

**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC
11 Laurier St.
Place du Portage , Phase III
Core 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776
ePost Connect Email:
tpsgc.dgareceptiondessoumissions-abbidReceiving.pwgsc@tpsgc-pwgsc.gc.ca

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

**Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Innovation Procurement Directorate
Direction des achats innovateurs
Terrasses de la Chaudière
10, rue Wellington, Étage 4
Gatineau, Québec
K1A 0S5

| | |
|---|--|
| Title-Sujet Area Detection and Identification System (ADIS) | |
| Solicitation No. - N° de l'invitation W8476-18ADIS/B | Amendment No. - N° modif. 016 |
| Client Reference No. - N° de référence du client W8476-18ADIS/B | Date 30 April 2020 |
| GETS Reference No. - N° de référence de SEAG | |
| File No. - N° de dossier 010sl.W8476-18ADIS/B | CCC No./N° CC - FMS NO. / N° VME |
| Solicitation Closes - L'invitation prend fin at - à 2:00 PM on - le 30 July 2020 | Time Zone Fuseau horaire Eastern Standard Time EST |
| F.O.B. - F.A.B | |
| Plant-Usine : <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/> | |
| Address Enquiries to: - Adresser toutes questions à: April Campbell | Buyer Id - Id de l'acheteur 010SL |
| Telephone No. - N° de téléphone 613-858-9485 | FAX No. - N° de FAX |
| Destination of Goods, Services and Construction: Destinations des biens, services et construction : | |
| Specified Herein Précisé dans les présentes | |

Instructions : See Herein

Instructions : voir aux présentes

| | |
|--|--|
| Delivery Required - Livraison exigée See Herein | Delivery Offered - Livraison proposée |
| Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur | |
| Telephone No. - N° de telephone Facsimile No. - N° de télécopieur | |
| Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) | |
| Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie) | |
| Signature | Date |

THIS AMENDMENT IS RAISED TO MODIFY STAGE 5 WORDING AND RESPOND TO BIDDER QUESTIONS.**At Article 4.3.1, Definitions, sub-article H,**

DELETE: the following

H. Point Rated Criteria will be scored out of 600 available points and the following weights applied to each the score for each section as follows:

| | | |
|---|--------------------------|-------------|
| Corporate Competencies | Scored out of 100 points | Weight: 20% |
| Proposed Project Plans | Scored out of 100 points | Weight: 25% |
| Environmental Management System Performance | Scored out of 100 points | Weight: 5% |
| DRDC Laboratory Test of proposed system | Scored out of 300 points | Weight: 50% |

Total available points: 600 Weight: 200

INSERT: the following:

H. Point Rated Criteria will be scored out of 600 available points and the following weights applied to each the score for each section as follows:

| | | |
|---|--------------------------|-------------|
| Corporate Competencies | Scored out of 100 points | Weight: 20% |
| Proposed Project Plans | Scored out of 100 points | Weight: 25% |
| Environmental Management System Perf. | Scored out of 100 points | Weight: 5% |
| DRDC Laboratory Test of proposed system | Scored out of 150 points | Weight: 50% |
| Desirable qualities | Scored out of 150 points | |

At Article 4.5, Stage 4 – Preliminary Financial Evaluation,

DELETE: in its entirety.

INSERT: the following:

4.5 Stage 4 – Preliminary Financial Evaluation

Following the completion of Stage 2 and Stage 3, Canada will conduct a preliminary financial evaluation of all **responsive** bids utilizing the technical score achieved for the point rated criteria detailed in Stage 2 and Stage 3, and criteria PR15 to PR51 of Stage 5 to determine which bidders will be invited to undertake the DRDC Laboratory Testing of the proposed system. Bidders will be invited, based on rank, to DRDC Valcartier for PR14.

The preliminary financial evaluation will be conducted by totaling the scores achieved in Stages 2, 3, and criteria PR15 to PR51 of Stage 5, and adding the 150 points available for PR14 and applying the Basis of Selection at article 4.8 to determine if a bidder has the potential to be awarded the contracts. The Methodology identified in the Basis of Selection will be utilized to determine the ranking.

Preliminary Financial Score = Points Achieved in Stage 2 pts (/300) + Points Achieved in Stage 3 pts (100) + Points Achieved in Stage 5 for criteria PR15 to PR51 (/150) + 150 available points for PR14

Or

Preliminary Financial Score = score/100 points + score/100 points + score/100 points + score/150 points + 150 points

Preliminary Total Score = application of the Weighting, Basis of Selection and ranking

If a bidder has no potential to be awarded a contract based on the above, the Bidder will not be invited to participate in PR14 at Stage 5, Laboratory Test.

