



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St./11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Armoured Vehicles Support/Soutien des véhicules
blindés

11 Laurier St./11, rue Laurier

Place du Portage Phase III 6C1

Gatineau

Québec

K1A 0S5

Title - Sujet OSA Phase 2, ARV & AEV R&O	
Solicitation No. - N° de l'invitation W8486-196008/A	Amendment No. - N° modif. 006
Client Reference No. - N° de référence du client W8486-196008	Date 2020-03-19
GETS Reference No. - N° de référence de SEAG PW-\$\$BL-303-27514	
File No. - N° de dossier 303bl.W8486-196008	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-04-17	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Ruest(bl div), Luc	Buyer Id - Id de l'acheteur 303bl
Telephone No. - N° de téléphone (873) 469-4777 ()	FAX No. - N° de FAX (819) 956-0648
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

AMENDMENT 006

This Solicitation amendment (006) is raised to provide answers to questions or issues from Industry.

1. Questions & Answers

Question 7: Within the point rated criteria P1 and P2 as per Table 3 of Appendix 1 of Annex G of RFP, the bidder is required to claim experience (excluding subcontractors and Affiliates) and repair facilities (excluding subcontractors and Affiliates facilities) for the R&O of Leopard precise components listed in Table 2.

In the past, it is possible that some companies executed R&O work, also under governmental contract, without the necessary permit or approval of the OEM. In order to avoid bidders from obtaining an unfair advantage by not respecting the OEM rights, such experience should not be allowable as experience with respect to the question P1 and P2.

Therefore, is it correct that, in order to claim past experience for P1 and P2, the Bidder must demonstrate that it had the necessary rights granted to it by the applicable OEM to repair the respective component?

Answer 7: As indicated in Appendix 1 to Annex G, Table 3 Point Rated Criteria (Supporting Information/Justification Required); to claim past experience for P1, bidders must demonstrate criteria through evidence including but not limited to previous contract(s), current contract(s), or licence agreements.

Question 8: With respect to paragraph 7.10 of Part 7 – Resulting Contract Clauses, Travel and Living Expenses, it is currently stated that, “the Contractor will be reimbursed for the authorized travel and living expenses reasonably and properly incurred in the performance of the Work..”.

Is it also correct that this covers the travel costs of a Contractor from Germany to Progress Review Meetings in Canada as well as the travels of a Canadian Contractor to Germany in order to supervise an OEM? Are these costs that are related to the execution of the contract reimbursable to Industry?

Answer 8: Contractors will not be reimbursed for any travel and living expenses while attending a PRM in Canada or supervising OEM/sub-contractors in Germany. These expenses are part of the general administration and overhead cost of doing business.

Question9: In Part 3 – Bid Preparation Instructions, at paragraph 3.1, Bid Preparation Instructions, it is stipulated that the Technical Bid and the Financial Bid must be submitted in MS word or Excel format. The Certifications volume as well as the Additional Information volume do not specify what type of soft copy is required.

Can Canada confirm that in all cases, .pdf format would be acceptable?

Answer 9: If Industry decides not to apply epost Connect than hard copies and a soft copy in excel are required for Section I: Technical Bid and Section II: Financial Bid (Appendix 1 of Annex G). The Section III: Certification and Section IV: Additional information can be provided as PDFs.

Question10: In the Statement of Work, at paragraph 3.4.2, it is stated that “The Contractor must inspect, repair, repaint reusable containers or replace them if non-repairable. All odd, non-pertinent markings must be obliterated by the use of a

suitable masking paint. As well, all loose or curled labels must be removed prior to the application of new labels.”

Industry would like to clarify the following with respect to the above-referenced statement:

- a. Can a bidder/contractor refuse to accept parts from the Candidate List listed in Appendix 1 to Annex A from requiring R&O in the event that they arrive without a container or with the wrong container?
- b. For parts that are received without a container, can Canada confirm that the items shall be packaged according to best commercial practices IAW Method III of D-LM-008-001/SF-001?
- c. Some replacement parts of Specialized Containers could take more than a year to receive; we recommend that all line items of Table 1 associated with a Specialized Container be exempt of the Cost Reduction stated in Table 2?

