

Procurement Hub – Ottawa Office, Station 9N089B, 9th Floor, 200 Kent Street, Ottawa, Ontario K1A 0E6

March 11, 2020

ADDENDUM NO. 2

Subject: RFP Request for Proposal. FP802-200010

Title: Senior Marine Engineer Support Services.

Dear Sir/Madam:

Further to the above-mentioned Invitation to Tender, this Addendum no.2 is to advise potential bidders of the following additional Questions & Answers to this tender call to date:

Question 2: M3 requires the resource to have at least 10 years of experience in the last 20 years in a "Middle Management" position. M4 requires the resource to have at least 10 years of experience in the last 20 years in a "senior management, senior project management or executive position". The client is insisting on an exact 50/50 split in the resource's experience within the last 20 years. If the resource was in middle management for even one month more than 10 years in the past 20, they wouldn't qualify for M4. If the resource was in senior management for even one month more than 10 years in the last 20, they wouldn't qualify for M3.

We believe that the Crown could reasonably fix this unrealistic contrast by amending the definition of "significant experience" in M3 to "a Middle Management position or above". Will the Crown please consider amending the criteria accordingly?

- **Answer 2:** The Crown will change Mandatory 3 to read: **Significant experience is defined as the experience acquired by working in at a minimum a Middle Management position.
- **Question 3:** Under section 4.1.1.2, technical criteria No. R1; Is the amount of \$25 million the minimum amount per project or the total amount for all eligible projects?
- **Answer 3:** Each individual project identified must have a minimum value \$25 million.
- **Question 4:** In 6.13, does the replacement resource need to be identified with CV at the time of submission?
- **Answer 4:** No, the replacement resource's CV is not requested at the time of submissions.

All other terms and conditions remain unchanged.

Yours truly,



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