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K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT**

**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Informatics Professional Services - EL Division/Services  
professionnels en informatique - division EL

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Québec

K1A 0S5

<b>Title - Sujet</b> RFP - TBIPS-Omnibus	
<b>Solicitation No. - N° de l'invitation</b> 47419-226879/A	<b>Amendment No. - N° modif.</b> 002
<b>Client Reference No. - N° de référence du client</b> 1000346879	<b>Date</b> 2020-03-05
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$EL-638-37439	
<b>File No. - N° de dossier</b> 638el.47419-226879	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2020-04-06</b>	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Mao, Lan	<b>Buyer Id - Id de l'acheteur</b> 638el
<b>Telephone No. - N° de téléphone</b> (613) 858-9980 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

Solicitation No. - N° de l'invitation  
47419-226879/A

Amd. No. - N° de la modif.  
002

Buyer ID - Id de l'acheteur  
638el

Client Ref. No. - N° de réf. du client  
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File No. - N° du dossier  
638el47419-226879

CCC No./N° CCC - FMS No./N° VME

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The Request for Proposal (RFP) Amendment 002 is raised to answer Bidders' questions and amend the RFP.

**Question 6:**

Due to the complexity of preparing a response to this solicitation and the large number of bids currently out to tender we would like to request a two-week extension to the solicitation closing date to ensure that vendors are able to submit high quality responses that provide the best value to the crown.

**Answer 6:**

The closing date of this solicitation has been extended to April 6, 2020.

**Question 7:**

Is there currently, or has there been in the past 18 months, consultants performing the duties described in the solicitation? If so, can you please provide the name of the company, the contract duration, and the total contract value?

**Answer 7:**

No.

**Question 8:**

Regarding M.1 & R.1 in each WorkStream: For non-TBIPS contracts, clients use different resource category titles interchangeably for obtaining resources in the same role (i.e. Programmer/Software Developer, or System Programmer/Developer, or Programmer/Analyst). Because of this, would the Crown allow vendors to use a similar resource category on non-TBIPS contracts as long as they demonstrate that the work delivered under each resource category included at least 50% of the associated tasks listed in Annex A - Requirements for Services of TBIPS SA EN578-170432 for that resource category.

**Answer 8:**

If a bidder provides a non-TBIPS contract using resource categories that are different than the ones in this RFP, the bidder must demonstrate that the work delivered under the resource category in the referenced contract includes at least 50% of the associated tasks listed in Annex A - Requirements for Services of TBIPS SA EN578-170432 for the Resource Category required in the solicitation.

**Question 9:**

Corporate Requirement R.3 (all streams) states "The bidder should demonstrate it holds a current and valid ISO 9001 certification" for 5 points.

For a large corporation, obtaining ISO certification can take up to two years to complete and requires an investment of more than \$100K. Therefore, qualified Bidders could have an ISO compliant quality management system already in place and operational for more than a year, yet still not be able to claim points against this criterion if the Bidder is waiting on the ISO certificate from the Registrar.

Would the Crown please confirm that a copy of a signed Contract for ISO Advisory Services with a detailed Statement of Work that includes the Facilitation of a Registrar Certification audit with an ISO Registrar would, or a letter from an ISO Registrar that the External Audit has been scheduled, be accepted to demonstrate compliance to this requirement? This would ensure that large corporations that have already invested significant money in obtaining ISO certification would not be unfairly penalized on this multi-year Tier 2 opportunity.

Solicitation No. - N° de l'invitation  
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Amd. No. - N° de la modif.  
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Buyer ID - Id de l'acheteur  
638el

Client Ref. No. - N° de réf. du client  
47419-226879

File No. - N° du dossier  
638el47419-226879

CCC No./N° CCC - FMS No./N° VME

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**Answer 9:**

Yes. Please see RFP amendment below.

**Question 10:**

- a. Ref Rated Criterion R.4 page 171 of the RFP: Can you please confirm that the Registered Professional Recruiter (RPR) certification, a recognized human resource certification issued by the Association of Professional Recruiter of Canada, will also be accepted?
- b. For R4, all streams, please confirm that the Crown will accept a valid Registered Professional Recruiter (RPR) Certification (as an equivalent to one of the listed certifications – specifically CTS / CSP) as granted by the Association of Professional Recruiters of Canada.

**Answer 10:**

The certifications listed in R.4 are examples only. It is not a comprehensive list of all the certifications in Human Resources.

**Question 11:**

- a. Can the Crown confirm that a Bidder is able to submit a proposal for only one workstream and is not required to submit on all 3?
- b. Further, that bidders do not need to be qualified on all TBIPS resource categories for all 3 workstreams to submit a response, rather they only need to be qualified on the TBIPS categories for the particular workstream they are bidding?

**Answer 11:**

- a. Confirmed. As per Section 1.2, (b) of the solicitation, Bidders do not have to submit a bid for each Workstream. In the event that a Bidder wants to bid on more than one Workstream, a separate technical bid should be submitted for each Workstream if the Bidder chooses to submit its bid in hard copies.
- b. Confirmed.

**Question 12:**

As Stream 2 is focused on Testing and Stream 1 is focused on Technology, would CBSA consider removing the Technical Architect from Stream 2 (as it is already included in stream 1) and moving the Technology Architect to Stream 1 as well. This would ensure that companies that are focused on Testing would be capable of responding.

**Answer 12:**

No.

Solicitation No. - N° de l'invitation  
47419-226879/A

Amd. No. - N° de la modif.  
002

Buyer ID - Id de l'acheteur  
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Client Ref No. - N° de réf. du client  
47419-226879

File No. - N° du dossier  
638el47419-226879

CCC No./N° CCC - FMS No./N° VME

**RFP AMENDMENT**

1. At Page 1 of the Request for Proposal:

**Delete:**

Solicitation closes on 2020-03-23 at 02:00PM

**Insert:**

Solicitation closes on 2019-04-06 at 02:00PM

2. At Attachment 4.2 Point-Rated Technical Criteria,

Workstream 1 – Application Development and Architecture, 1.1 Corporate Rated Evaluation Criteria,  
Workstream 2 – Testing and Integration, 2.1 Corporate Rated Evaluation Criteria,  
Workstream 3 – Project Management and Business Analysis, 3.1 Corporate Rated Evaluation Criteria

Solicitation No. - N° de l'invitation  
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CCC No./N° CCC - FMS No./N° VME

**Delete:**

<b>R.3</b>	The bidder should demonstrate it holds a current and valid ISO 9001 certification.	ISO 9001 certification =5 pts	The bidder should provide proof of ISO 9001 Certification to be awarded points.
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**Insert:**

<b>R.3</b>	The Bidder should demonstrate that they hold current ISO Quality Management Certification, or have started the registration process to become certified prior to the publication date of the solicitation.	5 pts	Proof of certification or registration to become certified should be provided with the bid. The Crown will accept a letter from a registered external ISO Auditor as proof of a bidder's ISO registration process or a contract for ISO Advisory Services with accompanying detailed Statement of Work that includes the Facilitation of a Registrar Certification audit with an ISO Registrar will be accepted if the contract start date was within the past six months prior to the publication date of the solicitation.
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**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**