



**RETURN BIDS TO:**

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Bid Receiving - PWGSC / Réception des  
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11 Laurier St./11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**LETTER OF INTEREST**

**LETTRE D'INTÉRÊT**

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du

fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Armoured Vehicles Support/Soutien des véhicules blindés

11 Laurier St./11, rue Laurier

Place du Portage Phase III 6C1

Gatineau

Québec

K1A 0S5

<b>Title - Sujet</b> Counter Assault Tactical Vehicles (	
<b>Solicitation No. - N° de l'invitation</b> M9062-202026/A	<b>Date</b> 2020-04-29
<b>Client Reference No. - N° de référence du client</b> M9062-202026	<b>GETS Ref. No. - N° de réf. de SEAG</b> PW-\$\$BL-265-27751
<b>File No. - N° de dossier</b> 265bl.M9062-202026	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2020-05-29</b>	
<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Brisard, Pascale	<b>Buyer Id - Id de l'acheteur</b> 265bl
<b>Telephone No. - N° de téléphone</b> (873) 353-1627 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> pascale.brisard@tpsgc-pwgsc.gc.ca	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b> See Herein	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**Request for Information (RFI)  
Counter Assault Tactical Vehicle (CATV) for RCMP**

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## 1. PURPOSE AND NATURE OF THE REQUEST FOR INFORMATION (RFI)

- 1.1. Public Works and Government Services Canada (PWGSC) is requesting Industry feedback regarding the purchase of Counter Assault Tactical Vehicles (CATV) for the Government of Canada for use by the Royal Canadian Mounted Police (RCMP).
- 1.2. The objective of this Request for Information (RFI) is to seek initial input from Industry on potential options, capabilities and availability of technology to meet CATV requirements including those related to operational requirements, sustainment, cost, and schedule.
- 1.3. Information received from Industry will be critical to refine CATV procurement documents, such as the Invitation to Qualify (ITQ), the Request for Proposal (RFP), the technical specifications, the evaluation criteria, the cost tables or other CATV requirements.
- 1.4. The intent following receipt of RFI responses from Industry is to have interactive engagement with Industry, throughout the procurement phases leading to the Invitation to Qualify and subsequently the RFP.
- 1.5. This RFI is neither a call for tender nor an RFP. No agreement or contract will be entered into based on this RFI. The issuance of this RFI is not to be considered in any way a commitment by the Government of Canada, nor as authority to potential respondents to undertake any work that could be charged to Canada. This RFI is not to be considered as a commitment to issue a subsequent solicitation or award contract(s) for the work described herein.
- 1.6. Although the information collected may be provided as commercial-in-confidence (and, if identified as such, will be treated accordingly by Canada), Canada may use the information to assist in drafting performance specifications (which are subject to change) and for budgetary purposes.
- 1.7. Respondents are encouraged to identify, in the information they share with Canada, any information that they feel is proprietary, third party or personal information. Please note that Canada may be obligated by law (e.g. in response to a request under the Access of Information and Privacy Act) to disclose proprietary or commercially-sensitive information concerning a respondent (for more information: <https://laws-lois.justice.gc.ca/eng/acts/a-1/>).
- 1.8. Respondents are asked to identify if their response, or any part of their response, is subject to the Controlled Goods Regulations.
- 1.9. Participation in this RFI is encouraged, but is not mandatory. There will be no short-listing of potential suppliers for the purposes of undertaking any future work as a result of this RFI. Similarly, participation in this RFI is not a condition or prerequisite for the participation in any potential subsequent solicitation.
- 1.10. Respondents will not be reimbursed for any cost incurred by participating in this RFI.



1.11. The RFI closing date published herein is not the deadline for comments or input. Comments and input will be accepted any time up to the time when/if the next follow-on solicitation is published.

## **2. BACKGROUND INFORMATION**

2.1. The RCMP has a requirement for a medium sized armoured Counter Assault Team Vehicle (CATV), providing transportation for a minimum of four (4) operators with a rear interior cargo area. The intended use of the vehicle is to discretely blend into public settings, and provide protection against small arms while remaining highly maneuverable.

## **3. POTENTIAL WORK SCOPE**

3.1. The Royal Canadian Mounted Police (RCMP) intends to procure 1 to 2 Counter Assault Tactical Vehicles (CATV) for use in Canada.

3.2. The CATV is intended to be a light-weight high mobility armoured vehicle. The vehicle will be operated primarily in urban areas. The mission profile requires 4000km for operations per year.

