



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise
indicated, all other terms and conditions of the Solicitation
remain the same.

Ce document est par la présente révisé; sauf indication contraire,
les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Munitions Division (BK) / Division des munitions (BK)

11 Laurier St./11, rue Laurier

8C2, Place du Portage, Phase III

Gatineau

Québec

K1A 0S5

Title - Sujet Image Intensifier & Thermal Imager	
Solicitation No. - N° de l'invitation W8476-196083/B	Amendment No. - N° modif. 009
Client Reference No. - N° de référence du client W8476-196083	Date 2020-06-05
GETS Reference No. - N° de référence de SEAG PW-\$\$BK-375-27648	
File No. - N° de dossier 375bk.W8476-196083	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-06-25	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Dunse(bk div), Ron	Buyer Id - Id de l'acheteur 375bk
Telephone No. - N° de téléphone (819) 664-1583 ()	FAX No. - N° de FAX (819) 956-5650
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation Amendment No. 009

This solicitation is hereby amended to provide the following questions and answers:

Q1. Please advise if the Tech Authority can confirm that MIL-STD-1913 also known as an ‘M1913 Picatinny Rail’ is an acceptable equivalent to a STANAG 4964 rail mount system for the requirement under section - 4.2.10.1 of Appendix 1B to Annex D - Compliance Matrix - Thermal Imager?

A1. According to STANAG 4694, the NATO Accessory Rail has full backwards compatibility with existing US MIL-STD-1913 accessories.

Therefore, if a Bidder proposes a Thermal Imager mount that is made to MIL-STD-1913 specifications, the Bidder must provide Technical Documentation confirming that the mount complies with MIL-STD-1913.

No modifications required.

Q2. During the Verification process of the RFP where Canada will be testing the device’s ability to withstand 20 rounds through the .50 caliber bolt-action sniper rifle, would Canada entertain also evaluating the ability of the device’s boresight accuracy retention to maintain a zero Minute of Angle change during this test?

A2. The RFP contains a Requirement to verify the boresight accuracy retention. It is found in Requirement 3.1.7.2 of Annex C1 for the Image Intensifier, and in Requirement 4.1.7.2 of Annex C2 for the Thermal Imager. As per Appendix 1A of Annex D, and Appendix 1B of Annex D, a Test Report must be submitted by the Bidder to confirm compliance to these Requirements.

No modifications required.

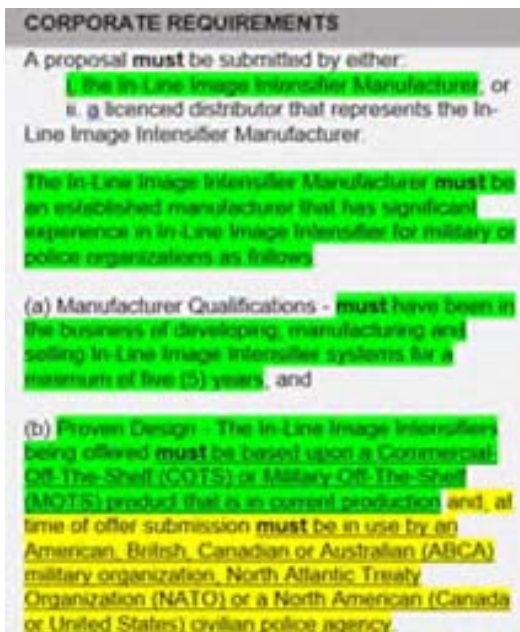
Q3. The U.S. State Department has authorized the shipment of 2376 FOM, white phosphor image intensifier tubes. Most NATO countries are requesting this increased FOM capability. Would Canada be willing to increase its mandatory FOM requirement from 2200 FOM to at least 2300 FOM? A higher FOM requirement would increase device DRI (Detection, Recognition, Identification), thereby mitigating threats to the sniper.

A3. Canada is aware of the U.S. State Department export regulations for Image Intensifier tubes. The Figure of Merit (FOM) requirement found in para. 3.2.6.1 of Annex C1 will remain the same.

No modifications required.

Q4. Prior to submitting our bid(s), there is some ambiguity that we would like to have clarified.

Regarding the *Corporate Requirements* of either the Image Intensifier Compliance Matrix (Annex 1A to D) or the Thermal Imager Compliance Matrix (Annex 1B to D), we are compliant to all portions highlighted in green, but need clarification co-requirements of part b) (*Image Intensifier C.M. excerpt posted below*):



Within the co-requirements of part b), it states i) that the submission must be **based** on a COTS or MOTS product; and ii) that the submission must be in use by a NATO, ABCA or NA organization. As per the current wording, it may be interpreted that: i) could imply a *NPI version* of a COTS or MOTS qualified in-use product, but ii) could also imply the same product in i), or *implicitly* a COTS or MOTS qualified in-use product (i.e. a non-NPI version). Could you please clarify if the latter “ii)” implies a “NPI Version of”, or “Implicitly” a COTS or MOTS qualified in-use product?

- A4.** An NPI version that is currently being used by an ABCA, NATO or North American civilian police agency is considered compliant if the product can be replicated and offered as a solution to this RFP.

No modifications required.

- Q5** The quantity of questions being asked and the long wait period for responses caused by the COVID-19 pandemic has slowed down the export licensing process through the U.S. State Department and the ability to obtain necessary materials for the building of samples. In addition, Canada’s re-insertion of the Canadian Content Policy at the last minute has caused our company to revisit our approach to manufacturing/supplying the items and we require more time.

