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Canada Revenue Agency
Agence du revenu du Canada
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Proposal to: Canada Revenue Agency

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein and/or attached hereto, the goods and/or services listed herein and on any attached sheets at the price(s) set out therefor.

Proposition à : l'Agence du revenu du Canada

Nous offrons par la présente de vendre à Sa Majesté la Reine du Chef du Canada, en conformité avec les conditions énoncées dans la présente incluses par référence dans la présente et/ou incluses par référence aux annexes jointes à la présente et ci-jointes, les biens et/ou services énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Bidder's Legal Name and Address - (ensure the Bidder's complete legal name is properly set out)
Raison sociale et adresse du Soumissionnaire - (s'assurer que le nom légal au complet du soumissionnaire est correctement indiqué)

Bidder is required to identify below the name and title of the individual authorized to sign on behalf of the Bidder – Soumissionnaire doit identifier ci-bas le nom et le titre de la personne autorisée à signer au nom du soumissionnaire

Name /Nom

Title/Titre

Signature

Date (yyyy-mm-dd)/(aaaa-mm-jj)

(_____)_____
Telephone No. – No de téléphone

(_____)_____
Fax No. – No de télécopieur

E-mail address – Adresse de courriel

AMENDMENT TO REQUEST FOR PROPOSAL / MODIFICATION DE DEMANDE DE PROPOSITION

Title – Sujet Language Training Services	
Solicitation No. – No de l'invitation 1000347577	Date 2020-06-12
Amendment No. - N° modif. 006	
Solicitation closes – L'invitation prend fin on – le 2020-06-22 at – à 2:00 P.M. / 14 h	Time zone – Fuseau horaire EDT/HAE Eastern Daylight Time/ Heure Avancée de l'Est
Contracting Authority – Autorité contractante Henrique Carrera 250 Albert Street Ottawa, ON Henrique.carrera@cra-arc.gc.ca	
Telephone No. – No de téléphone (613) 219-8406	
Destination - Destination See herein / Voir dans ce document	
THIS DOCUMENT CONTAINS A SECURITY REQUIREMENT. LE PRÉSENT DOCUMENT COMPORTE UNE EXIGENCE EN MATIÈRE DE SÉCURITÉ.	



SOLICITATION AMENDMENT # 006

This solicitation amendment is raised to:

1. Address the following questions submitted during the solicitation period as per RFP; and
2. Amend the RFP.

Part 1 – Questions and Answers

Q9. Given the current situation regarding COVID-19, is it possible to include Epost Connect as an option for the entire delivery submission instead of hard copy paper delivery to Canada Revenue Agency's Bid Receiving Unit at 875 Heron Road?

A9. The CRA is currently not set up for bid delivery via ePost Connect. The CRA explored multiple alternatives to hardcopy delivery including ePost Connect, however, it is not a tool the CRA can use at this time.

The CRA has amended the RFP to include updated submission instructions for bidders to submit electronic bids only.

Q10. Is there a cancellation policy for one-time cancellations (24 or 48 hours' notice for cancelling a course by the department at no cost) or the cancellation of a contract, either before or after training starts?

A10. Yes. A section covering the cancellation fees has been reinserted at Appendix 3: Financial Proposal and at Annex B: Basis of Payment.

Please see amendment below.

Q11. What do you mean by (preparation in class) of Criterion PR1 a) iii, since teachers must prepare their courses before arriving to class?

A11. It is the contractor's responsibility to describe how classroom preparation will be done to ensure inclusive and conducive learning.

Q12. With respect to Attachment 7, Annex A, the RFP provides an expansive list of acceptable degrees and certificates. However, some very common and language focused degrees are not included on the list. Would you kindly consider amending the list and including degrees such as Degree in Modern Languages and Cultures, Degree in Cognitive Science of Language, Degree in a Foreign Language and/or Literature and Degree in Comparative Literary Studies. Such university programs focus on language, literary texts, linguistics, critical thinking and communication skills. Phonetics, phonology, syntax, linguistic theory and second language learning and methods and practice in language pedagogy are usually mandatory courses in these programs. An English or French speaker with a degree in German, Italian or Spanish (a degree in a foreign language) has as much (if not more) linguistic competence to teach English or French as someone with a degree in Theology or Performing Arts. It is important to note, PWGSC has included these degrees in their new SO. Additionally, would you consider to have additional degrees approved if we can demonstrate a link between the respective degree and second language teaching? Again, PWGSC allows for this.

A12. Yes, the CRA will accept Degrees in Modern Languages and Cultures; Degrees in Cognitive Science of Language; Degrees in a Foreign Language and/or Literature; and Degrees in Comparative Literary Studies.

For the updated List of Accepted Bachelor's Degrees and Certificates please see amendment below.



Q13. In regards to PR3, the RFP indicates one full time course to be “equivalent to a minimum of 16 consecutive weeks and a minimum of 30 hours per week.” Given that CRA will use the CSPS program (PFL2 and CEWP), would you kindly consider amending the length of a full time course in PR3 to a minimum of 12 consecutive weeks so that the course duration is in accordance with the CSPS recommendation? In both the PFL2 and CEWP, the session duration is 12 weeks. It is worth noting that the duration of numerous Official Language sessions being conducted for Federal Government Departments, Agencies and Crown Corporations is 12 weeks; conversely, 16-week sessions are not common. We strongly believe that organizations with extensive experience managing 12-week sessions (rather than 16-week sessions) should not be disadvantaged against bidding on the CRA RFP considering that the same proven skills and competencies can be demonstrated.

A13. The CRA has amended the length of a full time course in PR3 to a minimum of 12 consecutive weeks so that the course duration is in accordance with the CSPS recommendation, please see amendment below.

Q14. PR6 Placement Test - the RFP doesn't assign points for the placement test administered by telephone even though it is an option in 5.1.5 Placement test. To be able to accurately place a learner and form homogeneous groups, oral interaction with a learner is highly desirable. Would you please consider amending PR6 to include the test administration where the oral proficiency would be evaluated by telephone and reading and writing components could be done online, via email or in paper format but without requiring the learner to go to the bidder's facilities?

A14. No. The CRA does not have an oral component to the placement test as it is meant to be a self-evaluation test where learners evaluate their own second language skills based on a series of questions. Therefore, we will not amend this section because it would not align with CRA's definition/use of a placement test.

Q15. It appears that Attachment 4 to Annex A: Progress Reports & End-of-session Assessment (the three Word documents listed on page 112 of 149 of the RFP) are images, and not attachments. Is it possible to have those documents uploaded to Buy and Sell?

A15. Attachment 4 to Annex A documents were uploaded as attachments to the Tender Notice during amendment 004 to the solicitation.

Q16. We noticed that the closing date for RFP 1000347577 has been moved for the third time. Now the bid is due June 15th. However, it appears that there has been no modification to the RFP. We are wondering the reason for the end date being changed again?

A16. Because of the COVID 19 situation, the delivery of physical bids is not considered to be practical, therefore the CRA explored multiple alternatives to hardcopy delivery. Additional time was needed to explore options for receiving bids, update the bid submission instructions and internal procedures, and to include the provision of virtual training online.