3.3. Performance Requirements:

- a) The vehicle must be highly maneuverable.
- b) The vehicle must provide ballistic protection level of up to US National Institute of Justice (NIJ) Level 4 or equivalent. The NIJ standard is used in this document as a “ballistic profile” and respondents are encouraged to present their protection levels using protection standards that align with testing methodologies used in the armoured vehicle industry such as (Bold Runabout Vehicle) BR-V.

3.4. Intended Concept of Support Services:

- a) Routine maintenance will be performed by RCMP personnel
- b) Warranty work is required to be performed by the base vehicle OEM and must be available within the boundaries of the City of Ottawa.
- c) The CATV procurement will include the provision of sufficient spare parts to sustain the vehicle(s) for an initial period of two years.



#### 4. CONSTRAINTS

##### 4.1. National Security Exception

To protect national security interests, Canada has invoked its right under national and international trade agreements to use a National Security Exception (NSE) for this procurement. An NSE allows Canada to remove a procurement from some or all of the obligations of the relevant trade agreement where Canada considers it necessary to do so in order to protect its national security or other related interests specified in the text of the national security exceptions. For these reasons also, no technical specifications have been included in this RFI.

##### 4.2. Security Requirements

Furthermore, suppliers will be required to obtain a Secret-level clearance with safeguarding capability to store classified information in order to bid on the subsequent RFP. Only suppliers meeting the security requirements and have been pre-qualified through the subsequent ITQ will be provided with the classified components of any resulting Request for Proposal (RFP).

##### 4.3. Pre-qualification of Bidders

For the reasons stated above, the potential CATV procurement will be done in a phase approach. Following this RFI, it is Canada's intent to issue an ITQ, to determine a short list of potential bidders. Security Screening will take place after the evaluation and selection of the potential bidders resulting from the ITQ. The complete RFP will only be shared with the Pre-Qualified Suppliers (i.e. the potential bidders retained from the ITQ and who have successfully received the required security clearances). Please see Section 6 of this RFI for more information on the proposed procurement phases and schedule.

#### 5. LEGISLATION, TRADE AGREEMENTS, AND GOVERNMENT POLICIES

5.1 The following is indicative of some of the legislation, trade agreements and government policies that could impact any follow-on solicitation(s):

- a) Exemption of the trade agreements as the National Security Exemption (NSE) is invoked;
- b) Treasury Board Policy on Government Security;
- c) Government Contracts Regulations;
- d) Defence Production Act (DPA);
- e) Controlled Goods Program (CGP);



f) Federal Contractors Program for Employment Equity (FCP-EE).

5.2 The above list may not be exhaustive.

## 6. ANTICIPATED PROCUREMENT PHASES AND SCHEDULE

6.1 The following schedule should be utilized as a baseline only.

Procurement Phases/Steps	Date
Request for Information (RFI) Release	April 2020
RFI Response Closing date	May 2020
Potential Equipment Demonstration and One on One sessions	June-July 2020
Invitation to Qualify (ITQ)	August 2020
Evaluation and Selection of Potential Bidders	September 2020
Security Screening of Potential Bidders	October 2020 to March 2021 (6 months)
Potential Industry Engagement with Pre-Qualified Suppliers	April-May 2021
Request for Proposal issued	November 2021
RFP Closing	December 2021
Evaluation of Proposals	January 2021
Contract Award	February 2021
CATV Delivery	Summer 2021
CATV Final Deliveries and Contract Close out	Summer 2023

## **7. REQUEST FOR INFORMATION**

Respondents are requested to provide the following information to assist the Government of Canada in the planning of the CATV procurement.

### **7.1 Respondent Qualifications**

Respondents are asked to confirm their experience and capability to manufacture armoured vehicles for North American clients. Respondents should provide examples that demonstrate this capability. Respondents are also asked to provide information on both the level of protection and performance record that they offer for armoured vehicles.

### **7.2 Financial Information**

Respondents are requested to provide rough order of magnitude costing data. Costing data should include the purchase of a CATV in the quantity of (1) unit and of (2) units; as well as Integrated Logistics Support comprising of both In-Service Support and/or a Field Service Representative. If the Respondent offers a range of pricing, they should provide information on the pricing that is available.

### **7.3 Ability to Provide Support Services**

Respondents should have experience providing support services for vehicles that they produce. The Respondent is asked to provide examples that demonstrate their experience in this area and their current capabilities to provide support services.

