



**ADDRESS RESPONSES TO:
ADRESSER LES RÉPONSES**

À: **James Graves** (Contracting Authority/
autorité contractante) 180 Kent Street, 13th Floor
/ 180 rue Kent, 13e étage Ottawa, Ontario, K1P
0B6

Email Address for Response
Submission/l'adresse électronique de présentation
de la réponse: james.graves2@canada.ca

ITQ Questions are to be submitted via P2P:
[https://sscp2pspc.ssc-
spc.gc.ca/page.aspx/en/bpm/process_manage_extranet/11
297](https://sscp2pspc.ssc-spc.gc.ca/page.aspx/en/bpm/process_manage_extranet/11297)

**ONLY QUESTIONS SUBMITTED VIA P2P
WILL BE ACKNOWLEDGED**

INVITATION TO QUALIFY

INVITATION À SE QUALIFIER

Comments - Commentaires

**Vendor/Firm Name and address Raison
sociale et adresse du fournisseur/de
l'entrepreneur**

**Issuing Office – Bureau de distribution Shared
Services Canada / Services partagés Canada
Procurement and Vendor Relations / Acquisitions
et relations avec les fournisseurs 180 Kent Street
13th Floor Ottawa, Ontario, K1P 0B6**

**INVITATION TO QUALIFY/
INVITATION À SE QUALIFIER (ISQ)**

Title – Sujet ITQ – Government PSTN Access Services (GPAS)	
Solicitation No. – No de l'invitation BPM009024/B	Date June 15, 2020
Client Reference No. – N° référence du client : P2P 50777	
GETS Reference No. – N° de référence de SEAG PW-20-00916837	
File No. – N° de dossier : P2P 50777	CCC No. / N° CCC - FMS No. / N° VME NA
Closing date – Date de fermeture On – le June 29, 2020 At – À 2:00 P.M. Time zone – Fuseau horaire: EST	
D.D.P. Plant-Usine: Destination: Other-Autre:	
Address Inquiries to : - Adresser toutes questions à: James Graves	Buyer Id – Id de l'acheteur CDI
Telephone No. – N° de téléphone : 873-355-4946	Email – Courriel james.graves2@canada.ca
Destination - Destination See herein / Voir dans ce document	

Delivery required - Livraison exigée N/A	Delivery Offered – Livraison propose N/A
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**SOLICITATION AMENDMENT #001
 MODIFICATION À LA DEMANDE DE SOUMISSION NO 001**

REASONS FOR AMENDMENT / RAISONS DE LA MODIFICATION

1. This Solicitation Amendment No. 001 to Solicitation No. BPM009024/B is issued to answer questions relative to the Invitation to Quality (ITQ) and to amend the solicitation as necessary.
2. At front page, extend bid closing date from June 22, 2020 to June 29, 2020
3. Amend ITQ PSTN Access Service Definition in ITQ Document, Article 1.4 Terminology – Section 1.4.3 ITQ Definition

1) Questions & Answers Q&A:

ITQ Document PSTN Access Services GPAS	
Q1	<p>1. Section 1.2.2 c) states Supplier can qualify either as a Tier 1 Supplier or a Tier 2 Supplier, NOT BOTH. Based on the requirement that the PSTN Access service definitions, GPAS is a managed service implemented by the Respondent in Canada and hosted in Central Offices of the Respondent that provides access to the Public Switched Telephone Network (PSTN). If no Supplier can qualify as a Tier 1 Supplier (NO Supplier in Canada has their own COs in every province/territory to provide ISDN or Analogue Services); therefore every Supplier will be a Tier 2 Supplier. For example, Sasktel and Independent Telcos (Landsdowne, TBTel, etc) are the only Suppliers who can provide ISDN or Analogue services that are hosted in their own Central Offices in their territory.</p> <p>Please revise the requirement that a Supplier can qualify as a Tier 1 Supplier for SIP and as a Tier 2 Supplier for SIP, ISDN and/or Analogue</p> <p>Please remove the following:</p> <ul style="list-style-type: none"> • Annex C: ONLY Tier 1 Supplier Respondents must complete all 3 Annex C (#1, #2 and #3) ITQ Project Reference Forms in this subsection for all PSTN Access Service Mandatory Experience Requirements in this subsection. <p>Please revise the following</p> <ul style="list-style-type: none"> • Section 1.2.2 “a) Tier 1 Suppliers to provide all PSTN Access Services at all Service Areas;” to “a) Tier 1 Suppliers to provide a PSTN Access Service at all Service Areas; “ • Section 1.2.2 c) states Supplier can qualify either a Tier 1 Supplier or a Tier 2 Supplier, NOT BOTH. To “ c) states Supplier can qualify either a Tier 1 Supplier for SIP and/or a Tier 2 Supplier for SIP, ISDN, Analogue services. “ to maintain the data integrity and business continuity that has allowed the customer to manage their business operations in a cost effective and successful manner.”
A1	<p>Amendment: Replace definition for PSTN Access Service as follows:</p>

