



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Drugs, Vaccines and Biologics Division/Division des  
produits pharmaceutiques, biologiques et des  
vaccins  
sherry.meunier@tpsgc-pwgscc.gc.ca

**LETTER OF INTEREST  
LETTRE D'INTÉRÊT**

<b>Title - Sujet</b> Fentanyl	
<b>Solicitation No. - N° de l'invitation</b> E60PH-20FENT/A	<b>Date</b> 2020-04-19
<b>Client Reference No. - N° de référence du client</b> E60PH-20FENT	<b>GETS Ref. No. - N° de réf. de SEAG</b> PW-\$\$PH-876-78663
<b>File No. - N° de dossier</b> ph876.E60PH-20FENT	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2020-05-08</b>	
<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b> Specified Herein - Précisé dans les présentes <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input checked="" type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Meunier(ph876), Sherry	<b>Buyer Id - Id de l'acheteur</b> ph876
<b>Telephone No. - N° de téléphone</b> (613) 983-2493 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> See Herein	

Comments - Commentaires

Instructions: See Herein

Instructions: Voir aux présentes

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Drugs, Vaccines and Biologics Division/Div.des produits  
pharmaceutiques,biologiques et de vaccins  
Terrasses de la Chaudière 5th Floo  
10 Wellington Street  
Gatineau  
Quebec  
K1A 0S5

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N°de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur ( taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

## REQUEST FOR INFORMATION (RFI) RE: Supply and Demand of Fentanyl

The Government of Canada recognizes that Canadians who are ill with COVID-19 need access to safe and effective medicines and treatments. As such, the Government of Canada is actively monitoring the impact of the COVID-19 pandemic on the supply of drugs in Canada.

Through this Request for Information (RFI), Canada is seeking to collect information from companies on availability of Fentanyl. This information will be used to inform the Government's response to the ongoing pandemic.

The priority of the Government of Canada is to ensure that there remains a stable supply of Fentanyl for those patients who require it for treatments as currently approved by Health Canada. The average annual demand for use in Canadian healthcare facilities has typically been approximately 1.3M units.

Current demand is reported to be two to three times higher than the typical level. This increase has resulted in reported shortages and Health Canada is working with manufacturers, suppliers and distributors to address those shortages.

This request is a tool to identify additional supply that has not already been earmarked to meet Canada's current needs for Fentanyl. The Government of Canada is interested in procuring up to a twelve-month supply at the elevated demand levels, which would support existing efforts to ensure Canadians have access to the drugs they need. In light of ongoing fluctuations in global and domestic demand, should the Government proceed, an incremental procurement approach would be considered.

**Please Note: If your company is currently working with the Government of Canada to address an existing shortage, we are not looking for information on products already identified to mitigate the shortage. The Government of Canada is also interested in receiving information about acceptable substitute drugs.**

If your company is not currently working with the Government of Canada to address an existing shortage, or if you are working with Health Canada but may have access to additional product, we would welcome information on available Fentanyl or equivalent product. We are looking to ensure this drug is available for Canadians without affecting the supply currently available for the Canadian market through existing distribution channels.

The Government of Canada is aware that there are risks of drug shortages globally due to the pandemic and that the current drug shortages faced by Canada are not unique. As such, many jurisdictions are seeking to access the supply from many of the same sources. The Government of Canada remains committed to working with its international partners on the issue of drug shortages to stabilize global supply chains as quickly as possible.

<b>Supply Questions</b>	
The quantity of Fentanyl available immediately (i.e. within 7 days).	
The additional quantity of Fentanyl available by May 15, 2020.	
The additional quantity of Fentanyl available between May 16 and June 30, 2020.	
The additional monthly quantity available July 1, 2020 and beyond.	
Estimated unit price (per XXX) of finished product, including to deliver to final destination.	

<b>Vendor Managed Inventory Questions</b>	
The total quantity of fentanyl available that could be vendor held and managed (in Canada) on behalf of the Government of Canada.	
Inventory must be rotated out to ensure a minimum of 14 months of remaining shelf life.	
Expected hours of operation for shipment requests are Monday to Friday during normal business hours.	
Expected turnaround time for shipment requests (from time request is received to the shipment leaving the depot) is one business day.	
Storage location	
Minimum order size when shipping out of vendor held inventory (if applicable).	
Estimated monthly cost for vendor held and managed inventory (flat rate or per _____ (e.g. unit, package, pallet, etc. – please specify) of finished product (if applicable).	

<b>API Questions</b>	
The quantity of API available immediately (i.e. within 7 days) both in metric tons and the approximate number of units that could be produced.	
How many units are produced per metric tonne of bulk API?	
What is the shelf life of bulk API?	
What is the production time required to deliver finished products from the date of request to produce from bulk API?	
The additional quantity of API available monthly, May 15, 2020 and beyond.	
Estimated price of API per metric tonne.	
Estimated additional cost per unit to manufacture from bulk API to finished product, including delivery to final destination.	
Estimated monthly cost for vendor held and managed inventory (per metric tonne) of API (if applicable).	

**Please specify any caveats of conditions that would apply to the questions provided above. Additionally, for the inventories (units and API) described above, identify what quantities are currently held domestically and what is contingent on being imported into Canada.**

Note: This is not a bid solicitation. Potential suppliers of any goods or services described in this RFI should not reserve stock or facilities, nor allocate resources, as a result of any information contained in this RFI. Also, the procurement of any goods and services described in this RFI will not necessarily follow this RFI. This RFI is simply indented to solicit feedback from industry with respect to the matters described in this RFI.

Canada will not reimburse any respondent for expenses incurred in responding to this RFI.

Responses are to be submitted electronically only. No written/hard copies will be accepted. You are requested to submit a response by April 24th, 2020, however submissions may also be accepted until May 8th, 2020. Responses are to be sent by e-mail to [Sherry.Meunier@tpsgc-pwgsc.gc.ca](mailto:Sherry.Meunier@tpsgc-pwgsc.gc.ca).