### **7.4 Proposed Vehicle**

Canada invites Respondents to recommend potential vehicle designs for the CATV. Please provide details regarding your proposed vehicle, including the types of missions for which their vehicles are designed. Respondents should also provide all available information related to the ballistic and glass protection offered by their vehicle.

### **7.5 Manufacturer's Processes**

Canada is interested in the processes that Respondents use to produce and support their vehicles. Respondents are asked to discuss their project and engineering management processes. If the Respondent has a quality assurance plan for the construction of their vehicle, they should provide details regarding that plan. If the quality assurance plan provides evidence such as material ballistic certifications (opaque and/or transparent), company internal validation testing results, full vehicle protection certification results/reports from an accredited testing laboratory that matches the ballistic profile defined in the NIJ level IV specifications, the Respondent should provide that evidence.



Respondents are also asked to provide details regarding the availability of their warranty repair services as well as the commercial availability of their vehicles. If their vehicles are subject to Controlled Goods/ITAR the Respondent should indicate as such.

## **7.6 Other Capability Information**

If the Respondent has any other information regarding the capabilities of their proposed vehicle or regarding their capability to produce a CATV, they are asked to provide this information. Respondents should provide any product literature that they might possess and should provide a description of their vehicle in as much detail as possible.

## **7.7 Vehicle Demonstration**

Respondents are asked if they can demonstrate a vehicle and under what conditions they would be able to so. If there is a geographical constraint regarding a possible vehicle demonstration, the Respondent may indicate their constraint.

# **8. UPCOMING ENGAGEMENT SESSIONS**

## **8.1 Equipment Demonstration**

An equipment demonstration may form part of the CATV interactive engagement with Industry following this RFI. Canada may at its discretion attend any respondents' vehicle demonstration offered.

## **8.2 One on One Sessions**

Canada may at its discretion contact or meet any respondents to follow-up with additional questions or for clarification on any aspect of a response.

# **9. RESPONSE PREPARATION INSTRUCTIONS**

## **9.1 Response Format**

Respondents are requested to provide responses to the questions in Annex A. Please provide comments, concerns and, where applicable, alternative recommendations regarding how the requirements described in the RFI could be satisfied. Respondents should also list and explain any assumptions that they make in their responses.





## 9.2 Response Submission

- a) Interested Respondents may submit their responses to the PWGSC Contracting Authority, identified below, preferably via email.

Pascal Brisard, Supply Team Leader  
Public Works and Government Services Canada  
11 Laurier Street, Gatineau, Quebec, K1A 0S5  
Building Portage III, Floor 9C2, Room 20  
[Pascale.Brisard@tpsgc-pwgsc.gc.ca](mailto:Pascale.Brisard@tpsgc-pwgsc.gc.ca)

- b) Changes to this RFI may occur and will be advertised on the Government Electronic Tendering System. Canada asks Respondents to visit [Buyandsell.gc.ca](http://Buyandsell.gc.ca) regularly to check for changes, if any.

## 9.3 Enquiries

All enquiries and other communications related to this RFI must be directed exclusively to the Contracting Authority. All enquiries are to be submitted to the Contracting Authority no later than five (5) calendar days before the closing date. Enquiries received after that time may not be answered.

## 9.4 Closing date for the RFI

Responses to this RFI are to be submitted to the PWGSC Contracting Authority identified above, on or before May 29, 2020.



## ANNEX "A" – QUESTIONS FOR INDUSTRY

### 1. Respondent Qualifications

- 1.1. Does the Respondent have experience as a manufacturer and provider of armoured vehicles to clients in North America?
  - a) Explain, comment, and include concerns, assumptions, and alternatives where applicable.
  - b) Provide examples that demonstrate this capability.
- 1.2. Has the Respondent produced armoured vehicles with a matching ballistic protection profile to the level of NIJ Level 4 or equivalent and/or higher ballistic protection? If yes, has it been tested/certified by an accredited testing laboratory?
  - a) Explain, comment, and include concerns, assumptions, and alternatives where applicable.
  - b) Provide examples that demonstrate this capability.
  - c) If it has been tested/certified by an accredited testing laboratory, provide evidence of:
    - material ballistic certifications (opaque and/or transparent); and/or
    - company internal validation testing results; and/or
    - full vehicle protection certification results/reports from an accredited testing laboratory,that matches the ballistic profile defined in the NIJ level IV specifications.
- 1.3. Does the Respondent have a proven armoured platform? In this case, the term 'proven' is defined as referring to a platform that has been free of major deficiencies for the first three years of operation.
  - a) Explain, comment, and include concerns, assumptions, and alternatives where applicable.
  - b) Provide examples that demonstrate this capability.

## 2. Financial Information

- 2.1. Is the Respondent able to provide rough order of magnitude (ROM) costing data? If the answer is 'yes', please provide ROM data for:
- a) The purchase of a CATV in the quantity of (1) unit and of (2) units.
  - b) Integrated Logistics Support comprising of both In-Service Support and a Field Service Representative.
- 2.2. What range of services and type pricing structure does the Respondent offer?

## 3. Ability to Provide Support Services

- 3.1. Does the Respondent have experience providing in-service support for armoured vehicles in North America, including repair and maintenance services, provision of spare parts including controlled goods parts, as well as warranty and after warranty service?
- a) Explain, comment, and include concerns, assumptions, and alternatives where applicable.
  - b) Provide examples that demonstrate this capability.
- 3.2. Does your company currently provides after sale support services? If yes, what is the range of after sale support services offered including pricing structure?

## 4. Proposed Vehicle

- 4.1. Does the Respondent have a specific recommendation(s) for a CATV? If the answer is 'yes', please provide details regarding your proposed vehicle(s).
- 4.2. What typical missions are the Respondent's armoured vehicles designed for?
- 4.3. What levels of ballistic protection does the Respondent's proposed vehicle(s) offer?
- 4.4. What kind of ballistic protection of glass does the Respondent offer?
- 4.5. What make and model of chassis are the Respondent's vehicles made on?

## 5. Manufacturer's Processes

- 5.1. What are the Respondent's processes for project management, engineering management, production management and quality assurance (ex: ISO 9001)?



- a) Explain, comment, and include concerns, assumptions, and alternatives where applicable.
  - b) Provide examples that demonstrate this capability.
- 5.2. Does the Respondent have the capability to provide warranty repairs and service within the city limits of the City of Ottawa, Ontario Canada?
  - a) Explain, comment, and include concerns, assumptions, and alternatives where applicable.
  - b) Provide examples that demonstrate this capability.
- 5.3. Are the parts of the Respondent's vehicles available commercially?
  - a) Explain, comment, and include concerns, assumptions, and alternatives where applicable.
  - b) Provide examples that demonstrate this capability.
- 5.4. Does the Respondent anticipate any of the parts being subject to Controlled Goods/ITAR?
  - a) Explain, comment, and include concerns, assumptions, and alternatives where applicable.
  - b) Provide examples that demonstrate this capability.
- 5.5. Does the Respondent have a quality assurance plan that provides details of the processes to be used during the manufacture of the vehicle?
  - a) Explain, comment, and include concerns, assumptions, and alternatives where applicable.
  - b) If Respondent has a quality assurance plan for the construction of their vehicle, they should provide details regarding that plan.
  - c) Provide examples that demonstrate this capability.

5.6 Does the Respondent's assurance plan provide solid evidence such as test reports from an accredited laboratory) that the armouring materials used (opaque and transparent) and the vehicle design meets the armour specifications stated and that the final deliverable will meet all protection level requirements?

- a) Explain, comment, and include concerns, assumptions, and alternatives where applicable.
- b) Provide examples that demonstrate this capability.

## 6. Other Capability Information

6.1. Does the Respondent have any product literature detailing exterior and interior physical characteristics of the proposed vehicle? If the answer is 'yes':

- a) Please provide copies of product descriptive literature;
- b) Please provide description of the vehicle and all equipment to be provided?
- c) Please provide a 3-Dimensional solid model in PDF and/or electronic format of the vehicle interior? The proposed 3-Dimensional model should include interior body dimensions, placement of seats, accessories and ancillary equipment.

## 7. Equipment Demonstration

7.1 Does the Respondent have a vehicle that they can demonstrate?

- a) Explain, comment, and include concerns, assumptions, and alternatives where applicable.
- b) Provide examples that demonstrate this capability.

7.2 What arrangements would need to be made for Canada to facilitate a demonstration of the Respondent's proposed vehicle?

- a) Explain, comment, and include concerns, assumptions, and alternatives where applicable.
- b) Provide examples that demonstrate this capability.