the mandatory or the points rated criteria

**ID#129** The starting condition is that all packed ADIS transit cases are on the ground. Set-up includes but is not limited to: Verification is “info” on Appendix AA however this ID# does not appear on Attachment 2B to Part 4 on either the mandatory or the points rated criteria

**ID#176, ID#177 and ID#178 and ID#179** seem to be mis-numbered

**ID#177 should be ID# 176, ID#178 should be ID# 177 and ID# 179 should be ID#178 on Appendix AA Annex A Volume 2**

**ID#177** Appendix AA of Annex A Volume 2 has no verification method at Bid Evaluation shown – it is blank

**ID#178** is missing on Attachment 2B to Part 4 on either the mandatory or the points rated criteria

A18 **ID #46** - This line is intended only to identify the console as government furnished equipment (GFE). No verification will be required on the part of the manufacturer for this line item, and, since it is provided by Canada, will not be assessed during the Bid Evaluation.

**ID #47** - This line is intended only to identify that the GUI is intended to reside on the console. No verification will be required on the part of the manufacturer for this line item.

**ID#129** - IDs 129-135 are provided as information on the anticipated conditions of the set up that will be assessed in ID#136. Companies will not be assessed on “Info” ID#s. The same

applies to IDs 138-142 and the tear down assessed at ID#143. Depending on the system, additional steps or fewer steps may be required, so companies will not be assessed on the actual steps of the set-up or teardown beyond the time limit and the anticipated start/end conditions.

**ID#176, ID#177 and ID#178 and ID#179** - Corrected.

**ID#177 should be ID# 176, ID#178 should be ID# 177 and ID# 179 should be ID#178 on Appendix AA Annex A Volume 2** Corrected.

**ID#177** ID#177 is the descriptive or umbrella paragraph for ID#178 and #179, which define the requirement and the verification methods.

**ID#178** this will be resolved when the ID177-179 are renumbered.

**Reference: Volume 1 –3.4 Sections II and IV Financial Bids b)**

Q19 The RFP indicates that “Prices must be in Canadian funds, applicable taxes excluded and Canada Customs Duties and excise taxes included.”

This RFP poses significant risk for a Canadian bidder bidding with a foreign partner with an exchange rate that will fluctuate over the project timelines. We feel this is not fair and would request this Section 3.4 be revised to be more fair to bidders. If the Crown will not consider Foreign Exchange Protection, then we request that the Crown delete 3.4 b) and replace with the following (as seen on other Canadian government Tenders:

Evaluation of Price - Bid

The price of the bid will be evaluated in Canadian dollars, Applicable Taxes excluded, DDP Destination, Incoterms® 2010, Canadian customs duties and excise taxes included. Unless the bid solicitation specifically requires bids to be submitted in Canadian currency, bids submitted in foreign currency will be converted to Canadian currency for evaluation purposes. The rate given by the Bank of Canada in effect on the bid solicitation closing date, or on another date specified in the bid solicitation, will be applied as a conversion factor to the bids submitted in foreign currency.

A19 Canada has modified the solicitation and draft resulting contracts.

END