Q17. In light of the pandemic and social distancing rules that will be in effect as employees continue to return to offices, we would like to know if virtual distance learning solutions would be considered for this RFP. Specifically, individual or group training using virtual learning platforms. Such platforms would allow for the same live interactions and learning with the trainer and other classmates as for on-site classes.

A17. Yes, please see amendment below.

Q18. In M4 and PR3, with respect to Pedagogical Advisor, there's a requirement to provide “the name of the client organization and the name and email address of the contact person who may be contacted to verify the information provided in the proposal”. If somebody worked at a community college, university or



school board - adult education, or even at a language school, they would not necessarily have access to the former clients' coordinates. Would you accept former employer as a reference?

A18. Yes, the CRA will accept references from previous employer as long as the previous employer is an educational institution.

Please refer to changes to the RFP below.

Q19. On reading the RFP, on page 8, it is indicated that proposals can be submitted to the CRA's Bid Receiving Unit and it is open from Monday to Friday from 7:30 a.m. to 3:30 p.m. In addition, the proposals sent electronically will not be accepted, as per the following paragraph. As part of COVID1-19, can you confirm that the in-person deposit will be accepted at the address mentioned?

A19. We made changes to the RFP to allow bidders to submit electronic bids. The CRA will not accept physical bids.

Please refer to changes to the RFP during amendment 005.

Q20. We already submitted our bid. We have a copy of the receipt from the bid reception unit. Are you asking us to submit our bid again?

A20. Yes. Bidders must take into consideration the changes introduced during amendment 005 and 006 to include the provision of virtual training in their proposals. As per Article 2.1.1 Revisions to Standard Instructions 2003, item 6: Canada will declare non-responsive any bid in respect of which the information requested is incomplete or inaccurate, or in respect of which the information contained in a certification or declaration is found by Canada to be false or misleading in any respect.

Furthermore, the CRA is currently not able to distribute physical bids in a secured way to evaluators, as a result physical bids will not be accepted. Please refer to response R16.

Q21. Could you please provide the reason as to why this bid's submission date keeps changing?

A21. Please refer to Response R16.

Q22. Following the modifications to the solicitation 1000347577, I wanted to confirm the point 3.1 :

Canada requests that bidders provide their bid in separate sections. We understand that the electronic transmission of the proposal should be with 4 different fax transmission as of the 4 sections?

A22. Yes, that is correct. Bidders must submit four electronic transmissions, one per section.



Part 2 - Amendments (changes) to the RFP

C20. At Article 1.2 Summary

DELETE:

To provide full-time and part-time French and English in-person classroom language training on an “as and when requested” basis either in group or individually to CRA employees in order to: (1) attain Level A, Level B and Level C (as required per employee) in their second official language; (2) maintain their second official language; or (3) improve their second official language. The Contractor must also provide telephone tutoring on an “as and when requested” basis.

INSERT:

To provide full-time and part-time French and English in-person classroom and virtual online language training on an “as and when requested” basis either in group or individually to CRA employees in order to: (1) attain Level A, Level B and Level C (as required per employee) in their second official language; (2) maintain their second official language; or (3) improve their second official language. The Contractor must also provide telephone tutoring on an “as and when requested” basis.

C21. At Appendix Appendix 1: Mandatory Criteria, M4

DELETE:

v. one reference per year for the past 10 years to a maximum of three references, including the name of the client organization and the name and e-mail address of a contact person who may be contacted to verify the information provided in the proposal.

INSERT:

v. one reference per year for the past 10 years to a maximum of three references, including the name of the client organization or previous employer(s) and the name and e-mail address of a contact person who may be contacted to verify the information provided in the proposal. The CRA may accept references from a previous employer as long as the previous employer is an educational institution.

C22. At Appendix 2, Point rated criteria applicable to Bidders submitting a bid for REGION 1, criteria PR3:

C22a.

DELETE:

For evaluation purposes:

- one full-time course is equivalent to a minimum of 16 consecutive weeks and a minimum of 30 hours per week.
- one part-time course is equivalent to a minimum of 3 hours per week, a maximum of 14 hours per week and a minimum of 12 consecutive weeks.

INSERT:

For evaluation purposes:

- one full-time course is equivalent to a minimum of 12 consecutive weeks and a minimum of 30 hours per week.
- one part-time course is equivalent to a minimum of 3 hours per week, a maximum of 15 hours per week and a minimum of 12 consecutive weeks.

C22b.

DELETE:



f) one reference, including the name of the client organization and the name and e-mail address of a contact person who may be contacted to verify the information provided in the proposal.

INSERT:

f) one reference, including the name of the client organization or previous employer (s) and the name and e-mail address of a contact person who may be contacted to verify the information provided in the proposal. The CRA may accept references from a previous employer as long as the previous employer is an educational institution.

C22c.

DELETE:

* A full-time course is equivalent to a minimum of 16 consecutive weeks and a minimum of 30 hours per week.

** A part-time course is equivalent to a minimum of 3 hours per week, a maximum of 14 hours per week and a minimum of 12 consecutive weeks.

INSERT:

* A full-time course is equivalent to a minimum of 12 consecutive weeks and a minimum of 30 hours per week.

** A part-time course is equivalent to a minimum of 3 hours per week, a maximum of 15 hours per week and a minimum of 12 consecutive weeks.

C22d.

DELETE:

g) one reference per group identified in b), to a maximum of three references, including the name of the client organization, the name and current e-mail address of a contact person who may be contacted to verify the information provided in the proposal.

INSERT:

g) one reference per group identified in b), to a maximum of three references, including the name of the client organization or previous employer, the name and current e-mail address of a contact person who may be contacted to verify the information provided in the proposal. The CRA may accept references from a previous employer as long as the previous employer is an educational institution.

C22e.

DELETE:

f) one reference per year of experience to a maximum of three references, including the name of the client organization and the name and current telephone number and/or e-mail address of a contact person who will be able to corroborate the information provided in the proposal.

INSERT:

f) one reference per year of experience to a maximum of three references, including the name of the client organization or previous employer and the name and current telephone number and/or e-mail address of a contact person who will be able to corroborate the information provided in the proposal. The CRA may accept references from a previous employer as long as the previous employer is an educational institution.

C22f.

DELETE:

g) one reference per year of experience to a maximum of three references, including the name of the client organization and the name and current telephone number and/or e-mail address of a contact person who will be able to corroborate the information provided in the proposal.

INSERT:

g) one reference per year of experience to a maximum of three references, including the name of the client organization or previous employer and the name and current telephone number and/or e-mail address of a contact person who will be able to corroborate the information provided in the proposal. The CRA may accept references from a previous employer as long as the previous employer is an educational institution.



C23. At Appendix 2 Point Rated Criteria, Point rated criteria applicable to Bidders submitting a bid for REGION 2, REGION 3, REGION 4 and REGION 5, criteria PR3:

C23a.

DELETE:

For evaluation purposes, one full-time course is equivalent to a minimum of 16 consecutive weeks and a minimum of 30 hours per week.

For evaluation purposes, one part-time course is equivalent to a minimum of 3 hours per week, a maximum of 14 hours per week and a minimum of 12 consecutive weeks.

INSERT:

For evaluation purposes, one full-time course is equivalent to a minimum of 12 consecutive weeks and a minimum of 30 hours per week.

For evaluation purposes, one part-time course is equivalent to a minimum of 3 hours per week, a maximum of 14 hours per week and a minimum of 12 consecutive weeks.

C23b.

DELETE:

f) one reference, including the name of the client organization and the name and e-mail address of a contact person who may be contacted to verify the information provided in the proposal.

INSERT:

f) one reference, including the name of the client organization or previous employer (s) and the name and e-mail address of a contact person who may be contacted to verify the information provided in the proposal. The CRA may accept references from a previous employer as long as the previous employer is an educational institution.

C23c.

DELETE:

* A full-time course is equivalent to a minimum of 16 consecutive weeks and a minimum of 30 hours per week.

** A part-time course is equivalent to a minimum of 3 hours per week, a maximum of 14 hours per week and a minimum of 12 consecutive weeks.

INSERT:

* A full-time course is equivalent to a minimum of 12 consecutive weeks and a minimum of 30 hours per week.

** A part-time course is equivalent to a minimum of 3 hours per week, a maximum of 15 hours per week and a minimum of 12 consecutive weeks.

C23d.

DELETE:

g) one reference per group identified in b), to a maximum of three references, including the name of the client organization and the name and current telephone number and/or e-mail address of a contact person who will be able to corroborate the information provided in the proposal.

INSERT:

g) one reference per group identified in b), to a maximum of three references, including the name of the client organization or previous employer and the name and current telephone number and/or e-mail address of a contact person who will be able to corroborate the information provided in the proposal. The CRA may accept references from a previous employer as long as the previous employer is an educational institution.

C23e.

DELETE:

f) one reference per year of experience to a maximum of three references, including the name of the client organization and the name and current telephone number and/or e-mail address of a contact person who will be able to corroborate the information provided in the proposal.

INSERT:



f) one reference per year of experience to a maximum of three references, including the name of the client organization or previous employer and the name and current telephone number and/or e-mail address of a contact person who will be able to corroborate the information provided in the proposal. The CRA may accept references from a previous employer as long as the previous employer is an educational institution.

C23f.

DELETE:

g) one reference per year of experience to a maximum of three references, including the name of the client organization and the name and current telephone number and/or e-mail address of a contact person who will be able to corroborate the information provided in the proposal.

INSERT:

g) one reference per year of experience to a maximum of three references, including the name of the client organization or previous employer and the name and current telephone number and/or e-mail address of a contact person who will be able to corroborate the information provided in the proposal. The CRA may accept references from a previous employer as long as the previous employer is an educational institution.

C24. At Annex A – Statement of Work, Article 4.0 Acronyms and Definitions

INSERT:

Virtual online training

Virtual training refers to training done in a virtual or simulated environment, or when the learner and the instructor are in separate locations. Virtual training and virtual training environments are designed to simulate the traditional classroom or learning experience.

C25. At Annex A - Statement of Work, Article 5.0 Scope:

INSERT:

The Contractor must be prepared to provide language training services to learners enrolled in language training (see sections 5.1.4 and 5.2.5), full-time (group or individual) or part time (group or individual) and language training using virtual platforms including but not limited to Skype, Google Hangouts, Google Meet and Zoom. Employees enrolled in virtual language training must use their personal computer or device to conduct their virtual training.

C26. At Annex A – Statement of Work, Article 5.1 Requirements specific to part-time training

DELETE:

As stated at section 5.9, part-time language training has historically been delivered by Contractor resources at CRA facilities. This trend is expected to continue, however, the Contractor may be required to provide group or individual part-time training at its own facilities upon CRA request.

INSERT:

As stated at section 5.9, part-time language training has historically been delivered by Contractor resources at CRA facilities. This trend is expected to continue, however, the Contractor may be required to provide group or individual part-time training at its own facilities or virtually online upon CRA request.

C27. At Annex A – Statement of Work, Article 5.1.2 Ordering process for group part-time language training

C27a.

DELETE:



iii. The CRA request will identify where the training is to be provided (i.e. at the Contractor's facility, at a CRA facility).

INSERT:

iii. The CRA request will identify where the training is to be provided (i.e. at the Contractor's facility, at a CRA facility or virtually online).

C27b.

INSERT:

vii. When the training is to be delivered virtually online:

- a. The Contractor must finalize the details of each group (in accordance with section 5.6) and the training schedule and provide the information to the CRA representative **at least four weeks** prior to the start of the group part-time language training session.
- b. Group composition details and schedules must include, as a minimum, the following information when submitted to the CRA representative :
 - Group proficiency level;
 - Number of learners;
 - Schedule of classes;
 - Name of virtual platform;
 - Name of teacher;
 - Number of hours;
 - Name of learners.

C28. At Annex A – Statement of Work, Article 5.1.4 Individual part-time language training

C28a.

DELETE:

Individual part-time language training will be delivered on an ad-hoc basis as required, either in person or by telephone. The CRA may also consider the use of other delivery methods, such as Web-Ex.

INSERT:

Individual part-time language training will be delivered on an ad-hoc basis as required, either in person, by telephone or virtually online. The CRA may also consider the use of other delivery methods, such as Web-Ex.

C28b.

INSERT:

iii. Virtual training provided online

When the CRA submits a request for virtual training, the Contractor must administer a placement test (as described in section 5.1.5) and schedule training for less than 35 hours a week in collaboration with the responsible CRA Representative.

Virtual training must be done through a online platform that allows teaching resources to connect with learner(s) located in different locations. At minimum, the platform must have audio visual capabilities that allow the teaching resources to communicate (verbally, visually, and through text) with the learner(s). The platform in which the training will be conducted must be chosen in collaboration between the CRA and the Contractor. Once the platform is chosen it is the responsibility of the Contractor to ensure their teaching resources are trained in the selected platform and are able to effectively operate the platform with ease. Likewise, it is the responsibility of the CRA to ensure its learners are familiar with the platform and



understand the basic mechanics. Employees enrolled in virtual language training must use their personal computer or device to access virtual training.

C29. At Annex A - Statement of Work, Article 5.2 Requirements specific to full-time language training:

DELETE:

In its entirety.

INSERT:

I. In person training

Full-time language training will be delivered primarily at the Contractor's facilities, unless there are extenuating circumstances that cause the Contractor's facilities to be unavailable. In such situations, the Contractor must collaborate with the CRA to determine a suitable location for training.

II. Virtual training provided online

Group full time training must also be provided through a online platform that allows teaching resources to connect with learners located in different locations. At minimum, the platform must have audio visual capabilities that allow the teaching resources to communicate (verbal, visual, and text) with the learners. The platform in which the training will be conducted must be chosen in collaboration between the CRA and the Contractor. Once the platform is chosen it is the responsibility of the Contractor to ensure their teaching resources are trained in the selected platform and are able to effectively operate the platform with ease. Likewise, it is the responsibility of the CRA to ensure its learners are familiar with the platform and understand the basic mechanics. Employees enrolled in virtual language training must use their personal computer or device to access virtual training.

