REQUEST FOR PROPOSALS International Competitive Bidding (ICB)

Procurement of Consulting and Professional Services

DEPARTMENT OF FOREIGN AFFAIRS, TRADE AND DEVELOPMENT (DFATD)

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Summary Description

The Department of Foreign Affairs, Trade and Development (DFATD) has a requirement for the provision of professional services. The Consultant will provide a team to conduct independent verifications and confirm the degree of achievement of the outcomes of the 'Agroemprende Cacao' Project in Colombia. The 36.6-million dollar project is implemented by the Canadian non-governmental organization SOCODEVI and aims to scale up Canadian best practices in agricultural cooperatives to expand cacao crops, emphasizing the role of women in these businesses. Additional information related to the requirement is detailed in section 4, Terms of Reference.

The services are expected to start in August 2020 for a period of five (5) years. The estimated Contract value resulting from this RFP is one million Canadian dollars (\$1,000,000 CAD), excluding Applicable Taxes.

Section 1: Instructions to Bidders

This section provides relevant information to help Bidders prepare their Proposal. Information is also provided on the submission, opening, and evaluation of Proposals and on the award of Contracts.

Data Sheet

This section consists of provisions that are specific to each Request for Proposal (RFP) and that supplement the information or requirements included in Section 1, Instructions to Bidders.

Section 2: Technical Proposal - Standard Forms

This section contains the checklist. It also contains the Technical Proposal Forms to be submitted as part of the Technical Proposal.

Section 3: Financial Proposal - Standard Forms

This section contains the Financial Proposal Forms to be submitted as part of the Financial Proposal.

Section 4: Terms of Reference

This section contains the description of the consulting and professional services required.

Section 5: Evaluation Criteria

This section contains the description of the evaluation criteria and the evaluation grid.

Section 6: Standard Form of Contract

I. General Conditions

This section contains the general clauses of the resulting Contract.

II. Special Conditions

This section contains clauses specific to the resulting Contract. The contents of this Section supplement the General Conditions.

SEL.: 2021-P-003092-1
REQUEST FOR PROPOSALS
SEL # 2021-P-003092-1
For the provision of professional services in relation to the
Independent Achievement Results Verification of the
'Agroemprende Cacao' Project
in Colombia

Section 1. Instructions to Bidders (ITB)

This section provides relevant information to help Bidders prepare their Proposal. Information is also provided on the submission, opening, and evaluation of the Proposals and on the award of the Contract.

Mandatory Procedural Requirements

There are mandatory procedural requirements associated with this Request for Proposal (RFP). Any Proposal that fails to meet any mandatory procedural requirements will be rejected. Only requirements identified in the RFP, Instruction to Bidders (ITB) with the word "must" are considered mandatory procedural requirements. No other procedural requirements can be introduced/ modified/ removed through any other Sections of the RFP.

Definitions

- (a) "Applicable Taxes" means the Goods and Services Tax (GST), the Harmonized Sales Tax (HST), and any provincial tax, by law, payable by Canada such as, as of April 1, 2013, the Quebec sales Tax (QST).
- (b) "Approved Financial Institution" means:
 - (i) any corporation or institution that is a member of the Canadian Payments Association;
 - (ii) a corporation that accepts deposits that are insured by the Canada Deposit Insurance Corporation or the Régie de l'assurance-dépôts du Québec to the maximum permitted by law;
 - (iii) a credit union as defined in paragraph 137 (6) b) of the Canadian *Income Tax Act*;
 - (iv) a corporation that accepts deposits from the public, if repayment of the deposits is guaranteed by a Canadian province or territory; or
 - (v) the Canada Post Corporation.
- (c) **"Bidder"** means the person or entity (or, in the case of a consortium or joint venture, the persons or entities) submitting a Proposal to perform the resulting Contract for Services. It does not include the parent, subsidiaries or other affiliates of the Bidder, its Sub-consultants or its Contractors.
- (d) **"Bidder's Employee"** means an individual who is, on the date of submission of the Proposal, an employee of the Bidder, whether full-time or part-time.
- (e) "Consultant" means the person or entity or, in the case of a consortium or joint venture, the Members whose name(s) appears on the signature page of the Contract and who is responsible to provide the Services to DFATD under the Contract.
- (f) "Contract" means the written agreement between the Parties to the Contract, the General Conditions, any supplemental Special Conditions specified in the written agreement, Annexes and every other document specified or referred to in any of them as forming part of the Contract, all as amended by written agreement of the parties from time to time.
- (g) "Contractor" means an entity or entities, other than a Sub-consultant, which contracts with the Consultant to perform specific services that the Consultant is

- required to provide under the Contract. A Contractor cannot be an individual. The Contractor is not part of the Personnel.
- (h) "Data Sheet" means part of the ITB used to reflect specific conditions of the RFP.
- (i) "Day" means calendar day, unless otherwise specified.
- (j) "DFATD" means the Department of Foreign Affairs, Trade and Development.
- (k) **"Evaluation Team"** means a team established by DFATD to evaluate the Proposals.
- (l) **"Fees"** mean an all-inclusive firm rate which can be specifically identified and measured as having been incurred or to be incurred in the performance of the Contract.
- (m) "GETS" means Canada's Government Electronic Tendering Services https://buyandsell.gc.ca/
- (n) "Her Majesty" or "Government of Canada" means Her Majesty the Queen in right of Canada.
- (o) "Integrity Regime" consists of:
 - (i) The *Ineligibility and Suspension Policy* (the Policy);
 - (ii) Any directives issued further to the Policy; and
 - (iii) Any clauses used in instruments relating to contracts.
- (p) **"Licensed professional"** is an individual who is licensed by an authorized licensing body, which governs the profession of which the individual is a member, whether it be the practice of law, medicine, architecture, engineering, accounting, or other similar profession.
- (q) "Local Support Staff" means, unless otherwise specified in the Data Sheet, the following positions in the Recipient Country:
 - (i) Driver;
 - (ii) Office cleaner;
 - (iii) Security guard;
 - (iv) Gardener.
- (r) "Member" means any of the entities that make up a consortium or joint venture; and "Members" means all these entities.
- (s) "Member in charge" is the Member authorized to act on behalf of all other Members as the point of contact for DFATD in regard to this RFP. Any communication between DFATD and the Member in charge is deemed to be communication between DFATD and all other Members.
- (t) "National Joint Council Travel Directive and Special Travel Authorities" mean the directives that govern travelling on Canadian government business. These directives can be found at http://www.njc-cnm.gc.ca/directive/travel-voyage/index-eng.php and http://www.tbs-sct.gc.ca/
- (u) "OECD/ DAC" means Development Assistance Committee of the Organization for Economic Cooperation and Development.

- (v) "Parties" means the Bidder and DFATD.
- (w) "Personnel" means any employee and/or Sub-consultant of the Bidder (except Local Support Staff) assigned to perform professional, technical and/or administrative services under the Contract.
- (x) "Place of Business" means the establishment where the Bidder conducts activities on a permanent basis that is clearly identified by name and accessible during normal working hours.
- (y) **"Point of Contact"** means DFATD officer responsible for coordinating communication between Bidders and DFATD during the RFP.
- (z) "Proposal" means the technical and financial proposal submitted by a Bidder.
- (aa) "Reasonable Cost" means a cost that is, in nature and amount, not in excess of what would be incurred by an ordinary prudent person in the conduct of a business. In determining the reasonableness of a particular cost, consideration will be given to:
 - (i) whether the cost is of a type generally recognized as normal and necessary for the conduct of a similar business or the performance of the Contract;
 - (ii) the restraints and requirements by such factors as generally accepted sound business practices, arm's length bargaining, Canadian laws and regulations and the laws and regulations applicable in the Recipient Country, and the Contract terms;
 - (iii) the action that prudent business persons would take in the circumstances, considering their responsibilities to the owners of the business, their employees, customers, the government and the public at large;
 - (iv) significant deviations from the established practices of a similar business which may unjustifiably increase the Contract costs; and
 - (v) the specifications, delivery schedule and quality requirements of the Contract as they affect costs.
- (bb) "Recipient Country" means the developing country designated by DFATD as a project owner/ beneficiary as indicated in the Data Sheet.
- (cc) "Reimbursable Expenses" means the out-of-pocket expenses which can be specifically identified and measured as having been used or to be used in the performance of the Contract.
- (dd) "RFP Closing Date" means the date and time specified in the Data Sheet or any extension to this date by which a Bidder's Proposal must be submitted.
- (ee) "Services" mean everything that has to be delivered or performed by the Consultant to meet its obligations under the Contract, including everything specified in Section 4, Terms of Reference.
- (ff) "Sub-consultant" means a person or entity or entities contracted by the Consultant to perform specific services, through the use of individual resource(s), that the Consultant is required to provide under the Contract. The Sub-consultant is part of the Personnel.
- (gg) "Terms of Reference" mean the document included in the RFP as Section 4.

- (hh) "**Travel Per Diem**" means the all-inclusive firm comprehensive allowance for expenses incurred by Personnel on Travel Status in relation with the surveys.
- (ii) "Travel Status" means travel approved in writing by DFATD directly related to the Services.

1. Introduction

- 1.1 The purpose of this RFP is to select a Consultant to provide the Services and enter into the resulting Contract.
- 1.2 Bidders are invited to submit a technical proposal and a financial proposal in response to this RFP.
- 1.3 Bidders who submit Proposals agree to be bound by the instructions, clauses and conditions of the RFP and accept the clauses and conditions of the resulting Contract, as is, in their entirety.
- 1.4 The successful Bidder will be required to provide all Services.

Integrity Regime

- 1.5 In this RFP, the following terms used in relation to the Integrity Regime must be read to include the following words as defined in the RFP:
 - a) Supplier in the Integrity Regime is to include Bidder and Consultant as defined in the RFP;
 - b) Subcontractor in the Integrity Regime is to include Sub-consultant and Contractor as defined in the RFP;
 - c) Canada in the Integrity Regime is to include DFATD, Her Majesty and Government of Canada as defined in the RFP;
 - d) Bid solicitation in the Integrity Regime is to include Request for Proposal as defined in the RFP;
 - e) Bid in the Integrity Regime is to include Proposal as defined in the RFP.
- 1.5.2 The *Ineligibility and Suspension Policy* (the "Policy") in effect on the date the Request for Proposal is issued, and all related directives in effect on that date, are incorporated by reference into, and form a binding part of the Request for Proposal. The Bidder must comply with the Policy and directives, which can be found at *Ineligibility and Suspension Policy*.
- 1.5.3 Under the Policy, charges and convictions of certain offences against a Bidder, its Affiliates, as defined in the Policy, or first tier sub-consultants and contractors and other circumstances, will or may result in a determination by Public Works and Government Services Canada (PWGSC) that the Bidder is ineligible to enter, or is suspended from entering into a contract with Canada. The list of ineligible and suspended Bidders is contained in PWGSC's Integrity Database, as defined in the Policy. The Policy describes how enquiries can be made regarding the ineligibility or suspension of Bidders.
- 1.5.4 In addition to all other information, required in the Request for Proposal, the Bidder must provide the following:
 - a) By the time stated in the Policy, all information required by the Policy described under the heading "Information to be Provided when Bidding, Contracting or Entering into a Real Property Agreement"; and
 - b) Mail directly to PWGSC a complete list of all foreign criminal charges and convictions pertaining to itself, its affiliates, and its proposed first tier sub-consultants and contractors that, to the best of its knowledge and belief, may be similar to one of the listed offences in the Policy. The list of foreign criminal charges and convictions must be submitted using an Integrity Declaration Form, which can be found at Integrity Declaration Form.

- 1.5.5 Subject to subsection 1.5.5 by submitting a Proposal in response to this Request for Proposal, the Bidder certifies that:
 - a) It has read and understands the *Ineligibility and Suspension Policy*;
 - b) It understands that certain domestic and foreign criminal charges and convictions, and other circumstances as described in the Policy, will or may result in a determination of ineligibility or suspension under the Policy;
 - c) It is aware that Canada, including PWGSC and DFATD, may request additional information, certifications and validations from the Bidder or a third party for purposes of making a determination of ineligibility or suspension;
 - d) It has mailed directly to PWGSC a complete list of all foreign criminal charges and convictions pertaining to itself, its affiliates and its proposed first tier sub-consultants and contractors that, to the best of its knowledge and belief, may be similar to one of the listed offences in the Policy;
 - e) None of the domestic criminal offences, and other circumstances described in the Policy that will or may result in a determination of ineligibility or suspension, apply to it, its affiliates and its proposed first tier sub-consultants and contractors; and
 - f) It is not aware of a determination of ineligibility or suspension issued by PWGSC that applies to it.
- 1.5.6 Where a Bidder is unable to provide any of the certifications required by subsection 1.5.4, it must mail directly to PWGSC a completed Integrity Declaration Form, as further described in 7.6 (c), which can be found at Integrity Declaration Form.
- 1.5.7 DFATD will declare non-responsive any Proposal in respect of which the information requested is incomplete or inaccurate, or in respect of which the information contained in a certification or declaration is found by DFATD to be false or misleading in any respect. If DFATD established after award of the Contract, inter alia, that the Bidder provided a false or misleading certification or declaration, DFATD may terminate the Contract for default. Pursuant to the Policy, DFATD may also determine the Bidder to be ineligible for award of a contract for providing a false or misleading certification or declaration.

2. Cost of Proposal preparation

- 2.1 No payment will be made for costs incurred for the preparation and submission of a Proposal in response to this RFP. All costs associated with preparing and submitting a Proposal are the sole responsibility of the Bidder.
- 2.2 Any costs related to negotiation of the resulting Contract will not be reimbursed by DFATD and are the sole responsibility of the Bidder. The location of the contract negotiation is indicated in the Data Sheet.

3. Governing Law

- 3.1 The RFP and any resulting Contract must be interpreted and governed, and the relations between the Parties determined by the laws in force in the province of Ontario, Canada. The Parties irrevocably and unconditionally attorn to the exclusive jurisdiction of the courts and tribunals of Canada.
- 3.2 A Bidder may, at its discretion, substitute the governing law of a Canadian province or territory of its choice without affecting the validity of its Proposal, by inserting the name of the Canadian province or territory of its choice in its Proposal (in TECH-3: Bidder's Organization). If no substitution is made, the

Bidder acknowledges that the governing law specified in paragraph 3.1 is acceptable to the Bidder.

4. Bidders

- 4.1 Where the Proposal is submitted by a consortium or joint venture, the Members of the consortium or joint venture together comprise the Bidder.
- 4.2 All members of a consortium or joint venture must sign the resulting Contract and will be jointly and severally liable and responsible for the fulfillment and execution of any and all of the obligations of the resulting Contract.
- 4.3 Bidders must be eligible to participate in this RFP process.
- 4.4 Subject to paragraph 4.5, a Bidder is eligible to participate in this RFP process if it, including each Member if a Proposal is submitted by a consortium or joint venture, has the legal capacity to contract. If the Bidder is a sole proprietorship, a partnership or a corporate body, the Bidder, including each Member, if a proposal is submitted by a consortium or joint venture, must provide, if requested by DFATD, a certified copy and translation of the original documentation, and any other requested supporting documentation, indicating the laws under which it is registered or incorporated together with the registered or corporate name and Place of Business. Any cost related to any such certification or translation is the sole responsibility of the Bidder. DFATD reserves the right to verify the certified copy of translation and to reject the Proposal in the event that the documents are found to be inaccurate or insufficient.
- 4.5 A Bidder, including each Member if a Proposal is submitted by a consortium or joint venture, is not eligible to participate in this RFP process if it is a government entity or a government-owned enterprise in the Recipient Country.

One Bidder, One Proposal

4.6 Multiple proposals from the same Bidder are not permitted in response to this RFP. A Bidder must submit only one Proposal in response to this RFP. Individual Members of a consortium or joint venture are not permitted to participate in another Proposal, either by submitting a Proposal alone or by submitting a Proposal as a Member of another consortium or joint venture. If the Bidder submits a proposal individually or as a Member of a consortium or joint venture, it must not participate as a Sub-consultant in another Proposal. A Bidder who submits more than one Proposal will cause all the Proposals that the Bidder submitted to be rejected. A Sub-consultant, however, may participate in more than one Proposal, but only in that capacity.

5. Proposal Validity

- 5.1 A Proposal must remain valid and open for acceptance for the period of time indicated in the Data Sheet.
- 5.2 DFATD may request Bidders to extend the validity period of their Proposal. Bidders who agree to DFATD's request for an extension should either confirm the availability of the Personnel listed in the Proposal or propose a replacement in accordance with paragraph 15.1.

6. Clarifications and Amendment of RFP Documents

- 6.1 Bidders may request a clarification of any of the RFP elements no later than seven Days before the RFP Closing Date. Requests received after that date may not be answered.
- 6.2 Bidders are requested to send any request for clarifications and other communication regarding this RFP in writing, or by standard electronic means only to the Point of Contact named in the Data Sheet. Communication with other DFATD representatives may result in rejection of the Proposal.

- 6.3 If, in DFATD's opinion, a request for clarifications affects the RFP, request(s) received and replies to such request(s) will be provided simultaneously to all Bidders through a formal addendum to the RFP and will be published on GETS without revealing the source of the request.
- A request for an extension of the RFP Closing Date will only be considered if it is received no later than nine Days before the RFP Closing Date, in writing, by the Point of Contact. The revised RFP Closing Date, if granted, will be published on GETS approximately five Days before the original RFP Closing Date.

7. Submission and Receipt of Proposals

- 7.1 Proposals must be submitted electronically to the email address specified in the Data Sheet.
- 7.2 The size of the email, including all attachments, should not exceed 20 MB, otherwise DFATD may not receive it. Should the email exceed this size, Bidders are encouraged to compress files before attaching them to the email.

It is important to note that e-mail systems can experience transmission delays, block e-mails that exceed its size limit and block or delay e-mails that contain certain elements such as scripts, formats, embedded macros and/or links. Such emails may be rejected by DFATD's e-mail system and/or firewall(s) without notice to the Bidder or to DFATD.

Bidders should not assume that their Proposal and associated documents were received unless otherwise confirmed by DFATD. It is the responsibility of the Bidder to ensure its Proposal was received by DFATD.