Q103 A The reason for my email is to request an extension of the closing date to 30 June 2020. Due to the ongoing Corvid 19 crisis, it is difficult to gather information required. Since many of our sub-contractors are located in Europe, it has become increasingly difficult to glean information required for our proposal.

And

B The last few weeks have been full of events of all kinds and decisions by governments. We have seen borders close and demands for restrictions increase. For this reason, it will be difficult for us to respond adequately by 29 May 2020 given these exceptional circumstances. We are therefore asking Canada to review its position regarding the closing date of this call for tenders and postpone it to a later date, at the very least July 11, 2020. This would allow us to organize ourselves in order to be in a position to respond adequately to your call for tenders.

And

C As you know, the closing date for this call for tenders is 29 May 2020. And the de-confinement of the majority of companies will not have taken place by that date. We are in a minimal mode of operation that does not allow us to operate adequately. The same is true for the majority of our external interlocutors with whom we must interact in order to respond to this call for tenders. We believe it is essential that Canada review its position regarding the closing date of the call for tenders. And that we be given a date that could be 45 to 60 days following our expected de-confinement date for service companies. At a minimum, July 31 should be scheduled if not August 30. This will allow us all to have time to restart our activities and to be able to respond adequately.

A103 The closing date will be extended to 30 July 2020.

Reference: Volume 1, Article 4.3, Stage 2 – Technical Evaluation Scoring, 4.3.1 E

Q104 It is noted that the technical score is determined in accordance with Attachment 2 to Part 4, Article 4.2. This technical score comprises the results from the DRDC Laboratory testing (max 150 points) (PR14) plus the points associated with desirable requirements such as features and performance of the proposed system (max 150 points) (PR15 through PR51). Therefore it

appears 4.3.1 H needs to be changed to: DRDC Laboratory Test of proposed system - Scored out of **150** points - Weight 50%" and an additional category "Desirable requirements offered – Scored out of 150 points – Weight 50%"?

A104 The desirable technical requirements (PR15 to PR51) have been segregated from the actual laboratory testing at PR14 along with the associated scoring. The combined score of PR14 plus the score for PR15 to PR51 will together remain weighted at 50%

Reference: Volume 1, Part 4, Article 4.5, Stage 4 = Preliminary Financial Evaluation

Q105 It is stated that all bidders will receive 300 points at Stage 4 representing the DRDC Laboratory testing. Since the DRDC laboratory testing accounts for 150 points, please confirm that the initial scoring associated with DRDC testing at Stage 4 will be changed to 150 points?

A105 Please see above.

Q106 We suggest the maximum 150 points associated with desirable requirements should and must be scored during phase 4 based on the evaluation of the bidders proposal. Please confirm that scoring of the desirable requirements will be performed at Stage 4 and not at Stage 5 since the DRDC testing is restricted to the test procedure described in the RFP?

A106 Please see above.

Q107 Please confirm that the "Preliminary Financial score will be changed to read = Points achieved in Stage 2 pts (/450) + Points achieved in Stage 3 pts (/100) + 150 available points for Stage 3?

A107 Please see above.

Q108 The last sentence requires clarification. Please confirm that a bidder(s) that has no potential to be awarded a contract are those that are non-responsive and/or fail to score at least 50% of the score as described in 4.8.1 A, c and those bidders will not be invited to undertake the DRDC testing?

A108 A bidder that has failed to achieve the minimum required score at any stage of the evaluation will be considered non-responsive at that stage and given no further consideration. Only **responsive** bidders will be considered for Stage 4.

By applying the financial evaluation and using the optimum available points for PR14 (Stage 5) Canada will also be able to identify those bidders that would not be awarded a contract even if they were responsive at every stage of the evaluation and received a perfect score for PR14.

For example, a bidder that prices themselves out of competition, when the strategy detailed at Stage 4 is applied, will not be invited to the laboratory testing simply because there is no way they could be awarded a contract even with a perfect score for Stage 5. Alternatively, if a bidder that has scored poorly in a previous stage(s), when combined with full points for PR14 and preliminary review of the financial proposal, could not be awarded a contract when compared with the other bidders, will not be invited to participate in PR14, Laboratory Test.

This will allow Canada to manage the expectations of bidders and reduce their costs in submitting a bid if there is no potential to be awarded a contract as a result of the preliminary financial evaluation.