Group full-time training can start at any time throughout the year, as soon as a group can be formed with learners of similar proficiency level.

C30. At Annex A - Statement of Work, Article 5.2.1 Ordering process for full-time language training:

INSERT:

- Type of training (in person or virtual online)

C31. At Attachment 7 to Annex A: List Accepted Bachelor's Degrees and Certificates, 1.3 Languages and Literature:

INSERT:

- Modern Languages and Cultures
- Foreign Languages and Literature
- Cognitive Science of Language
- Comparative Literary Studies

C32. At Appendix 3: Financial Proposal

DELETE:

In its entirety.



INSERT:

Appendix 3: Financial Proposal

The Bidder must propose firm all-inclusive hourly rates per learner and unit rates per placement test, GST/HST excluded, for each region for which the Bidder is submitting a proposal.

No other charges will be accepted under the resulting contract(s).

The Bidder propose its firm all-inclusive hourly rates per learner and unit rates per placement test for the initial period and each option period of the contract.

For Region 1, bidders must propose a firm all-inclusive hourly rate per learner (English and French language training) for the for the National Capital Region and a single firm all-inclusive hourly rate per learner (English and French language training) for Ontario.

For Regions 2, 3, 4 and 5, bidders must propose a single firm all-inclusive hourly rates per learner for the language it is proposing (i.e. English language training or French language training)

The volumetric data included in the pricing tables below are provided solely to calculate the evaluation price of each bid. They are not to be considered a contract guarantee.

Each region will be evaluated separately.

For Regions 2, 3, 4 and 5, The bid evaluation price will be calculated by region and language by summing the Total Evaluation Price of years one to seven (i.e. there will be a unique bid evaluation price for English language training as well as French language training in each Region).

The prices specified include all of the requirements defined in Annex A, "Statement of Work".



REGION 1 - NCR and Ontario (English and French) – Contract Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
National Capital Region (English and French)					
Full-Time Group (3-6 learners per group)	135	\$	5	\$	\$
Full-Time Individual	100	\$	2	\$	\$
Part-Time Group (3-7 learners per group)	270	\$	658	\$	\$
Part-Time Individual	25	\$	50	\$	\$
Ontario (English and French)					
Full-Time Group (3-6 learners per group)	15	\$	1	\$	\$
Full-Time Individual	10	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	30	\$	100	\$	\$
Part-Time Individual	5	\$	5	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	20		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	500		\$		\$
Diagnostic Test	150		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 1 (English and French)– Year 1					\$



REGION 1 - NCR and Ontario (English and French) – Contract Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
National Capital Region (English and French)					
Full-Time Group (3-6 learners per group)	135	\$	5	\$	\$
Full-Time Individual	100	\$	2	\$	\$
Part-Time Group (3-7 learners per group)	270	\$	658	\$	\$
Part-Time Individual	25	\$	50	\$	\$
Ontario (English and French)					
Full-Time Group (3-6 learners per group)	15	\$	1	\$	\$
Full-Time Individual	10	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	30	\$	100	\$	\$
Part-Time Individual	5	\$	5	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)	Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)	
Part-Time Individual by Telephone	20	\$		\$	
Training Format	Estimated Number of Placement Tests Annually (G)	Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)	
Placement Test for Part-Time Training)	500	\$		\$	
Diagnostic Test	150	\$		\$	
Training Format	Estimated Numbers of Learners Annually (I)	Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)	
Virtual Full-Time Group (3-6 learners per group)	6	\$		\$	
Virtual Full-Time Individual	10	\$		\$	
Virtual Part-Time Group (3-7 learners per group)	7	\$		\$	
Virtual Part-Time Individual	10	\$		\$	
Total Evaluation Price for REGION 1 (English and French)– Year 2					\$



REGION 1 - NCR and Ontario (English and French) – Option Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
National Capital Region (English and French)					
Full-Time Group (3-6 learners per group)	135	\$	5	\$	\$
Full-Time Individual	100	\$	2	\$	\$
Part-Time Group (3-7 learners per group)	270	\$	658	\$	\$
Part-Time Individual	25	\$	50	\$	\$
Ontario (English and French)					
Full-Time Group (3-6 learners per group)	15	\$	1	\$	\$
Full-Time Individual	10	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	30	\$	100	\$	\$
Part-Time Individual	5	\$	5	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)	Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)	
Part-Time Individual by Telephone	20	\$		\$	
Training Format	Estimated Number of Placement Tests Annually (G)	Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)	
Placement Test for Part-Time Training)	500	\$		\$	
Diagnostic Test	150	\$		\$	
Training Format	Estimated Numbers of Learners Annually (I)	Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)	
Virtual Full-Time Group (3-6 learners per group)	6	\$		\$	
Virtual Full-Time Individual	10	\$		\$	
Virtual Part-Time Group (3-7 learners per group)	7	\$		\$	
Virtual Part-Time Individual	10	\$		\$	
Total Evaluation Price for REGION 1 (English and French)– Option Year 1					\$



REGION 1 - NCR and Ontario (English and French) – Option Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
National Capital Region (English and French)					
Full-Time Group (3-6 learners per group)	135	\$	5	\$	\$
Full-Time Individual	100	\$	2	\$	\$
Part-Time Group (3-7 learners per group)	270	\$	658	\$	\$
Part-Time Individual	25	\$	50	\$	\$
Ontario (English and French)					
Full-Time Group (3-6 learners per group)	15	\$	1	\$	\$
Full-Time Individual	10	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	30	\$	100	\$	\$
Part-Time Individual	5	\$	5	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)	Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)	
Part-Time Individual by Telephone	20	\$		\$	
Training Format	Estimated Number of Placement Tests Annually (G)	Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)	
Placement Test for Part-Time Training)	500	\$		\$	
Diagnostic Test	150	\$		\$	
Training Format	Estimated Numbers of Learners Annually (I)	Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)	
Virtual Full-Time Group (3-6 learners per group)	6	\$		\$	
Virtual Full-Time Individual	10	\$		\$	
Virtual Part-Time Group (3-7 learners per group)	7	\$		\$	
Virtual Part-Time Individual	10	\$		\$	
Total Evaluation Price for REGION 1 (English and French)– Option Year 2					\$



REGION 1 - NCR and Ontario (English and French) – Option Year 3

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
National Capital Region (English and French)					
Full-Time Group (3-6 learners per group)	135	\$	5	\$	\$
Full-Time Individual	100	\$	2	\$	\$
Part-Time Group (3-7 learners per group)	270	\$	658	\$	\$
Part-Time Individual	25	\$	50	\$	\$
Ontario (English and French)					
Full-Time Group (3-6 learners per group)	15	\$	1	\$	\$
Full-Time Individual	10	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	30	\$	100	\$	\$
Part-Time Individual	5	\$	5	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)	Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)	
Part-Time Individual by Telephone	20	\$		\$	
Training Format	Estimated Number of Placement Tests Annually (G)	Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)	
Placement Test for Part-Time Training)	500	\$		\$	
Diagnostic Test	150	\$		\$	
Training Format	Estimated Numbers of Learners Annually (I)	Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)	
Virtual Full-Time Group (3-6 learners per group)	6	\$		\$	
Virtual Full-Time Individual	10	\$		\$	
Virtual Part-Time Group (3-7 learners per group)	7	\$		\$	
Virtual Part-Time Individual	10	\$		\$	
Total Evaluation Price for REGION 1 (English and French) – Option Year 3					\$