Late Proposals

- 7.3 Proposals must be submitted to DFATD no later than the RFP Closing Date. Any Proposals submitted after the RFP Closing Date will not be considered.
- 7.4 DFATD requests that, as a minimum, the RFP reference number (SEL number) and Bidder's name be clearly stated in the email subject line.
- 7.5 Unless specified otherwise in the Data Sheet, Bidders are requested to format their Proposal using an 8.5" X 11" or A4 paper size. DFATD requests that a font size of at least equivalent to Arial 10 or Times New Roman 11 be used in Proposals.
- 7.6 Bidders are requested to submit their Proposal as follows:

By e-mail in separate attachments in a non-editable format such as ADOBE (*PDF)

a) Technical proposal:

The file clearly identified as "TECHNICAL", followed by the RFP reference number (SEL number) and the Bidder's name. The same information, as a minimum, should be written on the first page of the document;

b) Financial proposal:

The file clearly identified as "FINANCIAL", followed by the RFP reference number (SEL number) and the Bidder's name. The same information, as a minimum, should be written on the first page of the document;

By mail directly to PWGSC

a) "Integrity Declaration Form" (if applicable):
Given that Proposals must be submitted electronically, if a Bidder is required by the Integrity Regime to complete an "INTEGRITY

DECLARATION FORM" (the Form) as described in paragraph 1.5, the Bidder is requested to put the completed form in a sealed envelope labeled, "Protected B", and mail it directly to PWGSC at the address specified on the form instead of including it with its Proposal.

7.7 With the exception of paragraph 7.9, all Proposals submitted on or before the RFP Closing Date will become the property of DFATD. All Proposals will be treated in accordance with the provisions of the *Access to Information Act*, the *Privacy Act* and the General Records Disposal Schedule of the Government of Canada.

Withdrawal and Substitution of Proposal

- 7.8 Prior to the RFP Closing Date, a Bidder may withdraw or substitute its Proposal after it has been submitted to DFATD, by sending DFATD written notice by email, duly signed by an authorized representative. If the Bidder is substituting its Proposal, the substituted Proposal must be attached to the written notice. The written notice, together with the substituted Proposal, if applicable, must be:
 - a) submitted in accordance with paragraph 7.1-7.7. In addition, Bidders are requested to clearly identify, as a minimum, "WITHDRAWAL" or "SUBSTITUTION" in the email subject line followed by the RFP reference number (SEL number) and Bidder's name, and, if applicable, on the first page of each document substituted; and
 - b) submitted to DFATD prior to the RFP Closing Date.
- 7.9 A Proposal that is requested to be withdrawn or substituted in accordance with paragraph 7.8 will be deleted.

8. Preparation of Proposal

- 8.1 In preparing their Proposal, Bidders are requested to examine in detail the documents comprising this RFP and prepare a Proposal addressing all requirements of this RFP and related addendum(s), if any.
- 8.2 If additional documentation is available from DFATD to assist Bidders in preparing their proposal, the name of the document(s), and how to obtain them, will be specified in the Data Sheet.
- 8.3 Proposals, as well as all related correspondence exchanged by the Bidders and DFATD, will be written in one of the official languages of Canada.

A signed TECH-1: Acceptance of Terms and Conditions must be submitted with a Bidder's Proposal. If a Bidder is a consortium or a joint venture, the Bidder's

Language

9.1

9.2

9. Technical Proposal

Mandatory Forms to Be Provided

- Proposal must include a signed TECH-1 from each Member. Bidders are requested to print TECH-1, fill it in manually, sign and attach it as page 1 of their Proposal. If TECH-1 is not submitted with a Proposal or is not signed, the Proposal will be rejected. If TECH-1 is improperly completed, DFATD will request corrections from the Bidder within the timeframe specified in the notification. If the updated TECH-1 is not submitted within the specified timeframe, the Proposal will be rejected. In this paragraph, "improperly
 - (a) There are one or more fields that are not completed; or
 - (b) The content of TECH-1 is amended in any way.

completed" means:

Certifications Required with the Proposal

Bidder's are requested to submit completed TECH-2: Certifications, and TECH-3: Bidder's Organization, including a TECH-2 and TECH-3 from each Member of a consortium or joint venture submitting a Proposal, in their Proposal. If TECH-2 and/ or TECH-3 is not submitted with a Proposal and/or is improperly completed, DFATD will request corrections and/ or completion from the

Bidder. Bidders, including each Member of a consortium or joint venture submitting a Proposal, must submit the updated TECH-2 and/ or TECH-3 within the timeframe specified in the notification. If the updated TECH-2 and/ or TECH-3 is not submitted within the specified timeframe, the Proposal will be rejected. In this paragraph, "improperly completed" means:

- (a) There are one or more fields that are not completed; or
- (b) The content of TECH-2 is amended in any way.
- 9.3 Bidders, including each Member of a consortium or joint venture submitting a Proposal, must comply with the certifications in TECH-2 from the date of Proposal submission. Bidders have an obligation to disclose any situation of non-compliance with the certifications in TECH-2.
- 9.4 If any certification made by a Bidder is untrue, whether made knowingly or unknowingly, or if a Bidder failed to disclose any situation of non-compliance with the certifications in TECH-2, the Proposal will be rejected. DFATD may permit the Bidder to make representations prior to taking a final decision to reject the Proposal on these grounds. Such representation must be made within ten (10) Days of DFATD informing the Bidder that it is considering such rejection.
- 9.5 In addition to TECH-1, TECH-2 and TECH-3, Bidders are requested to submit the Standard Forms (Section 2 of this RFP) as part of their technical proposals:

Other Forms to Be Provided

- (i) TECH-4: Bidder's Experience;
- (ii) TECH-5: Methodology;
- (iii) TECH-6: Personnel.

Content presentation

- 9.6 In order to facilitate the evaluation, Bidders are requested to submit their technical proposals using the headings and numbering system detailed in Section 5, Evaluation Criteria. If specified in the Data Sheet, to avoid duplication, Bidders may use cross-referencing by referring to specific paragraph and page numbers in different sections of their Proposal where the subject topic has already been addressed.
- 9.7 Where specified in the respective TECH forms and/or in Section 5, Evaluation Criteria, Bidders are requested to respect page limits assigned to responses to any or all RFP requirements. Evaluators will not consider or evaluate information contained in pages exceeding the specified limit.
- 9.8 As specified in the Data Sheet, Bidders are requested to:
 - (a) provide a number of person-days that is equal to or higher than DFATD's minimum level of effort by individual Personnel position in FIN-1A and provide a number of days on Travel Status by Personnel category that is equal to or higher than DFATD's minimum number of days in FIN-1B; or
 - (b) provide a number of person-days by individual Personnel position that takes into account the number of person-days for executing the project as estimated by DFATD in FIN-1A and provide a number of days on Travel Status by Personnel category that takes into account the number of days to complete the survey as estimated by DFATD in FIN-1B; or
 - (c) respect the fixed level of effort by individual Personnel position set by DFATD in FIN-1A and respect the fixed number of days on Travel Status by Personnel category in FIN-1B.

9.9 Unless otherwise expressed in the Data Sheet, alternative Personnel may not be proposed, and only one curriculum vitae can be submitted for each position. DFATD will not consider any proposed alternative Personnel in the Proposal evaluation.

10. Financial Proposals

- 10.1 All information related to Fees, Travel Per Diem costs and Reimbursable Expenses must appear only in the financial proposal. The financial proposal must be prepared using form FIN-1. If a Bidder does not submit FIN-1 with its proposal or does not comply with the provisions of paragraph 10.5, Pricing Basis, the Proposal will be rejected.
- 10.2 The financial proposal must list all costs associated with the provision of the Services, including Fees for Personnel, Travel Per Diem costs and Reimbursable Expenses.
- 10.3 Personnel categories to be used:
 - (a) Personnel assigned to the project in Bidder's country; or
 - (b) Personnel assigned to the project in Personnel's country.

Reimbursable Expenses

10.4 DFATD recognizes Reimbursable Expenses, which are not considered to be Fees, overhead/ indirect costs or Travel Per Diem costs, and that are specified in the Data Sheet and required to carry out the project.

Pricing Basis

- 10.5 Bidders must submit their financial proposal in accordance with the following pricing basis:
- (a) **Fees:** For each individual or Personnel category to be employed under the project, indicate the proposed Fees based on a 7.5 hours/day. Secretarial, typing and administrative costs are considered part of overhead unless directly related to project activities.

The following cost elements, if any, must be included in the all-inclusive firm Fees:

- (i) Direct salaries mean the amounts paid to individuals for actual time directly worked under the Contract;
- (ii) Employee fringe benefits mean costs associated with employee salaries, including paid benefits. Paid benefits include: sick leave, statutory holidays, paid vacation leave, the employer's contribution for employment insurance and worker's compensation (where applicable), health and medical insurance, group life insurance and pension, time-off benefits, War Risk Accidental Death and Dismemberment insurance, vaccination, etc.;
- (iii) Overhead/ indirect costs mean the business operating costs originating from any of the Bidder's offices, including but not limited to the cost of office space and equipment required by the Personnel to execute the project under the resultant Contract. These costs can more specifically include without being limited to:
 - Advertising and promotion;
 - Amortization/ depreciation;
 - Bank charges;
 - Board activities;
 - Business development activities;
 - Capital taxes;

- Communication;
- Computer maintenance expenses;
- Financing costs including but not limited to interest expenses and costs to obtain letters of credit;
- General staff training;
- Insurance (e.g. office, board of directors' liability, Commercial general liability and Errors and omissions liability);
- Internal or external audits of the Bidder;
- Memberships and subscriptions;
- Office supplies, furniture and equipment;
- Bidder restructuring costs;
- Professional fees relating to the administration of the Bidder (e.g. legal, accounting, etc.);
- Proposal preparation activities;
- Office rent and utilities;
- Repairs and maintenance expenses;
- Review and negotiation of agreements;
- Salaries and fringe benefits related to the administration of the Bidder:
- Staff recruitment;
- Strategic planning activities;
- Travel:
- Workstations, including computers;
- Other indirect/ overhead type of expenditures related to the Bidder's office(s);
- Exchange rate fluctuation.

(iv) Profit

(b) Travel Per Diem rates for Members of Personnel:

The all-inclusive Travel Per Diem rates must include transportation, meals, accommodations and other related travel costs of the Personnel on Travel Status related to surveys.

The Travel Per Diem rates should not exceed the limits in the National Joint Council Travel Directive (the "Directive") and the Special Travel Authorities Directive (the "Special Directive"), which take precedence over the Directive. The Directive and the Special Directive serve as a ceiling for unit prices of certain travel costs and are available respectively on the National Joint Council Internet site at

http://www.njc-cnm.gc.ca/directive/travel-voyage/index-eng.php and http://www.tbs-sct.gc.ca. Only the Travel and Living Expenses provisions of the Directive referring to "travellers" rather than to "employees" are applicable.

DFATD reserves the right to validate the breakdown of the all-inclusive firm Travel Per Diem rates to ensure they respect the maximum limits of The Directive and the Special Directive and, as required, adjust the Travel Per Diem rates accordingly.

The Bidder must indicate an all-inclusive Travel Per Diem rate for each of the following categories of Personnel:

- Members of Personnel, other than the Pollsters, on Travel Status supporting the implementation of the surveys; and
- (ii) Pollsters on Travel Status conducting surveys.

Provision for Multi-year Contract

- 10.6 Fees and Travel Per Diem rates must be expressed as fixed annual Fees and Travel Per Diem rates by year (i.e. Year 1, Year 2, Year 3, etc.).
- 10.7 (Reserved)

Currency

Taxes

- Bidders must provide the price of the Services in Canadian dollars (CAD). 10.8
- 10.9 Bidders are requested to exclude all Applicable Taxes from the price. Bidders, however, are requested to show the total estimated amount of Applicable Taxes in the financial proposal separately.
- 10.10 For the purpose of Proposal evaluation, all taxes are excluded.
- 10.11 Local taxes (including but not limited to value added or sales tax, social charges or income taxes on non-resident Personnel, duties, fees, levies) may be applicable on amounts payable to DFATD under the Contract. Bidders are requested to exclude all local taxes from their price. DFATD may reimburse the Consultant for any such taxes or pay such taxes on behalf of the Consultant. Reimbursement mechanism of applicable local taxes in the Recipient Country will be determined during contract negotiations.

Costing

10.12 Cost of the Contract is comprised of the total Fees, Travel Per Diem costs and Reimbursable Expenses, paid by DFATD for the provision of Services.

- 11.1 Except when responding to requests to provide additional information as specified in paragraphs 9.1, 9.2, 9.4, 11.12, 11.20, 12 and 13 from the time the Proposals are submitted to the time the Contract is awarded, the Bidders must not contact DFATD, except the Point of Contact specified in the Data Sheet, on any matter related to their technical and/ or financial proposal. In addition, any effort by Bidders to influence DFATD in the examination, evaluation, ranking of Proposals, and recommendation for award of a Contract will result in rejection of the Bidders' Proposal.
- 11.2 Except as otherwise specified in this RFP, DFATD will evaluate Proposals solely based on the documentation provided as part of the Proposals. DFATD will not take into consideration any references in a Proposal to additional information not submitted with the Proposal.
- 11.3 DFATD's Proposal selection method is described in the Data Sheet.
- Bidders are advised that proposals received as a result of this RFP will be 11.4 evaluated by an evaluation team composed of representatives of Canada and may also include representatives of the Recipient Country and other external experts such as consultants. All proposals will be treated as confidential, in accordance with paragraph 19, Confidentiality.
- 11.5 The Evaluation Team will assess Proposals in accordance with the entire requirement of the RFP, including the technical and financial evaluation criteria as specified in Section 5, Evaluation Criteria. There are several steps in the evaluation process, which are described below. Even though the evaluation and selection will be conducted in steps, the fact that DFATD has proceeded to a later step does not mean that DFATD has conclusively determined that the

Principles

11. **Proposal Evaluation**

Mandatory Procedural Requirements

Bidder has successfully passed all the previous steps. DFATD may conduct steps of the evaluation in parallel.

- Any Proposal that fails to meet any of the mandatory procedural requirements will be considered non-compliant and will be rejected.
- 11.7 Proposals that comply with all of the mandatory procedural requirements will be evaluated based on the evaluation criteria as specified in Section 5, Evaluation Criteria. Any Proposals not meeting the mandatory evaluation criteria will be rejected.

Evaluation of Technical Proposals

- 11.8 Proposals that comply with the mandatory evaluation criteria will be evaluated based on the rated criteria.
- 11.9 In their technical proposals, Bidders are requested to address clearly and in sufficient depth the rated criteria specified in Section 5, Evaluation Criteria, against which the Proposal will be evaluated. Simply repeating the statement contained in the RFP is not sufficient. Bidders are requested to provide supporting data (for example, description of past experience, degrees, description of the Bidder's facilities, when applicable), to demonstrate their capability. Not completely addressing a rated criterion may result in a score of zero for that rated criterion.
- 11.10 The Proposals that fail to achieve the minimum technical score for the rated criteria indicated in the Data Sheet will be rejected and the financial proposal will not be considered.
- 11.11 Only work experience of the Bidder will be assessed. In case of a consortium or joint venture, unless otherwise specified in Section 5, Evaluation Criteria, the experience of any Member could be included in a Proposal as work experience of the Bidder. Nevertheless, when the evaluation requirement is demonstrated through number of years/months of experience, the cumulative experience of the Members cannot be used. For example, if the RFP requires five (5) years of experience in education, and both Members independently have three (3) years each, the experience requirement will not be met. For the purposes of evaluation, listing experience with no substantiation to describe where and how such experience was obtained may result in a score of zero.
- 11.12 Where Form TECH-6A, where applicable, is not provided with the Proposal, DFATD will, in its evaluation, treat the Proposal as though there was no one identified to carry out that specific element of the project. Where Form TECH-6B, where applicable, is not provided with the Proposal or is improperly completed, DFATD will request corrections and/or completion from the Bidder. Bidders must submit the completed TECH-6B within the timeframe specified in the notification. If the completed TECH-6B is not submitted within the specified timeframe, DFATD will treat the Proposal as though there was no one identified to carry out that specific element of the project. In this paragraph, "improperly completed" means:
 - (a) There are one or more fields that are not completed; or
 - (b) TECH-6B is not signed by the individual.

Evaluation of Financial Proposals

11.13 Financial proposal will only be evaluated if the technical proposal achieves a score equal to or in excess of the minimum technical score indicated in the Data Sheet.

- 11.14 Fees, Travel Per Diem costs and Reimbursable Expenses will be considered in the financial evaluation.
- 11.15 The evaluation of financial proposals will be carried out in accordance with the Data Sheet.
- 11.16 Unless otherwise specified in the Data Sheet, Bidders are requested to include and price in their financial proposal (FIN-1) all Personnel identified in any manner by the Bidder in the technical proposal and not specifically mentioned to be part of the overhead. Failure to do so will result in the financial proposal being scored zero.
- 11.17 Where the maximum funding is specified in the Data Sheet, the Bidder's financial proposal must not exceed the maximum funding. If the Bidder's Proposal exceeds the maximum funding, the Bidder's Proposal will be rejected.
- 11.18 Where the minimum level of effort or number of days on Travel Status is specified in the Data Sheet and the level of effort or number of days on Travel Status proposed by the Bidder is below the specified minimum, DFATD will evaluate the Bidder's financial proposal based on DFATD's specified minimum level of effort or number of days on Travel Status.
- 11.19 Where the fixed level of effort or number of days on Travel Status is specified in the Data Sheet and the Bidder proposes a different level of effort or number of days on Travel Status, DFATD will evaluate the Bidder's financial proposal based on DFATD's fixed level of effort or number of days on Travel Status.

Price Justification

- 11.20 Bidders must provide price justification, on DFATD's request, and within the specified timeframe. Such price justification may include one or more of the following:
 - (a) A copy of paid invoices or list of contracts for similar work, under similar conditions, provided to DFATD or other customers, including but not limited to fee history of assignments that covers at least one hundred (100) person-days billed in twelve (12) consecutive months over the last two years;
 - (b) A price breakdown showing the cost of direct labour/salary, fringe benefits, overhead/ indirect costs, profit and all other cost included in the proposed Fees;
 - (c) A price breakdown showing the costs totalizing the Travel Per Diem rates; or
 - (d) Any other supporting documentation as requested by DFATD.

12. Clarifications 12.1 **of Proposals**

- 12.1 In conducting the evaluation, DFATD may, but has no obligation, to do the following:
 - (a) seek clarification or verification from Bidders regarding any or all information provided by them with respect to the RFP;
 - (b) contact any or all references supplied by Bidders to verify and validate information submitted as fact;
 - (c) request, before award of any Contract, specific information with respect to Bidders' legal status;

- (d) conduct a survey of Bidders' facilities, and/ or examine their technical, managerial, security and financial capabilities, to determine if they are adequate to meet the requirements of the RFP; and
- (e) verify any information provided by Bidders through independent research, use of any government resources or by contacting third parties, including any proposed resources.
- 12.2 Bidders will have the number of Days specified in the request by the Point of Contact to comply with paragraph 12.1. Failure to comply with the request will result in the Proposal being rejected.
- 12.3 Any clarifications submitted by a Bidder that are not in response to a request by DFATD will not be considered. No change in the financial proposal or substance of the technical proposal by the Bidder as a result of clarifications will be sought, offered, or permitted, except to confirm the correction of arithmetic errors discovered by DFATD in the evaluation of Proposals.

Rights of DFATD in evaluation

- 12.4 In conducting the evaluation, DFATD may, but has no obligation, to do the following:
 - (a) correct any computational errors in the extended pricing of Proposals by using unit pricing;
 - (b) if there is an error corresponding to the addition or subtraction of subtotals in a total, the total will prevail;
 - (c) in case of discrepancy between word and figures, the former will prevail;
 - (d) evaluate the financial proposal to reflect the minimum or fixed level of effort specified in the Data Sheet, if applicable;
 - (e) in case of discrepancy between the level of effort in the technical and financial proposal, the financial proposal will be adjusted using the level of effort specified in the technical proposal; and
 - (f) in case the financial proposal does not reflect the technical proposal, the financial proposal may be given a score of zero.
- 12.5 At the end of the evaluation process, the Point of Contact will advise the Bidder of the actions, if any, taken pursuant to the paragraph 12.4. A Bidder that disagrees may withdraw its Proposal.

13. Conditions of Contract Award

13.1 Before award of a Contract, a Bidder must meet the conditions listed below. Upon request by DFATD, a Bidder must provide, within the timeframe stated by DFATD, documentation to support compliance. Failure to comply with DFATD's request and meet the requirement within that timeframe will not delay the award of the Contract and may result in the Proposal being rejected.

(a) Financial Capability

In order to determine the Bidder's financial capability to meet the project requirements, DFATD may require to have access to the Bidder's financial information. If the Bidder is a consortium or joint venture, DFATD may request financial information from each Member. Such financial information may include, but may not be limited to, the following:

(i) audited financial statements, if available, or the unaudited financial statements for the Bidder's last three (3) fiscal years, or for the years that the Bidder has been in business if it is less than three (3) years (including,

- as a minimum, the balance sheet, the statement of retained earnings, the income statement and any notes to the statements);
- (ii) if the date of the above-noted financial statements is more than three (3) months before the date on which DFATD requests this information, the Bidder may be required to provide interim financial statements (consisting of a balance sheet and a year-to-date income statement), as of two (2) months prior to the date on which DFATD requests this information;
- (iii) if the Bidder has not been in business for at least one (1) full fiscal year, the following may be required:
 - opening balance sheet on commencement of business; and
 - interim financial statements (consisting of a balance sheet and a year-to-date income statement) as of two months prior to the date on which DFATD requests this information.
- (iv) a certification from the Chief Financial Officer or an authorized signing officer of the Bidder that the financial information provided is complete and accurate.

In the event that DFATD considers that the Bidder is not financially capable of performing the RFP requirement, DFATD may require that the Bidder, at the Bidder's sole expense, provide some form of guarantee, for example, a financial guarantee from the Bidder's parent company, an irrevocable standby letter of credit, drawn in favour of DFATD, issued by an Approved Financial Institution or in the case of non-Canadian bidder, confirmed by an Approved Financial Institution, a performance guarantee from a Third Party or some other form of security, as determined by DFATD. If a parent company or a Third Party guarantee is considered appropriate by DFATD for the Bidder to be financially capable, DFATD may require the parent company or Third Party financial information.

When the information requested above is provided to DFATD and marked confidential, DFATD will treat the information in a manner consistent with the Canadian *Access to Information Act*.

(b) Procurement Business Number

Bidders must have a Procurement Business Number. Bidders must register for a Procurement Business Number in the Supplier Registration Information service online at the following Website: https://srisupplier.contractscanada.gc.ca/. In the case of a consortium or joint venture, the consortium or joint venture as a whole does not require a Procurement Business Number, but each Member must have a Procurement Business Number.

(c) Security requirements associated with this RFP and the resultant Contract are specified in the Data Sheet.

If required in the Data Sheet, the Bidder must meet the security requirements specified in the Data sheet. In the case of a consortium or joint venture, each Member must meet the security requirements.

(d) **Proof of Insurance**

Upon request by the Point of Contact, the Bidder must provide a letter from an insurance company rated as A++ to B++ by A.M. Best stating that the Bidder, if awarded a Contract as a result of the RFP, can be insured in accordance with the insurance requirements specified in the Data Sheet. In the case of a consortium or joint venture, at least one Member must meet the insurance requirements.

(e) M-30 Compliance with the Act Respecting the Conseil Exécutif du Québec (L.R.Q., chapter M-30)

Bidders in Québec whose operations are partially or fully funded by the province of Québec may be subject to the Government of Québec *Act Respecting the Conseil exécutif* (L.R.Q., chapter M-30). Under sections 3.11 and 3.12 of this Act certain entities, as defined in the meaning of the Act, including but not limited to municipal bodies, school bodies or public agencies, must obtain an authorization, indicated by the Act, before signing any agreement with DFATD. Consequently, any entity that is subject to the Act is responsible for obtaining such authorization. In the case of a consortium or joint venture, each Member must comply with the requirement stated in this paragraph.

(f) Integrity Provisions

The Bidder must:

- i. As required under the Policy, incorporated by reference through paragraph 1.5.1 of this RFP, verify the status of all proposed first tier sub-consultants and contractors before entering into a direct contractual relationship in accordance with the Policy section 16 by either making an enquiry of the Registrar of Ineligibility and Suspension in the case of individuals, or in the case of sub-consultants and contractors that are not individuals, consult the public Ineligibility and Suspension List found on the <u>Integrity Regime</u> website.
- ii. Using item 2 of form TECH-3: Bidder's Organization, submit to DFATD a list of names as required by, and in accordance with sections 17 a. and b. of the *Ineligibility and Suspension Policy* (the List), Bidders may submit the List with their Proposal. In the event that the List is not submitted with the Proposal, DFATD will inform the Bidder of a time within which to submit the List. Failure to submit the List within the time specified will render the Bidder's Proposal non-responsive and the Bidder's Proposal will be rejected.

14. Negotiations

- 14.1 A time limit may be imposed by DFATD to ensure that negotiations are concluded effectively and in a timely manner. In instances where negotiations cannot be satisfactorily concluded between the selected Bidder and DFATD, the Bidder's Proposal will be given no further consideration. DFATD may initiate negotiations with the next highest-ranking Bidder.
- 15.
 Personnel
 Replacement
 prior to Contract
 Award

15.1

If specific individuals are identified in the Bidder's Proposal, the Bidder must ensure that each of those individuals is available to commence performance of the Services as requested by DFATD and at the time specified in this RFP or agree to with DFATD unless the Bidder is unable to do so for reasons beyond its control. For the purposes of this paragraph, only the following reasons will be considered as beyond the control of the Bidder: long-term/permanent illness, death, retirement, resignation, maternity and parental leave, dismissal for cause or termination of an agreement for default and extension of Proposal validity requested by DFATD. If, for reasons beyond its control, the Bidder is unable to provide the services of an individual named in its bid, the Bidder must provide a replacement with equivalent or greater qualifications and experience. The replacement will be evaluated against the original evaluation criteria specified in Section 5. For the purposes of evaluation, only the score of the individual named in the Proposal who is being replaced will be taken into account. Acceptance of the proposed replacement is not automatic and will be considered at the sole discretion of DFATD. If the proposed replacement does not, at a

minimum, achieve the score of the individual named in the Proposal or is not acceptable to DFATD, DFATD may reject the Proposal and enter into negotiation with the next highest-ranking Bidder.

16. Performance Security

17.

To guarantee the Consultant's performance, ten (10) percent of the total Fees 16.1 will be subject to a holdback. The application of the holdback is non-negotiable.

Notification/ **Debriefing of** unsuccessful Bidders

- 17.1 After completing negotiations and awarding the Contract to the successful Bidder, DFATD will publish the award of the Contract on OECD/DAC website, GETS, DFATD website and whenever possible, official gazette of the Recipient country.
- 17.2 Bidders may make a written request to DFATD to receive a debriefing (in person, by teleconference/videoconference or in writing) on the strengths and weaknesses of their own Proposal and to receive the marks obtained for each of the technical components contained in the published evaluation grid, for the financial component and for the aboriginal supplier incentive (if applicable). All costs related to debriefings conducted in person or by teleconference / videoconference, including but not limited to communication and / or transportation costs, are the responsibility of the Bidder.
- 17.3 Bidders may also request the name(s) of the successful Bidder(s) and the overall total marks obtained by the successful Bidder(s) for the technical components listed in Section 5, Evaluation Criteria, for the financial component, and for the aboriginal supplier incentive (if applicable). Where the request involves a Bidder who is an individual, some information may qualify for protection under the Privacy Act.
- 17.4 Should debriefings and informal discussions not provide sufficient information to address a Bidder's issues and concerns, the Bidder should refer to the Internal Review Mechanism (IRM) prior to considering external recourse mechanisms. Complaints should be submitted using the IRM Enquiry Form.

18. Commencement of Services

- 18.1 The Consultant is expected to commence provision of Services within the delay specified in the Data Sheet.
- 18.2 The Bidder is not to start work or render the Services prior to signature or the effective date of the Contract. Costs incurred by the Bidder prior to the effective date of the Contract will not be reimbursed by DFATD.

19. Confidentiality

19.1 Proposals remain the property of DFATD and will be treated as confidential, subject to the provisions of the Access to Information Act, the Privacy Act and the General Records Disposal Schedule of the Government of Canada.

20. Rights of **DFATD**

- DFATD reserves the right to: 20.1
- reject any or all Proposals received in response to the RFP; (a)
- request demonstration and supporting evidence from Bidders that the (b) complete Proposal was submitted before the RFP Closing Date as per ITB 7.1-7.8;
- enter into negotiations with Bidders on any or all aspects of their Proposal; (c)
- (d) accept any Proposal in whole or in part without negotiations;
- (e) cancel the RFP at any time;
- (f) reissue the RFP;

- (g) if no compliant Proposals are received and the requirement is not substantially modified, reissue the RFP by inviting only the Bidders who responded to resubmit Proposals within a period designated by DFATD; and
- (h) negotiate with the sole compliant Bidder to ensure best value to DFATD.

Instructions to Bidders

DATA SHEET

Daragraph	Note: The personent numbers indicated in the left he	and column refer to the related perceraphs
Paragraph Reference	Note: The paragraph numbers indicated in the left hand column refer to the related paragraphs in the previous section, Instructions to Bidders.	
Definitions (bb)	The Recipient Country is Colombia.	
Definitions (dd)	The RFP Closing Date is 2020-08-03 at 14:00 hrs, Eastern Daylight Saving Time (EDT)	
2.2	Location of Contract negotiation: National Capital Region of Canada (Ottawa-Gatineau). The Bidder may participate in the negotiation via tele- or video- conference using its own equipment.	
5.1	The Proposal validity period is 180 Days after the RFP Closing Date.	
6.2, 6.4, 11.1,	DFATD Point of Contact is:	
12.2, 12.5 and 13.1	Diane Lefebvre Senior Contracting Officer, Development Complex I Department of Foreign Affairs, Trade and Developm Email: diane.lefebvre@international.gc.ca	
7.1	Proposals must be submitted electronically to the following email address: <u>URP-BRU@international.gc.ca</u> .	
8.2	Additional documentation is available: YES_\(\sigma_\)_NO Methodological Guide	
9.6	Cross-referencing is recommended: YESNO_✓	
9.8 (a) and	FIN-1A: Cost of Personnel:	
11.18	A minimum number of person-days for the following	g Personnel positions:
	Positions	Minimum Person-Days
	Project Director	250 days
	Cacao Specialist	350 days
	Gender Specialist	200 days
	Statistical Specialist	150 days
	All Pollsters	5,000 days
	Bidders are not required to propose individuals for the proposal. The Pollsters positions will not be technicated only be financially evaluated.	*

FIN-1B: Travel Per Diem Costs:

A minimum number of days on Travel Status related to surveys for the following Personnel categories:

Personnel Categories	Minimum Days
Personnel other than Pollsters	250 days
Pollsters	3,450 days

9.9 The Bidder can propose alternative Personnel: YES___NO_✓__

10.4 FIN-1C: Reimbursable Expenses:

The Bidder is requested to provide the cost of the following reimbursable expenses in **FIN-1C**:

- (a) translation and interpreters costs directly related to the project;
- (b) project-related printing and copying costs (including printing extra copies of documents and microcopying);
- (c) expenses related to the Women Focus Group meetings to perform surveys with women beneficiaries and non-beneficiaries of the 'Agroemprende Cacao' Project. Such expenses include supplies, space and equipment rental, and local transportation, meals and accommodations for participants (women beneficiaries and non-beneficiaries) in such meetings. Remuneration for participants is not an eligible expense.

11.3 Selection Method: **Best value adjusted for cost:**

The technical proposal is awarded a maximum of 315 points and the financial proposal is awarded a maximum of 135 points.

The evaluation of the financial proposal will be conducted in accordance with the method described in paragraph 11.15 Evaluation of financial proposals of the Data Sheet.

The financial proposal with the lowest evaluated dollar value will be given the maximum number of points. The scores for all other financial proposals are calculated on a pro-rata basis based on the lowest compliant financial price. For example, if the total financial score is 135 points and if the proposed cost of Bidder A is the lowest compliant price, Bidder A will receive 135 points for its financial proposal. All other technically compliant Bidders' financial score will be calculated as follow:

Bidder B's financial score = <u>Bidder A's financial price</u> X 135 Bidder B's financial price

The total evaluation point is the sum of the maximum technical points and the maximum financial points, which represents 450 points.

Bidder whose Proposal obtained the highest combined technical and financial score will be invited for negotiation unless there is less than 1% of the total evaluation point between that Bidder and lower ranked Bidders. In such a case, the Bidder with the lowest financial proposal will be invited to negotiate.

11.10 and 11.13

The minimum technical score required is 189 points. Only Proposals that achieve a minimum technical score are considered compliant.

11.15, 11.18 **Evaluation of financial proposals** and 12.4 (d) The total Financial proposal to be evaluated will be the sum of FIN-1A, FIN-1B and FIN-1C. **FIN-1A** is the sum of SUBTOTAL-1 and SUBTOTAL-2: 1. SUBTOTAL-1 - For positions of Personnel identified by DFATD For each position, should the Bidder provide a level of effort equal or higher than the minimum specified by DFATD, the subtotal for that position will be calculated by multiplying Bidder's average all-inclusive firm Fees by the Bidder's level of effort for the corresponding position. Should the Bidder provide a level of effort lower than the minimum specified by DFATD, the subtotal for that position will be calculated by multiplying Bidder's average all-inclusive firm Fees by DFATD's minimum level of effort for the corresponding position. For contracting purposes, DFATD's minimum level of effort will be indicated in the resulting contract. SUBTOTAL-1 is the sum of all subtotals calculated for all positions of Personnel identified by DFATD in the RFP in accordance with FIN-1A. 2. SUBTOTAL-2 - For positions of Personnel other than those identified by DFATD but proposed by the Bidder in its methodology. The SUBTOTAL-2 will be calculated by adding the sub-totals of costs related to the Bidder's average all-inclusive firm Fees multiplied by the Bidder's level of effort for each position of Personnel identified by the Bidder in its methodology in accordance with FIN-1A. FIN-1B will be calculated by adding the sub-totals of costs related to the Bidder's average all-inclusive firm Travel Per Diem rate per category of Personnel (Pollsters and other Personnel) multiplied by: i) Where the number of days on Travel Status provided by the Bidder is **equal or** higher than the minimum specified by DFATD: multiplied by the Bidder's number of days on Travel Status. ii) Where the number of days on Travel Status provided by the Bidder is **lower than** the minimum specified by DFATD: multiplied by DFATD's minimum number of days on Travel Status per Personnel category. For contracting purposes, DFATD's minimum number of days on Travel Status will be indicated in the resulting contract. **FIN-1C** is the sum of Reimbursable Expenses. 11.16 The clause is applicable: YES__✓__NO___ 11.17 Not applicable. 13.1(c) The Bidder is subject to security requirements: YES___NO_✓__ 13.1(d) 1. Commercial General Liability Insurance for not less than \$2,000,000 Canadian dollars per accident or occurrence and in the annual aggregate, inclusive of defence costs. The insurance will include the following: (a) Canada as an additional insured, as represented by the Department of Foreign Affairs, Trade and Development;

- (b) Bodily Injury and Property Damage to Third Parties;
- (c) Product Liability and Completed Operations;
- (d) Violation of Privacy, Libel and Slander, False Arrest, Detention or Imprisonment and Defamation of Character;
- (e) Cross Liability and Separation of Insured;
- (f) Employees and, if applicable, Volunteers as Additional Insured;
- (g) Employer's Liability;
- (h) Broad Form Property Damage;
- (i) Non-Owned Automobile Liability; and
- (j) 30 Days written notice of policy cancellation.
- 2. Errors and Omissions Liability Insurance

If the Consultant is a Licensed Professional, he will carry an errors and omissions liability insurance for not less than \$1,000,000 Canadian dollars per loss and in the annual aggregate, inclusive of defence costs.

The insurance will include the following:

- (a) If the policy is written on a claims-made basis, coverage will be in place for a period of at least 12 months after the completion or termination of the Contract; and
- (b) 30 Days written notice of cancellation.
- 3. Workers' Compensation Insurance for all Personnel in accordance with the statutory requirements of the Territory, Province, State of domicile or employment, having such jurisdiction. If the Consultant is assessed any additional levy, extra assessment or superassessment by a Worker's Compensation Board or such other authority, howsoever caused, the Consultant will indemnify and hold harmless DFATD for any such liability. The Consultant will ensure that all of its Personnel performing the Services on this Contract will have the same level of Workers' Compensation Insurance throughout the Consultant's performance of the Contract.

The insurance will include the following:

- (a) Canada as additional insured as represented by the Department of Foreign Affairs, Trade and Development, to the extent permitted by law;
- (b) Cross Liability and separation of insured, to the extent permitted by law;
- (c) Waiver of Subrogation Rights in favor of DFATD, to the extent permitted by law; and
- (d) 30 Days written notice of cancellation.

