



**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des  
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Phase III Core 0B2-103  
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ions-ABBidReceiving.PWGSC@tpsgc-pwgsc.gc.ca

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless  
otherwise indicated, all other terms and conditions of the  
Solicitation remain the same.

Ce document est par la présente révisé; sauf indication  
contraire, les modalités de l'invitation demeurent les mêmes.

**Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

<b>Title - Sujet</b> SITE SUPPORT SERVICES - CFB GOOSE BAY	
<b>Solicitation No. - N° de l'invitation</b> W6369-170006/B	<b>Amendment No. - N° modif.</b> 003
<b>Client Reference No. - N° de référence du client</b>	<b>Date</b> 2020-03-24
<b>GETS Reference No. - N° de référence de SEAG</b>	
<b>File No. - N° de dossier</b>	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2020-05-28</b>	
<b>Time Zone</b> <b>Fuseau horaire</b> Ottawa Local Time	
<b>F.O.B. - F.A.B.</b> Specified Herein - Précisé dans les présentes <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input checked="" type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Henry, Yves	<b>Buyer Id - Id de l'acheteur</b>
<b>Telephone No. - N° de téléphone</b> (613) 736-2853	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> DEPARTMENT OF NATIONAL DEFENCE 5 WING GOOSE BAY HAPPY VALLEY-GOOSE Newfoundland and Labrador A0P1C0 Canada	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b> See Herein	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>



**Amendment 003 is raised to:**

1. Provide notice for reference documents
2. Correct Answer #6 to add the proper table 1.2-1 as Table 1.3-1 was inserted twice in amendment 002
3. Answer questions.
4. Amend Annex J – Evaluation Criteria at 2.2a, 2.2b, and 2.2c (Rated Criteria).
5. Amend clause 4.2.1 Basis of Selection

- 1) For all requests for reference documents, please send an email to the contracting authority at [yes.henry@tpsgc-pwgsc.gc.ca](mailto:yes.henry@tpsgc-pwgsc.gc.ca) to request specific documents.
- 2) (Correction to answer #6) In the SOW attachment, **DELETE** tables 1.2-1 (Take Over Schedule) and 1.3-1 (Hand Over Schedule) and **REPLACE** with the following tables:

**TAKE OVER SCHEDULE- TABLE 1.2-1**

Table 1.2-1								
Take Over Schedule								
Sections								
Annex A1	Management and Administration							23-Sep-21



Annex A2	DND Mail Services							23-Sep-21
Annex A3	Security Services	01-Apr-21						
Annex A2	Accommodations and Janitorial Services	01-Apr-21						
Annex A2	Food Services	01-Apr-21						
Annex A3	Transient Aircraft Services	01-Apr-21						
Annex A2	Transport/Maintenance	01-Apr-21						
Annex A4	Hazardous Waste Management		01-May-21					
Annex A2	Supply		01-May-21					
Annex A4	Building and Facility Engineering		01-May-21					
Annex A3	Aviation Weather Services		01-May-21					
Annex A4	Auxiliary Power			01-Jun-21				
Annex A4	Building and Facility Maintenance			01-Jun-21				
Annex A4	Solid Waste Collection and Disposal			01-Jun-21				



Annex A4	Airfield, Roads and Grounds Maintenance				01-Jul-21			
Annex A4	Electrical Distribution				01-Jul-21			
Annex A4	Potable Water				01-Jul-21			
Annex A4	Storm and Sanitary Services					01-Aug-21		
Annex A4	CHP Heat Generation and Distribution					01-Aug-21		
Annex A2	Telecommunication Support					01-Aug-21		
Annex A3	NAVAIDS, Radar, Airfield Comm Maintenance						01-Sep-21	
Annex A3	Crash Fire Rescue-Domestic Fire fighting						01-Sep-21	
Annex A3	Air Traffic Control							23-Sep-21

The dates contained in the above schedule are target dates only and will be reviewed with Canada and the incumbent Contractor after Contract award and then on a regular basis during Phase In and may be revised when appropriate.



**HAND OVER SCHEDULE- TABLE 1.3-1**

Table 1.3-1								
Hand Over Schedule (in 2031)								
Sections								
Annex A1	Management and Administration							23-Sep-31
Annex A2	DND Mail Services							23-Sep-31
Annex A3	Security Services	01-Apr-31						
Annex A2	Accommodations and Janitorial Services	01-Apr-31						
Annex A2	Food Services	01-Apr-31						
Annex A3	Transient Aircraft Services	01-Apr-31						
Annex A2	Transport/Maintenance	01-Apr-31						
Annex A4	Hazardous Waste Management		01-May-31					
Annex A2	Supply		01-May-31					
Annex A4	Building and Facility Engineering		01-May-31					



Annex A3	Aviation Weather Services		01-May-31					
Annex A4	Auxiliary Power			01-Jun-31				
Annex A4	Building and Facility Maintenance			01-Jun-31				
Annex A4	Solid Waste Collection and Disposal			01-Jun-31				
Annex A4	Airfield, Roads and Grounds Maintenance				01-Jul-31			
Annex A4	Electrical Distribution				01-Jul-31			
Annex A4	Potable Water				01-Jul-31			
Annex A4	Storm and Sanitary Services					01-Aug-31		
Annex A4	CHP Heat Generation and Distribution					01-Aug-31		
Annex A2	Telecommunication Support					01-Aug-31		
Annex A3	NAVAIDS, Radar, Airfield Comm. Maintenance						01-Sep-31	
Annex A3	Crash Fire Rescue-Domestic Fire fighting						01-Sep-31	



Annex A3	Air Traffic Control								23-Sep-31
The dates contained in the above schedule are target dates only and will be reviewed with Canada and the incumbent Contractor after Contract award and then on a regular basis during Phase In and may be revised when appropriate.									

3) Answers to questions:

**Question 8**

Can Canada clarify bidders must comply with ALL requirements in the References, or only as it applies to specific tasks in the SOW. For example SOW 3.5.4.2 - FMD 1009 - Canadian Fire Marshall Directive is only a list of subordinate references. Is the bidder to comply with content of all the subordinate references?

**Answer 8**

Yes the bidder is required and must comply with the content of all the subordinate references.

**Question 9**

The Government Furnished Accommodations lists a lease value for buildings that the bidder can select for use on the contract. Can Canada please confirm that utilities, janitorial, building/utilities/mechanical maintenance, and snow clearing services are included in the lease price?

**Answer 9**

The lease cost only includes utilities. All other aspects of Facilities management, as specified in the SOW, are the bidder's responsibility should they choose to occupy any DND owned Real Property

**Question 10**

The answer to question #77 from the RFI stated that SNIC services are expected 24/7. The Final RFP SOW 2.6.6 says that Normal Working hours are 0800 - 1600; and provide a 24/7 point of contact for Emergency call out or trouble calls. Can



Canada please clarify if Canada expects a 24/7 SNIC operation or only to respond to emergencies or trouble calls outside of normal working hours?

**Answer 10**

Please disregard the answer to RFI question # 77. The Contractor is expected to provide a Point of Contact for Emergency call out and/or trouble calls and SNIC operations may be required outside the Normal Working hours to meet the needs of the SNIC Map. The essence of defining the normal work day is to accommodate DND staff. The contractor must devise a schedule to complete the following: shoveling snow at entrances, sand where required for slip & falls, snow removal of parking lots, etc. as such tasks aren't necessary to be completed on weekends and/or at midnight. SNIC response is expected 24/7 and is in accordance with the SNIC Plan.

**Question 11**

Can Canada please provide all the references included with the SOW? (E.g. SNIC Map, VMP Map)?

**Answer 11**

In order to obtain a specific document please send your request directly to the contracting authority.

**Question 12**

The Annexes have been divided up into subcategories in Annex J – 1a Corporate Experience and 2.1 Corporate Experience and Qualifications. However it appears that 2.2a, 2.2b, 2.2c have not been done in the same manner.

Can Canada divide the 2.2a, 2.2b, 2.2c Annexes to coincide with the subcategories in the SOW?

**Answer 12**

The available points for each Point Rated Criterion 2.2a, 2.2b, 2.2c have been divided into “4” for each Annex (A1, A2, A3, and A4). The maximum points available has been changed to 200. Therefore 50 points will be allocated to each of the 4 annexes for a total of 200 pts per Point Rated Criterion 2.2a, 2.2b, 2.2c. There will not be further divisions of the criteria.

**Question 13**

The Mandatory Requirements state that the TIS Manager must possess NavAids experience. It is our experience in industry that NavAids technicians are trained as Electronics Technicians, a completely different training and certification stream from





TIS.

The two streams are quite different and it would appear quite difficult to recruit, as such.

TIS and NavAids are normally separate sections. Involvement between the two sections typically find NavAids techs providing support to the TIS Department.

As these are two different trades, it would be rare to find one person with both qualifications. Would Canada consider including a NavAids Supervisor and removing this required experience from the TIS Manager? Or would it be acceptable and receive a pass if the bidder covered the requirement of NavAids experience with an additional person?

**Answer 13**

Although two different streams, NAVAIDS and ground Telecom are two related sub-sections of TIS providing telecom/NAVAIDS and IT support at an Air Base. The RCAF categorize both streams as one key operational support function. Most importantly, TIS provides the Wing Commander Maintenance support of Command and Control assets, NAVAIDS, ground telecom and IS Security. As such, a TIS Manager is required to have the required experience in one of the two streams and a working knowledge and understanding of both sub-sections.

**Question 14**

Please provide the proposed contract start date.

**Answer 14**

April 1, 2021 is the commencement of the Take Over schedule with a full operation status at Oct 1, 2021.

**Question 15**

Will Canada confirm that it does in fact require the Bidder to Submit the bid by epost AND hard copy?

**Answer 15**

Canada confirms this requirement for the time being but will re-evaluate as the COVID-19 pandemic develops.



### **Question 16**

Will Canada confirm that the appropriate space/work areas required to complete the work as required in this RFP will be provided at no cost to the Contractor?

### **Answer 16**

The only DND owned Real Property to be provided at no cost is listed in the GFA table. All other DND owned Real Property would be lease to a contractor at fair market value.

### **Question 17**

The answer to question #100 from the RFI indicated that Canada will be raising the page limits for 2.2a, 2.2b, and 2.2c in the RFP but the page limits have not been revised. Will Canada be revising the page limits?

### **Answer 17**

The criteria has been changed to add “recommended” which means there will not be any penalty if the bidders go over the 10 pages.

### **Question 18**

In Annex J, there are instances where the following statements are included as “asterisks” to the use of Subcontractors to meet the requirements as follows:

- in Mandatory 1a Corporate Experience - \*For the purposes of this criterion 1a only, for each of the 11 elements presented, Canada will consider the experience of either the Bidder and or any of its proposed subcontractor(s) for any one section.
- In Point Rated Corporate Experience, 2.1.a1 to 2.1.a16, \*For the purposes of this criterion 2.1.a.1 to 2.1.a.16, Canada will consider the experience of either the Bidder and or any of its proposed subcontractor(s) for any one section.

Please confirm what is meant by “any one section” in these instances. Does this mean that for 1a, a Subcontractor’s experience can only be used in ONE of the eleven sections identified in the submission requirement? Will Canada consider the experience of either the Bidder and or any of its proposed subcontractor(s) for ONLY ONE section? OR will Canada will consider the experience of either the Bidder and or any of its proposed subcontractor(s) for ANY and ALL sections?



**Answer 18**

Canada will consider the experience of either the Bidder and/ or any of its proposed subcontractor(s) for ANY and ALL sections.

**Question 19**

In reference to Part 6 – 6.5 Resource Security Requirements for Contract Award within the RFP, it states that the Hangar Chief, Air Traffic Control (ATC) and WOC personnel are to be Canadian citizens. As well, Contractor Senior Management are to be Canadian, which we assume includes the Operations Manager and all other Key Personnel. Can you please confirm this assumption? And, is there a requirement that the personnel have Canadian citizenship by the bid submission deadline? Or, if the Bidder commits to obtain Canadian citizenship, is there a timeframe when this citizenship must be in place?

