

**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC
11 Laurier St.
Place du Portage , Phase III
Core 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776
ePost Connect Email:
tpsgc.dgareceptiondessoumissions-abbidReceiving.pwgsc@tpsgc-pwgsc.gc.ca

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

**Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Innovation Procurement Directorate
Direction des achats innovateurs
Terrasses de la Chaudière
10, rue Wellington, Étage 4
Gatineau, Québec
K1A 0S5

Title-Sujet Area Detection and Identification System (ADIS)	
Solicitation No. - N° de l'invitation W8476-18ADIS/B	Amendment No. - N° modif. 010
Client Reference No. - N° de référence du client W8476-18ADIS/B	Date 12 March 2020
GETS Reference No. - N° de référence de SEAG	
File No. – N° de dossier 010sl.W8476-18ADIS/B	CCC No./N° CC – FMS NO. / N° VME
Solicitation Closes – L'invitation prend fin at – à 2:00 PM on – le 30 April 2020	Time Zone Fuseau horaire Eastern Standard Time EST
F.O.B. – F.A.B	
Plant-Usine : <input type="checkbox"/> estimation: <input type="checkbox"/> er-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: April Campbell	Buyer Id – Id de l'acheteur 010SL
Telephone No. - N° de téléphone 613-858-9485	FAX No. - N° de FAX
Destination of Goods, Services and Construction: Destinations des biens, services et construction :	
Specified Herein Précisé dans les présentes	

Instructions : See Herein

Instructions : voir aux présentes

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de telephone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

THIS AMENDMENT IS RAISED TO RESPOND TO BIDDER QUESTIONS**Reference: Part 4 Industrial and Technological Benefits (ITB) and Value Proposition**

Q65 Sometimes the lines between a Recipient and an Eligible Donor can be blurred. How do we determine which is which?

A65 As per Annex D – Industrial and Technological Benefits: Terms and Conditions (ADIS Acquisition and ADIS In-Service Support Contracts), the Eligible Donor company can be either the Prime Contractor, the Contractor’s Tier One suppliers related to the performance of the Work, or any company that qualifies under the Eligible Donor definition in Section 1.1.14. As per the definition, a company that is part of the Prime Contractor’s corporate family or Tier One’s corporate family is considered an Eligible Donor. (However, note that subsidiaries of the Contractor, or subsidiaries of an Eligible Donor, do not qualify as a Small and Medium Business, as per the definition in Section 1.1.36 of Annex D: ITB Terms and Conditions.)

The Recipient company is any company that qualifies under the Recipient definition in Section 1.1.29 of Annex D: ITB Terms and Conditions. The Prime Contractor can be a Recipient on ITB Transactions for business activities and investments made unto itself. All Transactions must meet the Transaction Eligibility Criteria outlined in Section 8 of Annex D: ITB Terms and Conditions.

An Eligible Donor provides business activity to a Recipient company for ITB credit. Each Transaction submitted to ISED for approval must indicate the Donor providing the business activity (whether the Contractor or an Eligible Donor) as well as the Recipient receiving the business activity.

Q66 Is there a requirement for a bidder to list the name of all of its potential Eligible Donors, even those which are not identified with any transaction at bid submission but who may contribute in later periods? Article 22.1 does not specify if these are only Eligible Donors who are identified with transactions at bid submission, or whether they include those who may contribute later.

A66 There is no requirement for a bidder to list the names of all its potential Eligible Donors at time of bid submission. Bidders should submit Eligible Donors who are being identified as donors on Transactions, and those who they expect will act as Eligible Donors throughout the Achievement Period.

Q67 Business relations are not static, therefore can the list of Eligible Donors be amended in future if a bidder identifies opportunities to encourage newly found partners, subcontractors etc. during the performance period as a result of on-going business activities. If the answer is negative this would seem a disincentive to encouraging new and legitimate business in Canada as a result of an obligation. We believe that the obligation should motivate parties to do all it can to encourage new business in Canada.

A67 The list of Eligible Donors can be amended throughout the Achievement Period should a Contractor identify new potential Eligible Donors. Such amendments are done through

discussions with the ITB Authority to ensure all requirements to be an Eligible Donor are met, with PSPC issuing any approved amendments.

Q68 Is there a requirement for all Eligible Donors to sign a Certificate of Eligible Donor, even those who are not Canadian companies with less than 500 persons

A68 As per Annex D – Industrial and Technological Benefits: Terms and Conditions (ADIS Acquisition and ADIS In-Service Support Contracts), only Canadian Companies with less than 500 employees must provide the Certificate of Eligible Donor to certify that it understands and has the capacity to undertake Obligations with respect to this Contract. There is no requirement that a non-Canadian Company with less than 500 employees provide a Certificate of Eligible Donor. As per Annex D – Industrial and Technological Benefits: Terms and Conditions (ADIS Acquisition and ADIS In-Service Support Contracts) a Canadian Company is defined at section 1.1.3 as a commercial enterprise that is incorporated pursuant to the law of Canada and which has ongoing business activities in Canada.