Expected date for commencement of professional services following the signature of the Contract is to be determined by the Consultant in order to meet the requested delivery dates specified in Section 4: Terms of Reference paragraph 7. Deliverables.

Section 2. Technical Proposal - Standard Forms

Guidance to Bidders:

At the beginning of each TECH, Bidders will find information that will help them in the preparation of their Proposal. In addition, DFATD has developed a checklist (below) to assist Bidders in preparing a responsive Proposal. The checklist below is for information purposes only and is NOT to be included with the Bidder's Proposal.

Bidders Checklist

1. Mandatory procedural requirements

Bidder must meet the mandatory procedural requirements stated below. Failure to meet any of these requirements will lead to rejection of the Bidder's Proposal.

Mandatory Procedural Requirements	\checkmark
The Bidder is eligible to participate in this RFP as defined in ITB 4.3	
The Bidder has submitted only one Proposal in response to this RFP	
The Proposal validity is as per the Data Sheet 5.1	
The Proposal is submitted to DFATD no later than the RFP Closing Date indicated in the Data Sheet.	
The Proposal is electronically submitted to the email address: <u>URP-BRU@international.gc.ca</u> .	
The Bidder or, in case of a consortium or joint venture, each member of a consortium or joint venture has completed, signed and included TECH-1 Form in the Proposal.	
The Bidder or, in case of a consortium or joint venture, each member of consortium or joint venture has provided and complies with the certifications of TECH-2 Form from the date of Proposal submission. The Bidder has an obligation to disclose any situation of non-compliance with the certifications in TECH-2.	
The Bidder submitted a completed TECH-2 and TECH-3 Form with its Proposal.	
The Bidder has demonstrated compliance with each of the mandatory criteria, if any, specified in Section 5, Evaluation Criteria.	
No information related to Fees, Travel Per Diem costs and Reimbursable Expenses appears in the technical proposal.	
FIN-1 is provided with the Proposal and contains no changes to the pricing basis (ITB 10.5).	
The financial proposal is expressed as fixed Fee and fixed Travel Per Diem rates by year (i.e. Year 1, Year 2, etc.) and is expressed in Canadian dollars (CAD).	

No contact with DFATD, except the Point of Contact specified in the Data Sheet, on any matter related to Bidder's Proposal from the time the Proposals are submitted to the time the Contract is awarded (except when responding to requests to provide additional information as specified in ITB 9.1, 9.2, 9.4, 11.12, 11.20, 12 and 13).	
The Bidder complies with the conditions of contract award stated in ITB 13.1	
The Bidder maintains availability of the proposed Personnel from the RFP Closing Date as stated in ITB 15.1.	

2. Other requirements:

Compliance with the requirements below, while not mandatory, will increase the responsiveness of Bidder's Proposal.

Proposal Presentation and Submission	\checkmark
Has the technical proposal used the headings and numbering system detailed in Section 5, Evaluation Criteria?	
Has the Bidder used cross-referencing and complied with formatting requirements, if indicated in the Data Sheet?	
Is the Proposal formatted using 8.5" X 11" or A4 paper size and is the font size at least equivalent to Arial 10 or Times New Roman 11?	
Has the Bidder submitted its electronic proposal respecting the maximum email size limit and content considerations as indicated in ITB 7.2?	
Does the email subject line contain, as a minimum, the RFP reference number (SEL number) and Bidder's name?	
Has the electronic file for the technical proposal and its first page been clearly identified as "TECHNICAL", followed by the RFP reference number (SEL number) and the Bidder's name, as indicated in ITB 7.6 (a)?	
Has the electronic file for the financial proposal and its first page been clearly identified as "FINANCIAL", followed by the RFP reference number (SEL number) and the Bidder's name, as indicated in ITB 7.6 (b)?	
Have the technical and financial proposals been submitted by e-mail in separate attachments in a non-editable format such as ADOBE (*PDF), as indicated in ITB 7.6?	
If required, has an Integrity Declaration Form been completed and mailed directly to PWGSC in accordance with ITB 7.6 (c)?	
Have the Proposal withdrawal and/or substitution, if any, been done as per ITB 7.8?	

Technical Proposal In case of a consortium or joint venture, has the Member in charge been identified by checking the appropriate box in TECH-1? Has the Bidder or, in case of a consortium or joint venture, each Member of a consortium or joint venture provided information as requested in TECH-3 with the Proposal? Has the Bidder provided information as requested in the TECH-4 according to the specified format? Has the Bidder completed and included all TECH-5 forms according to the specified format? Has the Bidder completed and included all TECH-6 forms according to the specified format? Has the technical proposal clearly and in sufficient depth addressed the rated requirements against which the Proposal is evaluated? Does the technical proposal conform to the specified page limits as indicated in Section 5, Evaluation Criteria? **Financial Proposal** Does the Bidder's price exclude all Applicable Taxes? Bidders are requested to exclude Applicable Taxes from the price, but to show the total estimate amount in the financial proposal separately.

FORM TECH-1 Acceptance of Terms and Conditions

Guidance to Bidders:

- Signed TECH-1: Acceptance of Terms and Conditions must be submitted with a Bidder's Proposal.
- If a Bidder is a consortium or joint venture, the Bidder's Proposal must include a signed TECH-1 from each Member. DFATD requests that the Member in charge is identified by checking the appropriate box below.

	at of Foreign Affairs, Trade and Development for the provision of Services in chievement Results Verification of the 'Agroemprende Cacao' Project.
From (please print):	Bidder's Name
Person authorized to sign on be	
	Name (Please Print)
	Title (Please Print)
Eligibility Certification:	
The Bidder, including each Me	ember if a Proposal is submitted by a consortium or joint venture, certifies that:
(a) It has the legal capacity	y to contract;
(b) It is not a government	entity or government-owned enterprise in the Recipient Country.
	has read the RFP in its entirety and that it accepts all terms and conditions set out fications, deletions or additions.
In addition, by signing this form completed.	m the Bidder certifies its compliance with the certifications included in TECH-2 as
Signature	Date
☐ Member in Charge	

FORM TECH-2 Certifications

Guidance to Bidders:

The Bidder is requested to complete the following certifications by filling in the appropriate spaces below. The Bidder must submit TECH-2, in accordance with ITB 9.2.

In case of a consortium or joint venture, each Member must comply with the above requirement.

1. <u>INTEGRITY PROVISIONS</u>

- 1.1 Subject to subsection 1.2, by submitting a Proposal in response to this Request for Proposal, the Bidder certifies that:
 - a) It has read and understands the *Ineligibility and Suspension Policy*;
 - b) It understands that certain domestic and foreign criminal charges and convictions, and other circumstances, as described in the Policy, will or may result in a determination of ineligibility or suspension under the Policy;
 - c) It is aware that Canada, including PWGSC and DFATD, may request additional information, certifications, and validations from the Bidder or a third party for purposes of making a determination of ineligibility or suspension;
 - d) It has mailed directly to PWGSC a complete list of all foreign criminal charges and convictions pertaining to itself, its affiliates, and its proposed first tier sub-consultants and contractors that, to the best of its knowledge and belief, may be similar to one of the listed offences in the Policy;
 - e) None of the domestic criminal offences, and other circumstances, described in the Policy that will or may result in a determination of ineligibility or suspension, apply to it, its affiliates and its proposed first tier sub-consultants and contractors; and
 - f) It is not aware of a determination of ineligibility or suspension issued by PWGSC that applies to it.
- 1.2 Where a Bidder is unable to provide any of the certifications required by subsection 1.1, it must mail directly to PWGSC a completed Integrity Declaration Form, which can be found at Integrity Declaration Form.
- 1.3 DFATD will declare non-responsive any Proposal in respect of which the information requested is incomplete or inaccurate, or in respect of which the information contained in a certification or declaration is found by DFATD to be false or misleading in any respect. If DFATD established after award of the Contract that the Bidder provided a false or misleading certification or declaration, DFATD may terminate the Contract for default. Pursuant to the Policy, DFATD may also determine the Bidder to be ineligible for award of a contract for providing a false or misleading certification or declaration.

2. CODE OF CONDUCT FOR PROCUREMENT

The Bidder must respond to the RFP in an honest, fair and comprehensive manner, accurately reflect its capacity to satisfy the requirements stipulated in the RFP and the Contract, submit its Proposal and enter into the Contract only if it will fulfill all obligations of the Contract.

The Bidder certifies that for the purpose of this RFP and subsequent Contract, it will not employ public servants in activities that might subject public servants to demands incompatible with their official duties or cast doubt on their ability to perform their duties. The Bidder also certifies that it will not hire directly, or through a third party, former public servants during their one-year cooling-off period where this would constitute a violation of post-employment measures under the Policy on Conflict of Interest and Post-Employment that complements the Values and Ethics Code for the Public Sector.

3. ANTI-TERRORISM

The Bidder certifies that DFATD's funds will not knowingly be used to benefit terrorist groups or individual members of those groups, or for terrorist activities, either directly or indirectly, as defined in the Criminal Code R.S.C., 1985, c. C-46 or those appearing on the Consolidated United Nations Security Council Sanctions List as modified. The Bidder will notify DFATD immediately if it is unable to complete the procurement process or Contract as a result of terrorism-related concerns.

The Bidder is responsible for consulting all relevant lists, even if the web addresses provided are no longer valid, in order to stay informed of the listed terrorist groups and their members and must ensure that the funds from DFATD does not benefit any listed terrorist entity and their members, any sanctioned groups or persons. Entities or individuals listed as terrorists can be found at the following web addresses:

- a. Criminal Code of Canada list
- b. Regulations Implementing the United Nations Resolutions on the Suppression of Terrorism (RIUNRST)
- c. The United Nations Security Council Consolidated Sanctions List is available on the United Nations Security Council website (https://www.un.org/securitycouncil/), to implement the sanction measures imposed by the United Nations Security Council pursuant to resolutions 1267 (1999), 1989 (2011) and 2253 (2015) concerning ISIL (Da'esh), Al-Qaida, and associated individuals, groups, undertakings and entities, and pursuant to resolution 1988 (2011) concerning the Taliban and associated individuals.

DFATD will inform the Bidder or Consultant in writing, if it has identified any third party that is associated directly or indirectly with terrorism. In such instance, DFATD will determine an appropriate course of action, including suspension or termination of the Contract.

The Bidder will include a corresponding provision in any subcontract that it enters into for the purposes of the Contract.

4. ECONOMIC SANCTIONS AND OTHER TRADE CONTROLS

1. The Bidder certifies that funding for the purposes of the Contract will not be knowingly used, either directly or indirectly, in a manner that contravenes economic sanctions imposed by Canada and enforced by regulations under the *United Nations Act* (R.S.C. (1985), c. U-2); the *Special Economic Measures Act* (S.C. (1992), c. 17); the *Justice for Victims of Corrupt Foreign Officials Act* (S.C. (2017), c. 21) as they are amended from time to time, or for activities that would contravene the provisions of the *Export and Import Permits Act*, (R.S.C. (1985), c. E-19). Information on Canadian sanctions and export and import controls can be found at the following links:

 $\underline{https://www.international.gc.ca/world-monde/international_relations-}$

relations_internationales/sanctions/index.aspx?lang=eng

https://www.international.gc.ca/world-monde/international_relations-

relations internationales/sanctions/types.aspx?lang=eng

https://www.international.gc.ca/controls-controles/index.aspx?lang=eng

- 2. The Bidder will consult the above links to be aware of the foreign governments, persons and activities subject to economic sanctions and other trade controls during the period of the Contract.
- 3. The Bidder will include a corresponding provision in all subcontracts and sub-agreements it signs for the purposes of the Contract.

5. CONFLICT OF INTEREST - UNFAIR ADVANTAGE

1. In order to protect the integrity of the procurement process, Bidders are advised that DFATD may reject a bid in the following circumstances:

- (a) if the Bidder, any of its proposed Sub-consultants, any of its proposed Contractors including any of their respective employees or former employees was involved in any manner in the preparation of the bid solicitation:
- (b) if the Bidder, any of its proposed Sub-consultants, any of its proposed Contractors including any of their respective employees or former employees was involved in any other situation of conflict of interest or appearance of conflict of interest.
- (c) if the Bidder, any of its proposed Sub-consultants, any of its proposed Contractors including any of their respective employees or former employees had access to information related to the bid solicitation that was not available to other bidders and that would, in DFATD's opinion, give or appear to give the Bidder an unfair advantage.
- 2. The experience acquired by a Bidder who is providing or has provided the Services described in the RFP (or similar services) will not, in itself, be considered by DFATD as conferring an unfair advantage or creating a conflict of interest. This Bidder remains however subject to the criteria established above.
- 3. By submitting a bid, the Bidder represents that it does not consider itself to be in conflict of interest nor to have an unfair advantage. Where DFATD intends to reject a bid under this section, DFATD may inform the Bidder and provide the Bidder an opportunity to make representations before making a final decision. The Bidder acknowledges that it is within DFATD's sole discretion to determine whether a conflict of interest, an appearance of conflict of interest or unfair advantage exists.

6. LOBBYIST

The Bidder certifies that it has not, directly or indirectly, paid or agreed to pay and agrees that it will not, directly or indirectly, pay a contingency fee to any individual for the solicitation, negotiation or obtaining of the Contract if the payment of the fee would require the individual to file a return under section 5 of the Canadian *Lobbying Act*.

7. LANGUAGE CAPABILITY

The Bidder certifies that its Personnel have the language capability necessary to satisfy the RFP requirements, as stipulated in Section 4, Terms of Reference.

8. EDUCATION AND EXPERIENCE

The Bidder certifies that all the information provided in the curriculum vitae and supporting material submitted with its Proposal, particularly information that pertains to education achievements, experience and work history, have been verified by the Bidder to be true and accurate. Furthermore, the Bidder warrants that the individuals proposed by the Bidder for the RFP requirement are capable of satisfactorily providing the Services described in Section 4, Terms of Reference.

9. AVAILABILITY OF RESOURCES

The Bidder certifies that, if it is awarded a Contract as a result of this RFP, the persons proposed in its Proposal will be available to commence performance of the Services as requested by DFATD representatives and at the time specified in this RFP or agreed to with DFATD representatives.

10. FEDERAL CONTRACTORS PROGRAM FOR EMPLOYMENT EQUITY

By submitting a Proposal, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a consortium or joint venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list (https://www.canada.ca/en/employment-social-development/programs/employment-equity/federal-contractor-program.html) available from Employment and Social Development Canada (ESDC) - Labour's website.

DFATD will have the right to declare a Proposal non-responsive if the Bidder, or any Member if the Bidder is a consortium or a joint venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

I, the Bidder, by submitting the present information to the Point of Contact, certify that the information provided is true as of the date indicated below. The certifications provided to DFATD are subject to verification at all times. I understand that DFATD will declare a Proposal non-responsive, or will declare a Consultant in default, if a certification is found to be untrue, whether during the proposal evaluation period or during the contract period. DFATD will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply with such request by DFATD will also render the Proposal non-responsive or will constitute a default under the Contract.

For further information on the Federal Contractors Program for Employment Equity visit ESDC-Labour's website.
Date:(YYYY/MM/DD) (If left blank, the date will be deemed to be the Proposal solicitation closing date.)
Complete both A and B. A. Check only one of the following:
() A1. The Bidder certifies having no work force in Canada.
() A2. The Bidder certifies being a public sector employer.
() A3. The Bidder certifies being a federally regulated employer being subject to the Employment Equity Act.
() A4. The Bidder certifies having a combined work force in Canada of less than 100 employees (combined work force includes: permanent full-time, permanent part-time and temporary employees [temporary employees only includes those who have worked 12 weeks or more during a calendar year and who are not full-time students]).
A5. The Bidder has a combined workforce in Canada of 100 or more employees; and
() A5.1. The Bidder certifies already having a valid and current Agreement to Implement Employment Equity (AIEE) in place with ESDC-Labour. OR
() A5.2. The Bidder certifies having submitted the Agreement to Implement Employment Equity (LAB1168) to ESDC-Labour.
B. Check only one of the following:
() B1. The Bidder is not a consortium or a joint venture.
OR
() B2. The Bidder is a consortium or a joint venture. Each Member must provide in the Proposal a completed TECH-2.

11. CERTIFICATION APPLICABLE TO CANADIAN BIDDERS ONLY 11.1 FORMER CANADIAN PUBLIC SERVANT CERTIFICATION

Contracts with former public servants (FPS) in receipt of a pension or of a lump sum payment must bear the closest public scrutiny, and reflect fairness in the spending of public funds. In order to comply with Treasury Board policies and directives on contracts with FPS, Bidders must provide the information required below and certify that it is accurate and complete.

Definitions

For the purposes of this certification,

"fee abatement formula" means the formula applied in the determination of the maximum fee payable during the one-year fee abatement period when the Consultant is a former public servant in receipt of a pension paid under the Public Service Superannuation Act.

"former public servant" is any former member of a department as defined in the *Financial Administration Act*, R.S., 1985, c. F-11, a former member of the Canadian Armed Forces or a former member of the Royal Canadian Mounted Police. A former public servant may be:

- (a) an individual;
- (b) an individual who has incorporated;
- (c) a partnership made of former public servants; or
- (d) a sole proprietorship or entity where the affected individual has a controlling or major interest in the entity.

"lump sum payment period" means the period measured in weeks of salary, for which payment has been made to facilitate the transition to retirement or to other employment as a result of the implementation of various programs to reduce the size of the Public Service. The lump sum payment period does not include the period of severance pay, which is measured in a like manner.

"pension" means, in the context of the fee abatement formula, a pension or annual allowance paid under the *Public Service Superannuation Act* (PSSA), R.S., 1985, c. P-36, and any increases paid pursuant to the *Supplementary Retirement Benefits Act*, R.S., 1985, c. S-24 as it affects the PSSA. It

does not include pensions payable pursuant to the *Canadian Forces Superannuation Act*, R.S., 1985, c. C-17, the *Defence Services Pension Continuation Act*, 1970, c. D-3, the *Royal Canadian Mounted Police Pension Continuation Act*, 1970, c. R-10, and the *Royal Canadian Mounted Police*

Superannuation Act, R.S., 1985, c. R-11, the *Members of Parliament Retiring Allowances Act*, R.S., 1985, c. M-5, and that portion of pension payable to the *Canada Pension Plan Act*, R.S., 1985, c. C-8.

