



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC / Réception des soumissions  
- TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Quebec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT**

**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Relocation Services Division/Division des services de  
réinstallation

Terrasses de la Chaudière 5th Floor

10 Wellington Street

Gatineau

Quebec

K1A 0S5

<b>Title - Sujet</b> Logistics Services	
<b>Solicitation No. - N° de l'invitation</b> EP971-200002/A	<b>Amendment No. - N° modif.</b> 003
<b>Client Reference No. - N° de référence du client</b> EP971-200002	<b>Date</b> 2020-05-06
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$ZU-002-37764	
<b>File No. - N° de dossier</b> 002zu.EP971-200002	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 05:00 PM</b> <b>on - le 2020-05-11</b>	
<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b> Specified Herein - Précisé dans les présentes	
<b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input checked="" type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Carrière, Dominic	<b>Buyer Id - Id de l'acheteur</b> 002zu
<b>Telephone No. - N° de téléphone</b> (613) 203-4871 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> Raison sociale et adresse du fournisseur/de l'entrepreneur	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

### Amendment 003 to solicitation EP971-200002/A

The RFP amendment 003 is raised to:

- i. Respond to questions relating to this bid solicitation as detailed in Section A; and
- ii. Modify the bid solicitation as detailed in Sections B.

#### SECTION A: QUESTIONS AND ANSWERS

Number	Question	Answer
Q11	It isn't clear to us after reading the government's standard insurance terms (especially the All Risk In Transit Insurance clause) if you want to hold us liable for cargo losses in excess of international rules for Ocean/Air shipments. This would need clarification as otherwise we will need to add insurance coverage, which in turn will impact our rates.	Contractor is to provide insurance standard to the industry and required by international rules.
Q12	We can't just quote on ground handling services only. We do require to handle the airfreight as well as part of the overall service. It would be also an easier operational handling for your office to have one trading partner rather than 2, 3 or more.	We understand this is a non-standard request, however given the unique circumstances posed by the COVID-19 crisis, the Canadian Government will be procuring air capacity directly with carriers and therefore have provided bidders to provide a unique rate structure in section 2.4.
Q13	Would you already have a 2 month volume forecast to better estimate the required space? This way it would help to plan the capacities and not to run into space issues.	Given the unique circumstances posed by the COVID-19 crisis it is difficult to forecast volumes but a very rough estimate shows approx. 40% of our yearly projections will move in May – June, 2020
Q14	Can we move freight via Chicago on our own scheduled charter services? We have regular Charter services into ORD to operate for the entire NAM continent which allows to have more flexibility for Cargo operations and bookings.	Direct flights are strongly favored.
Q15	Rate spreadsheet (tab G) shows PVG and CGO as origin airports. There are no non-stop services ex CGO on commercial flights at present. Can we quote alternate routings or would be all requested on full charter services?	If alternative routings are required please detail routing plans in the Rate Sheet.
Q16	While Malaysia is mentioned as potential origin we only seem to need to provide the office information and ocean rates. There are no lanes ex Malaysia to Canada shown in the rate table for airfreight. It is also an unusual location. None of us had any requests for PPE ex Malaysia so far.	Majority of exports from Malaysia are expected to be ocean freight, however preference is to reserve the right to shift mode to air freight for urgent shipments, which will be the exception. Export airport is likely KUL to listed Canadian destination airports.

Q17	Point 1 of appendix A-3: Provide full live tracking for all parcels with an access link – does this mean GPS tracking i.e. smart box? Or is the standard Schenker etracking sufficient? This reads like a GPS. We can do so, but there is a cost – we did it in the past on consolidation boxes to the USA so can reactivate the program easily.	Live tracking via GPS or SmartBox is not required and standard track and trace is acceptable.
Q18	Point 1 of appendix A-3 reads like a pick and pack operation but very little details to provide and associated pricing.....from a pure freight operation, our job would be to deliver to the warehouse and be out, not to execute this level of operation. We need to be clear on the separation of freight forwarding and warehouse operations	Expected service in the origin warehouse operations will be mode option sorting & cross docking primarily for urgent freight to be shipped by air and balance to be ocean bound. Picking and packing is not expected beyond the box level.
Q19	Section 3.6: Can you please elaborate on this section. Does this refer to a regular report with all shipping activities pushed to your teams' emails?	The report submission requirements are indicated at 3.6.3. The required information is detailed at 3.6.5 and 3.6.6.
Q20	Would you be able to send us a MSDS for the hand sanitizer? Am I correct to assume this might only move by ocean?	Yes, hand sanitizer can only move by Ocean.

## SECTION B: MODIFICATIONS TO BID SOLICITATION

- At section **1.3 Standard Instructions, Clauses and Conditions**, insert the following:

Subsection 5.4 of [2003](#), Standard Instructions - Goods or Services - Competitive Requirements, is amended as follows:

Delete: 60 days

Insert: 30 days

- At section **1.4. Questions and Requests for Clarifications**, replace the section in its entirety with the following:

All questions and/or requests for clarifications regarding this RFP must be submitted via email to the attention of Dominic Carriere at [Dominic.Carriere@tpsgc-pwgsc.gc.ca](mailto:Dominic.Carriere@tpsgc-pwgsc.gc.ca) and Sylvain Cardinal at [Sylvain.R.Cardinal@tpsgc-pwgsc.gc.ca](mailto:Sylvain.R.Cardinal@tpsgc-pwgsc.gc.ca) no later than 5:00 p.m. EST May 7, 2020. Canada will do its utmost to respond in a timely manner but may not be able to respond to all questions posed.

All correspondence and/or inquiries regarding this solicitation must reference the RFP number. All questions and inquiries must be in writing and submitted via email; no phone calls, faxes, or in-person inquiries will be responded to. Questions and requests for clarification—and the responses thereto—that Canada believes may be of interest to other bidding organizations will be circulated to all RFP recipients who have indicated an interest in bidding. Any verbal information received from employees of Canada, or any other organization, institution, or entity should not be considered as an official response to any questions regarding this RFP.

3. At section **1.5. Submission Deadline**, replace the section in its entirety with the following:

Proposals must be received no later than 5:00 p.m. EST May 11, 2020. Offers received after this date or time will be considered late and will be considered only at the discretion of Canada.

4. At tab A – Bid Overview in the Pricing Tables, replace rows 8-15 as with the following:

<b>Company and RFQ Dates</b>		
	RFP Contact	Dominic Carrière
	Due Date	<b>2020-05-11</b>
	# of Rounds	Single round
	Quote Validity	30 days
	Rate Validity Start	May 11, 2020
	Rate Validity End	TBD at contract award with a minimum of 90 days
	Currencies	CDN\$

**ALL OTHER TERMS AND CONDITIONS OF THE BID SOLICITATION REMAIN UNCHANGED**