Would Canada entertain a 90-day extension to the bid submission date from Thurs 11 Jun to Thurs 10 Sep?

- A5.** Amendment No. 008 issued an additional 14 days to the RFP extending the closing date to 25 June 2020.

No modifications required.

- Q6** This is the second time with a Night Vision Device RFP where the Conditionally Limited Canadian Content clause was inserted at the last minute during the bid process. We are concerned

that requirements for the Canadian Forces are being compromised to enable the Canadian Content clause to be invoked at the last minute. SUPPLIER has made considerable investment in MIL-STD-810G testing and building samples in preparation of submitting our bid proposal. The cost to our company in time and effort to submit a bid that may not even be evaluated due to last minute changes in an RFP is most concerning and requires a better explanation than what was provided in the RFP amendment.

Pursuant to its rights as described in the Supply Manual, will Canada be taking any steps as part of the bid evaluation to verify the Canadian Content Certifications including verification of the bidders' Canadian Content calculations?

A6. Yes, as a part of the bid evaluation Canada will verify the Canadian Content Certifications.

No modifications required.

Other CORRECTIONS to the RFP:

CORRECTION #1

Modifications required:

At Amendment No. 001

DELETE:

Para. 2.2 Submission of Bids - in its entirety.

INSERT:

2.2 Submission of Bids – epost Connect ONLY

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) -- via epost Connect only due to COVID-19 -- by the date and time indicated in the bid solicitation.

Note: For Bidders choosing to submit using epost Connect for bids closing at the Bid Receiving Unit in the National Capital Region (NCR) the email address is:

tpsgc.dgareceptiondessoumissions-abbidreceiving.pwgsc@tpsgc-pwgsc.gc.ca

Note: Bids will not be accepted if emailed directly to this email address. This email address is to be used to open an epost Connect conversation, as detailed in Standard Instructions 2003, or to send bids through an epost Connect message if the Bidder is using its own licensing agreement for epost Connect. Step one of the two-step epost Connect process is to send an email to the above address and this first step should be initiated a few days in advance of any submission deadline.

CORRECTION #2

Modifications required:

At Amendment No. 001

DELETE:

Para. 3.1 Bid Preparation Instructions - in its entirety.

DELETE:

Para. 3.1.1 Exchange Rate Fluctuation – in its entirety.

DELETE:

Para. 3.1.2 SACC Manual Clauses - in its entirety.

INSERT:

3.1 Bid Preparation Instructions

Canada requests that the Bidder submits its electronic bid in accordance with section 08 of the 2003, Standard Instructions. The epost Connect system has a limit of 1GB per single message posted and a limit of 20GB per conversation.

The bid must be gathered per section and separated as follows:

Section I: Technical Bid

Section II: Financial Bid

Section III: Certifications

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Due to the nature of the bid solicitation (and due to COVID-19), only bids transmitted by e-post Connect service to PWGSC can be accepted.

Section I: Technical Bid

In their technical bid, Bidders should demonstrate their understanding of the requirements contained in the bid solicitation and explain how they will meet these requirements. Bidders should demonstrate their capability in a thorough, concise and clear manner for carrying out the work.

The technical bid should address clearly and in sufficient depth the points that are subject to the evaluation criteria against which the bid will be evaluated. Simply repeating the statement contained in the bid solicitation is not sufficient. In order to facilitate the evaluation of the bid, Canada requests that Bidders address and present topics in the order of the evaluation criteria under the same headings. To avoid duplication, Bidders may refer to different sections of their bids by identifying the specific paragraph and page number where the subject topic has already been addressed.

Bidders should refer to Annex “D” Instructions to Bidders and complete and submit with their bid the following:

1. APPENDIX 1A to ANNEX D COMPLIANCE MATRIX IMAGE INTENSIFIER and;
2. APPENDIX 1B to ANNEX D COMPLIANCE MATRIX THERMAL IMAGER.

Section II: Financial Bid

Bidders must submit their financial bid in accordance with Annex “A” Basis of Payment (Image Intensifier B and Thermal Imager A tables found on page 2 of the Requests of Proposal).

Applicable Taxes must be shown separately, if applicable.

Section III: Certifications

Bidders must submit the certifications and additional information required under Part 5 - CERTIFICATIONS AND ADDITIONAL INFORMATION.

3.1.1 Electronic Payment of Invoices – Bid

If you are willing to accept payment of invoices by Electronic Payment Instruments, complete Annex “F” to Part 3 of the Bid Solicitation - Electronic Payment Instruments, to identify which ones are accepted.

If Annex “F” to Part 3 of the Bid Solicitation - Electronic Payment Instruments is not completed, it will be considered as if Electronic Payment Instruments are not being accepted for payment of invoices.

Acceptance of Electronic Payment Instruments will not be considered as an evaluation criterion.

3.1.2 SACC Manual Clauses

3.1.2.1 C3011T (2013-11-06) Exchange Rate Fluctuation

CORRECTION #3

Modifications required:

At Amendment No. 001

INSERT:

ANNEX “F” to PART 3 OF THE BID SOLICITATION

ELECTRONIC PAYMENT INSTRUMENTS

The Bidder accepts to be paid by any of the following Electronic Payment Instrument(s):

- ☐ VISA Acquisition Card;
- ☐ MasterCard Acquisition Card;
- ☐ Direct Deposit (Domestic and International);
- ☐ Electronic Data Interchange (EDI);
- ☐ Wire Transfer (International Only);
- ☐ Large Value Transfer System (LVTS) (Over \$25M)