Former Public Servant in Receipt of a Pension

T 41 D'11	TDO '	• • ,	C	•	1 (* 1	1 0	TITLE (1
Is the Bidder a	- FPN 1	in receint	OT a	nension as	detined	anovez	Y H.> () NO (-)
is the Diager a	110	m receipt	OI u	pension as	actifica	above.		110	,

If so, the Bidder must provide the following information:

- (a) name of former public servant;
- (b) date of termination of employment or retirement from the Public Service.

Work Force Reduction Program

Is the Bidder a FPS who received a lump sum payment pursuant to the terms of a work force reduction program? **YES** () **NO** ()

If so, the Bidder must provide the following information:

- (a) name of former public servant;
- (b) conditions of the lump sum payment incentive;
- (c) date of termination of employment;
- (d) amount of lump sum payment;
- (e) rate of pay on which lump sum payment is based;
- (f) period of lump sum payment including start date, end date and number of weeks;
- (g) number and amount (professional fees) of other contracts subject to the restrictions of a work force reduction program.

For all contracts awarded during the lump sum payment period, the total amount of fees that may be paid to a FPS who received a lump sum payment is \$5,000, including the Applicable Taxes.

By completing this certification, the Bidder agrees that the successful Bidder's status, with respect to being a former public servant in receipt of a pension, will be reported on DFATD's website as part of the published proactive disclosure reports in accordance with Treasury Board's Contracting Policy Notice: 2012-2 and the Guidelines on the Proactive Disclosure of Contracts.

FORM TECH-3 Bidder's Organization

Guidance to Bidders:

The Bidder is requested to provide the following information by filling in the appropriate spaces below. The Bidder must submit TECH-3 in accordance with the ITB 9.2.

In the case of a consortium or joint venture, each Member must comply with the above requirement.

- 1. The legal name, mailing address, telephone and fax numbers of the Bidder, including each Member if the Bidder is a consortium or joint venture:
- 2. If available at the time of proposal submission and in accordance with paragraph 13.1 (f) ii of the RFP, a complete list of the following:
 - For **corporate entities (including those bidding as joint ventures**): names of all current directors or, for privately owned corporations, the names of the owners of the corporation.
 - For **sole proprietors (including sole proprietors bidding as joint ventures)**: names of all owners.
- 3. The person to contact regarding the Proposal (name, title, telephone and fax numbers, and email address):
- 4. The person to contact regarding any resulting Contract (name, title, telephone and fax numbers, and email address):
- 5. Governing law of a Canadian province or territory, if different than Ontario, in accordance with the paragraph 3.2 of the RFP:
- 6. If available at the time of proposal submission, the Procurement Business Number of the Bidder issued by Public Works and Government Services Canada, including of each Member if the Bidder is a consortium or joint venture:
- 7. Is the Bidder registered for the Quebec Sales Taxes (QST)

FORM TECH- 4 Bidder's Experience

Guidance to Bidders:

Using the format below, provide information on each mandate where the Bidder and/ or a Member was carrying out consulting and professional services similar to the ones requested under this RFP.

Mandate name:			Recipient Country, if applicable:		
Approximate manda	te value:		Mandate location within country:		
Name of Bidder or Member who performed services:		services:	Personnel provided: No. of Personnel: No. of person-days:		
Name of client/ fund	ling agency:		Name of contact person: Telephone number:		
Start date	Completion date	Average A	Annual value of services:		
(month/ year):	(month/ year):	Fees:			
		Reimburs	able Expenses:		
Name of associated	firm(s), if any:		No. of person-days provided by associated firm(s):		
Senior/ key Personne	el involved and function	ıs performe	d:		
	n of the data collection a xperience, in <i>Section 5. I</i>		s services in accordance with the rated criteria detailed Criteria:		

FORM TECH-5 Methodology

THERE IS NO SPECIFIC FORM APPLICABLE TO THE METHODOLOGY COMPONENT.

FORM TECH- 6 Personnel

FORM TECH-6A Curriculum Vitae for Proposed Personnel

reit	

Name

Academic Qualifications (degrees received and pertinent dates)

Present employer and position (if applicable)

Length of service with current employer and status (permanent, temporary, contract employee, associate, etc.)

Is/ Will the proposed candidate be a Former Canadian Public Servant in receipt of a government pension and/ or the beneficiary of a buy-out lump sum payment? If yes, provide details.

Does/ will the proposed candidate comply with the provisions of the Conflict of Interest provisions contained in TECH-2?

Experience:

History of assignments, in reverse chronological order, with a narrative description of each assignment in accordance with the rated criteria detailed under the Personnel Experience, in *Section 5. Evaluation Criteria*, including but not limited to:

- **Position:**
- Assignment Name and Location:
- Client/funding agency:
- ➤ Value of the services:
- > Services provided:
- > Start date (month & year) and completion date (month & year):
- Personnel managed (sector of expertise, number, etc.):
- Detailed descriptions of services provided:

References (name, title, telephone number and email)

FORM TECH- 6B **Commitment to Participate in the Project**

Guid	lance	to	Rid	dos	2
Ouw	unce	$\iota \upsilon$	Diu	uei	ъ.

Proposal and who is not, on the RFP Closing D	ate, a Bidder's employee. Only the proposed resource is the "Availability of Resources" Certification of TECH-2.
1 REFERENCE	
Project Title	Bidder's name
2 GENERAL INFORMATION REGARDIN	G INDIVIDUAL NAMED IN THE PROPOSAL
Family name	Given name
Address	
Field of expertise	
Specify (in print or type) the activities and the	component of this RFP in which you will participate
(If the space provided is insufficient, attach the	e requested information to this declaration)
3 DECLARATION OF INDIVIDUAL	
	being submitted by the Bidder in response to this RFP and D to provide the Services under the Contract awarded as a
Name (print or type)	
Signature	Date
	L

Section 3. Financial Proposal - Standard Forms

FORM FIN-1 TOTAL COST

Guidance to Bidders:

The Bidder must quote its financial proposal in Canadian currency (CAD).

All inclusive firm Fees include salary, benefits (paid and time-off), overhead and profit, excluding Applicable Taxes. The Bidder is requested to show the amount of Applicable Taxes separately.

FORM FIN-1A COST OF PERSONNEL SUBTOTAL 1

Guidance to Bidders:

Bidder must provide a firm all-inclusive daily Fee for each year of the Contract and a total estimated level of effort (LOE) for **all positions of Personnel identified by DFATD in the RFP**.

	Personnel Positions Identified by DFATD								
Personnel Resource Name	Personnel Position	Year 1 Firm all- inclusive daily Fees \$	Year 2 Firm all- inclusive daily Fees \$	Year 3 Firm all- inclusive daily Fees \$	Year 4 Firm all- inclusive daily Fees \$	Year 5 Firm all- inclusive daily Fees \$	Minimal LOE Established by DFATD (Days)	Total LOE Estimated by the Bidder (Days)	Sub-Total Estimated Cost = Average of (year 1 to 5) x Total LOE
	Project Director						250		
	Cacao Specialist						350		
	Gender Specialist						200		
	Statistical Specialist						150		
	Pollsters		·	-			5,000		_
	SUBTOTAL-1 (exclusive of Applicable taxes) \$								\$

FORM FIN-1A COST OF PERSONNEL SUBTOTAL 2

Guidance to Bidders

The Bidder must provide a firm all-inclusive daily Fee for each year and a total estimated level of effort (LOE) for all positions of Personnel identified by the Bidder in its methodology.

	Other Personnel Positions Identified by the Bidder in its methodology							
Personnel Resource Name	Personnel Position	Year 1 Firm all- inclusive daily Fees \$	Year 2 Firm all- inclusive daily Fees \$	Year 3 Firm all- inclusive daily Fees \$	Year 4 Firm all- inclusive daily Fees	Year 5 Firm all- inclusive daily Fees \$	Total LOE Estimated by the Bidder (Days)	Sub-Total Estimated Cost = Average of (year 1 to 5) x Total LOE
	SUBTOTAL-2 (exclusive of Applicable taxes) \$							\$

TOTAL FIN-1A = SUBTOTAL-1 + SUBTOTAL-2

FORM FIN-1B TRAVEL PER DIEM COSTS

Guidance to Bidders:

Bidder must provide a **firm all-inclusive Travel Per Diem rate** for each year of the Contract and a total estimated number of days on Travel Status related to surveys for **each Personnel category**.

	Travel Per Diem Costs							
Personnel categories	Year 1 Firm all- inclusive Travel Per Diem \$	Year 2 Firm all- inclusive Travel Per Diem \$	Year 3 Firm all- inclusive Travel Per Diem \$	Year 4 Firm all- inclusive Travel Per Diem \$	Year 5 Firm all- inclusive Travel Per Diem \$	Minimal number of days on Travel Status Established by DFATD (Days)	Total number of days on Travel Status Estimated by the Bidder (Days)	Sub-Total Estimated Travel Per Diem Cost = Average of (year 1 to 5) x Total number of days
Personnel other than Pollsters						250		
Pollsters						3,450		
	TOTAL FIN-1B (exclusive of Applicable taxes							

FORM FIN-1C REIMBURSABLE EXPENSES

Guidance to Bidders:

The Bidder must include all Reimbursable Expenses related to the Services in the table below. Bidder is to include inflation, if any, in the cost line items.

Indicative Reimbursable Expenses

#	Description	Units	\$, Per Unit	Sub-total, \$	
a	Translation and interpreters costs				
b	Reproduction Costs				
c	Expenses related to Women Focus				
	Group Meetings				
	TOTAL FIN-1C (exclusive of Applicable taxes)				

TOTAL OF THE FINANCIAL PROPOSAL= FIN-1A + FIN-1B + FIN-1C

Section 4. Terms of Reference

Independent Achievement Results Verification of the 'Agroemprende Cacao' Project in Colombia

List of Annexes

- Annex 1 List of Municipalities and Departments covered by Agroemprende Cacao
- **Annex 2** Payment Framework

Annexe 3 - Description of Language Scales / Levels

Definitions

Within the context of this Contract, the following definitions apply:

"Outcome Achievement Payments" are made to an Organization according to the degree of achievement of pre-established Outcomes, as described and using the performance indicators included in a Payment Schedule.

"Payment Schedule" is a document that defines the information required to evaluate and determine Outcome Achievement and corresponding payments, more specifically: performance indicators, baseline, end of project targets, method of verification and evidence source, frequency of evaluation, method of calculation, maximum total value of Outcome Achievement Payments for each outcome, value of premium payment and premium payment trigger.

1 Project Background

Canada's cooperation program has been present in Colombia for over 40 years, with the main objective of supporting the efforts of the Colombian Government to reduce poverty and inequity. Currently, the cooperation program is fully decentralized and focuses on three (3) main areas: Peace and Stabilization; Human Dignity and Gender Equality, and; Growth that Works for Everyone (GROWE). Canada's work in the GROWE area has gained significant importance in recent years. Since 2014, in particular, four projects have provided significant support to small rural producers, with a focus on strengthening agricultural cooperatives as well as the agriculture financial system. Through this process, the culture of cacao has been identified as one of the value chains with the most potential for income generation to the poorest agricultural producers.

On February 20, 2018, the Department of Foreign Affairs, Trade and Development Canada (DFATD) approved the Agroemprende Cacao Project. The project, implemented by the Canadian NGO SOCODEVI, aims to scale up Canadian best practices in agricultural cooperatives to expand cacao crops, emphasizing the role of women in these businesses. Operational since April 2019, it is one of the largest projects co-financed with the private sector that DFATD has ever funded, with half of the fund (\$18.3M) provided by the private sector, for a total project value of \$36.6M. As part of Canada's commitment to innovation, the project is also the first in the Government of Canada to use the new Outcome Achievement Payment-funding model, part of the Generic Terms and Conditions in support of innovation approved by the Treasury Board in 2017, according to which the implementer is paid on results rather than activities.

This project aims to create sustainable livelihood alternatives by increasing the incomes of 5,000 women and men who are smallholder cacao farmers. Most specifically, the project must achieve five (5) main outcomes, based on which DFATD payments will be made.

The five outcomes are:

- 1. Level of co-financing;
- 2. Productivity for Cacao Farming Households;
- 3. Women Empowerment:
 - 3.1 Inclusiveness of associations supported by the Project;
 - 3.2 Leadership and access to resources for women cacao producers.
- 4. Hectares of Cacao Plantation Managed under Climate-Resilient Agroforestry System;
- 5. Business environment:
 - 5.1 Volume of cacao sold by associative businesses;
 - 5.2 Sustainability of cacao associative businesses.

The performance indicators and related targets are described in Annex 2 – Payment Framework.

These outcomes, and associated performance indicators, were determined based on a series of consultations and analysis conducted by SOCODEVI and FEDECACAO (National Cocoa Federation), and lessons learned through past programming. It is up to SOCODEVI to determine the project activities deemed most appropriate to achieve the five results.

The geographic areas of intervention of the project are being defined jointly by the Organization and the entities providing co-financing. It is anticipated that the Organization will work both at the level of regional groupings of Associations/Cooperatives and at the individual Association level. The Departments, Municipalities and Beneficiaries are identified in the list in Annex 1, *Municipalities and beneficiaries* and is subject to quarterly updates.

A Methodological Guide (the "Guide") was developed with the collaboration of DFATD, SOCODEVI and FEDECACAO, to measure progress on the five project outcomes. This document explains each of the indicators, what their purpose is, how the data should be collected, how the sample should be selected, what the structure of the survey is, what are their modules. It specifies which are the indicators that should be measured by conducting surveys and which are the indicators that will be measured using the PerformCoop System, which is the instrument created by SOCODEVI to collect the administrative and financial data of the associations.

The methodology prescribed in the Guide was updated through the baseline study initiated in September 2019. This study allowed the establishment of the starting point against which the degree of achievement of each outcome will be assessed/verified and the corresponding eligible payments calculated.

SOCODEVI applies the methodology and directives of the Guide in substantiating and measuring progress on the achievement of the outcomes.

2 Objectives of the Mandate

The objectives of the Consultant's mandate is to conduct the necessary independent verifications and confirm the degree of achievement of each outcome to determine the associated eligible amount of the Outcome Achievement Payment due. This will be actioned on an annual basis for five (5) years using the definitions and formulas established in the "Payment Framework" (See Annex 2: Payment Framework).

3 Description of Services to be Provided

Once a year, SOCODEVI will submit a payment request to DFATD. In the request, SOCODEVI indicates the level of progress in the different indicators. The request will trigger the independent verification process managed by the Consultant, to validate the level of achievement of the outcomes and calculate the payments due by DFATD to SOCODEVI. The Consultant will carry out an independent verification and will perform the services without changing the outcomes being measured or their indicators. The Consultant must compare the results with the results reported by SOCODEVI.

The visits to the farms, cooperatives and associations to record data on cocoa crops and the other indicators must always be done at the same time of the year, i.e. between the months of September to November.

The Consultant must use the tools and methodology defined in the Guide to perform the services. The Guide may be updated by DFATD from time to time during the Contract period. It namely includes survey tools and indications on how the information should be collected. The Consultant must verify the associations and cooperatives information entered by SOCODEVI in the PerformCoop system. To do so, the Consultant will need to access the PerformCoop system. SOCODEVI will grant access to the Consultant.

The Consultant will define through its methodology the number of families that will be interviewed, as well as the number of women who will answer the questions of empowerment of rural women. The Consultant must also gather information on the type of cocoa crops grown on the number of farms he will have determined to survey and must review the financial information of associations and cooperatives he will have determined being supported by SOCODEVI.

The interviews must be carried out with a representative number of beneficiary families of the project, with representation from the different regions, with the participation of men and women in an equitable manner, representative of different sizes of farms and types of cocoa, as well as representative sample of associations and cooperatives supported. Additionally, for outcome # 3 (Women Empowerment), interviews with a significant number of women are required in order to corroborate the answers received from women, particularly on outcome #3.1 (Inclusiveness of associations supported by the Project) and #3.2 (Leadership and access to resources for women cacao producers). At minimum, a sample size of 500 beneficiaries (or potential beneficiaries) households is needed for the verification each year. The sample size must allow reporting of results indicators with 95% reliability or higher and 4.2% sampling error margin or lower for all indicators measured. The Consultant must ensure to follow the same sampling patterns and information collection techniques defined in the Guide.

To ensure the reliability of the results, the Consultant must ensure that Personnel apply the methodology described in the Guide including gender considerations. The Consultant must also consult SOCODEVI to ensure consistency in the application of the survey tools.

In performing the Services, the Consultant must undertake the following activities/tasks, which include but are not limited to:

- 1. Become familiar with the 'Agroemprende Cacao' Methodological Guide.
- 2. Acknowledge results and methodology of the baseline study.

- 3. Review and recommend slight adjustments, as appropriate on the survey tools found in the Guide.
- 4. Plan and coordinate all resources to implement the data collection and analysis as per the Guide.
- 5. As deemed relevant by the Consultant, conduct a pilot test(s) and make minor adjustments to the data collection methodology.
- 6. Collect the data required to verify the degree of achievement of each performance indicators through field visits and interviews of a representative sample of Cacao producers, using the survey tools, the PerformCoop software and other sources of information as appropriate.
- 7. Organize focus groups meetings including particularly women to collect and validate information.
- 8. Review the payment request submitted by SOCODEVI and assess correlation with its collected data.
- 9. Prepare and submit to the Technical Authority, a verification report that includes a recommendation on the eligible amount payable by DFATD for each outcome.
- 10. Present and discuss the results of its independent verification to SOCODEVI and DFATD.
- 11. Prepare all plans and reports as described in section 7.0 Deliverables.
- 12. Provide on-going advice and recommendations on the Guide, while seeking opportunities for improvement and in response to changes in the project context.

4 Description of the Team

The Consultant must provide one (1) qualified individual for each designated position below. The team must be based in Colombia. The Project Director and the Cacao Specialist should ideally be based in Bogota.

4.1 Project Director

Specific Responsibilities

This individual will be namely responsible for the following:

- Lead the verification process annually in accordance with the work plan as approved by the Technical Authority;
- Ensure hiring, training, quality assessment and overall coordination of the verification team;
- Manage the identification, training and deployment of the pollsters;
- Review the data collected through the baseline study for assessing progress on the indicators;
- Review the eligible amount of the Outcome Achievement Payment for each outcome using the mathematical formula included in the Payment Framework of the Contribution Agreement;
- Present deliverables to the Technical Authority and SOCODEVI and attend meetings with DFATD and SOCODEVI.

