



## RETURN BIDS TO:

## RETOURNER LES SOUMISSIONS À:

Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions Travaux  
publics et Services gouvernementaux Canada  
Government of Canada Building  
101 - 22nd Street East, Suite 110  
Saskatoon  
Saskatchewan  
S7K 0E1  
Bid Fax: (306) 975-5397

## Revision to a Request for a Standing Offer

## Révision à une demande d'offre à commandes

Regional Individual Standing Offer (RISO)

Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless  
otherwise indicated, all other terms and conditions of  
the Offer remain the same.

Ce document est par la présente révisé; sauf  
indication contraire, les modalités de l'offre demeurent  
les mêmes.

## Comments - Commentaires

## Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

## Issuing Office - Bureau de distribution

Public Works and Government Services  
Canada/Réception des soumissions Travaux publics et  
Services gouvernementaux Canada  
Government of Canada Building  
101 - 22nd Street East  
Suite 110  
Saskatoon  
Saskatche  
S7K 0E1

<b>Title - Sujet</b> Target Mannequins		
<b>Solicitation No. - N° de l'invitation</b> W0142-21X003/A		<b>Date</b> 2020-03-03
<b>Client Reference No. - N° de référence du client</b> W0142-21X003		<b>Amendment No. - N° modif.</b> 001
<b>File No. - N° de dossier</b> STN-9-42105 (203)	<b>CCC No./N° CCC - FMS No./N° VME</b>	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$STN-203-5268		
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale		2020-02-21
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2020-03-18</b>		<b>Time Zone</b> <b>Fuseau horaire</b> Central Standard Time CST
<b>Address Enquiries to: - Adresser toutes questions à:</b> McDonald, Shannon M.		<b>Buyer Id - Id de l'acheteur</b> stn203
<b>Telephone No. - N° de téléphone</b> (306) 251-2684 ( )		<b>FAX No. - N° de FAX</b> (306) 975-5397
<b>Delivery Required - Livraison exigée</b>		
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>		
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

Instructions: See Herein

Instructions: Voir aux présentes

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

This amendment is for Solicitation W0142-21X004:

**Bid closing date will be extended to March 18, 2020.**

**Question 1:** As shipping costs are variable based on a number of factors and are not predictable for future years, can the cost of delivery be removed from the Firm Unit Price and be treated as extra (in the same manner as applicable taxes are treated)?

**Response 1:** Yes, we can remove the prepaid shipping costs. **Please see Amended Annex B - Basis of Payment.**

**Question 2:** As with the HEIGHT parameter at Annex D, Item 6 page 23, can the WIDTH parameter also have a margin of acceptance of +/- 1"?

**Response 2:** Yes – the Width can have a margin of +/- 1" so long as the mannequin still meets the “hook up” requirements – which is to say the “holes” at the bottom of the mannequin MUST be as drawn/compatible with the existing track system identified in the SOW.  
**Please see Amended Annex D – Compliance Matrix Minimum Mandatory Specifications**

*All other terms and conditions remain the same.*

Solicitation No. - N° de l'invitation  
W/0142-21X003/A  
Client Ref. No. - N° de réf. du client  
W/0142-21X003

Amd. No. - N° de la modif.  
001  
File No. - N° du dossier  
STN-9-42105

Buyer ID - Id de l'acheteur  
STN203  
CCC No./N° CCC - FMS No./N° VME

## ANNEX "B" - BASIS OF PAYMENT

Customs duties are included and Applicable Taxes are extra.

**Unit prices do not include shipping. Shipping is to be shown as a separate line item on the invoice and billed as actuals. Price support may be requested.**

Line	Description	Unit of Issue	Estimated Quantity (annual)	Firm Unit Price Year 1 (Date of SO Issuance to March 31, 2021)	Firm Unit Price Option Year 1 (April 1, 2021 to March 31, 2022)	Firm Unit Price Option Year 2 (April 1, 2022 to March 31, 2023)	Firm Unit Price Option Year 3 (April 1, 2023 to March 31, 2024)
1	<b>Target Mannequin</b> meeting all minimum mandatory specifications  Various complexions (as specified in Call-Up): <b>Pose/Weapon: RPG</b>	EACH	175	\$ _____	\$ _____	\$ _____	\$ _____
2	<b>Target Mannequin</b> meeting all minimum mandatory specifications  Various complexions (as specified in Call-Up):- <b>Pose/Weapon: Semi-Automatic Pistol (Handgun)</b>	EACH	175	\$ _____	\$ _____	\$ _____	\$ _____
3	<b>Target Mannequin</b> meeting all minimum mandatory specifications  Various complexions (as specified in Call-Up): <b>Pose/Weapon: Assault Rifle (AK-47)</b>	EACH	175	\$ _____	\$ _____	\$ _____	\$ _____
4	<b>Additional Target Mannequins and associated accessories as required are to be offered at the Contractor's published list price, minus a discount of:</b>						_____ %

## ANNEX “D” - COMPLIANCE MATRIX – MINIMUM MANDATORY PERFORMANCE SPECIFICATIONS

A complete list of the minimum mandatory performance specifications are detailed below in the “Compliance Matrix”. Bidders are to clearly demonstrate compliance with each mandatory specification.