Total Evaluation Price for REGION 1 (English and French):

Contract Year 1 + Contract Year 2 + Option Year 1 + Option Year 2 + Option Year 3



REGION 2 - Atlantic (English) – Contract Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	1	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	12	\$	3	\$	\$
Part-Time Individual	2	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	1		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	6		\$		\$
Diagnostic Test	10		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 2 – English – Contract Year 1					\$



REGION 2 – Atlantic (English) – Contract Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	1	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	12	\$	3	\$	\$
Part-Time Individual	2	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	1		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	6		\$		\$
Diagnostic Test	10		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 2 – English – Contract Year 2					\$



REGION 2 – Atlantic (English) – Option Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	1	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	12	\$	3	\$	\$
Part-Time Individual	2	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	1		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	6		\$		\$
Diagnostic Test	10		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 2 – English – Option Year 1					\$



REGION 2 – Atlantic (English) - Option Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	1	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	12	\$	3	\$	\$
Part-Time Individual	2	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	1		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	6		\$		\$
Diagnostic Test	10		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 2 – English – Option Year 2					\$



REGION 2 – Atlantic (English) – Option Year 3

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	1	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	12	\$	3	\$	\$
Part-Time Individual	2	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	1		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	6		\$		\$
Diagnostic Test	10		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 2 – English – Option Year 3					\$

Total Evaluation Price for REGION 2 (English):

Contract Year 1 + Contract Year 2 + Option Year 1 + Option Year 2 + Option Year 3



REGION 2 - Atlantic (French) - Contract Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	18	\$	5	\$	\$
Full-Time Individual	9	\$	2	\$	\$
Part-Time Group (3-7 learners per group)	188	\$	47	\$	\$
Part-Time Individual	29	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	9		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	90		\$		\$
Diagnostic Test	20		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 2 – French – Contract Year 1					\$



REGION 2 - Atlantic (French) - Contract Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	18	\$	5	\$	\$
Full-Time Individual	9	\$	2	\$	\$
Part-Time Group (3-7 learners per group)	188	\$	47	\$	\$
Part-Time Individual	29	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	9		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	90		\$		\$
Diagnostic Test	20		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 2 – French – Contract Year 2					\$



REGION 2 - Atlantic (French) - Option Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	18	\$	5	\$	\$
Full-Time Individual	9	\$	2	\$	\$
Part-Time Group (3-7 learners per group)	188	\$	47	\$	\$
Part-Time Individual	29	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	9		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	90		\$		\$
Diagnostic Test	20		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 2 – French – Option Year 1					\$



REGION 2 - Atlantic (French) - Option Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	18	\$	5	\$	\$
Full-Time Individual	9	\$	2	\$	\$
Part-Time Group (3-7 learners per group)	188	\$	47	\$	\$
Part-Time Individual	29	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	9		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	90		\$		\$
Diagnostic Test	20		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 2 – French – Option Year 2					\$



REGION 2 - Atlantic (French) - Option Year 3

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	18	\$	5	\$	\$
Full-Time Individual	9	\$	2	\$	\$
Part-Time Group (3-7 learners per group)	188	\$	47	\$	\$
Part-Time Individual	29	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	9		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	90		\$		\$
Diagnostic Test	20		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 2 – French – Option Year 3					\$

Total Evaluation Price for REGION 2 - French:

Contract Year 1 + Contract Year 2 + Option Year 1 + Option Year 2 + Option Year 3



REGION 3 - Quebec (English) – Contract Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	9	\$	3	\$	\$
Full-Time Individual	4	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	141	\$	103	\$	\$
Part-Time Individual	5	\$	2	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	5		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	54		\$		\$
Diagnostic Test	10		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 3 – English – Contract Year 1					\$



REGION 3 - Quebec (English) – Contract Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	9	\$	3	\$	\$
Full-Time Individual	4	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	141	\$	103	\$	\$
Part-Time Individual	5	\$	2	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	5		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	54		\$		\$
Diagnostic Test	10		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 3 – English – Contract Year 2					\$



REGION 3 - Quebec (English) – Option Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	9	\$	3	\$	\$
Full-Time Individual	4	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	141	\$	103	\$	\$
Part-Time Individual	5	\$	2	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	5		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	54		\$		\$
Diagnostic Test	10		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 3 – English – Option Year 1					\$



REGION 3 - Quebec (English) – Option Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	9	\$	3	\$	\$
Full-Time Individual	4	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	141	\$	103	\$	\$
Part-Time Individual	5	\$	2	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	5		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	54		\$		\$
Diagnostic Test	10		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 3 – English – Option Year 2					\$



REGION 3 - Quebec (English) – Option Year 3

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	9	\$	3	\$	\$
Full-Time Individual	4	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	141	\$	103	\$	\$
Part-Time Individual	5	\$	2	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	5		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	54		\$		\$
Diagnostic Test	10		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 3 – English – Option Year 3					\$

Total Evaluation Price for REGION 3 (English):

Contract Year 1 + Contract Year 2 + Option Year 1 + Option Year 2 + Option Year 3



REGION 3 - Quebec (French) – Contract Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	11	\$	3	\$	\$
Full-Time Individual	4	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	159	\$	103	\$	\$
Part-Time Individual	5	\$	2	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	5		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	54		\$		\$
Diagnostic Test	10		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 3 – French – Contract Year 1					\$



REGION 3 - Quebec (French) – Contract Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	11	\$	3	\$	\$
Full-Time Individual	4	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	159	\$	103	\$	\$
Part-Time Individual	5	\$	2	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	5		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	54		\$		\$
Diagnostic Test	10		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 3 – French – Contract Year 2					\$



REGION 3 - Quebec (French) – Option Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	11	\$	3	\$	\$
Full-Time Individual	4	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	159	\$	103	\$	\$
Part-Time Individual	5	\$	2	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	5		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	54		\$		\$
Diagnostic Test	10		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 3 – French – Option Year 1					\$



REGION 3 - Quebec (French) – Option Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	11	\$	3	\$	\$
Full-Time Individual	4	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	159	\$	103	\$	\$
Part-Time Individual	5	\$	2	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	5		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	54		\$		\$
Diagnostic Test	10		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 3 – French – Option Year 2					\$



REGION 3 - Quebec (French) – Option Year 3

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	11	\$	3	\$	\$
Full-Time Individual	4	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	159	\$	103	\$	\$
Part-Time Individual	5	\$	2	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	5		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	54		\$		\$
Diagnostic Test	10		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 3 – French – Option Year 3					\$

Total Evaluation Price for REGION 3 (French):

Contract Year 1 + Contract Year 2 + Option Year 1 + Option Year 2 + Option Year 3



REGION 4 – Prairies (English) – Contract Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	3	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	4	\$	4	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	1		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	4		\$		\$
Diagnostic Test	1		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 4 (English) – Contract Year 1					\$