4.2 Cacao Specialist

Specific Responsibilities

This individual will be namely responsible for the following:

- Review the data collected through the baseline study for assessing the indicators, with an emphasis on performance outcome #2 (Productivity for Cacao Farming Household), #4 (Hectares of Cacao Managed under Climate-Resilient Agroforestry System) and #5 (Business Environment);
- Assure the application of a survey for conducting the interviews;
- Verify the data collected through the application of the survey and/or make adjustments as appropriate, and provide related analysis as appropriate;
- Train Pollsters to ensure solid understanding of the methodology and the requirements of the field mission; and

• Put together a team of Pollsters with the requisite skill sets.

4.3 Gender Specialist

Specific Responsibilities

This individual will be responsible for the following:

- Review the data collected through the baseline study for assessing all indicators, with an emphasis on performance outcomes # 3.1 (Inclusiveness of associations supported by the Project) and # 3.2 (Leadership and access to resources for women cacao producers);
- Train Pollsters to ensure inclusion of gender considerations;
- Assure the application of a survey for conducting interview in collaboration with the rest of the team;
- Verify the data collected through the application of the survey and/or make adjustments as appropriate, and provide related analysis as needed;
- Corroborate the results with beneficiaries, particularly the women, by conducting focus groups with beneficiaries of the Project and / or non-beneficiaries for the results of indicators 2.1 and 2.2; and
- Ensure that DFATD Gender Equality Policy (https://www.international.gc.ca/world-monde/funding-financement/policy-politique.aspx?lang=eng&ga=2.253910657.889152431.1585748779-1016072867.1585249121) and requirements are integrated into the survey methodology and analysis.

4.4 Statistical Specialist

Specific Responsibilities

This individual will be responsible for the following:

- Define the methodological guidelines that will be used for the probabilistic sample for each of the performance indicators;
- Support the training of Pollsters if necessary;
- Define the study universe, the estimated population, the sampling frame, the sampling design, the error and the level of confidence in accordance with the Guide;
- Verify survey results and/or make adjustments as appropriate; and
- Support the Project Director in the calculation of the eligible amount of the Outcome Achievement Payment for each Outcome.

4.5 Pollsters

The Consultant will define the number of Pollsters needed to perform the verification. Each Pollsters team must be composed of two people, a man and a woman, to facilitate the collection and recording of information.

Specific Responsibilities

These individuals will be responsible for the following:

- Interviewing family selected beneficiaries;
- Collecting data on cacao crops;
- Collecting information on selected associations and cooperatives.

Each team of Pollsters must have at least one of the two following qualifications, ideally both:

- Knowledge and experience of the cacao sector and, ideally, experience in cacao farming and in the defined territories where this baseline will be carried out. (See Annex 1- List of Municipalities).
- Knowledge and experience with Gender Equality issues.

5 Language Requirement

The working language for this contract is Spanish. All individuals provided by the Consultant must possess the following proficiency in **Spanish**:

- Oral communication = 4 Advanced Professional Proficiency
- Reading = 4 Advanced Professional Proficiency
- Writing = 4 Advanced Professional Proficiency

The Project Director must also possess the following proficiency in English or in French:

- Oral communication = 4 Advanced Professional Proficiency
- Reading = 4 Advanced Professional Proficiency
- Writing = 4 Advanced Professional Proficiency

The definitions associated with the language requirements are described in Annex 3- Description of Language Scales/Levels.

6 Roles and Responsibilities

6.1 Consultant

The Consultant will be responsible for the following:

- The Consultant must provide the Technical Authority with the deliverables within the timeline established in section 7 *Deliverables*. The Technical Authority will have 10 working days to accept the deliverable(s) or to request modifications through an e-mail notice. Unless otherwise indicated, the Consultant will have 10 working days to provide an updated deliverable following the Technical Authority's request.
- The Consultant is responsible for the overall management and quality assurance of the Services performed under the Contract.

6.2 DFATD

DFATD will be responsible for the following:

- Acting as the main contact person for the Consultant;
- Approving all deliverables;
- Facilitating access to documentation and people deemed of importance to the verification process;
- Assessing the overall performance of the Consultant for the present mandate.

7 Deliverables

The Consultant must submit in an electronic format to the Technical Authority the reports set out in the list below in accordance with the standards established for the content, presentation, language, number of copies and timelines. Unless otherwise stated, the Consultant will, to the extent possible:

- i. use both sides of the page when producing documents, reports, etc.;
- ii. use recycled paper to print and produce reports and other documents.

7.1 List of Deliverables

The reports must be submitted electronically in the language indicated in the table. The electronic copy must be submitted in Microsoft Word (version 2007 or later).

Deliverables Description	Output (report/presentation)	Language	Delivery Date Requested (Calendar days)	Frequency
Work Plan	The Consultant must submit, for review and approval, a detailed Work Plan covering the duration of the contract per year, in alignment with the information received from DFATD, and include the following elements: i) Management approach; ii) Recruitment and training of Pollsters; iii) Schedule; iv) Deliverables; v) Detailed budget by year; vi) Quality assurance mechanisms; vii) Risk Registry, including the definition of the risks and mitigation strategies; viii) Information capture systems; and ix) Security plan.	Spanish (for the Draft version) Spanish and English or Spanish and French (for the Final version)	Draft version within 20 days following contract signature Final version within 40 days following contract signature.	Once at the beginning of the contract
Field Operation Plan	The Consultant must submit a Field Operation Plan, and include information on the following: i) Quantitative instrument to be used for data collection including the interview guide; ii) Data collection management approach and troubleshooting; iii) Travel Plan, including number of travel, dates and zones; iv) Detailed estimated budget;	Spanish	15 days following the receipt of the notice of a payment request from SOCODEVI	Annually
Verification Report	The Consultant must submit a Verification Report. To that end, the Consultant must conduct a debrief validation session(s), in Bogota, with the Technical Authority and SOCODEVI to share	Preliminary Verification Report: Spanish	Preliminary Verification Report: 90 days following the receipt of the notice of a payment request from	Annually

Deliverables Description	Output (report/presentation)	Language	Delivery Date Requested (Calendar days)	Frequency
	their preliminary results and data of the surveys and explain their correlation (or not) with the results included in SOCODEVI's Outcome Achievement Payment Request. The Consultant must include the following information in the final version of the Verification Report: i) Data collected for each indicator; ii) Analysis of the achievement of each Outcome, per performance indicator; iii) Results achieved by each indicator; iv) Recommendation for payment; v) Relevant lessons learned; and vi) Recommendations for the next annual verification.	Debrief Validation Session & and Final Verification Report: Spanish and English or Spanish and French	SOCODEVI for the first year and 60 days for the following years. Debrief Validation Session(s): 10 days following the transmission of the Preliminary Verification Report Final Verification Report: 10 days following the Debrief Validation Session (s)	
Final Mandate Report	The Consultant must submit a Final Mandate Report and include information on the following: (i) Summary of completed activities; (ii) Data Collection practices and troubleshooting; (iii) Quality assurance mechanisms and issues; (iv) Risk Registry, including the definition of the risks and mitigation strategies; (v) Lessons learned; and (vi) Overall approved project budget and actual expenditures.	Spanish and English or Spanish and French	60 days before the end of the contract	Once at the end of the contract

Section 4: Terms of Reference

8 Meetings

Meetings may be held with DFATD at any time deemed appropriate by both parties to ensure the proper development of the verification. At a minimum, the following meetings will take place during the life cycle of the contract:

- 1. Kick-off meeting with SOCODEVI;
- 2. Discussion of the Final Work Plan;
- 3. Discussion of the Field Operation Plan;
- 4. Presentation of the Final Evaluation Report per payment cycle.

The meetings may be held at the Embassy and/or the Consultant's office. The meetings for the kick-off and presentation of the Final Evaluation Report will be held at a place to be determined by DFATD.

9 Travel

It is expected that the Project Director, the Cacao Specialist, the Gender Specialist and the Pollsters will conduct surveys in the territories where the project is implemented in order to collect data and information. (See Annex 1: List of municipalities.)

The travel plan (number, dates and zones) must be proposed by the Consultant and submitted to the Technical Authority for approval as described in section 7 - Deliverables.

10 Location of the Work

All work must be conducted at the Consultant's Place of Business. Field missions to the project areas will be required to ensure sound understanding and assessment of the current situation in these areas.

11 Constraints

The Consultant must take into account the following constraints that may affect its work:

- The geographic scope may change over time.
- Security considerations may affect accessibility of certain regions.
- Timing of field missions will depend on the submission of the payment request by the organization.
- The remote location of and the limited access to the farms the Pollsters must visit. Some farms are only accessible on foot using trails that cross rivers, over long distances. It may take up to 6 hours or more to reach some farms without commercial accommodations nearby. On average, it is expected that the Consultant may not do more than two surveys per day.
- The surveys at the farm will have to be conducted based on the availabilities of the families and may be undertaken over weekends.

12 Environment

The Consultant must notify the Technical Authority if any services are added that could have potential environmental effects. In this case, the Consultant will, upon request from Technical Authority, propose necessary action to ensure that the services are not likely to cause significant adverse environmental effects.

ANNEX 1: LIST OF MUNICIPALITIES AND DEPARTMENTS COVERED BY AGROEMPRENDE CACAO

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Fuente de Oro Vista Hermosa Lejanías Regional subtotal Target 15 municipalities San Miguel PUTUMAYO Orito Valle del Guamuez Mocoa		Puerto Lleras
Vista Hermosa Lejanías Regional subtotal Target 15 municipalities San Miguel PUTUMAYO Orito Valle del Guamuez Mocoa		Mesetas
Regional subtotal Target I 5 municipalities San Miguel PUTUMAYO Orito Valle del Guamuez Mocoa		Fuente de Oro
Regional subtotal Target San Miguel PUTUMAYO Orito Valle del Guamuez Mocoa		Vista Hermosa
PUTUMAYO Orito Valle del Guamuez Mocoa		Lejanías
PUTUMAYO Orito Valle del Guamuez Mocoa	Regional subtotal Target	15 municipalities
PUTUMAYO Orito Valle del Guamuez Mocoa		
PUTUMAYO Orito Valle del Guamuez Mocoa		San Miguel
Valle del Guamuez Mocoa		San Wilguei
Valle del Guamuez Mocoa	PUTUMAYO	
Guamuez Mocoa		Orito
Mocoa		Valle del
		Guamuez
Villagarzón		Mocoa
		Villagarzón

Departments	Municipalities
	Puerto Asis
	Puerto Guzman
	Puerto Caicedo
CAUCA	Piedemonte
Subtotal Regional Putumayo	9 municipalities
TOTAL	41 municipalities

ANNEX 2 – PAYMENT FRAMEWORK

- 1. Payment Schedule for Outcome 1 is not part of this Contract.
- 2. Payment Schedule for Outcome 2 Improved Productivity for Cacao Farming Households Beneficiaries of the Project

Performance Indicator	Baseline	End of Project Target	Method of verification / evidence source	Frequency of Evaluation	Method of Calculation
Productivity measured as kilograms of cacao per hectare per year per household	244.3 kg	30% increase in productivity for the minimum of 5000 households supported by the Project	Verified by the Independent Evaluator on the basis of: • Production and sales related documentation collected and held by the Association and/or each beneficiary household, and • Random visits to a statistically significant sample of farms to validate information from household beneficiary records.	Once per year	Unit Value (U ₂) per 1% point increase in productivity over the baseline for the first annual evaluation and over previous year evaluation results for subsequent years in aggregate over all 5000 beneficiary households. Applicable formula: $P_2 \qquad \frac{\sum_1^n \left(\frac{Y_x}{A_x}\right)}{n} - B_2$ $= U_2 * \frac{n}{B_2}$ $* 100 * \frac{n}{N} - R2$ Where: $P_2: \text{ Payment Outcome 2 (\$)}$ $U_2: \text{ Unit Value of Outcome 2} = \text{Total value of Outcome 2/Target of Outcome 2/Target of Outcome 2} = \text{$$2,655,000/30\%} = \text{$$88,500/full \% increase N: Total number of households = 5000 n: Number of households = 5000 n: Number of households reporting Y_x: \text{ Production of household x (kg)} A_x: \text{ Area under cultivation of household x (ha)} B_2: \text{ Baseline value of productivity (kg/ha)} R_2: \text{ Previous highest amount paid (C\$)}$

3. Payment Schedule for Outcome 3 – Higher Women Empowerment

3.1 Outcome 3.1 – Increased inclusiveness of Associations supported by the Project

Performance Indicator	Baseline	End of Project Target	Method of verification and evidence source	Frequency of Evaluation	Method of Calculation
a-Number of Associations that have adopted gender equality (GE) plans	0	40	Verified by the Independent Evaluator on the basis of: • Gender equality plans and • documentation demonstrating their approval by the relevant decisionmaking body.	Once per year	Unit Value (U _{3.1a}) per GE plan adopted Formula for calculation: P _{3.1a} = U _{3.1a} * G Where: P _{3.1a} : Payment Outcome 3.1a U _{3.1a} : Unit Value of Outcome 3.1a $U_{3.1a} = \left(\frac{V_{3.1a}}{(T_{3.1a} - B_{3.1a})}\right) - R_{3.1.a}$ V _{3.1a} : Max. value for Outcome (C\$663,750) T _{3.1a} : Target of Outcome 3.1a (55 plans) B _{3.1a} : Baseline for indicator G: # of GE plans approved R _{3.1a} : Previous highest amount paid (C\$)
b-Proportion of women representation on the decision- making bodies of the Associations	based on 15 associations (that met the min. 30%) out of 32 associations surveyed	80% of Associations have a minimu m of 30% women represen tation on decision bodies	Verified by the Independent Evaluator on the basis of: • Official list of the members of decision-making bodies of each association, specifying gender	Once per year	U _{3.1b} per 1% increase in participation of women in Association Applicable formula: $P_{3.1b} = U_{3.1b}$ * $\left(\frac{\sum_{x=1}^{C*T_A} \frac{W_x}{M_x} * 100}{C*T_A} - B_{3.1b}\right) - R_{3.1}$ $-R_{3.1b}$ Where: $P_{3.1b}$: Payment Outcome 3.1b $U_{3.1b}$: Unit Value of Outcome 3.1b $U_{3.1b}$: Unit Value of Outcome (C\$663,750) $V_{3.1b}$: Max. value for Outcome (C\$663,750) $T_{3.1b}$: Target of Outcome 3.1a (30%)

Performance Indicator	Baseline	End of Project Target	Method of verification and evidence source	Frequency of Evaluation	Method of Calculation
					B _{3.1b} : Baseline for indicator (%) C: Total Number of associations T _A : Targeted ratio of associations (80%) W _x : Number of women on committees in association x M _x : Total number of members of committees in association x R _{3.1b} : Previous highest amount paid (C\$)

$\textbf{3.2} \qquad \text{Outcome 3.2-Increased leadership and access to resources for women cacao producers}$

Performance Indicator	Baseline	End of Project Target	Method of verification / evidence source	Frequency of Evaluation	Method of Calculation
Proportion of women producers supported by the Project demonstrating increased level of empowerment	34% based on 428 women out of 1,261 surveyed	80% of at least 2,500 women supported obtain or exceed the minimum score	Verified by the Independent Evaluator on the basis of: • Survey based on a questionnaire approved in writing by DFATD conducted by a professional survey firm using a statistically significant sampling methodology approved by both Parties. For consistency, this indicator will use a control group to be followed for the duration	Once per year	Unit Value (U _{3.2}) per 1% increase in participation of women in association of women surveyed which obtain a score of at least 13 on a scale of 18 using the scoring methodology defined in the approved questionnaire Applicable formula: $P_{3.2} = U_{3.2} * \left(\frac{W_{3.2}}{(T_w * W_T)} * 100 - B_{3.2}\right) - R_{3.2}$ Where: $P_{3.2}$: Payment Outcome 3.2 $U_{3.2}$: Unit Value of Outcome 3.2 $(\$/\%)$ $U_{3.2} = V_{3.2}/(T_{3.2} - B_{3.2})$ V _{3.2} : Max. value for Outcome (1,327,500) (C\$) $T_{3.2}$: Target of Outcome :80 of women $B_{3.2}$: Baseline for indicator (% of women at target level) W_T : Total Number of women supported (2500) T_W : Targeted ratio of women
			of the Project.		(0.8)

Performance Indicator	Baseline	End of Project Target	Method of verification / evidence source	Frequency of Evaluation	Method of Calculation
					W _{3.2} : Number of women rated at least 13/18 R _{3.2} : Previous highest amount paid (C\$)

4. Payment Schedule for Outcome 4 – Increased Hectares of Cacao Plantation Managed under Climate-Resilient Agroforestry System

Performance Indicator	Baseline	End of Project Target	Method of verification / evidence source	Frequency of Evaluation	Method of Calculation
Number hectares of cacao plantation managed under an Agroforestry System that meet the national standards	(to be considered , plantation area must not have been under Agroforest ry System at baseline)	3,300 new and renovate d hectares	Verified by the Independent Evaluator on the basis of: • Representative e sampling and agreed methodology, for new hectares and renovated area. All hectares must comply with the agreed criteria, including the national specifications in force and reflected in the definition of Agroforestry System.	Once per year	Unit Value (U ₄) per hectare of cacao plantation under agroforestry system Applicable formula: $P_{4} = U_{4} * A_{ag} - R_{4}$ Where: $P_{4}: \text{ Payment Outcome 4}$ $U_{4}: \text{ Unit Value of Outcome 4}$ $(\$/\text{ha})$ $U_{4} = \left(\frac{V_{4}}{T_{4}}\right)$ $V_{4}: \text{ Max. value for Outcome}$ $(C\$5,310,000)$ $T_{4}: \text{ Target of Outcome 4 (3,300 ha)}$ $A_{ag}: \text{ Area under climate-resilient agroforestry (ha)}$ $R_{4}: \text{ Previous highest amount paid}$ $(C\$)$

5. Payment Schedule for Outcome 5 – Improved business environment

5.1 Outcome 5.1 – Increased volume of cacao sold by Associations

Performance Indicator	Baseline	End of Project Target	Method of verification / evidence source	Frequency of Evaluation	Method of Calculation
Volume of cacao marketed through the Associations (measured in total kilograms of cacao sold by the Associations)	848,055.2 kg	25% increase in volume (kg) of cacao sold to buyers	Verified by the Independent Evaluator on the basis of: • Sales invoices to industry and/or buyers indicating price and volume; and/or • Accounting books of Associations	Once per year	Unit Value (U _{5.1}) per 1% point increase of cacao volume (in kilograms) sold (over previous highest percentage) Formula for calculation: $P_{5.1} = U_{5.1} * \left(\frac{K - B_{5.1}}{B_{5.1}}\right) * 100$ $- R_{5.1}$ Where: $P_{5.1}$: Payment Outcome 5.1 $U_{5.1}$: Unit Value of Outcome 5.1 $(\$/\%)$ $U_{5.1} = \left(\frac{V_{5.1}}{T_{5.1}}\right)$ $V_{5.1}$: Max. value for Outcome (C\$1,770,000) $T_{5.1}$: Target of Outcome 5.1 is 25 $B_{5.1}$: Baseline for indicator (kg) K : Volume of cacao sold in year (kg) $R_{5.1}$: Previous highest amount paid (C\$)

5.2 Outcome 5.2 – Sustainability of cacao Associations

Performance Indicator	Baseline	End of Project Target	Method of verification / evidence source	Frequency of Evaluation	Method of Calculation
a. Associations' total sales	6,026 million COP	20% increase in value of	Verified by the Independent Evaluator on	Once per year	Unit Value (U _{5.2a}) per 1°% point increase (over previous highest percentage) of relative volume of
lour sures	(Total value of	sales of goods and	the basis of:		sale of all the associations (COP).
	sales expressed in COP)	services (COP)	• Data from PerformCoop (database		Formula for calculation: $P_{5.2a}$
			populated and maintained		$= U_{5.2a} * \left(\frac{\sum_{1}^{n} S_{ayx} - B_{5.2a}}{B_{5.2a}} \right)$
			by		* 100 — R _{5.2a} Where:

Performance Indicator	Baseline	End of Project Target	Method of verification / evidence source	Frequency of Evaluation	Method of Calculation
			socodevi) as the source of primary information, validated with a statistically significant random sample of the Associations income statements and information from producer households as deemed necessary by the Independent Evaluator to the validation process.		P _{5.2a} : Payment Outcome 5.2a U _{5.2a} : Unit Value of Outcome 5.2a (\$/%) $U_{5.2a} = \left(\frac{V_{5.2a}}{T_{5.2a}}\right)$ V _{5.2a} : Max. value for Outcome (C\$885,000) T _{5.2a} : Target of Outcome 5.2a is 20 B _{5.2a} : Baseline for indicator (sales of the associations in COP) $B_{5.2a} = \sum_{1}^{n} S_{aox} Aggregated value of sales for all the associations reporting in year 0 n: Number of associations reporting Saox: Value of sales for each association in year 0 (COP) Sayx: Value of sales for each association in year y (COP) R5.2a: Previous highest amount paid (C$)$
b. Associations' Profit Margin	0	2% average profit margin for the Associations once operating expenses, financial expenses, and taxes have been paid.	Verified by the Independent Evaluator on the basis of:	Once per year	Unit Value ($U_{5.2b} = C\$$ 44.250 per 0.1% point of average profit margin generated by associations (on a per association basis), up to a total profit margin of 2%. Formula for calculation: $P_{5.2b} = U_{5.2b} * \left(\frac{M - B_{5.2b}}{0,1}\right) - R_{5.2b}$ Where: $P_{5.2b}: \text{ Payment Outcome 5.2b}$ $U_{5.2b}: \text{ Unit Value of Outcome 5.2b}$ $U_{5.2b}: \text{ Unit Value of Outcome 5.2b}$ $V_{5.2b}: \text{ Max. value for Outcome (C$885,000)}$ $T_{5.2b}: \text{ Target of Outcome 5.2b}$ (2%, in 0.1% increments = 20)

Performance Indicator	Baseline	End of Project Target	Method of verification / evidence source	Frequency of Evaluation	Method of Calculation
			Association income statements.		B _{5.2b} : Baseline for indicator (set at 0% margin) $M = \frac{\sum_{1}^{C} \left(\frac{I_{x} - E_{x}}{I_{x}}\right) * 100}{C}$ M: Total net margin for all associations in year (%) I _x : Total income of association x in year (COP) E _x : Total expenses of association x in year (COP) C: Total Number of associations R _{5.2b} : Previous highest amount paid (C\$)
c. Rate of payment by members for the Associations' revolving funds	Not applicable	Association members fund 90% of the revolving funds managed by each association for their beneficiary members	Verified by the Independent Evaluator on the basis of: • Data from PerformCoop as the source of primary information, validated based on a statistically significant random sample of Association income statements.	Once per year, starting year 2	Unit Value per 1% point increase of revolving fund capitalization made by the members. Formula for calculation: $P_{5.2c} = U_{5.2c} * \frac{\sum_{1}^{n} \frac{RF_{xy}}{RF_{xt}}}{c} * 100 \cdot R_{5.2c}$ Where: $P_{5.2c} : Payment Outcome 5.2c$ $U_{5.2c} : Unit value of Outcome$ $5.2c$ $V_{5.2c} : Max. value for Outcome$ $(C\$85,000)$ $T5.2c : Target for funding of revolving fund by members 90$ $(%)$ $n = \text{Number of associations}$ $reporting$ $C = \text{Total number of associations}$ $U_{5.2c} = \left(\frac{V_{5.2c}}{T_{5.2c}}\right)$ $RFxy: \text{Value of capitalization of revolving fund of association x in year y (COP)}$ $RFxt: \text{Target capitalization value of revolving fund of association x (COP)}$ $R_{5.2c} : \text{Previous highest amount paid (C\$)}$

ANNEX 3: DESCRIPTION OF LANGUAGE SCALES/LEVELS

Oral Proficiency Rating Scale

Level	Proficiency	Definition
5	Educated Native Proficiency	Functionally equivalent to that of a highly articulate and well-educated native speaker. Reflects the cultural standards of the country where the language is spoken. Language usage and ability to function are superior throughout.
4+	Advanced Professional Proficiency, Plus	Speaking proficiency is regularly superior in all respects and is usually equivalent to that of a well-educated, highly articulate native speaker. Speaks effortlessly and smoothly on all topics. Understands all forms and styles of speech and shows strong sensitivity to social and cultural references. Language usage and ability to function are fully successful. There may be an occasional non-native slip.
4	Advanced Professional Proficiency	Able to use the language fluently and accurately on all levels normally pertinent to professional needs. Language usage and ability to function are fully successful. Can tailor language to audience and discuss in depth highly abstract or unfamiliar topics. Able to speak with a great deal of fluency, grammatical accuracy, complex vocabulary and in an idiomatic fashion. Understands all forms and styles of speech and shows strong sensitivity to social and cultural references. May have some difficulty with some dialects and slang.
3+	General Professional Proficiency, Plus	Able to use the language to satisfy professional needs in a wide range of sophisticated and demanding tasks. Operates at level 4 most of the time, but cannot sustain the performance across a variety of topics. Understanding is complete, including idioms, nuances, register shifts and humour or irony. Often matches a native speaker's strategic and organizational abilities. Basic and complex structures are fully controlled except for an occasional error in low-frequency structures. There are no patterned errors.
3	General Professional Proficiency	Able to speak the language with sufficient structural accuracy, vocabulary and cohesiveness in discourse to participate effectively in most formal and informal conversations on practical, social, and professional topics. Understanding is essentially complete. Can discuss with fluency and ease abstract issues and special fields of competence and interest. Can support opinion and hypothesize. Can provide a structured argument that is clear and well organized. While the influence of the speaker's first language can be felt (in pronunciation, grammar and vocabulary), there are no patterned errors and errors never distract the listener or interfere with communication.
2+	Limited Working Proficiency, Plus	Able to satisfy most working requirements with language that is often, but not always, acceptable and effective. Operates at level 3 most of the time but is unable to sustain the performance across all topics, i.e. when called on to perform level 3 tasks, may avoid the tasks altogether or resort to simplification through the use of description or narration instead of argumentation or hypothesis. Also, may give concrete examples to illustrate a point instead of

Level	Proficiency	Definition		
		arguing the point abstractly. Often shows remarkable ease of speech but performance is uneven. Vocabulary may still be generic (general) rather than precise. Often strong in either grammar or vocabulary, but not in both. Comprehension of normal native speech is nearly complete. Can be understood by native speakers not used to dealing with foreigners.		
2	Limited Working Proficiency	Able to satisfy routine social demands and limited work requirements. Can handle with confidence, but not accuracy, complicated tasks. Speaks with ease and facility on concrete topics – giving facts and talking casually about topics of current public and personal interest – using general vocabulary and linking sentences together smoothly with appropriate connectors. When dealing with more complex or abstract topics or issues, fluency breaks down. Can narrate and describe in major time frames. Can understand main ideas and most details on a variety of topics, and discourse referring to different time frames or aspects. Can be understood without difficulty by native speakers.		
1+ Elementary Proficiency, Plus		Can initiate and maintain predictable face-to-face conversations and satisfy limited social demands. Operates mostly at level 2 but cannot sustain the performance across all topics and tasks. Can converse with ease and confidence when dealing with routine tasks and social situations, describe people and places and narrate in present tense. May hesitate and change the intended message due to lack of language resources. Understanding of normal native speech is inconsistent due to failure to grasp details and, sometimes even main ideas. Influence of first language is evident in pronunciation, grammatical structures and vocabulary. However, can be understood by native speakers not used to dealing with foreigners, although repetition and reformulation may be needed.		
1	Elementary Proficiency	Able to satisfy courtesy requirements and maintain simple face-to-face conversations on familiar topics. Can ask and answer simple questions and participate in simple conversations on topics beyond the most immediate needs. Speaks in sentences but often hesitates and pauses to search for adequate vocabulary. Able to understand sentence-length utterances on a variety of concrete topics, but understanding is uneven. Can be understood by native speakers used to dealing with foreigners.		
0+	Able to satisfy immediate needs using mostly rehearsed utterances. Clevel 1 tasks but cannot sustain the performance at that level. Shows autonomy of expression, flexibility and spontaneity. Relies heavily of phrases or a recombination of these and words used by the interlocute Inability to conjugate verbs. Strong influence of first language in pronunciation, grammar and vocabulary (borrowed words, literal transcan usually differentiate most significant sounds when produced in but when combined in words or groups of words, may have difficulty understanding. Can be understood by native speakers used to dealing foreigners.			
0	No Proficiency	Unable to function in the spoken language, except for a few isolated words and phrases.		

Note:

- Level 2/2+ is that on which much daily communication and social interactions are handled routinely and effortlessly among native speakers.
- Levels 3 and above entail a much more sophisticated control of the language and a breadth and depth of vocabulary not normally used in everyday exchanges.

Reading Proficiency Rating Scale

Level	Proficiency	Definition	
5	Educated Native Proficiency	Reading ability is functionally equivalent to that of the well-educated native reader.	
4+	Advanced Professional Proficiency, Plus	Near native ability to read and understand extremely difficult or abstract prose, wide variety of vocabulary, idioms, colloquialisms, and slang. Strong sensitivit to and understanding of sociolinguistic and cultural references.	
4	Advanced Professional Proficiency Able to read fluently and accurately all styles and forms of the language subject as well as those pertinent to professional needs. Understands all sociolinguistic and cultural references. Can follow unpredictable turns thought readily in editorial, conjectural, and literary texts, as well as in in own special field, including official documents and correspondence. Recognizes all professionally relevant vocabulary known to the educate professional native reader. Speed and accuracy is often nearly that of a educated native reader.		
3+	General Professional Proficiency, Plus	Able to read with facility and appreciate a wide variety of texts as well as the pertinent to professional needs. Has a broad active general, specialized and abstract vocabulary. Able to comprehend many sociolinguistic and cultural references, as well as a considerable range of complex structures, low frequencial	
3	General Professional Proficiency	Able to read within a normal range of speed and with almost complete comprehension a variety of authentic texts on unfamiliar subjects. Reading ability does not depend on subject matter knowledge, except if the material is highly dependent on cultural knowledge or outside one's general experience and not accompanied by explanation. Text types include news stories, wire service reports, international news items, correspondence, technical material, etc. in one's professional field. Material may include hypothesis, argumentation, and supported opinions. Misreadings are rare. Able to read between the lines and derive the author's implicit intent, but may not detect or understand subtleties and nuances. May experience some difficulties with unusually complex structures and low-frequency idioms.	
2+	Able to understand most general factual prose as well as some discussions concrete topics related to special professional interests. Has a good active reading vocabulary and is able to use the context to make sensible guesses unfamiliar vocabulary and material. Can get the gist of the information an some secondary ideas. Weaknesses include slowness, uncertainty, inabilit discern nuances. Able to read simple and straightforward factual texts written for the gener reader that are presented in a predictable sequence and contain high frequence and contain high frequence and summarize texts that are well beyond their general profice.		
2			

Level	Proficiency	Definition	
		level. In general, however, the person does not have a broad active vocabulary and is quite slow in reading.	
1+	Elementary Proficiency, Plus	Able to read and understand simple texts for informative social purposes, such as biographical information or narration of events, straightforward newspaper headlines. Can guess at unfamiliar vocabulary if highly contextualized. Can locate main ideas and routine information of professional significance in more complex texts and in the professional specialty.	
1	Elementary Proficiency Able to read very simple descriptions of places, things and public events those simplified for tourists. Can get some main ideas and locate promin items of professional significance in more complex texts. Unable to read connected prose, but can recognize high frequency elements syllabary or a character system. Able to read (but not always interpret accurately) some or all of the following: numbers, isolated words and physical street signs, office and shop designations.		
0+			
0	No Proficiency	No practical ability to read the language.	

Writing Proficiency Rating Scale

Level	Proficiency	Definition		
5 Educated Native Proficiency		Writing proficiency is functionally equivalent to that of a highly articulate educated native. There are no non-native errors of structure, spelling, syntax or vocabulary. Writing is both clear, explicit, informative, and imaginative.		
styles pertinent to a variety of audiences and professional needs. Var stylistic devices and flexibility within a style. Can both write and edi and informal correspondence, official reports and documents, and professional proficiency, Plus articles, including writing for special purposes which might include I technical, educational, literary and colloquial writing. The writer employed wide range of stylistic devices. Able to write the language precisely and accurately in a variety of professional professional needs. Errors of grammar, punctuation and vocabulary are rare. Writing is consistently and explorage organized with appropriate connectors and discourse devices (ellipsis parallelisms, subordinates). Able to write in a variety of prose styles pertinent to general, social a professional needs. Good control of basic and complex structures, all and tense sequence, morphology, syntax and punctuation. Usually us		Able to write the language precisely and accurately in a wide variety of prose styles pertinent to a variety of audiences and professional needs. Varied use of stylistic devices and flexibility within a style. Can both write and edit formal and informal correspondence, official reports and documents, and professional articles, including writing for special purposes which might include legal, technical, educational, literary and colloquial writing. The writer employs a very wide range of stylistic devices.		
		Able to write the language precisely and accurately in a variety of prose pertinent to social issues and professional needs. Errors of grammar, syntax, punctuation and vocabulary are rare. Writing is consistently and explicitly organized with appropriate connectors and discourse devices (ellipsis, parallelisms, subordinates).		
		Able to write in a variety of prose styles pertinent to general, social and professional needs. Good control of basic and complex structures, all verb tenses and tense sequence, morphology, syntax and punctuation. Usually uses cohesive devices well, but variety is limited. May not be able to express nuances or subtleties very well, nor tailor language to audience.		
3	General Professional Proficiency	Able to use the language effectively in most formal and informal written exchanges on practical, social, and professional topics. Can write reports, summaries, short papers on current events and particular areas of interest, or on special fields with reasonable ease. Control of structure, general vocabulary and spelling is adequate to convey message accurately but style may be obviously foreign. Punctuation is generally controlled. Good control of grammar with		

Level	Proficiency	Definition		
		occasional errors in complex structures and tense sequence. Consistent control of compound sentences. Relationship of ideas is consistently clear.		
2+	Limited Working Proficiency, Plus	Shows ability to write with some precision and in some detail about most common topics. Can write about concrete topics relating to particular interests and special fields of competence. Often shows surprising fluency and ease of expression, but under time constraints and pressure language may be inaccurate. Can control basic and some complex structures, with some errors in more complex constructions (passives, relative clauses, word order, tense usage and sequence). Generally strong in either grammar or vocabulary, but not in both. Normally controls general vocabulary and some working vocabulary with some misuse. Can handle most social correspondence and take fairly accurate notes on what has been presented orally.		
Limited Working Proficiency required for most limited work requirements. Can write simply about a number of current events or daily situations. Good control of morpholo basic syntactic structures. Uses a limited number of cohesive devices. I still makes common errors in spelling, punctuation, and constructions (Able to write routine social correspondence and prepare documentary materials required for most limited work requirements. Can write simply about a limited number of current events or daily situations. Good control of morphology and basic syntactic structures. Uses a limited number of cohesive devices. However, still makes common errors in spelling, punctuation, and constructions (plurals, articles, gender, prepositions, verb tenses, negatives).		
1+	Elementary Proficiency, Plus	Able to meet most survival needs and limited social demands. Can write short paragraphs related to most survival needs (food, lodging, transportation, immediate surroundings and situations) and limited social demands (greetings, relating personal history, daily life preferences, etc.). Can express fairly accurate present and future time and some past verb forms, but not always accurately. Can control elementary vocabulary and basic syntactic patterns only. Generally cannot use basic cohesive elements of discourse (relative constructions, object pronouns, connectors).		
Elementary proficiency spelling, grammar, and punctuation. Writing tend sentences or sentence fragments without much or		Able to meet limited practical needs. Writes in simple sentences with errors in spelling, grammar, and punctuation. Writing tends to be a loose collection of sentences or sentence fragments without much organization. At this level, can write simple phone messages, excuses, notes to service people and friends.		
0+	Memorized Proficiency	Writes using memorized material and set expressions. Can produce 50 of the most common characters, write dates, own name, nationality, address, and a few short sentences. Spelling and characters may be incorrect.		
0	No Proficiency	No functional writing ability.		

Section 5. Evaluation Criteria

Guidance to Bidders

If more projects, assignments, resources, mandates or number of pages are included in the Proposal than the number stipulated in the requirement, DFATD will only consider the specified number in order of presentation.

Unless otherwise specified below, all requirements will be evaluated in light of assessing the capacity of the Bidder and its Personnel to perform the services described in Section 4 – Terms of References.

For the purpose of this Request for Proposal (RFP), the following definitions apply:

The terms "at least" or "minimum" reflect the minimal expectation for a requirement. No points will be given if the expected minimum requirement is not demonstrated.

"International Development" refers to a mandate to support sustainable development in developing countries in order to reduce poverty and to contribute to a more secure, equitable and prosperous world.