Answer 10: Canada responds with the following answers regarding paragraph 3.4.2 of the Statement of Work (Annex A):

- a. If the repair component is listed in Appendix 1 to Annex A, the Contractor must proceed with the R&O even if the container is missing or of a different configuration than listed in Appendix 1 to Annex A.
- b. As indicated in Annex A, Article 3.4.1; if no specialized packaging was provided, the Contractor must inform the CA, RA and TA and request for a spare container. If available, a container will be transferred to the Contractor Repair Parts Account (CRPA) as detailed in the A-LM-184-001/JS-001 (Part 1 – para 4). If no spare container is available, then packaging guidelines as detailed in D-LM-008-001/SF-001, minimum level B, must be followed by the Contractor.
- c. Cost Reduction are applicable to all repair candidates and their associated specialized containers. Exception may apply and will be evaluated on a case by case scenario.

Question 11: Is industry understanding correct that the Annex L, OEM Certification Form, is a mandatory requirement and that this form is required to be included with the submission of our bid?

Answer 11: Canada feels that it is important that agreements with all subcontractors be in place in order to provide the best services.

Note the following wording from clause 6.4.2 of the RFP: “evidence of the agreement(s) or contract(s) that are or will be in place with the subcontractors upon the awarding of the Contract”. Therefore, no proposal will be deemed non-compliant as long as the certification is provided before contract award. If any OEMs are unwilling to provide evidence of an agreement, the bidder may provide the contractor’s contact information such as the following, contractor’s name, contact person (English speaking), email address and phone number to the Contracting Authority.

Canada will review the bidder's claim that the OEM is unwilling to provide the evidence of an agreement.

Question 12: At Paragraph 7.1.3 Additional items of the subject RFP, it states:
(...) If the Contractor is the NCAGE code OEM, or the Contractor's subcontractor is the NCAGE code OEM, or if either the Contractor or its subcontractor is the accredited manufacturer/OEM service supplier, then the Contractor (or its subcontractor as applicable) must proceed with the Repair and Overhaul (R&O) for such item in accordance with Annex A - Technical Statement of Work and Annex B – Logistics Statement of Work.

Can Industry assume that the new added non listed item in Appendix 1 to Annex A will not be subject to Paragraph 7.9.1.1 Turn-Around-Time since this item cannot be evaluated at the bid process?

Answer 12: The intent of this Article (paragraph 7.1.3) is not for new item not listed in Appendix 1 to Annex A but for item already listed in Appendix 1 to Annex A with multiple part numbers and NCAGE under the same NATO Stock Number (NSN). As indicated in paragraph 7.1.3; if the Contractor receives an item with a part number and NCAGE code that is different than the one listed in Appendix 1 to Annex A, the Contractor must refer back to the NSN and determine if the part number, NCAGE and RNCC/RNVC combination is a valid association to the NSN. In the affirmative, the Contractor must proceed with the Repair and Overhaul (R&O) in accordance with Annex A and Annex B and the Work will be subject to Paragraph 7.9.1.1 (Turn-Around-Time).

Question 13: In Section 3.1 of Part 3 of the subject RFP, under Section IV: Additional Information, the next 2 paragraphs seemed to be in contradiction:

"If there is a discrepancy between the wording of the soft copy and the hard copy, the wording of the hard copy will have priority over the wording of the soft copy."

"If the Bidder is simultaneously providing a hard copy of the bid using another acceptable delivery method, and if there is a discrepancy between the wording of the soft copy and the hard copy, the wording of the soft copy will have priority over the wording of the hard copy."

Could you please clarify in which conditions each paragraph applies?

Answer 13: Delete the above two paragraph from Section 3.1 and replace with the following:

If there is a discrepancy between the wording of the soft copy on electronic media and the hard copy, the wording of the hard copy will have priority over the wording of the soft copy.

If the Bidder is simultaneously providing copies of its bid using multiple acceptable delivery methods, and if there is a discrepancy between the wording of any of these copies and the electronic copy provided through epost Connect service, the wording of the electronic copy provided through epost Connect service will have priority over the wording of the other copies.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED