



## RETURN BIDS TO:

## RETOURNER LES SOUMISSIONS À:

Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions/Travaux  
publics et Services gouvernementaux Canada  
See herein for bid submission  
instructions/

Voir la présente pour les  
instructions sur la présentation  
d'une soumission

NA  
Ontario

## SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise  
indicated, all other terms and conditions of the Solicitation  
remain the same.

Ce document est par la présente révisé; sauf indication contraire,  
les modalités de l'invitation demeurent les mêmes.

### Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution  
Public Works and Government Services / Travaux  
publics et services gouvernementaux  
Kingston Procurement  
Des Acquisitions Kingston  
86 Clarence Street, 2nd floor  
Kingston  
Ontario  
K7L 1X3

<b>Title - Sujet</b> Resistance to Exploits	
<b>Solicitation No. - N° de l'invitation</b> W6795-20NG12/A	<b>Amendment No. - N° modif.</b> 003
<b>Client Reference No. - N° de référence du client</b> W6795-20-NG12	<b>Date</b> 2020-05-26
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$KIN-519-8075	
<b>File No. - N° de dossier</b> KIN-0-54010 (519)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2020-06-19</b>	
<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b> Specified Herein - Précisé dans les présentes <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input checked="" type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Choquette, Herb	<b>Buyer Id - Id de l'acheteur</b> kin519
<b>Telephone No. - N° de téléphone</b> (613) 536-4874 ( )	<b>FAX No. - N° de FAX</b> (613) 545-8067
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> Department of National Defence 175 Forcesman's Way Petawawa, ON K8H 2X3	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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## Bidders' Questions and Canada's Responses

Question 1: The contractor must hold a valid Facility Security Clearance at the Secret Level granted by the Contract Security Program, Public Works and the Government Services Canada. We currently hold those requirements as a U.S. based company and would you accept verification of our US Facility Clearance in lieu of?

Response 1: Yes an equivalent US security clearance will be accepted.

Question 2: The contractor requiring access to classified/protected information, assets or sensitive site(s) must EACH hold a valid personnel security screening at the level of SECRET, granted or approved by the Contract Security Program, Public Works and the Government Services Canada. Our employees currently hold a U.S. Secret or Top Secret through Defense Security Services and can be verified in our Joint Personnel Adjudication System (JPAS). Would you accept verification of our employees clearances through that?

Response 2: Yes an equivalent US security clearance will be accepted.

Question 3: On Page 13, 6.2.1.3 Minimum Work Guarantee. 1. What does 600 hours of flight time mean?

Response 3: This was a copy and paste error that is corrected in this amendment.

Question 4: Contractor agrees to stand in readiness. There is only one class listed in the solicitation and it will be difficult to schedule our other training if we don't know the future course dates far enough in advance?

Response 4: Ample advance notice will be provided by the DND Project Authority using a signed task authorization when additional courses are required.

Question 5: Canada's total liability to the contractor under the contract must not exceed \$350,000.00. Is this liability insurance or total value on the labor portion for the three years?

Response 5: The limitation of liability is the total amount that DND is authorized to expend during the term of the contract. The liability insurance is addressed in Annex "C".

Question 6: The Core training program is defined as follows: Includes a cadre of three (3) to four (4) instructor role players. Are we pricing three (3) or four (4) role play instructors per 4.1.2 Technical Evaluation Mandatory requirements table?

Response 6: The core course lot price must include as a minimum 3 instructors, 1 senior instructor and 1 RT Psych. The bidder must include a sufficient number of instructor role players and other resources to accomplish the training.

Question 7: The enhanced level of training is defined as follows: Includes a cadre of eight (8) instructor role players, one (1) Senior Instructor and one (1) RT psychologist. Are we pricing eight (8) role play instructors per 4.1.2 Technical Evaluation Mandatory requirements table.

Response 7: Yes the enhanced course lot price must include as a minimum the eight (8) instructor role players, one (1) Senior Instructor and one (1) RT psychologist.

Question 8: DND will provide accommodations as well as meals on-site for the duration of the cost to the contractor. Will contract employees be required to use double occupancy as depicted on Page 16, 6.6.5 May the Contractor choose to use double occupancy rooms for individual employees?

Response 8: Double occupancy rooms will only be allowed if single occupancy rooms are unavailable.

Question 9: All travel must have authorization and not exceed an estimated \$100,000.00 CAD annually. Should this CLIN not be priced and the estimated annual cost of \$100K which will be used annually?

Response 9: Since the location and dates of the training are not specified it would be unfair to require bidders to include the travel in their lot pricing. So travel will be a disbursement that must be pre-approved by the DND Project Authority.

Question 10: How far are the accommodations from the training site?

Response 10: Accommodation is planned to be within 25 -30 km radius from training facility

Question 11: Will meals be available at the training site during non-standard hours?

Response 11: Meals time for contract instructors will be only during standard hours.

Question 12: Are government vehicles available for staff use?

Response 12: No government vehicles will be available for the contractor to use on their own, however the Contractor's personnel may ride in Government vehicles driven by Government employees.

Question 13: Is there a female instructor ratio required?

Response 13: No

Question 14: How are contract instructor pool being integrated into the Canadian instructor pool?

Response 14: Contract Instructors will be integrated with Canadian instructors. They are also expected to mentor (shadow) Canadian instructors

Question 15: Is the same instructor pool required for the core training program as the enhanced training program?

Response 15: It would be preferred in order to maintain knowledge, but not mandatory.

Question 16: Can instructors be rotated if unavailable if they meet the requirements of the contract?

Response 16: Yes instructors may be rotated. The Contractor must provide proof that new instructors meet the requirements of the contract before they are rotated into the training?

Question 17: Do you have a set number of courses and months that you will conduct the training in 2020, 2021, 2022, and 2023?

Response 17: No.

Question 18: What are the personal protective equipment requirements for the July training?

Response 18: Gloves, and face masks (will be issued at the training venue), eye protection for specific scenario)

Question 19: Training provided lists 1 yearly quantity for core training and 1 yearly quantity for enhance training program only. Is this why we have to maintain a ready state for other courses to be added?

Response 19: It is estimated that there will be a requirement for one core and one enhanced training per year. There may be more or less than the estimate, so that is why the Contractor is required to maintain a ready state.

Question 20: Travel to and from the worksite is not included in the pricing and will be invoiced at cost in accordance with 6.6.5. Does that mean travel time can't be charged as labor?

Response 20: Travel time can't be charged as an extra. It should be included in the lot pricing.

## **PART 6 - RESULTING CONTRACT CLAUSES**

### **6.2 Requirement**

#### **6.2.1.3 Minimum Work Guarantee - All the Work - Task Authorizations**

**Delete:**

1. In this clause,  
"Maximum Contract Value" means the amount specified in the "Limitation of Expenditure" clause set out in the Contract; and "Minimum Contract Value" means 600 hours of flight time (as stated in Pricing Basis "A Item 1 of Annex "B") per Contract year.

**Insert:**

1. In this clause,  
  
"Maximum Contract Value" means the amount specified in the "Limitation of Expenditure" clause set out in the Contract; and  
  
"Minimum Contract Value" means 10% of the Maximum Contract Value.