REGION 4 – Prairies (English) – Contract Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	3	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	4	\$	4	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	1		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	4		\$		\$
Diagnostic Test	1		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 4 (English) – Contract Year 2					\$



REGION 4 – Prairies (English) – Option Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	3	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	4	\$	4	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	1		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	4		\$		\$
Diagnostic Test	1		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 4 (English) – Option Year 1					\$



REGION 4 – Prairies (English) – Option Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	3	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	4	\$	4	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	1		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	4		\$		\$
Diagnostic Test	1		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 4 (English) – Option Year 2					\$



REGION 4 – Prairies (English) – Option Year 3

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	3	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	4	\$	4	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	1		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	4		\$		\$
Diagnostic Test	1		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 4 (English) – Option Year 3					\$

Total Evaluation Price for REGION 4 (English):

Contract Year 1 + Contract Year 2 + Option Year 1 + Option Year 2 + Option Year 3



REGION 4 – Prairies (French) – Contract Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	3	\$	\$
Full-Time Individual	2	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	36	\$	4	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	9		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	32		\$		\$
Diagnostic Test	7		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 4 (French) – Contract Year 1					\$



REGION 4 – Prairies (French) – Contract Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities	Estimated Number of Learners Annually at the CRA's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities	Total (A x B) + (C x D)
	(A)	(B)	(C)	(D)	
Full-Time Group (3-6 learners per group)	3	\$	3	\$	\$
Full-Time Individual	2	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	36	\$	4	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually		Firm All-Inclusive Hourly Rate per Learner by Telephone		Total (E x F)
	(E)		(F)		
Part-Time Individual by Telephone	9		\$		\$
Training Format	Estimated Number of Placement Tests Annually		Firm All-Inclusive Unit Rate per Placement Test		Total (G x H)
	(G)		(H)		
Placement Test for Part-Time Training)	32		\$		\$
Diagnostic Test	7		\$		\$
Training Format	Estimated Numbers of Learners Annually		Firm All-Inclusive Hourly Rate per Learner		Total (I x J)
	(I)		(J)		
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 4 (French) – Contract Year 2					\$



REGION 4 – Prairies (French) – Option Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	3	\$	\$
Full-Time Individual	2	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	36	\$	4	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	9		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	32		\$		\$
Diagnostic Test	7		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 4 (French) – Option Year 1					\$



REGION 4 – Prairies (French) – Option Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	3	\$	\$
Full-Time Individual	2	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	36	\$	4	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	9		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	32		\$		\$
Diagnostic Test	7		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 4 (French) – Option Year 2					\$



REGION 4 – Prairies (French) – Option Year 3

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	3	\$	\$
Full-Time Individual	2	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	36	\$	4	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	9		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	32		\$		\$
Diagnostic Test	7		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 4 (French) – Option Year 3					\$

Total Evaluation Price for REGION 4 (French):

Contract Year 1 + Contract Year 2 + Option Year 1 + Option Year 2 + Option Year 3



REGION 5 – Pacific (English) – Contract Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	3	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	12	\$	12	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	2		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	11		\$		\$
Diagnostic Test	3		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 5 (English) – Contract Year 1					\$



REGION 5 – Pacific (English) – Contract Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	3	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	12	\$	12	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	2		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	11		\$		\$
Diagnostic Test	3		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 5 (English) – Contract Year 2					\$



REGION 5 – Pacific (English) – Option Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	3	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	12	\$	12	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	2		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	11		\$		\$
Diagnostic Test	3		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 5 (English) – Option Year 1					\$



REGION 5 – Pacific (English) – Option Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	3	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	12	\$	12	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	2		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	11		\$		\$
Diagnostic Test	3		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 5 (English) – Option Year 2					\$



REGION 5 – Pacific (English) – Option Year 3

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	3	\$	3	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	12	\$	12	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	2		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	11		\$		\$
Diagnostic Test	3		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 5 (English) – Option Year 3					\$

Total Evaluation Price for REGION 5 (English):

Contract Year 1 + Contract Year 2 + Option Year 1 + Option Year 2 + Option Year 3



REGION 5 – Pacific (French) – Contract Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	5	\$	5	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	34	\$	33	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	8		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	30		\$		\$
Diagnostic Test	7		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 5 (French) – Contract Year 1					\$



REGION 5 – Pacific (French) – Contract Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	5	\$	5	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	34	\$	33	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	8		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	30		\$		\$
Diagnostic Test	7		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 5 (French) – Contract Year 2					\$



REGION 5 – Pacific (French) – Option Year 1

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	5	\$	5	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	34	\$	33	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	8		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	30		\$		\$
Diagnostic Test	7		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 5 (French) – Option Year 1					\$



REGION 5 – Pacific (French) – Option Year 2

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	5	\$	5	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	34	\$	33	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	8		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	30		\$		\$
Diagnostic Test	7		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 5 (French) – Option Year 2					\$



REGION 5 – Pacific (French) – Option Year 3

Training Format	Estimated Number of Learners Annually at the Contractor's Facilities (A)	Firm All-Inclusive Hourly Rate per Learner at the Contractor's Facilities (B)	Estimated Number of Learners Annually at the CRA's Facilities (C)	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities (D)	Total (A x B) + (C x D)
Full-Time Group (3-6 learners per group)	5	\$	5	\$	\$
Full-Time Individual	1	\$	1	\$	\$
Part-Time Group (3-7 learners per group)	34	\$	33	\$	\$
Part-Time Individual	1	\$	1	\$	\$
Training Format	Estimated Numbers of Learners Annually (E)		Firm All-Inclusive Hourly Rate per Learner by Telephone (F)		Total (E x F)
Part-Time Individual by Telephone	8		\$		\$
Training Format	Estimated Number of Placement Tests Annually (G)		Firm All-Inclusive Unit Rate per Placement Test (H)		Total (G x H)
Placement Test for Part-Time Training)	30		\$		\$
Diagnostic Test	7		\$		\$
Training Format	Estimated Numbers of Learners Annually (I)		Firm All-Inclusive Hourly Rate per Learner (J)		Total (I x J)
Virtual Full-Time Group (3-6 learners per group)	6		\$		\$
Virtual Full-Time Individual	10		\$		\$
Virtual Part-Time Group (3-7 learners per group)	7		\$		\$
Virtual Part-Time Individual	10		\$		\$
Total Evaluation Price for REGION 5 (French) – Option Year 3					\$

Total Evaluation Price for REGION 5 (French):

Contract Year 1 + Contract Year 2 + Option Year 1 + Option Year 2 + Option Year 3



C28. At Appendix 3: Financial Proposal

DELETE:

In its entirety.

INSERT:

Annex B - Basis of Payment

For fulfilling all of its obligations as specified under the Contract, the Contractor will be paid firm, firm all-inclusive hourly rates per learner and unit rates per placement test for the Language Training Services as set out in the Tables below. Goods and Services Tax or Harmonized Sales Tax is extra, if applicable, in accordance with the Method of Payment and Invoicing clauses identified herein.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

NOTE TO BIDDERS:

- TABLES TO BE COMPLETED AT TIME OF AWARD BASED ON THE SUCCESSFUL BIDDER'S PROPOSAL.
- THE RULES FOR CANCELLATION AND POSTPONEMENT OF LANGUAGE TRAINING SESSIONS WILL FORM PART OF ANNEX B: BASIS OF PAYMENT OF ANY RESULTING CONTRACT.
- REGIONAL PRICING TABLES THAT ARE NOT APPLICABLE WILL BE DELETED.

REGION 1 - NCR and Ontario (English and French) – Contract Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
NCR (English and French)		
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Ontario (English and French)		
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	



Virtual Part-Time Group (3-7 learners per group)	\$
Virtual Part-Time Individual	\$

REGION 1 - NCR and Ontario (English and French) – Contract Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
NCR (English and French)		
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Ontario (English and French)		
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 1 - NCR and Ontario (English and French) – Option Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
NCR (English and French)		
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Ontario (English and French)		
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 1 - NCR and Ontario (English and French) – Option Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
NCR (English and French)		
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Ontario (English and French)		
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 1 - NCR and Ontario (English and French) – Option Year 3 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
NCR (English and French)		
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Ontario (English and French)		
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

NOTE TO BIDDERS: TABLES TO BE COMPLETED AT TIME OF AWARD BASED ON THE SUCCESSFUL BIDDER'S PROPOSAL.

ALL PAYMENTS ARE SUBJECT TO GOVERNMENT AUDIT.



REGION 2 - Atlantic (English) – Contract Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

REGION 2 - Atlantic (English) – Contract Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 2 - Atlantic (English) – Option Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

REGION 2 - Atlantic (English) – Option Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 2 - Atlantic (English) – Option Year 3 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

NOTE TO BIDDERS: TABLES TO BE COMPLETED AT TIME OF AWARD BASED ON THE SUCCESSFUL BIDDER'S PROPOSAL.

ALL PAYMENTS ARE SUBJECT TO GOVERNMENT AUDIT.



REGION 2 - Atlantic (French) – Contract Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

REGION 2 - Atlantic (French) – Contract Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 2 - Atlantic (French) – Option Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

REGION 2 - Atlantic (French) – Option Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 2 - Atlantic (French) – Option Year 3 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

NOTE TO BIDDERS: TABLES TO BE COMPLETED AT TIME OF AWARD BASED ON THE SUCCESSFUL BIDDER'S PROPOSAL.

ALL PAYMENTS ARE SUBJECT TO GOVERNMENT AUDIT.



REGION 3 - Quebec (English) – Contract Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

REGION 3 - Quebec (English) – Contract Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 3 - Quebec (English) – Option Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

REGION 3 - Quebec (English) – Option Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 3 - Quebec (English) – Option Year 3 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

NOTE TO BIDDERS: TABLES TO BE COMPLETED AT TIME OF AWARD BASED ON THE SUCCESSFUL BIDDER'S PROPOSAL.

ALL PAYMENTS ARE SUBJECT TO GOVERNMENT AUDIT.



REGION 3 – Quebec (French) – Contract Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

REGION 3 – Quebec (French) – Contract Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 3 – Quebec (French) – Option Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

REGION 3 – Quebec (French) – Option Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 3 – Quebec (French) – Option Year 3 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

NOTE TO BIDDERS: TABLES TO BE COMPLETED AT TIME OF AWARD BASED ON THE SUCCESSFUL BIDDER'S PROPOSAL.

ALL PAYMENTS ARE SUBJECT TO GOVERNMENT AUDIT.



REGION 4 - Prairies (English) – Contract Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

REGION 4 - Prairies (English) – Contract Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 4 - Prairies (English) – Option Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

REGION 4 - Prairies (English) – Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 4 - Prairies (English) – Option Year 3 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

NOTE TO BIDDERS: TABLES TO BE COMPLETED AT TIME OF AWARD BASED ON THE SUCCESSFUL BIDDER'S PROPOSAL.

ALL PAYMENTS ARE SUBJECT TO GOVERNMENT AUDIT.



REGION 4 – Prairies (French) – Contract Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

REGION 4 – Prairies (French) – Contract Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 4 – Prairies (French) – Option Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

REGION 4 – Prairies (French) – Option Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 4 – Prairies (French) – Option Year 3 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

NOTE TO BIDDERS: TABLES TO BE COMPLETED AT TIME OF AWARD BASED ON THE SUCCESSFUL BIDDER'S PROPOSAL.

ALL PAYMENTS ARE SUBJECT TO GOVERNMENT AUDIT.



REGION 5 - Pacific (English) – Contract Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

REGION 5 - Pacific (English) – Contract Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 5 - Pacific (English) – Option Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

REGION 5 - Pacific (English) – Option Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 5 - Pacific (English) – Option Year 3 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

NOTE TO BIDDERS: TABLES TO BE COMPLETED AT TIME OF AWARD BASED ON THE SUCCESSFUL BIDDER'S PROPOSAL.

ALL PAYMENTS ARE SUBJECT TO GOVERNMENT AUDIT.



REGION 5 - Pacific (French) – Contract Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

REGION 5 - Pacific (French) – Contract Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 5 - Pacific (French) – Option Year 1 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

REGION 5 - Pacific (French) – Option Year 2 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	



REGION 5 - Pacific (French) – Option Year 3 *(date to be inserted at time of contract award)*

Training Format	Firm All-Inclusive Hourly Rate per Learner at Contractor's Facilities	Firm All-Inclusive Hourly Rate per Learner at the CRA's Facilities
Full-Time Group (3-6 learners per group)	\$	\$
Full-Time Individual	\$	\$
Part-Time Group (3-7 learners per group)	\$	\$
Part-Time Individual	\$	\$
Training Format	Firm All-Inclusive Hourly Rate per Learner by Telephone	
Part-Time Individual by Telephone	\$	
Training Format	Firm All-Inclusive Unit Rate per Placement Test	
Placement Test for Part-Time Training)	\$	
Diagnostic Test	\$	
Training Format	Firm All-Inclusive Hourly Rate per Learner – Virtual Online Training	
Virtual Full-Time Group (3-6 learners per group)	\$	
Virtual Full-Time Individual	\$	
Virtual Part-Time Group (3-7 learners per group)	\$	
Virtual Part-Time Individual	\$	

NOTE TO BIDDERS: TABLES TO BE COMPLETED AT TIME OF AWARD BASED ON THE SUCCESSFUL BIDDER'S PROPOSAL.

ALL PAYMENTS ARE SUBJECT TO GOVERNMENT AUDIT.



Applicable to all Regions

Applicable to all Regions

Rules and Fees for Cancellation, Postponement and Learner Substitution of Language Training Sessions.

The CRA may at any time before the training start date, cancel or postpone the training in whole or in part. The Contractor will be notified in writing of the postponement or cancellation. The cancellation or postponement may apply to one or more group sessions or one or more individuals.

The following rules and fees will apply for each situation listed below:

1. Cancellation or postponement of training when notice is provided 10 business days or more prior to the training scheduled start date:

There will be **no fee** for cancellations or postponements of training session(s).

2. Cancellation of training when notice is provided with less than 10 business days before the scheduled start date of the training session(s), or after the commencement of the training session(s):

The Contractor will be paid the equivalent of the number of scheduled teaching hours per learner for the next 10 business days following the cancellation notice.