1. Bidders **must** show compliance by addressing each performance specification in the Compliance Matrix, whether the product offered “meets” or “doesn’t meet”.
2. Bidders are requested to indicate how they meet each performance specification by recording this information under the Performance Specification Offered column in the Compliance Matrix.
3. It is requested that supporting technical documentation, including but not limited to, specification sheets, technical brochures, photographs or illustrations be provided with the bid at solicitation close and be cross-referenced on the Compliance Matrix for each performance specification to outline where in the supporting technical documentation it demonstrates compliance. It is the Bidders responsibility to ensure that the submitted supporting technical documentation provides detail to prove that the proposed product(s) meet the requirements of the Performance Specification. If published supporting technical document is not available, the Bidder should prepare a written narrative complete with a detailed explanation of how its bid demonstrates technical compliance.
4. If the supporting documentation referenced above has not been provided at bid closing, the Contracting Authority will notify the Bidder that they must provide supporting documentation within two (2) business days following notification. Failure to comply with the request of the Contracting Authority within that time period, will deem the bid non-responsive and the bid will be given no further consideration.
5. Bidders must address any concerns with the performance specifications in written detail to the Contracting Authority before bid closing as outlined in the Request for Proposal (RFP) document.
6. Failure to meet each mandatory performance specification will result in the bid being deemed non-responsive, and be given no further consideration.

Solicitation No. - N° de l'invitation  
W0142-21X003/A  
Client Ref. No. - N° de réf. du client  
W0142-21X003

Amd. No. - N° de la modif.  
001  
File No. - N° du dossier  
STN-9-42105

Buyer ID - Id de l'acheteur  
STN203  
CCC No./N° CCC - FMS No./N° VME

### COMPLIANCE MATRIX – MINIMUM MANDATORY PERFORMANCE SPECIFICATIONS:

Requirement:	Manufacturer Offered:	Model number Offered#:
Target Mannequins		

Item #	Performance Specification	Status (M) Mandatory	Performance Specification Met? Indicate either Yes/No	Performance Specification Offered: Bidder should indicate how they meet the performance specification by recording this information in this column	Cross Reference: In this column, Bidders should cross-reference where this performance specification is indicated in their supporting documents.
1	Target mannequins must depict a torso, arms, hands, neck, head, face (with facial features), weapon (as required) and clothing (depicted – not actual fabric). A depiction of legs is not required.	M			
2	Target mannequins must be three dimensional, depicting depth both in structure and coloration.	M			
3	Target mannequins must be "life-like" in shape, proportion and colouring. Life-like is defined here as: the audience must be able to clearly distinguish the mannequin as a depiction of a human with structural features on the targets (hair, eyes, nose, clothing, weapons etc.), composed of realistic shapes, proportions and colouring.  <i>Offeror must provide colour photographs or drawings that clearly depict the actual features of the proposed products.</i>	M			
4	Target mannequins must	M			

	<p>have life-like coloring. The coloring must not be monotone but show various, realistic colours, hues, shades and tone to increase the realism of the target and add the illusion of depth and texture.</p> <p><i>Offeror must provide colour photographs or drawings that clearly depict the actual features of the proposed products.</i></p>				
5	<p>Target mannequins must have the below minimum of 3 options for variable skin tone/complexion based on Fitzpatrick scale:</p> <ul style="list-style-type: none"> <li>- Fitzpatrick Scale Type I/II: Light (Ivory) to Fair;</li> <li>- Fitzpatrick Scale Type IV/V: Medium Olive to Medium Brown;</li> <li>- Fitzpatrick Scale Type VI: Dark Brown to Black.</li> </ul> <p><i>Offeror must provide colour photographs or drawings that clearly depict the actual features of the proposed products.</i></p>	M			
6	<p>Target mannequins must be life-size:</p> <ul style="list-style-type: none"> <li>- HEIGHT: From the base of the depiction of the torso to the crown of the depiction of the head, the approximate height should be 38" (+/- 1" acceptable);</li> <li>- WIDTH: across the broadest point of the depiction of the shoulders/arms, the width must be exactly 20-1/4" (+/- 1" acceptable - so long as the mannequin still meets the "hook up" requirements – which is to say the "holes"</li> </ul>	M			

	<p>at the bottom of the mannequin MUST be as drawn/compatible with the existing track system identified in the Requirement.);</p> <p>- OTHER PROPORTIONS: the dimensions of all features (facial features) and components (hands arms, chest, waist, shoulders, neck, head, weapons) must be based on realistic human proportions;</p>				
7	<p>Target mannequins must have the option to be posed holding a depiction of the below specified type of weapons as a minimum:</p> <ul style="list-style-type: none"> <li>- Rocket Propelled Grenade (RPG);</li> <li>- Semi-Automatic Pistol (Semi-Automatic Hand Gun);</li> <li>- Assault Rifle (specifically the "AK-47").</li> </ul>	M			
8	<p>Target mannequins must be thermal plastic formed. Suitability of alternatives to thermal plastic material will be reviewed on a case-by-case basis by the technical authority and substitutions will require written official approval by the technical authority prior to acceptance.</p>	M			
9	<p>Target mannequins must be capable of handling up to a maximum of 2900 rounds of ammunition before failure.</p>	M			
10	<p>Target mannequins must maintain operability and withstand the following temperature ranges: -29° Celsius to 60° Celsius (-20°</p>	M			

	Fahrenheit to 140° Fahrenheit).				
11	Target mannequins must not exceed a maximum mass (weight) of 10 pounds (4.5 kilograms).	M			
12	Target mannequins must maintain safe operability, structural integrity and stability in wind conditions up to 35 miles per hour (56 kilometers per hour).	M			
13	Target mannequins must not contain contaminants, or any hazardous toxins which will damage the environment or pose a health/safety risk to personnel.	M			
14	<p>Target mannequins must be physically compatible with the Meggitt Training Systems Stationery Infantry Target (SIT) systems (existing track system in use at CFB Suffield)</p> <p>*Note: specific drawings and measurements of the holes included on the on the base of the required target mannequins in order to be compatible with the existing track system included in Annex E – Pictures.</p> <p><i>Offeror must provide photographs / images / drawings and/or technical brochures for the item that demonstrates/depicts the connection options /dimensions included on the base of the torso and/or certify compatibility with the specified existing track system.</i></p>	M			