

R000061878

Advanced Contract Award Notice (ACAN) for:

Shared Services Canada on behalf of the Royal Canadian Mounted Police's Two-Way Radio Requirement in Manitoba

1. **What is an ACAN:** An ACAN is a public notice indicating to the supplier community that a department or agency intends to award a contract for goods, services or construction to a pre-identified supplier, thereby allowing other suppliers to signal their interest in bidding, by submitting a statement of capabilities. If no supplier submits a statement of capabilities that meets the requirements set out in the ACAN, on or before the closing date stated for in the ACAN, the contracting officer may then proceed with the award of a contract.

This ACAN relates to 1 contract proposed to be awarded to 1 contractor.

2. **Definition of requirement:** Shared Services Canada (SSC) on behalf of The Royal Canadian Mounted Police (RCMP) has a requirement for extensive, reliable and secure two-way radio communications services throughout the Province of Manitoba in order to successfully fulfill its mandate to provide Federal, Provincial and Municipal Policing across the province. The existing solutions for RCMP's two-way radio communications in Manitoba are based on Fleetnet, which is an 800 MHz Motorola Smartzone Omnilink trunking radio system. The communications services have been provided by the proposed contractor noted below since September 1998 in southern Manitoba and August 1999 in northern Manitoba.

Long-Term Plan. The Manitoba Provincial Government has awarded a contract to Bell Mobility to replace the province's public safety communications service (<https://news.gov.mb.ca/news/index.html?item=44546>). The RCMP's intention is to establish a Memorandum of Understanding with the provincial government in order to use this systems. The RCMP is scheduled to fully migrate to this new system by mid 2021.

Purpose

As its demand for radio communications in Manitoba continues and evolves, the RCMP is seeking the service solutions that can achieve the same or better performance than the existing ones. This Statement of Work (SOW) identifies and details the system and operational requirements for the services required by the RCMP.

The requirement is for a single supplier for the listed geographic areas listed in section 5 below, commencing on **July 1, 2020**.

In March of 2019, Shared Services Canada invoked the National Security Exception for all purposes to exempt the procurement of goods and services related to the Government of Canada's electronic mail (email), network/telecommunications, data centre, and Workplace Technology Devices from the application of all of Canada's domestic and international trade agreements, current and future. The National Security Exception applies to this requirement.

The services and/or goods to be provided are as stated in each section of this document at the various locations stated in section 5.

3. **Government Contracts Regulations Exception and Limited Tendering Reason:** This requirement is directed to the vendor as listed in this ACAN for the operating areas identified in below in section 5, in accordance with exception Section 6 (d) of the Government Contracts Regulations that states that only one person or firm is capable of performing this contract. To

SSC's knowledge, no suppliers other than those listed in this ACAN have the necessary infrastructure to deliver the required services to the required locations.

4. **Sole Source Justification:** According to the RCMP Technical Authority, the technology that the vendor is using to provide these radio services is proprietary Motorola signaling and hardware.
5. **Period of the proposed contract and required delivery:** The proposed contract is estimated to be awarded on or before **July 1, 2020**, with delivery of services to commence immediately upon notification of contract award. The initial contract period shall start on **July 1, 2020**, for one (1) year and 5 months initial period with one (1) additional one-year option period.
6. **For the province of Manitoba, the Proposed Contractor and the associated estimated cost for the contract is as follows:**
 - a) Geographic Area where Services Required: The province of Manitoba.

RCMP Only Sites :

160 Long Plain
252 Ebb and Flow
251 Elphinstone
264 Winnipegosis
263 Peguis
248 Blooddevin
250 Koostatak

Conventional RCMP Only Sites :

Morden – Back up Dispatch Centre
Berens River
Little Grand Rapids
Brochet
Lac Brochet
Paungassi
Poplar River
Pukatawagan
Oxford House
Shamattawa
South Indian Lake

Northern Zone (list from current Fleetmap coverage zone) :

338 Amery	331 Gods Lake	343 Norway House	302 Thompson
342 Axels Corner	310 Grand Rapids	327 Notigi	305 Tyrell
341 Black Sturgeon	324 Kelsey	323 Odei River	334 Upper Paint Lake
309 Buffalo Lake	329 Leaf Rapids	313 Overflow	304 Wabowden
333 Churchill	303 Left Rock	321 Reed Lake	318 Wanless
319 Cormorant	317 Little Frog Creek	322 Sherridon	314 Westray
320 Cranberry Portage	311 Long Point	337 Snow Lake	306 Whiskey Jack
340 Devils Lake	332 Lynn Lake	328 Suwannee	308 William River
335 Flin Flon	325 McCusker Lake	339 Tan Creek	326 Wivenhoe
336 Gillam	316 Moose Lake	315 The Pas	

Southern Zone (list from current Fleetmap coverage zone) :

140 Altona	128 Hadashville	116 Pilot Mound	127 Teulon
109 Beausejour	155 Haywood	117 Piney	150 Turtle Mountain
110 Boissevain	104 High Bluff	158 Portage La Prairie	122 Virden
144 Brandon	118 Holland	139 Reston	151 Vita
103 Carberry	148 Lyleton	132 Ridgeville	141 Wawanesa
133 Carman	153 MacGregor	156 Rivers	107 Winkler
125 Darlingford	129 Melita	130 Selkirk	149 Winnipeg
154 Elie	152 Middleborough	126 Souris	159 Woodridge
137 Falcon Lake	106 Morris	105 Steinbach	123 Woodside
134 Griswold	138 Pelican Lake	157 Stonewall	

Central Zone (list from current Fleetmap coverage zone) :

222 Amaranth	258 Eriksdale	203 Miniota	205 Rossman Lake
259 Ashern	210 Fisher Branch	231 Minitonas	220 Russell
224 Baldy Mountain	211 Foxwarren	213 Minnedosa	208 San Clara
262 Barrows	217 Gimli	214 Moon Lake	212 St. Amelie
242 Beaver Creek	238 Gypsumville	229 Neepawa	227 St. Laurent
228 Belair	241 Jackhead	225 Nopiming	204 St. Lazare
256 Benito	209 Jessica Lake	215 Onanole	260 Steep Rock
233 Bissett	223 Lac Du Bonnet	218 Polonia	221 Strathclair
230 Camperville	207 Magnet	257 Rice Creek	206 Waterhen
246 Cowan	234 Manigotagan	235 Riverton	261 Wellman Lake
236 Dauphin	245 Meleb	219 Roblin	226 Whitemouth

Proposed Contractor:

Legal Name: Bell Mobility Inc.

Operating Name: Bell Mobility Inc. (Radio Division)

4180 Jean-Talon Street

Montreal, Quebec

CANADA, H4P 1V5

PBN: 889301842PG0011

Estimated Cost for the 2 year 5 month contract period (GST/HST included): \$16,580,000.00

7. **Suppliers' right to submit a statement of capabilities:** Suppliers who consider themselves fully qualified and available to provide the services described herein, may submit a Statement of Capabilities in writing to the contact person identified below on or before the closing date of this notice. The statement of capabilities must clearly demonstrate how the supplier meets the advertised requirements. Interested suppliers are required to submit a statement of capabilities during the 15 calendar day posting period.

If other potential supplier submits a statement of capabilities during the 15 calendar day posting period that meets the requirements set out in this ACAN, the government will proceed to a full tendering process on either the government's electronic tendering system or through traditional means, in order to award the contract.

If no other supplier submits, on or before the closing date, a statement of capabilities meeting the requirements set out in this ACAN, a contract will be awarded to the pre-selected supplier.

8. **Minimum Essential Requirements:** Any interested supplier must demonstrate by way of a Statement of Capabilities that it can fulfill the requirements contained herein, of the Statement of Work and the following requirements in order to be able to carry out the work:

- 1) A minimum of 15 years of experience in the delivery of FleetNet telecommunications within the last 20 years;

- 2) At least 10 years of experience in the delivery of FleetNet Services within the last 25 years for the given geographic areas in Manitoba listed above in section 5.
- 3) The vendor must have solution where no re-programming of radios is needed
 - a. Reprogramming of radios is not feasible given the operational needs.
- 4) The vendor must maintain FleetNet in operation within Manitoba
- 5) The vendor must be able to provide interoperability with other first responders in the province of Manitoba as it exists today.
- 6) The vendor must have the same coverage as the current FleetNet provides.
- 7) The vendor must be able to provide services on day one after the contract award.
- 8) RCMP escort is required at all times for vendors on site.
- 9) The vendor must be able to support radio infrastructure Services delivered to Operational Communication centers 24/7 and to all towers within the Manitoba province.
- 10) The vendor must have 10 years' experience in providing services to PSAP designated agencies. Includes 911 and radio communications in the past 15 years.
- 11) The vendor must have all the backhaul lines in place from each tower.
- 12) The vendor must own the radio frequencies authorized by Industry Science and Economy Development of Canada (ISED) to operate the FleetNet radio system.
- 13) Services required until latest August 2021, as the RCMP is migrating to a new provincial Radio system provided by the province of Manitoba. As radios are migrated to the new radio system usage fees on FleetNet will drop until no one is left.
- 14) Must provide a minimum of 140 radio 800MHz radio sites that provide mobile, -115dBm, radio coverage on all highways in Manitoba.
- 15) Must provide portable radio coverage, -95dBm, to all RCMP detachments in Manitoba.
- 16) The system must provide a trunking Phase 1, Motorola P25 network that is compatible with the existing RCMP D Division codeplug.
- 17) There must be no intervention/programming/upgrades required by RCMP technical personnel to integrate the existing fleet of RCMP radios or dispatch consoles onto the network.
- 18) Must have an existing province-wide radio tower infrastructure throughout Manitoba.

9. **Security requirement:** This ACAN contains a requirement for vendor and personnel security screening. Please see minimum essential criteria in section 8 above.

10. **The closing date and time for accepting statements of capabilities is:**

- **June 26, 2020 @ 02:00 PM Eastern Daylight Time EDT**

11. **Submission of Enquiries:**

All enquiries must be submitted no later than 7 calendar days before the ACAN closing date.

12. **Submission of statements of capabilities:** Suppliers may inquire or submit a statement of capabilities to:

Matthew Gazo
Procurement Officer
Shared Services Canada
Procurement and Vendor Relations
Telephone No.: (613)-297-6479
Email: matthew.gazo@canada.ca