



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

**Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution
Industrial Vehicles & Machinery Products Division
11 Laurier St./11, rue Laurier
7B1, Place du Portage, Phase III
Gatineau
Québec
K1A 0S5

Title - Sujet CHER- RFI	
Solicitation No. - N° de l'invitation W8476-185840/A	Amendment No. - N° modif. 015
Client Reference No. - N° de référence du client W8476-185840	Date 2020-03-20
GETS Reference No. - N° de référence de SEAG PW-\$\$HS-634-74903	
File No. - N° de dossier hs651.W8476-185840	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-06-01	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes	
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Veronica Vallejo	Buyer Id - Id de l'acheteur hs651
Telephone No. - N° de téléphone (613) 297-3978 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Amendment 015

This amendment is raised to provide additional information related to the Common Heavy Equipment Replacement (CHER) project and to publish questions and answers.

1. Industry Engagement during the Draft Requests for Proposal Release

While most of the details on the release of the draft Requests for Proposals (RFP) remain the same as disclosed in Amendment 11, please note that although the CHER team is continuing to work towards releasing the draft RFP, social distancing measures to limit the spread of COVID-19 are affecting the rate at which the documents can be written and finalized. Due to the evolving nature of the situation, the schedule implications will only be shared once they are fully understood.

Meanwhile, the project team has been requested to provide additional details on the plan for Industry engagement during the draft RFP release period.

There are multiple components to the planned Industry engagement during this period: continuation of one-on-one meetings; continuation of questions and answers process; Industry webinar; SECRET document distribution; document feedback; and substantive cost estimate. What follows is a generalized description of Canada's current intentions. Planning for the Industry engagement is still in progress. Specific instructions on dates, times, and administration requirements will be released as they are finalized.

Continuation of one-on-ones: As described in Amendments 9, 10 and 12, Industry can request Ottawa-based one-on-one meetings with the project team. This option will continue to be made available to Industry, during the Thursday morning time slot, during the draft RFPs' release. In general, priority will be accorded on a first-come-first served basis. In case of high demand, Canada reserves the right to postpone meetings with companies who have had one-on-one meetings with the CHER team within the last six months.

Continuation of question and answer process: Industry can submit written questions, by email, to the Contracting Authority. Questions will be anonymized as required and answers will be released through RFI amendments.

Industry webinar: 4-8 weeks after the release of the first draft RFP documents, the project team will host a webinar for Industry. The webinar will only be available online; Canada will not host any in-person delegates. The webinar is intended to provide high-level information that the project team thinks will be useful for Industry during the draft RFP process.

SECRET document distribution: While most of the draft RFP documents will be released publicly on the Buy and Sell web site, certain information is classified SECRET and cannot be shared in this way. Industry will have access to SECRET annexes by means of an in-person distribution of the hard-copy documents. This distribution is planned to occur around 5 months after the release of the first draft RFP documents.

To have access to this distribution, interested potential bidders will need to prove that they have a need to know, demonstrate that the personnel to be registered meet the requirement to view the documents, and demonstrate that they have cleared facilities at which to store hard-copy SECRET documents (security

requirements for the draft RFP process are further described in amendment 6). Canada will work with companies who meet these requirements to get any necessary visit clearance approvals.

The intended format for the distribution is as follows: approved Industry representatives sign up for individual time slots; on arrival, representatives are officially issued the documents and are given a block of time in a reading room to review their contents; following the review, representatives meet with the project team to ask their questions.

Document feedback: One of the purposes of releasing the draft RFPs is to receive feedback from Industry on the document contents. To this end, Canada will specify dates by which feedback should be sent, normally 2-3 months after the document is released.

Substantive cost estimate: Another purpose of releasing the draft RFPs is to receive Substantive costing information from Industry. Following the release of all draft RFP documents and the receipt of Industry feedback, Canada will request costing information on the acquisition and sustainment of CHER equipment. Failure to receive high quality costing information will result in delays to the project approval for Implementation phase, the stage at which the project will start releasing RFPs for bidding.

2. Controlled Goods

Industry is advised that that some items being procured through the CHER project may be considered Controlled Goods. Controlled goods are loosely defined as technical data, materiel, or equipment, specifically designed or modified for strategic or military purpose. Items are considered Controlled Goods if they are identified in the Controlled Goods List, provided in the Schedule (Section 35) to the Defence Production Act (DPA).

Potential bidders to the CHER project are advised that, within Canada, only persons who are registered under, exempt under, or excluded under the Controlled Goods Program (CGP) are lawfully entitled to examine, possess, or transfer Controlled Goods. Work conducted in support of the CHER project will need to be compliant with Controlled Goods laws and regulations of Canada. These include, but are not limited to the following:

- a) Export Control List under Export and Import Permits Act;
- b) Defence Production Act R.S.C. 1985, c. D-1;
- c) Controlled Goods Regulations;
- d) Defence Administrative Orders and Directives 3003-0 and 3003-1; and
- e) Canadian Forces Technical Order C-02-007-000/AG-001 Controlled Technology Access and Transfer (CTAT) Manual.

Additionally, foreign origin items that are subject to export controls imposed by the country of origin will need to be managed in accordance with those controls. Potential bidders should contact jurisdictional authorities and ensure that regulatory and legislative requirements are identified and satisfied in order to ensure they are well positioned to provide goods and services to the CHER project.

Potential bidders should advise Canada before bid proposal if the equipment that will be proposed will be subject to export controls. Canada is interested to know which regulations will apply, and to what extent,

in order to support the bidder obtain the necessary approvals throughout the procurement and in-service support.

Bidders will be responsible for ensuring the necessary authorizations are in place before bid proposal are received to allow Canada to evaluate bids that contain information subject to export controls. Bids that Canada cannot evaluate may be found to be non-responsive. This authorization must be inclusive of the CHER Fairness Monitor. All bid evaluators and monitors will have the necessary security clearances and will be Controlled Goods certified.

3. Change of Contracting Authority

Part 2 – Response Instructions and Information, 2.6 Enquiries of the Request for Information

Delete: in its entirety.

Insert: Enquiries regarding this Request for Information may be directed to the Contracting Authority named below:

Veronica Vallejo
Supply Specialist
Public Works and Government Services Canada
Acquisitions Branch
LEFTD - HS Division
L'Esplanade Laurier, East Tower, 4th floor
140, O'Connor Street, Ottawa (Ontario) K1A 0S5
Telephone: 613-297-3978
E-mail address: Veronica.Vallejo@pwgsc-tpsgc.gc.ca

4. Answers to Questions posed by Industry

Q1: Did the reprioritization that resulted in a schedule delay to the CHER project affect the budget?

A1: Amendment 13 provided an update on a project schedule delay resulting from a realignment of projects within the Department of National Defence portfolio. It should be clarified that the realignment did not affect the CHER budget and the project is pursuing the full scope.

Q2: How likely is it that the CHER project would change the bundling strategy?

A2: The project has not received any comments against the bundling strategy, as released in Amendment 6. Changes to the bundling strategy either to unbundle (more contracts) or to further group (fewer contracts) would have deleterious effects on the project schedule and the finalization of the ITB/VP strategy. At this time, no changes are planned to the CHER bundling strategy.

Q3: Has Canada provided any directed feedback to Industry on their returns to the RFI submitted in summer 2018?

A3: Canada has not provided directed feedback to any interested suppliers on their RFI submissions. In the few cases where confusion existed as to the technical portion of the submission, direct questions have been posed to the submitter.

All other terms and conditions remain unchanged.