**Answer 19**

The Security Requirement Checklist (SRCL) Supplemental Security Guide clearly addresses the citizenship requirements of these positions and, as such, all must have Canadian citizenship prior to the contract award. Canada expects the prospective bidders to start the process of acquiring their security clearances ASAP as the Contracting Authority may not wait for the successful bidder and award to the second place bidder should the security clearances be taking too long.

- 4) At **Annex J – Evaluation Criteria** at 2.2a, 2.2b, and 2.2c **DELETE** rated criteria 2.2a, 2.2b, and 2.2c and **REPLACE** with the following:

This criterion assesses the degree to which the proposal identifies and substantiates in detail the underlying understanding of the functional and technical requirements specific to each Annex of the SOW

No.	Part 2 Point Rated Criteria	Submission Requirement	Evaluation Schema	Available Points
2.2a	<p><b>Technical Plan</b></p> <p>The response will be evaluated based on:</p> <ul style="list-style-type: none"> <li>•The degree to which it demonstrates the Bidder’s understanding of and</li> </ul>	<p>The Bidder should submit one technical plan for each Annex of the SOW. It is recommended that each plan be 10 pages maximum.</p> <p>The technical plan should include:</p>	<p><b>0 points</b> Does not demonstrate an understanding of the requirement, nor does it sufficiently address the criteria</p> <p><b>20 points</b> Demonstrates a limited understanding of the requirements in some areas. Limited defined as many elements not adequately addressed or there is</p>	<p>50 points per Annex.</p>



No.	Part 2 Point Rated Criteria	Submission Requirement	Evaluation Schema	Available Points
	<p>compliance with the requirements of the Annex, including:</p> <ul style="list-style-type: none"> <li>○ Activities required;</li> <li>○ Roles and responsibilities,</li> <li>● Canada’s view of the reasonableness, feasibility and effectiveness of the plan.</li> <li>● The degree to which the approach demonstrates best value to Canada; and,</li> <li>● The level of consistency with the rest of the Bidder’s proposal.</li> </ul>	<ul style="list-style-type: none"> <li>● a description of a recommended approach to completing the work in each Annex, including:</li> <li>● A strategy for minimizing disruptions to occupants and operations;</li> <li>● Identification of areas where cost savings and improvements in sustainability can be achieved and the strategy for achieving these results;</li> <li>● An abbreviated project plan that includes the activities required and describes how the plan will be implemented.</li> <li>● An <b>explanation</b> of how the plan will address each element of the requirement section found in the relevant SOW Annex.</li> </ul>	<p>reliance on generic description, it is non-project specific.</p> <p><b>30 points</b> Demonstrates an incomplete understanding of the requirements and broad goals and objectives. Incomplete is defined as most of the elements have been addressed, or all elements have been addressed but lacks information or specifics.</p> <p><b>40 points</b> Demonstrates a very good understanding of the requirements and broad goals and objectives. Very good is defined as addresses all of the elements, there is a minor lack of information.</p> <p><b>50 points</b> Demonstrates an excellent understanding of the requirements and broad goals and objectives. Very clearly addresses all of the elements outlined.</p>	<p><b>Maximum of 200 points</b></p>
2.2b	<p><b>Delivery of Services Plan.</b></p> <p>The response will be evaluated based on:</p> <ul style="list-style-type: none"> <li>● The degree to which it demonstrates the Bidder’s understanding of and compliance with the requirements of the Annex, including:</li> </ul>	<p>The Bidder should submit one Delivery of Service Plan description for each Annex of the SOW. It is recommended that each plan be 10 pages maximum.</p> <p>a) How services provided in an Annex can complement another Annex, and/or how services in</p>	<p><b>0 points</b> Plan does not demonstrate an understanding of the requirement</p> <p><b>20 points</b> Plan demonstrates a limited understanding of the requirements in some areas. Limited is defined as many elements not adequately addressed or there are key steps missing in the plan.</p> <p><b>30 points</b> Plan demonstrates an incomplete understanding of the requirements.</p>	<p><b>50 points per Annex.</b></p> <p><b>Maximum of 200 points</b></p>