	<p><i>A managed service implemented by the Respondent in Canada and hosted in Central Offices of the Respondent or 3rd party supplier that provides access to the Public Switched Telephone Network (PSTN).</i></p> <p>Canada will not make the requested changes</p>
Q2	<p>If Canada's intention is that a Supplier can qualify as a Tier 2 Supplier for a SINGLE PSTN Access and only has to demonstrate that they provide this service in one province, how will Canada ensure that they have full representation of Suppliers across Canada? We recommend that each Bidder identify what services they can provide in each province as part of the ITQ submission in order for Canada to track and ensure that there is sufficient representation of Suppliers in each province and territory.</p>
A2	<p>Canada will not make the requested changes.</p>
Q3	<p>Section 1.2.2 a) states Tier 1 Suppliers to provide all PSTN Access Services at all Service Areas whereas Section 6.6.4 provides the following b) For example: Respondent ABC wants to qualify as a Tier 2 Supplier for SIP Trunking Service only, and not for ISDN Service and Analogue Service. The response from the Respondent must meet the mandatory requirements for Annex B and Annex D only. The Respondent does not need to submit a response to the mandatory requirements for Annex E and Annex F. Please clearly confirm whether a Supplier has to qualify as Supplier for all three PSTN Access Service for the GPAS ITQ or can a Supplier qualify for only one type of PSTN Access Service (e.g. Analogue).</p>
A3	<p>Canada confirms that a Respondent attempting to qualify as a Tier 2 Supplier does not need to qualify for all three PSTN Access Services.</p>
Q4	<p>Please define "managed service" in the definition "A managed service implemented by the Respondent in Canada and hosted in Central Offices of the Respondent that provides access to the Public Switched Telephone Network (PSTN)." ISDN and Analogue services are legacy connectivity and not actively managed or monitored by Suppliers outside of the core networks. Adding a customized management layer will drive additional costs and customizations and will result in a more expensive service for SSC clients.</p>
A4	<p>A managed service is a PSTN Access Service provided and managed by the Respondent. The details of the managed service provided by the Respondent would be provided in any subsequent phases of the GPAS procurement process.</p>
Q5	<p>Please clarify how Suppliers are to complete Proposal #1 Response Quotation form. The only cells that are able to be completed are "Unit Price" and "Deliv Date" – neither of which apply to an ITQ as there is no pricing being requested or service/equipment being delivered at this point in the procurement cycle.</p>
A5	<p>This form was sent automatically by P2P in error and is not part of ITQ. Please disregard entirely.</p>
Q6	<p>Please clarify how Suppliers are to complete Proposal #1 Response Questionnaire. The only cell that can be completed is "Answer" – does Canada want Suppliers to indicate for each of the 11 lines (Q1- Q11) "Yes", "No" or "N/A"?</p>
A6	<p>This form was sent automatically by P2P in error and is not part of ITQ. Please disregard entirely.</p>

2) At ITQ front page, closing date:

Delete: On – le June 22, 2020
At – À 2:00 P.M.

Insert: On – le June 29, 2020
At – À 2:00 P.M.

3) At ITQ Document, Article 1.4 Terminology - Section 1.4.3 ITQ Definition – PSTN Access Service:

Delete:

Service	ITQ Definition
PSTN Access Service	A managed service implemented by the Respondent in Canada and hosted in Central Offices of the Respondent that provides access to the Public Switched Telephone Network (PSTN).

Insert:

Service	ITQ Definition
PSTN Access Service	A managed service implemented by the Respondent in Canada and hosted in Central Offices of the Respondent or 3rd party supplier that provides access to the Public Switched Telephone Network (PSTN).

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED