



AMENDMENT 1/ MODIFICATION 1

**LETTER OF INTEREST
LETTRE D'INTÉRÊT**

Issuing Office - Bureau de distribution:
**Land and Aerospace Equipment
Procurement and Support Sector /
Secteur de l'Approvisionnement et du
soutien en équipement aérospatiale et
terrestre**

11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Attention: Marisol Dufour
Gatineau, Québec
K1A 0S5

Title - Sujet AMSE Repair & Overhaul Services	
Solicitation No. - N° de l'invitation W8485-19SJ01/C	Date May 11, 2020
Client Reference No. - N° de référence du client W8485-19SJ01	GETS Ref. No. - N° de réf. de SEAG PW-20-00913489
File No. - N° de dossier 143bf.W8485-19SJ01	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-05-12	Time Zone Fuseau horaire Eastern Daylight Time (EDT)
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Dufour (BF Div.), Marisol	Buyer Id - Id de l'acheteur 143bf
Telephone No. - N° de téléphone	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

AMENDMENT SUMMARY

Amendment 1 to the Letter of Interest is released to publish the responses to the questions received from Suppliers.

The following are the eight questions received with Canada's responses:

- 1- **LOI version B, paragraph 4.3.1 states that two separate contracts will be issued; one for simple AMSE and the second for complex AMSE. LOI version C, paragraph 1.2 a. states that PSPC intends on releasing an RFP in the summer of 2020. Please confirm this one RFP will include both simple and complex AMSE. Please also confirm if this one RFP will result in two contracts, as stated in LOI version B, paragraph 4.3.2?**

Answer: Canada confirms that one Request for Proposal (RFP) will be released and will include the requirement for simple and complex AMSE. The intent is to award two contracts as stated in LOI version B, paragraph 4.3.2.

- 2- **LOI version B, paragraph 4.3.4 states that The Industrial and Technological Benefits (ITB) Policy, including the Value Proposition (VP), will not be applied to this solicitation. Please confirm this is still Canada intent?**

Answer: Canada confirms that this is still the intent.

- 3- **Does Canada plan on issuing a Draft RFP prior to issuing the final RFP? If not, when Canada has decided how the bid will be evaluated, will this information be shared with Industry prior to issuing the final RFP? Similarly, when Canada establishes the draft Mandatory and Rated Technical Evaluation Criteria, will this information be shared with Industry prior to issuing the final RFP?**

Answer: Canada does not intend to release a draft RFP nor a draft of the Mandatory and Rated Technical Evaluation Criteria prior to issuing the final RFP.

- 4- **Does Canada intend to release a Draft RFP for industry comments prior to the Final RFP scheduled for summer 2020? If so, when will the Draft RFP be released?**

Answer: Canada does not intend to release a draft RFP prior to issuing the final RFP.

- 5- **Does Canada intend to hold a further Industry Day(s) or One-on-One meetings prior to release of the Final RFP? If so, when?**

Answer: Canada does not intend to hold a further Industry Day or One-on-One meetings prior to release of the Final RFP.

- 6- **Is the Technical Data Package currently available to registered CGP companies, or will it only be made available upon release of the Final RFP?**

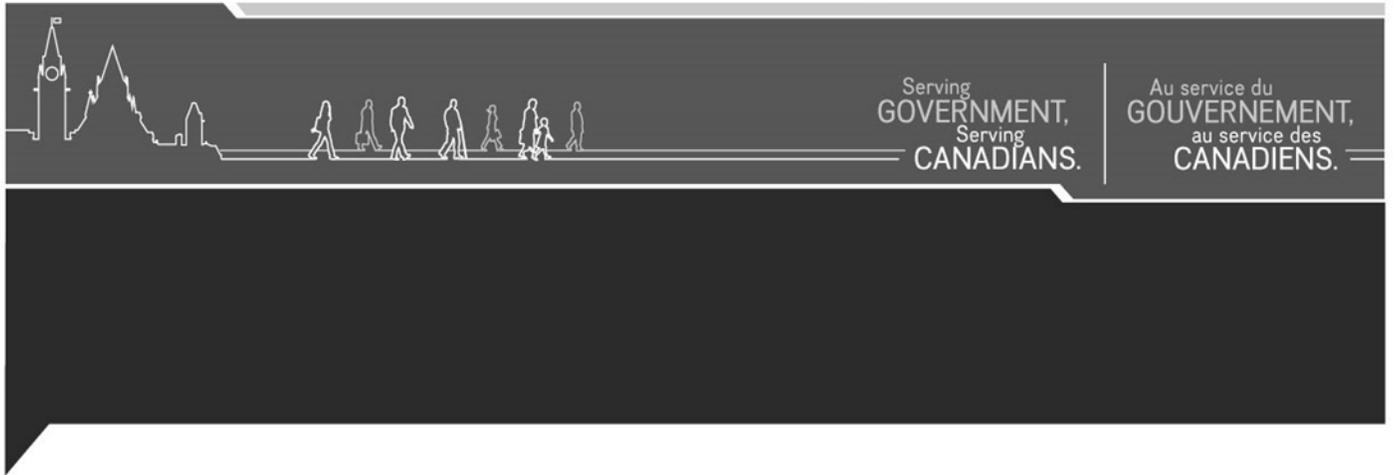
Answer: The Technical Data Package is not currently available to registered CGP companies. It will be made available upon release of the Final RFP.

- 7- **In W8485-19SJ01/B (incl. Amendment 001), Canada identified a procurement strategy in which it would issue a single RFP and potentially award two (2) contracts; one for Simple AMSE and one for Complex AMSE. In relation to economies of scale, some bidders may wish to submit a bid for both contracts for which a more advantageous offering to Canada may be possible. If Canada chooses to proceed with this procurement strategy, will it include in its RFP a mechanism by which a single bidder can bid for both contracts together (i.e. a single contract award), and each contract separately (i.e. award of two contracts to different bidders)?**

Answer: There will be no mechanism in the RFP to allow the award of a single contract combining the requirement of both simple and complex AMSE. The intent is to award two separate contracts, one for simple AMSE and one for complex AMSE but the possibility will exist for one bidder to win both contracts.

- 8 If Canada chooses to implement a Performance Management Framework and incentivize contractors, is it considering a rolling-wave contract that would provide for a longer period of performance than 5 years, plus one 2-year option?**

Answer: Canada will include a Performance Management Framework in the RFP that will incentivize and measure performance of the contractor but this contract will not include a rolling wave for a longer period of performance.



Aircraft Maintenance Support Equipment (AMSE) Sustainment Requirement Letter of Interest W8485-19SJ01

1. Purpose and Nature of the Letter of Interest (LOI)

- 1.1 Public Services and Procurement Canada (PSPC), on behalf of the Department of National Defence (DND), is releasing this Letter of Interest (LOI) to update Industry following the last LOI W8485-19SJ01/B, published December 23, 2019, regarding the formulation and implementation of an optimized solution for the Aircraft Maintenance Support Equipment (AMSE) sustainment requirement.
- 1.2 The purpose of this LOI is to provide new information to prepare Industry for the release of the upcoming Request for Proposal (RFP). Updates to the previous LOI include the following:
 - a. PSPC, on behalf of the Department of National Defence (DND), will be moving forward with the intent of releasing an RFP in the Summer of 2020, in lieu of the announced release date of Spring 2020 in the last LOI.
 - b. The RFP will be made accessible to all those interested; however, as the Technical Data Package (TDP) will contain Controlled Goods, Bidders and of any other person to whom the Bidder will give access to the controlled goods must provide their Controlled Goods Program (CGP) registration number or written proof of exemption or exclusion in order to be eligible to receive the TDP, in accordance with SACC Manual Clause A9130T, Controlled Goods Program – Bid (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions->

[manual/5/A/A9130T/10](#)).

- 1.3 Please refer to the previous LOI W8485-19SJ01/B, including Amendment 001, published on <https://buyandsell.gc.ca>, for additional information on this requirement.

2. Notes to Interested Industry:

- 2.1 All comments and questions to the LOI must be submitted in writing to the PSPC Contracting Authority before May 07, 2020. Inquiries submitted after this date may not be answered. Responses to inquiries will be released via a LOI amendment, if any.
- 2.2 A Fairness Monitor (FM) will provide independent assurance that this LOI and potential subsequent procurement is conducted in a fair, open and transparent manner.
- 2.3 All submitted information, comments and/or questions must be based solely on this LOI and Industry should not reference any other past procurement process.
- 2.4 Any discussions on this subject with personnel representing DND, PSPC, or any other GoC representative or other personnel involved in project activities related to AMSE, must not be construed as an offer to purchase or as a commitment by DND, PSPC, or the GoC.
- 2.5 Respondents are encouraged to clearly identify, in writing, in the information they share with Canada, any information they feel is commercial-in-confidence, proprietary, third party or personal. Please note that Canada may be obligated by law (e.g. in response to a request under the Access to Information and Privacy Act) to disclose proprietary or commercially-sensitive information concerning a Respondent (for more information: <http://laws-lois.justice.gc.ca/eng/acts/a-1/>).
- 2.6 Respondents are asked to identify, in writing, if their response, or any part of their response, is subject to the Controlled Goods Regulations.
- 2.7 The issuance of this LOI is not to be considered in any way as a commitment by Canada or as authority to potential Bidders to undertake any work that could be charged to Canada. This LOI is not a bid solicitation and will not result in the award of any contract. Potential suppliers of any goods or services described in this LOI should not reserve stock or facilities, nor allocate resources, as a result of any information contained in this LOI. Nor will this LOI result in the creation of any source list. Therefore, whether or not potential Bidders respond on this LOI will not preclude these Companies from participating in any future procurement.

- 2.8 Any information submitted to Canada in response to this LOI may, or may not, be used by Canada in the development of the potential subsequent Request for Proposal (RFP).
- 2.9 The inclusion of any goods and services description or any elements related to the procurement strategy in LOI W8485-19SJ01A, B and C are not final and are subject to change, and therefore may not necessarily be part of a future Request for Proposal (RFP).
- 2.10 There will be no Industry Day nor one-to-one sessions associated to this LOI.

3 Security

- 3.1 There is no security requirement associated with this LOI. Respondents should note that potential follow-on procurement activities will require a Public Services and Procurement Canada (PSPC) classified clearances up to the level of SECRET for applicable staff and facilities.

4 PSPC Contracting Authority:

- 4.1 Any correspondence must be directed, in writing, in either official language of Canada, to the PSPC Contract Authority (CA), Marisol Dufour, via email: Marisol.Dufour@tpsgc-pwgsc.gc.ca.
- 4.2 Changes to this LOI may occur and will be advertised on the Government Electronic Tendering System. Canada asks Respondents to visit <https://buyandsell.gc.ca> regularly to check for any changes. Always refer to number W8485-19SJ01 when searching on <https://buyandsell.gc.ca> for updates on this requirement.