3. Postponement of training when notice is provided with less than 10 business days before the scheduled start date of the training session(s), or after the commencement the training session(s):

- a) There will be **no fees** for training sessions postponed less than 10 business days before the scheduled start date.
- b) The Contractor will be paid in accordance with paragraph 2. above, if training is postponed less than 10 business days before the scheduled start date, and the CRA subsequently decides to cancel the training before it starts.

4. Learner substitution

- a) Immediate substitution: The Contractor will not be paid cancellation fees if the CRA immediately substitutes another learner for a learner whose training is cancelled (i.e. there is no time gap between the learner whose training was cancelled and the substitute learner joining the session).
- b) Delayed substitution: If there is a time gap between the end date of the cancelled training and the start date of the substitute learner(s), then the Contractor will be paid the number of ordered teaching hours per learner during the time gap (starting on the day after the notice is given to the day before the effective start date) or the number of ordered teaching hours for the next 10 business days following the cancellation notice, whichever is less.

5. Cancellation or postponement of training due to unforeseeable circumstances (for example: acts of God, fire, flood, accident, terrorism, strike, epidemic or disease, industrial disputes, etc.)

In the event of unforeseeable circumstances:

1. The CRA may postpone the training for a maximum period of 10 business days (Postponement Period). There will be **no fees** for training sessions during the Postponement Period.
2. Before the end of the Postponement Period, the CRA will, on a case by case basis, proceed by selecting one or more of the following options:
 - i. Resume the training without changes: The Contractor will not be paid for the scheduled training during the Postponement Period.
 - ii. Cancel the training: The Contractor will be paid the equivalent of the number of scheduled training hours per learner during the postponement period, or up to 10 business days, whichever is less.



- iii. Revise the method of training: The CRA may, at its sole discretion, revise the learners existing training method to another method (e.g. in-class training, virtual training, or training by telephone). The Contractor will be paid the rate corresponding to the revised method of training.
- iv. Make other arrangements upon mutual agreement between CRA and the Contractor.

No other fees or compensation of any kind shall be payable by the CRA.



Summary and Examples:

The following table and examples are provided to demonstrate possible cancellation and postponement situations and how the Contractor will be paid in each situation.

Training Format (in person or virtual online)	Notice to the Contractor:	Contractor will be paid:
Full-Time Group, Full-Time Individual Part-Time Group Part-Time Individual	Cancellation or Postponement of training: If notice is provided to the Contractor with 10 or more business days before the scheduled start date of the training session(s)	\$0.
Full-Time Group, Full-Time Individual Part-Time Group Part-Time Individual	Cancellation of training: If notice is provided to the Contractor with less than 10 business days before the scheduled start date of the training session(s) or after the commencement of the training session(s)	The equivalent of the number of ordered or scheduled teaching hours per learner for the next 10 business days following the cancellation notice.
Full-Time Group, Full-Time Individual Part-Time Group Part-Time Individual	Postponement of training when notice is provided with less than 10 business days before the scheduled start date of the training session(s), or after the commencement the training session(s)	If the training is postponed with less than 10 business days, the CRA shall not pay the Contractor any fees If training is postponed less than 10 business days before training starts, and after postponing the training, the CRA decides to cancel the training before it starts the cancellation fees for notice of less than 10 business days will apply.
Full-Time Group, Full-Time Individual Part-Time Group Part-Time Individual	Learner substitution	a) Immediate substitution: The CRA shall not pay the Contractor cancellation fees if the CRA immediately substitutes another learner for a learner whose training is cancelled (no time gaps between the learner whose training was cancelled and the substitute learner). b) Delayed substitution: If there is a time gap between the end date of the cancelled training and the start date of the substitute learner(s), then Contractor will be paid the number of ordered teaching hours per learner during the time gap (starting on the day after the notice is given to the day before the effective start date) or the number of ordered teaching hours for the next 10 business days following the cancellation notice, whichever is less.
Full-Time Group, Full-Time Individual Part-Time Group	Cancellation or postponement of training due to unforeseeable circumstances (for example: acts of God, fire, flood, accident, terrorism, strike, epidemic or disease, industrial disputes, etc.)	Due to unforeseeable circumstances: 1. The CRA may postpone the training for a maximum period of 10 business days (Postponement Period). The Contractor will not charge the CRA for the scheduled training during the Postponement Period.



Part-Time Individual		<ol style="list-style-type: none"> 2. Before the end of the Postponement Period, the CRA will, on a case by case basis, proceed by selecting one or more of the following options: <ol style="list-style-type: none"> i. Resume the training without changes, The Contractor will not charge the CRA for the scheduled training during the Postponement Period ii. Cancel the training: in which case the Contractor will be paid the equivalent of the number of scheduled training hours per learner during the postponement period, or up to ten business days, whichever is less. iii. Switch learners from the existing training method into in-classroom training, virtual training, or training by telephone, at no additional cost to the CRA. The CRA shall pay the Contractor the rate corresponding to the revised method of training. iv. Make other arrangements upon mutual agreement between CRA and the Contractor.
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Examples:

Example 1: The CRA ordered Full-time Group training for 35 hours a week for eight weeks, starting March 2, 2020 until May 1, 2020. If notice to cancel the training in its entirety is sent to the Contractor on April 1, 2020 (cancellation after commencement of the training session), the Contractor will be paid a maximum of 70 hours per learner, which is equivalent to the number of hours ordered or scheduled for the next 10 business days.

Example 2: The CRA ordered Part-time Group training for 3 hours a week for 12 weeks, starting March 2, 2020 until May 15, 2020. If notice to cancel the training in its entirety is sent to the Contractor on April 6, 2020 (cancellation after the commencement of the training session), the Contractor will be paid a maximum of 6 hours per learner, which is equivalent to the number of hours ordered or scheduled for the next 10 business days.

Example 3: The CRA ordered Part-time Individual training for 4 hours a day, twice a week for 12 weeks starting March 2, 2020 until May 15, 2020. If notice to cancel the training in its entirety is sent to the Contractor end of day May 8, 2020 (cancellation after the commencement of the training session), the Contractor will be paid a maximum of 8 hours, which is equivalent to the number of scheduled hours remaining in the order.

Example 4: The CRA ordered Full-time Group training session for 35 hours a week for eight weeks starting March 2, 2020, until May 1, 2020. If notice to cancel the training in its entirety for one learner is sent to the Contractor on April 1, (cancellation after the commencement of the training session), the Contractor will be paid a maximum of 70 hours for the learner, which corresponds to the number of hours ordered for the next 10 business days. However, if a learner substitution is made and the new learner starts on May 8, 2020, then the Contractor will be paid a maximum of 35 hours for the cancelled training, which is the number of hours ordered that occurred during the five-day time gap of April 2 – May 7.

THE RULES FOR CANCELLATION AND POSTPONEMENT OF LANGUAGE TRAINING SESSIONS RULES WILL FORM PART OF ANNEX B: BASIS OF PAYMENT OF ANY RESULTING CONTRACT.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED