



**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS A:**

Bid Receiving  
Royal Canadian Mounted Police  
Procurement and Contracting Services  
5th floor, 10065 Jasper Avenue NW  
Edmonton, AB T5J3B1

**Or by Facsimile: 780-454-4523**

Réception des soumissions  
Gendarmerie royale du Canada  
Service des acquisitions et des marchés,  
5e étage, 10065, avenue Jasper N.O.  
Edmonton, AB T5J 3B1

**Où par Facsimile : 780-454-4523**

**SOLICITATION  
AMENDMENT**

The referenced document is hereby revised;  
unless otherwise indicated, all other terms and  
conditions of the Solicitation remain the same.

**MODIFICATION DE  
L'INVITATION**

Ce document est par la présente révisé ;  
sauf indication contraire, les modalités de  
l'invitation demeurent les mêmes.

**Comments: - Commentaires:**

THIS DOCUMENT CONTAINS A SECURITY  
REQUIREMENT.

LE PRÉSENT DOCUMENT COMPORTE UNE  
EXIGENCE EN MATIÈRE DE SÉCURITÉ .

<b>Title – Sujet</b> Automated License Plate Recognition Systems (ALPR) / Systèmes automatisé de reconnaissance de plaques d'immatriculation (ARPI)		<b>Date</b> Friday, March 20, 2020 / vendredi 20 mars 2020
<b>Solicitation No. – N° de l'invitation</b> M5000-20-2896/A		<b>Amendment No. – N° de la modification</b> <b>002</b>
<b>GETS Reference No. - N° de référence du SEAG #</b> PW-20-00909418		
<b>Client Reference No. - No. De Référence du Client</b>		2020-02896
<b>Solicitation Closes – L'invitation prend fin</b>		
<b>At /à :</b>	2 :00 p.m. / 14h00	MST (Mountain Daylight Time) HNR (Heure Avancée des Rocheuses)
<b>On / le :</b>	Friday May 1, 2020 / vendredi 1 mai 2020	
<b>Delivery - Livraison</b> See herein - Voir aux présentes	<b>Taxes - Taxes</b> See herein - Voir aux présentes	<b>Duty – Droits</b> See herein – Voir aux présentes
<b>Destination of Goods and Services – Destinations des biens et services</b> See herein — Voir aux présentes		
<b>Instructions</b> See herein — Voir aux présentes		
<b>Address Inquiries to - Adresser toute demande de renseignements à</b> Shawn Balaski, <a href="mailto:shawn.m.balaski@rcmp-grc.gc.ca">shawn.m.balaski@rcmp-grc.gc.ca</a>		
<b>Telephone No. – No. de téléphone</b> 780-670-8592	<b>Facsimile No. – No. de télécopieur</b> N/A	
<b>Delivery Required – Livraison exigée</b> See herein — Voir aux présentes	<b>Delivery Offered – Livraison proposée</b>	
<b>Vendor/Firm Name, Address and Representative – Raison sociale, adresse et représentant du fournisseur/de l'entrepreneur :</b>		
<b>Telephone No. – No. de téléphone</b>	<b>Facsimile No. – No. de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) – Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>		
<b>Signature</b>	<b>Date</b>	



This amendment is raised to address the following:

- To revise the solicitation accordingly, as applicable, and
- To respond to questions received during the solicitation period.

**Delete:**

**6.4.1 Delivery Date (for the Initial order)**

The deliverables of the initial order of hardware and software should be received on or before April 30, 2020.

**6.13 SACC Manual Clauses**

- [B7500C \(2006-06-16\) Excess Goods](#)
- [G1005C \(2016-01-28\) Insurance – No Specific Requirement](#)
- [C3015C \(2017-08-17\) Exchange rate fluctuation adjustment](#)

- **Initial Exchange rate (i0)** – is the Bank of Canada exchange rate on the solicitation closing date, currently identified as “April 6, 2020”.
- **Exchange Rate for Adjustments (i1)** – is the Bank of Canada exchange rate, “as of” the hardware unit and software systems delivery date, currently identified as “on or before April 30, 2020”.

Final determination of the Bank of Canada exchange rates will be determined by the Contracting Authority upon contract award, or upon exercise of the available options.

**ANNEX "A" - STATEMENT OF WORK**

**1. Scope**

**1.1 Objective**

The Royal Canadian Mounted Police (RCMP) “D” Division (Manitoba) Traffic Services, located at 1091 Portage Avenue, Winnipeg (Manitoba) R3G 0S6, is requesting the purchase of **Nine (9), Fixed Two (2) Camera Mobile Automated License Plate Recognition (ALPR), Hardware units and Software systems**, with Options for up to an additional Nine (9) units & systems, from date of contract award to April 30, 2021.

**3. Deliverables**

- 3.7** Provide option for the Supply of up to Nine (9) additional - Fixed Two (2) Camera Mobile Automated License Plate Recognition (ALPR) hardware units – see Annex A, with delivery from date of contract award to April 30, 2021. The option includes the same deliverable items 3.2, 3.3, 3.5 and 3.6.

**4. Requirements**

<b>Table 1</b>	<b><u>Nine (9) - Fixed Two (2) CAMERA - MOBILE ALPR SYSTEM SPECIFICATIONS</u></b>
<b>5. General specifications:</b>	
<b>Item 5.4</b>	After issuance of the Contract, all hardware and software must be delivered to the customer site: a) on or before April 30, 2020 for the initial contract order, and b) up to six weeks for option orders, upon receipt of order.



**Delete:**

**ANNEX "B" - AUTOMATED LICENSE PLATE RECOGNITION (ALPR)**

**MANDATORY TECHNICAL REQUIREMENTS**

**MANDATORY REQUIREMENTS unless otherwise stated as "Desirable"**

5. General specifications:			
The supply and delivery of nine (9) complete Fixed two (2) Camera Mobile ALPR units and systems, as detailed below:		Comply Yes / No	Provide sufficient information to support your proposal
<b>Item 5.4</b>	After issuance of the Contract, all hardware and software must be delivered to the customer site: a) on or before April 30, 2020 for the initial contract order, and b) up to six weeks for option orders, upon receipt of order.	Yes / No Yes / No	

**ANNEX "C" - BASIS OF PAYMENT, Bidder's Pricing – Part 1,**

**Table 1 - Fixed Pricing – with delivery on or before April 30, 2020.**

**ANNEX "C" - BASIS OF PAYMENT, Bidder's Pricing – Part 2,**

**Table 2 - Options – Fixed Pricing – from date of contract award to April 30, 2021**

**Insert:**

**6.4.1 Delivery Date (for the Initial order)**

The deliverables of the initial order of hardware and software should be received on or before May 29, 2020.

**6.13 SACC Manual Clauses**

- [B7500C \(2006-06-16\) Excess Goods](#)
- [G1005C \(2016-01-28\) Insurance – No Specific Requirement](#)
- [C3015C \(2017-08-17\) Exchange rate fluctuation adjustment](#)

- **Initial Exchange rate (i0)** – is the Bank of Canada exchange rate on the solicitation closing date, currently identified as "May 1, 2020".
- **Exchange Rate for Adjustments (i1)** – is the Bank of Canada exchange rate, "as of" the hardware unit and software systems delivery date, currently identified as "on or before May 29, 2020".

Final determination of the Bank of Canada exchange rates will be determined by the Contracting Authority upon contract award, or upon exercise of the available options.



**Insert:**

**ANNEX "A" - STATEMENT OF WORK**

**1. Scope**

**1.1 Objective**

The Royal Canadian Mounted Police (RCMP) "D" Division (Manitoba) Traffic Services, located at 1091 Portage Avenue, Winnipeg (Manitoba) R3G 0S6, is requesting the purchase of **Nine (9), Fixed Two (2) Camera Mobile Automated License Plate Recognition (ALPR), Hardware units and Software systems**, with Options for up to an additional Nine (9) units & systems, from date of contract award to May 28, 2021.

**3. Deliverables**

- 3.7** Provide option for the Supply of up to Nine (9) additional - Fixed Two (2) Camera Mobile Automated License Plate Recognition (ALPR) hardware units – see Annex A, with delivery from date of contract award to May 28, 2021. The option includes the same deliverable items 3.2, 3.3, 3.5 and 3.6.

**4. Requirements**

<b>Table 1</b>	<b>Nine (9) - Fixed Two (2) CAMERA - MOBILE ALPR SYSTEM SPECIFICATIONS</b>
<b>5. General specifications:</b>	
<b>Item 5.4</b>	After issuance of the Contract, all hardware and software must be delivered to the customer site: a) on or before May 29, 2020 for the initial contract order, and b) up to six weeks for option orders, upon receipt of order.

**ANNEX "B" - AUTOMATED LICENSE PLATE RECOGNITION (ALPR)**

**MANDATORY TECHNICAL REQUIREMENTS**

**MANDATORY REQUIREMENTS unless otherwise stated as "Desirable"**

<b>5. General specifications:</b>			
<b>The supply and delivery of nine (9) complete Fixed two (2) Camera Mobile ALPR units and systems, as detailed below:</b>		<b>Comply</b> Yes / No	<b>Provide sufficient information to support your proposal</b>
<b>Item 5.4</b>	After issuance of the Contract, all hardware and software must be delivered to the customer site: a) on or before May 29, 2020 for the initial contract order, and b) up to six weeks for option orders, upon receipt of order.	Yes / No Yes / No	

**ANNEX "C" - BASIS OF PAYMENT, Bidder's Pricing – Part 1,**

**Table 1 - Fixed Pricing – with delivery on or before May 29, 2020.**

**ANNEX "C" - BASIS OF PAYMENT, Bidder's Pricing – Part 2,**

**Table 2 - Options – Fixed Pricing – from date of contract award to May 28, 2021**



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## **QUESTIONS AND ANSWERS**

**Question 1:** These parts, supply only LPR that you have requested on Buy and Sell, are actually part of the CCTV Standing offer and Genesis Integration Inc. is ranked #1 for the product offering for the region of delivery. Please let me know how we can assist you in procuring these goods off the CCTV SO.

**Answer 1:** We have obtained approval from the PSPC Buyer Brian Moore to proceed with a separate "Open Competitive Solicitation", outside of the Standing Offer, as we are not specifically asking for Genetec ALPR systems, only ALPR systems that are compatible with our existing Genetec ALPR systems.

**Question 2:** As well, in the bid you have requested delivery on the products prior to March 31, 2020 but the bid closes April 6th, 2020.

**Answer 2:** Solicitation Amendment 001 has been posted to correct the delivery dates to April 30, 2020 and April 30, 2021, where applicable. Solicitation Amendment 002 has been posted to correct the delivery dates to May 29, 2020 and May 28, 2021, where applicable.

**Question 3:** We can provide a Jenoptik mobile LPR system that can integrate with (i.e. feed LPR data to) the Genetec AutoVu LPR security Center, our mobile system will run Jenoptik software that is used by other police agencies worldwide, it cannot run Genetec AutoVu Patroller. Please clarify if this is a feasible option and we will proceed with participating in this opportunity.

**Answer 3:** As per **Annex A, Part 4. Requirements, Item 2.10** - The hardware and computer systems must be compatible with the LPR software systems currently in use by Manitoba RCMP (namely, Genetec AutoVu LPR Security Center 5.7 or higher and Genetec AutoVu Patroller 6.3 or higher software), **and Item 3.25** - The System must be compatible with current LPR hardware in use by Manitoba RCMP (namely Genetec AutoVu LPR Fixed 2-camera systems).

For a supplier's bid to be considered, the supplier must provide supporting documentation describing and identifying that their company's ALPR software it is compatible, and that it will upload into current and future versions of the Genetec AutoVu LPR Security Center back office system. Any uploading issues will be the responsibility of the supplier to immediately resolve, in an agreed upon time frame with the Technical Authority, at no cost to the government.

**Question 4:** MANDATORY TECHNICAL REQUIREMENTS, General specifications: Item #5.8, "If an authorized installation depot is not available, the Offeror must train a local contractor in Winnipeg to provide authorized installation and/or repair of the proposed ALPR units and systems. The RCMP can provide a list of capable contractors." Please provide a list of contractors?

**Answer 4:** Contractor 1 - Absolute Autoguard, 1200 Fife Street, Winnipeg, MB, Telephone: 204-928-7000, Email: [sales@absoluteautoguard.com](mailto:sales@absoluteautoguard.com).

**Question 5:** Page 35. Annex F. In our version of the Tender, there wasn't an Annex F attached to the end of the document. I did check BuyAndSell bid site but the only addendum is for Annex E. Can you please send us Annex F?

**Answer 5:** Annex F has now been added to the solicitation on the [www.buyandsell.gc.ca](http://www.buyandsell.gc.ca) website.



**Question 6:** In lieu of all the health warnings of COVID-19, will the RCMP accept an electronic only submission of our response rather than having hard copies shipped to you?

**Answer 6:** As per Section 2.2 Submission of Bids under the solicitation: Due to the nature of the bid solicitation, bids transmitted by facsimile or electronic transmission (email) to RCMP will not be accepted.

**Question 7:** Will there be an extension for the Proposal submission deadline?

**Answer 7:** Yes, we are extending the bid submission deadline, as identified on Solicitation Amendment 002 page 1.

**Question 8:** When it says Mobile Automated License Plate Recognition, does it mean mount on Mobile Trailer?

**Answer 8:** Mobile Automated License Plate Recognition, two camera systems, are to be mounted on actual vehicles, not mobile trailers, for the Traffic Services unit.

**Question 9:** For the total 9 systems, each have 2 fixed Cameras, right?

**Answer 9:** Each of the nine (9) systems is to have two (2) cameras.