



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions
- TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Quebec

K1A 0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Relocation Services Division/Division des services de
réinstallation

Terrasses de la Chaudière 5th Floor

10 Wellington Street

Gatineau

Quebec

K1A 0S5

Title - Sujet Logistics Services	
Solicitation No. - N° de l'invitation EP971-200002/A	Amendment No. - N° modif. 004
Client Reference No. - N° de référence du client EP971-200002	Date 2020-05-08
GETS Reference No. - N° de référence de SEAG PW-\$\$ZU-002-37764	
File No. - N° de dossier 002zu.EP971-200002	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 05:00 PM on - le 2020-05-11	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes	
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Carrière, Dominic	Buyer Id - Id de l'acheteur 002zu
Telephone No. - N° de téléphone (613) 203-4871 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Amendment 004 to solicitation EP971-200002/A

The RFP amendment 004 is raised to:

- i. Respond to questions relating to this bid solicitation.

QUESTIONS AND ANSWERS

Number	Question	Answer
Q21	Please confirm the HBL destination door location in Vancouver as destination charges are being requested.	For the purpose of this RFP, please quote HBL to be within the proper Vancouver municipality.
Q22	Do you require the bidding company to have an established Chinese Branch Office, as well as a history of arranging shipments and processing customs work?	As per section 1.9.1, 40% of the weighting in this RFP will be allocated to a origin presence and experience, with a large focus in China
Q23	Would the proposed option of flying in and out of Hamilton, ON provide any benefit to you?	Please propose alternative options by adding them to the Rate sheet – in this case Tab G as an additional Airport destination
Q24	With the Logistics Services (EP971-200002/A) contract, will the award winner be responsible for managing inventory at the shipping location (supplier stock) as well as the consignee (Canadian off airport warehouse)?	Origin incoterms will be FCA 3PL warehouse where warehousing services in the origin warehouse operations will be mode option sorting & cross docking primarily for urgent freight to be shipped by air and balance to be ocean bound. Picking and packing is not expected beyond the box level.
Q25	Do you have data on the delivery locations of the cargo? We would need this information to be able to respond to the line haul section (column BB on the air tab).	For purposes of the RFP, assume that 90% of Air shipments will be destination TOR w/ 10% YVR and 100% of Ocean destination will be the port of Vancouver
Q26	Due to market conditions there is significant rate volatility for air and ocean. Are you expecting that service providers bidding on this RFQ submit rates based on today's conditions and adjustments to these rates can be outlined in the terms and conditions (for the service provider that is successful in this bid)?	Yes we would be open to proposals such as this given the current and projected volatility in the market. Please provide your suggested approach to your proposal
Q27	Is the requirement for warehouse space in China and Malaysia for a CFS warehouse (is this what you are making reference to as a gateway) or a distribution warehouse?	Yes the requirement is for an origin CFS warehouse.
Q28	Is the products all on pallets and if so is it all stackable and to what height are we able to safely stack?	Yes, for the purpose of the RFP, you need to assume that all products will be palletised and primarily stackable, with the exception of things like ventilators. However, please note stack ability will vary depending on quality of packing per manufacturer. Note also that 3PL will need to palletise if required.

Q29	How many skus would it be?	We anticipate approx. 20 different product lines but sku count will vary based on manufacturer.
Q30	How many pallets in inventory at all time?	Inventory projections may largely be determined by volatile and ever changing constraints at Origin so flexibility will be paramount, However, for the purpose of the RFP please assume approx. 1,000 pallets at any given time.
Q31	Under the current COVID conditions, physically delivering a bid poses health risks .As a result ePost is the only feasible means of submitting a bid. Setting up an ePost transaction takes 2 business days ... the bid was posted on May 4 with a closing of 5:00 pm May 7, 2020.	Due to the COVID-19 pandemic, epost is the only option to submit a bid. The Bid Receiving Unit (BRU) is responsible for creating the transaction and you can submit a request to open an epost conversation to: tpsgc.dgareceptiondessoumissions-abbidreceiving.pwgsc@tpsgc-pwgsc.gc.ca . The closing date of the RFP is now May 11, 2020.
Q32	The pricing tables are key in understanding how to position appropriate rates for services required. Section 2.4. Pricing Tables , indicates that the pricing tables for completion are embedded into Annex B. This information was not included in Annex B or any amendments.	The pricing tables were added to the RFP on May 5, 2020 as an attachment called tables de tarifs - pricing tables.zip
Q33	Is there any flexibility regarding the proposed Terms and Conditions and Statement of Work of the resulting contract?	Canada expects to negotiate the details of any contract that may be issued pursuant to this RFP with the Recommended Proponent following evaluation of proposals. While Canada intends to include the Terms and Conditions and Statement of Work proposed, Canada will consider deviations that may be required or which may add value. If Canada is unable to agree to a contract with the first Recommended Proponent it may negotiate with the next highest scoring Proponent and so forth.

ALL OTHER TERMS AND CONDITIONS OF THE BID SOLICITATION REMAIN UNCHANGED