



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC / Réception des  
soumissions – TPSGC

11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Gatineau

Core 0B2 / Noyau 0B2  
K1A0S5

Bid Fax: (819) 997-9776

**LETTER OF INTEREST  
LETTRE D'INTÉRÊT**

Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Charter and Transportation Services Division/Division de  
services d'affrètement et transport

11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Gatineau  
Quebec  
K1A0S5

|   |  |
|---|--|
| <b>Title - Sujet</b><br>Covid-19 Cargo Charter Services   |  |
| <b>Solicitation No. - N° de l'invitation</b><br>EP971-200001/A  | <b>Date</b><br>2020-04-27  |
| <b>Client Reference No. - N° de référence du client</b><br>Covid-19 Charter   | <b>GETS Ref. No. - N° de réf. de SEAG</b><br>PW-\$\$LS-101-78689 |
| <b>File No. - N° de dossier</b><br>ls101.EP971-200001   | <b>CCC No./N° CCC - FMS No./N° VME</b>                           |
| <b>Solicitation Closes - L'invitation prend fin</b><br><b>at - à 02:00 PM</b><br><b>on - le 2020-05-06</b>  |  |
| <b>Time Zone</b><br><b>Fuseau horaire</b><br>Eastern Daylight Saving<br>Time EDT  |  |
| <b>F.O.B. - F.A.B.</b> Specified Herein - Précisé dans les présentes<br><b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input checked="" type="checkbox"/> |  |
| <b>Address Enquiries to: - Adresser toutes questions à:</b><br>Giroux, Dominik  | <b>Buyer Id - Id de l'acheteur</b><br>ls101                      |
| <b>Telephone No. - N° de téléphone</b><br>(873) 355-3890 ( )  | <b>FAX No. - N° de FAX</b><br>(613) 943-7970                     |
| <b>Destination - of Goods, Services, and Construction:</b><br><b>Destination - des biens, services et construction:</b>   |  |

Instructions: See Herein

Instructions: Voir aux présentes

|  |  |
|--|--|
| <b>Delivery Required - Livraison exigée</b>  | <b>Delivery Offered - Livraison proposée</b> |
| <b>Vendor/Firm Name and Address</b><br><b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>   |  |
| <b>Telephone No. - N° de téléphone</b><br><b>Facsimile No. - N° de télécopieur</b>   |  |
| <b>Name and title of person authorized to sign on behalf of Vendor/Firm</b><br><b>(type or print)</b><br><b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b><br><b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b> |  |
| <b>Signature</b>   | <b>Date</b>                                  |



## Government of Canada COVID-19 Response – Letter of Interest

### REQUEST FOR INFORMATION (RFI)

EP971-200001

#### 1.0 Purpose and Nature of the RFI

1.1 Public Services and Procurement Canada (PSPC) is requesting Industry interest and feedback regarding the provision of international cargo flights in support of Canada's efforts to ship to Canada Personal Protective Equipment (PPE) and other materials acquired overseas in support of Canada's fight against the novel coronavirus (COVID-19).

1.2 The objectives of this RFI are to:

- 1.2.1 share with Industry portions of the current supply chain operations;
- 1.2.2 seek input from Industry on potential options and/or recommendations to meet Canada's needs;
- 1.2.3 utilize the feedback from Industry to assist Canada in developing detailed plans for upcoming shipments, mostly originating from China, usually from Shanghai (PVG); and
- 1.2.4 potentially issue contract(s) to supplement Canada's supply chain based on Canada's needs and strictly at Canada's discretion.

1.3 This RFI is neither a call for tender nor a Request for Proposal (RFP). Although one or multiple contracts may be issued based on this RFI, the issuance of this RFI is neither to be considered in any way as a commitment by Canada nor as authority to Respondents to undertake any work that could be charged to Canada.

1.4 Although the information collected may be provided as commercial-in-confidence and, if identified as such, will be treated accordingly by Canada, Canada may use the information to assist in drafting Departmental and technical documentation.

1.5 Respondents are encouraged to identify, in the information they share with Canada, any information that they feel is proprietary or confidential. Canada will handle the responses in accordance with the *Access to Information Act*. Canada will not disclose proprietary or commercially sensitive information concerning Respondents or third parties, except and only to the extent required by law. For more information, please see <http://laws-lois.justice.gc.ca/eng/acts/a-1>





1.6 Participation in this RFI is not a condition or prerequisite for the participation in any potential subsequent solicitation. However, in the spirit of engagement, Canada strongly encourages participation from suppliers.

1.7 Respondents will not be reimbursed for any cost incurred by participating in this RFI. Responses to this RFI will not be returned to Respondents.

1.8 Responses will not be formally evaluated. Canada will review all responses received by the RFI closing date. Canada may, at its discretion, review responses received after the RFI closing date.