No.	Part 2 Point Rated Criteria	Submission Requirement	Evaluation Schema	Available Points
	<ul style="list-style-type: none"> <li>○ Roles and responsibilities, and</li> <li>○ Areas that need to be addressed,</li> <li>○ Coordination required with the relevant stakeholders</li> <li>● Canada’s view of the reasonableness, feasibility and effectiveness of the approach; and,</li> <li>● The level of consistency with the rest of the Bidder’s proposal.</li> </ul>	<p>one Annex are dependent on other Annexes.</p> <ul style="list-style-type: none"> <li>b) Challenges and constraints,</li> <li>c) An understanding of the Annexes various participants and stakeholders.</li> </ul>	<p>Incomplete is defined as most of the elements have been addressed, or all elements have been addressed but lacks information or specifics.</p> <p><b>40 points</b> Plan demonstrates a very good understanding of the requirements. Very good is defined as addresses all of the elements, there is a minor lack of information.</p> <p><b>50 points</b> Plan demonstrates an excellent understanding of the requirements. Very clearly addresses all of the elements outlined.</p>	
2.2c	<p><b>Staffing Plan</b></p> <p>The response will be evaluated based on:</p> <ul style="list-style-type: none"> <li>● The degree to which it demonstrates the Bidder’s understanding of and compliance with the requirements of the Annex.</li> </ul>	<p>The Bidder should submit one Staffing Plan for each Annex of the SOW. It is recommended that each plan be 10 pages maximum.</p> <p>The Staffing Plan should show the:</p> <ul style="list-style-type: none"> <li>a) Recruitment strategy to be used to attract and retain qualified employees, including but not limited to incentives, region of employment, and resources;</li> </ul>	<p><b>0 points</b> Does not demonstrate an understanding of the requirement, nor does it sufficiently address the criteria</p> <p><b>20 points</b> Demonstrates a limited understanding of the requirements in some areas. Limited is defined as many elements not adequately addressed or reliance on generic description, it is non-project specific.</p> <p><b>30 points</b> Demonstrates an incomplete understanding of the requirements and</p>	<p><b>50 points per Annex.</b></p> <p><b>Maximum of 200 points</b></p>



No.	Part 2 Point Rated Criteria	Submission Requirement	Evaluation Schema	Available Points
	<ul style="list-style-type: none"> <li>• The degree to which the approach includes a comprehensive and feasible plan to address any staffing issues, where this is required</li> <li>• The degree to which different strategies are effectively addressed.</li> <li>• Canada’s view of the reasonableness, feasibility and effectiveness of the Staffing plan.</li> </ul>	<p>b) Training strategy, both initial and recurring, to ensure that all of its personnel understand, comply and adhere to all relevant regulations and security policies, provide its personnel with appropriate resources and equipment to carry out their respective duties.</p> <p>c) Replacement strategy including transportation and relocation arrangements to fill needs which are not available in the local labour market for both temporary and full-time positions and Bidder’s provisions, if any, for filling key positions as required, to maintain high quality management;</p> <p>d) List any risks that might prevent the Bidder from achieving the proposed plan and strategies for mitigating that risk. If there are no risks indicate N/A;</p> <p>e) Contingency plan to minimize disruption to services due to local labour unavailability which arises after contract award due to, but not limited to, strikes and/or increase in other local employment opportunities;</p>	<p>broad goals and objectives. Incomplete is defined as most of the elements have been addressed, or all elements have been addressed but lacks information or specifics.</p> <p><b>40 points</b> Demonstrates a very good understanding of the requirements and broad goals and objectives. Very good is defined as addresses all of the elements, minor lack of information.</p> <p><b>50 points</b> Demonstrates an excellent understanding of the requirements and broad goals and objectives. Excellent is defined as very clearly addresses all of the elements.</p>	



- 5) At clause **4.2.1 - Basis of Selection Highest Combined Rating of Technical Merit and Price**, **DELETE** the clause in its entirety and **REPLACE** with the following:

**4.2.1 Basis of Selection – Highest Combined Rating of Technical Merit and Price**

To be declared responsive, a bid must:

- a. Comply with all the requirements of the bid solicitation;
- b. Meet all mandatory criteria; and  
Obtain the required minimum of **2421** points (overall for the technical evaluation criteria which are subject to point rating.  
The rating is performed on a scale of **3395** points