## **2.0 Background Information**

2.1 This RFI is issued by Canada as part of its response to the COVID-19 pandemic.

2.2 The World Health Organization (WHO) declared the Coronavirus outbreak (COVID-19) a public health emergency. On March 11, 2020, the WHO declared the novel coronavirus causing COVID-19 to be a pandemic. Both the outbreak and the impact of the Coronavirus outbreak were unforeseeable.

2.3 Canada may invoke the emergency exception under the applicable trade agreements: CFTA Article 513 (d); AGP Article XIII (d); NAFTA Article 1016 2.(c); CETA Article 19.12

2.4 Canada has been and is actively sourcing PPE across the globe. Many of the incoming shipments originate from Shanghai, China (PVG) and have been shipped to Canada via air to different locations including Hamilton and Toronto.

## **3.0 Current Supply Chain (Shanghai)**

3.1 The majority of purchased PPE is currently being delivered to Bolloré Logistics Canada's (Bolloré) warehouse at Kunshan. Bolloré Canada provides logistics services for Canada and manages Canada's shipments from their Chinese operations. Canada may use other brokers or other warehouse locations for future purchases.

3.2 Currently, Air Canada and Cargojet have regularly scheduled flights and provide the air cargo services through the use of B767s and B777s. Other COVID-19 specific cargo contracts are also in place with Provincial Aerospace and First Air. All of these contracts are task based and are on an "as and when" requested basis.

3.3 Based on the cargo loads provided by Bolloré, Canada tasks cargo flights accordingly based on size and weight of shipments and availability of flights.



3.4 Cargo operators are being asked to be flexible as delays can be incurred either outbound or inbound and flights may be cancelled. Operators must be able to adapt in an ever changing, fast paced and abnormally busy environment.

3.5 Cargo operators, Bolloré and Canada work in a collaborative environment.

3.6 Bolloré prepares shipments for loading on aircraft and liaises directly with the operator and Canada.

3.7 Shipments are flown to Canada by the operator. The following are some of the possible destinations: YYZ, YUL, YVR and YHM. Other destinations may be used.

#### **4.0 Increase Capacity**

4.1 Canada expects to have PPE requirements to be shipped to Canada from Shanghai and other potential locations globally.

4.2 Canada wants to increase its flexibility in support of its supply chain and ensure continuous movement of goods.

4.3 Canada plans to maximize efficiency in its load management activities by matching the right aircraft with the right load.

#### **5.0 Requirement**

5.1 Canada is seeking information from cargo aircraft operators (Canadian AOC) to help inform its future decisions on supply chain activities.

5.2 Canada may select to approach a particular Respondent to this RFI that Canada believes is in the best position to meet certain particular needs.

5.3 Aircraft with large cargo side doors will be prioritised above passenger configured aircraft modified to “combi” configuration.

5.4 Therefore Canada is asking that Respondents provide the following information:

5.4.1 Name and legal address of the Respondent including a point of contact;

5.4.2 Type of aircraft(s) that Respondent can offer;

5.4.3 Cargo size limits for each airframe listed above (CBMs and KGs)

5.4.4 Describe availability of Respondents' cargo planes (i.e. x days' notice or x hours' notice required prior to take off);

5.4.5 Describe schedule flexibility of Respondents' cargo planes (i.e. reaction to delays or cancellation of flights);

5.4.6 Describe Respondent's landing rights globally/domestically

5.4.7 Describe Respondent's access to the Chinese market (Shanghai, Shenzhen) following recent changes to airport and Chinese air authority processes.

5.5 Please refer to Annex A technical information table and send to PSPC via E-mail.

ANNEX A

EP971-200001

|  |                 |                          |                         |            |            |
|--|-----------------|--------------------------|-------------------------|------------|------------|
| <b>Vendor Name:</b>  |                 | <b>Address:</b>          |                         |            |            |
| <b>Contact Name:</b>   |                 | <b>Email:</b>            |                         |            |            |
| <b>Telephone - Business:</b>   |                 | <b>Telephone – Cell:</b> |                         |            |            |
| <b>Aircraft Model</b>  | <b>Aircraft</b> | <b>CARGO Side door</b>   | <b>Number Available</b> | <b>CBM</b> | <b>KGs</b> |
|  |                 |                          |                         |            |            |
|  |                 |                          |                         |            |            |
|  |                 |                          |                         |            |            |
| <b>Availability of Aircraft</b><br>- # of days or hours' notice required prior to take off |                 | <b>Comments:</b>         |                         |            |            |
| <b>Schedule Flexibility</b><br>- delays or cancellation                                    |                 | <b>Comments:</b>         |                         |            |            |
| <b>Landing Rights</b><br>- globally;<br>- domestically                                     |                 | <b>Comments:</b>         |                         |            |            |
| <b>Access to the Chinese Market</b>  |                 | <b>Comments:</b>         |                         |            |            |
| <b>Other</b>   |                 | <b>Comments:</b>         |                         |            |            |
| <b>Landing Rights in Shanghai</b>  |                 |                          |                         | <b>Yes</b> | <b>No</b>  |