"Developing Countries" are those eligible to receive official development assistance as determined and published on the Organization for Economic Co-operation and Development (OECD) list found at http://www.oecd.org/dac/financing-sustainable-development/development-finance-standards/daclist.htm.

"Latin America" includes Mexico, all countries in Central America and South America, Cuba, the Dominican Republic, Haiti, and Puerto Rico.

RATED EVALUATION CRITERIA

SCORE

BIDDER'S EXPERIENCE

For the Bidder's Experience section, the following considerations and definitions apply:

"Mandate" is defined as a contract or an agreement signed individually or as a member of a consortium or joint venture, where the Bidder has provided professional services.

Where the mandate described has been executed by a consortium or a joint venture, the Bidder should clearly identify which member of that consortium or joint venture was responsible for the management and implementation of the cited mandate.

To be deemed eligible, the experience of the Bidder within a mandate has to have been acquired within the last ten (10) years of the Request for Proposals (RFP) Closing Date.

If the experience presented within a mandate is deemed ineligible, the Bidder will be awarded zero (0) points for that mandate.

The following scoring guideline will be used to rate the criteria 1.1 to 1.3.

Table 1: Scoring Guideline – Bidder's Experience

Where the maximum score = 5 points	Evaluation
0 points	Details provided do not demonstrate the requested experience. Experience demonstrated does not respond to the criterion.

Section 5: Evaluation Criteria

RATED EVALUATION CRITERIA S			
1 point	Insufficient details provided to demonstrate requested experience. E slightly responds to some elements of the criterion.	xperience demonstrated	
2 points	Partial details provided to demonstrate requested experience. Experience demonstrated partially responds to some elements of the criterion.		
3 points Sufficient details provided to demonstrate requested experience. Experience fully responds to some elements of the criterion. 4 points Satisfactory details provided to demonstrate requested experience. Experient demonstrated fully responds to many elements of the criterion.		perience demonstrated	
		Experience	
5 points	Clear and complete details provided to demonstrate requested experience. Experience demonstrated fully responds to all elements of the criterion.		

Requirement 1: Experience in managing and implementing data collection and analysis services (maximum 100 points)		
Page limit two (2) pages per mandate.	Mandate	Mandate
Using form TECH-4 " Bidder's Experience ", the Bidder should provide two (2) examples of mandates demonstrating its experience in managing and implementing data collection and data analysis services. The services provided under each mandate and its characteristics will be evaluated per criteria 1.1 through 1.7.	1 2	
1.1 Collecting and analyzing data in the agriculture sector (up to 5 points), in relation to the cacao value chain (up to 5 extra points) (maximum of 10 points);	/5 /5	/5 /5
1.2 Conducting surveys and analysis related to rural women empowerment (up to 5 points);		/5
1.3 Measuring indicators to track progression of target goals (up to 5 points);		/5
1.4 Managing a team of at least five (5) people collecting data (4 points), physically deployed in multiple locations (additional 3 points), with constraints (e.g. limited access to basic services, transportation, telephone, internet) (additional 3 points). (maximum of 10 points);		/4 /3 /3
 1.5 The average annual value of the services provided was (up to 5 points): Less than CAD 50,000: 0 points CAD 50,000 to less than CAD 100,000: 1 point CAD 100,000 to less than CAD 200,000: 3 points CAD 200,000 or more: 5 points 	/5	/5
 1.6 The duration of the services provided was (up to 5 points): Less than 2 months: 0 points 2 months to less than 12 months: 1 point 12 months to less than 24 months: 3 points 24 months or more: 5 points 	/5	/5
1.7 The location of the services provided was (up to 10 non-cumulative points): • Not in a developing country: 0 points • In a developing country: 4 points Section 5. Explanation Oritoria.	/10	/10

RATED EVALUATION CRITERIA		SCORE	
 In Latin America: 6 points In Colombia: 8 points In at least 5 of the Colombian Departments of the Agroemprende Cacao project: 10 points 			
	/50	/50	
Bidder's Experience sub-total	/100		

PROPOSED METHODOLOGY

Requirement 2: Approach to Manage and Implement the Mandate (maximum 105 points)

Page limit eight (8) pages.

The Bidder should demonstrate its understanding of the mandate by describing a proposed approach to manage and implement the mandate in relation to the following requirements.

The following scoring guideline will be used to rate the criteria 2.1 to 2.7.

Table 2: Scoring Guideline – Approach and Methodology

Where the maximum score = 10 points	Evaluation	
0 points	Unsatisfactory. No details provided. No methodology was proposed.	
2 points	Incomplete or limited explanation of how the proposed methodology will meet this criterion. The Bidder does not demonstrate the minimum capability to meet any of the elements of this criterion.	
4 points	Poor explanation of how the proposed methodology will meet this criterion. The Bidder demonstrates the minimum capability to meet some elements, but does not demonstrate the minimum capability to meet most of the elements of this criterion.	
6 points	Acceptable and adequate explanation of how the proposed methodology will meet this criterion. The Bidder demonstrates the minimum acceptable capability to meet all elements of this criterion.	
8 points	Good explanation of how the proposed methodology will meet this criterion. The Bidder demonstrates the capability to satisfactorily meet all the elements of this criterion.	
Excellent explanation on how the proposed methodology will meet this criterion. The Bidder demonstrates the capability to fully meet all elements of this criterion.		
	the maximum score = 10 points 0 points 2 points 4 points 6 points	

PROPOSED METHODOLOGY	
2.1 Information collection and analysis approach (up to 30 points):	
a) The approach ensures representative data collection leading to a minimum standard deviation for all municipalities. (up to 10 points);	/10
b) The approach takes into consideration the peculiarities of the cacao sector in Colombia (up to 10 points); and	/10 /10
c) The approach takes into consideration the specific context pertaining to security and lack of road infrastructure to access the plantations (up to 10 points);	/10
2.2 Approach to identify and deploy qualified Pollsters to deliver the required services while (up to 25 points):	
a) Ensuring gender-balanced teams (up to 10 points);	/10
b) Ensuring timely deployment to the project areas as required (up to 10 points);	/10
c) Taking into consideration Colombian labour legislation (up to 5 points);	/5
2.3 Approach to ensure delivery of recommendations for Outcome Achievement Payments per the Payment Framework (under the Terms of Reference – Section 4). The approach should integrate travel planning, management functions, controls and tools (up to 10 points);	/10
2.4 Information systems management approach that includes the use of technological tools to collect, analyze and disseminate data, that are adapted for field work and its peculiarities (up to 10 points);	/10
2.5 Management systems for financial resources that allows the Bidder to control expenses and monitor costs (up to 10 points);	/10
2.6 Quality control process that ensures the timely delivery of services including data collection, analysis and preparation of deliverables (up to 10 points);	/10
2.7 Continuous improvement process that allows for effective management of the services over its lifecycle in terms of learning and adjustment (up to 10 points).	/10
Methodology sub-total	/105

PROPOSED PERSONNEL EXPERIENCE

For the Proposed Personnel Experience section, the following considerations and definitions apply:

For the purpose of the requirements under this section, the term 'assignment' is defined as a mandate with specific duties, deliverables and a specific period. An assignment can be part of a full-time job.

To be deemed eligible, the experience of the proposed Personnel within an assignment(s) has to:

• have been acquired within the last twenty (20) years at the Request for Proposals (RFP) Closing Date.

If the experience presented within an assignment is deemed ineligible, the Bidder will be awarded zero (0) points for that assignment.

The following scoring guideline will be used to rate the criteria 3.2, 3.3, 4.3 b), d) and e), 5.3 and 6.3.

Proposed Personnel Experience (maximum 110 points)

PROPOSED PERSONNEL EXPERIENCE

Table 3: Scoring Guideline – Personnel Experience

Where the maximum score = 3 points	Where the maximum score = 5 points	Evaluation
0 points	0 points	Details provided do not demonstrate the requested experience. Experience demonstrated does not respond to the criterion.
	1 point	Insufficient details provided to demonstrate requested experience. Experience demonstrated slightly responds to some elements of the criterion.
1 point	2 points	Partial details provided to demonstrate requested experience. Experience demonstrated partially responds to some elements of the criterion.
2 points	3 points	Sufficient details provided to demonstrate requested experience. Experience demonstrated fully responds to some elements of the criterion.
	4 points	Satisfactory details provided to demonstrate requested experience. Experience demonstrated fully responds to many elements of the criterion.
3 points	5 points	Clear and complete details provided to demonstrate requested experience. Experience demonstrated fully responds to all elements of the criterion.

Requirement 3: Project Director (maximum 31 points)

Using form **TECH-6A** "Curriculum Vitae for Proposed Personnel", the Bidder should provide the proposed Project Director's Curriculum Vitae demonstrating the following

experience.

Page limit ten (10) pages.

3.1 The cumulative experience in managing a team and resources in the delivery of services or a project with a budget of at least \$50,000 CAD will be evaluated using criteria a) to e) below up to 25 points):

- a) Cumulative duration of experience (up to 4 points):
 - Less than 24 months: 0 points
 - 24 to less than 48 months: 2 points
 - 48 to less than 60 months: 3 points
 - 60 months or more: 4 points
- b) Minimum of 24 months in one of the following locations (up to 4 points):
 - Not in a Developing country: 0 points
 - Located in a Developing country: 2 points
 - Located in Colombia: 3 points
 - Located in at least 5 of the Colombian Departments of the Agroemprende Cacao project: 4 points
- c) Cumulative experience where gender equality is a component or a cross-cutting theme of the services delivered (up to 4 points):
 - Less than 6 months: 0 points
 - 6 to less than 12 months: 2 points
 - 12 to less than 24 months: 3 points
 - 24 months or more: 4 points

31 points

/4

/4

/4

Section 5: Evaluation Criteria

PROPOSED PERSONNEL EXPERIENCE	
 d) Cumulative experience in leading a team of at least 10 members including administrative staff and technical specialists (up to 4 points): Less than 24 months: 0 points 24 to less than 48 months: 2 points 48 to less than 60 months: 3 points 60 months or more: 4 points 	/4
 e) Additional points will be given as follows where the services delivered included (up to 9 points): Evaluation or verification of a project in the area of agriculture or forestry (2 points), ideally in the cacao sector (additional 2 points) (up to a maximum of 4 points); Data collection including statistical analysis and calculations (3 points); Evaluation or verification of a project in Colombia (2 points); 	/4 /3 /2
3.2 The experience delivering communications on technical subjects to different levels of hierarchy with various stakeholders including clients, citizens or groups of citizens and non-governmental organizations (up to 3 points);	/3
3.3 The experience in managing negotiations or mediation activities with clients on technical subjects (up to 3 points).	/3
Requirement 4: Cacao Specialist (up to 32 points)	
Page limit eight (8) pages.	32 points
Using form TECH-6A "Curriculum Vitae for Proposed Personnel", the Bidder should provide the proposed Cacao Specialist's Curriculum Vitae demonstrating the following knowledge and experience.	
4.1 Highest level of education completed in a Relevant Discipline from a Recognized Educational Institution (up to 6 points):	
 a) Undergraduate degree (i.e. Bachelor's Degree or equivalent): 4 points b) Postgraduate degree (i.e. higher than Bachelor's Degree): 6 points 	/6
For the purpose of this criterion:	
• "Relevant Discipline" is defined as a discipline related to social sciences, agronomy/agricultural issues, international development, public administration, engineering, business administration, applied sciences, economics or project management.	
 "Recognized Educational Institution" is defined as a public, non-governmental or private entity that has been given full or limited authority to grant degrees through a law by a competent legislative body. "Bachelor's Degree" refers to an undergraduate university degree. 	
4.2 Cumulative duration of experience providing advisory or consulting services in the agricultural or forestry sector (e.g. working on research projects, productions, quality control or inspections) (up to 6 points):	
 a) Less than 24 months: 0 points b) 24 to less than 48 months: 2 points c) 48 to less than 60 months: 3 points d) 60 months or more: 4 points 	/4

Colombia providing these services, up to 2 years (maximum 2 points).	ce in /2
4.3 Experience in the following areas (up to 20 points):	
 a) Cumulative experience supervising personnel collecting field data in the agricult or forestry sector (up to 6 points): 	ural /6
 Less than 6 months: 0 points 6 to less than 12 months: 2 points 12 to less than 24 months: 4 points 24 months or more: 6 points 	70
 Experience writing or revising technical reports or publications in the agricultura forestry sector (up to 3 points). 	11 or /3
c) Experience communicating with various stakeholders of the agricultural or forest sector including (up to 3 points):	try /1
Producers (1 point);Cooperatives, associations or groups of producers (1 point);	/1
 Public bodies at municipal, departmental or national levels (1 point). 	/1
d) Experience in assessing or monitoring productivity over time of agro-forestry plantations systems, ideally of a new or existing cacao plantations (up to 3 points	/3 s).
e) Experience in the collection of field data in the cacao sector in various climate zones, including the identification of cacao clones and hybrids (up to 5 points).	/5
Requirement 5: Gender Specialist (up to 25 points)	25 points
Requirement 5: Gender Specialist (up to 25 points) Page limit eight (8) pages.	25 points
	25 points
Page limit eight (8) pages. Using form TECH-6A "Curriculum Vitae for Proposed Personnel" , the Bidder should provide the proposed Gender Specialist's Curriculum Vitae demonstrating the following education and experience.	
Page limit eight (8) pages. Using form TECH-6A "Curriculum Vitae for Proposed Personnel", the Bidder should provide the proposed Gender Specialist's Curriculum Vitae demonstrating the following education and experience. 5.1 Highest level of education completed in a Relevant Discipline from a Recognized	25 points
 Page limit eight (8) pages. Using form TECH-6A "Curriculum Vitae for Proposed Personnel", the Bidder should provide the proposed Gender Specialist's Curriculum Vitae demonstrating the following education and experience. 5.1 Highest level of education completed in a Relevant Discipline from a Recognized Educational Institution (up to 4 points): Undergraduate degree (i.e. Bachelor's Degree or equivalent): 3 points 	
 Page limit eight (8) pages. Using form TECH-6A "Curriculum Vitae for Proposed Personnel", the Bidder should provide the proposed Gender Specialist's Curriculum Vitae demonstrating the following education and experience. 5.1 Highest level of education completed in a Relevant Discipline from a Recognized Educational Institution (up to 4 points): Undergraduate degree (i.e. Bachelor's Degree or equivalent): 3 points Postgraduate degree (i.e. higher than Bachelor's Degree): 4 points For the purpose of this criterion: "Relevant Discipline" is defined as a discipline related to social sciences, gender studies sociology, political science, anthropology, law, international development, international relations, public administration, economics or project management. "Recognized Educational Institution" is defined as a public, non-governmental or prive entity that has been given full or limited authority to grant degrees through a law by a 	/4
 Page limit eight (8) pages. Using form TECH-6A "Curriculum Vitae for Proposed Personnel", the Bidder should provide the proposed Gender Specialist's Curriculum Vitae demonstrating the following education and experience. 5.1 Highest level of education completed in a Relevant Discipline from a Recognized Educational Institution (up to 4 points): Undergraduate degree (i.e. Bachelor's Degree or equivalent): 3 points Postgraduate degree (i.e. higher than Bachelor's Degree): 4 points For the purpose of this criterion: "Relevant Discipline" is defined as a discipline related to social sciences, gender studies sociology, political science, anthropology, law, international development, international relations, public administration, economics or project management. "Recognized Educational Institution" is defined as a public, non-governmental or private. 	/4
 Page limit eight (8) pages. Using form TECH-6A "Curriculum Vitae for Proposed Personnel", the Bidder should provide the proposed Gender Specialist's Curriculum Vitae demonstrating the following education and experience. 5.1 Highest level of education completed in a Relevant Discipline from a Recognized Educational Institution (up to 4 points): Undergraduate degree (i.e. Bachelor's Degree or equivalent): 3 points Postgraduate degree (i.e. higher than Bachelor's Degree): 4 points For the purpose of this criterion: "Relevant Discipline" is defined as a discipline related to social sciences, gender studies sociology, political science, anthropology, law, international development, international relations, public administration, economics or project management. "Recognized Educational Institution" is defined as a public, non-governmental or priventity that has been given full or limited authority to grant degrees through a law by a competent legislative body. 	/4 s, ate

FROFUSED FERSON	NNEL EXPERIENCE	
	months or more: 5 points	
	one (1) point will be awarded per year (12 months) of experience in forestry sector providing gender services, up to 2 years (maximum 2	/2
An additional	one (1) point will also be awarded per year (12 months) of experience in viding gender services, up to 2 years (maximum 2 points).	/2
5.3 Experience in the fo	ollowing areas (up to 12 points):	
points).	ence in assessing progress towards performance indicators (up to 3, including, gender sensitive data validation, analysis and reporting (up ditional points);	/6
	ence in providing training or coaching to include gender considerations ect activities (up to 3 points);	/3
	ence supporting the design or implementation of rural women terment initiatives (up to 3 points).	/3
Requirement 6: Statist	tical Specialist (up to 22 points)	22 points
Page limit eight (8) pag	res.	
•	"Curriculum Vitae for Proposed Personnel", the Bidder should tatistical Specialist's Curriculum Vitae demonstrating the following ce.	
	cation completed in a Relevant Discipline in a Recognized ation (up to 5 points):	/5
_	graduate degree (i.e. Bachelor's Degree or equivalent): 3 points aduate degree (i.e. higher than Bachelor's Degree): 5 points	
For the purpose of this	criterion:	
mathematics,	scipline" is defined as a discipline related to statistical sciences, applied engineering, business administration, applied sciences, finances, international development.	
private entity law by a com	Educational Institution" is defined as a public, non-governmental or that has been given full or limited authority to grant degrees through a spetent legislative body. Degree" refers to an undergraduate university degree.	
6.2 Experience designin	g and implementing statistical studies (up to 12 points):	
 a) Experience 1 st 2 st 	designing sampling frame (up to 3 points): tudy: 1 point tudies: 2 points tudies or more: 3 points	/3
b) Experience	designing data collection tools (up to 3 points):	/3
	pol: 1 point	, 5
	pols: 2 points	

otal Technical Component	/315
Proposed Personnel sub-total	/110
3 Experience performing a statistical study in the agricultural or forestry sector (up to 5 points)	/5
• 3 studies or more: 3 points	
• 2 studies: 2 points	
• 1 study: 1 point	
d) Experience performing data analysis (up to 3 points):	/3
• 3 studies or more: 3 points	
• 2 studies: 2 points	
• 1 study: 1 point	/3
c) Experience performing data quality control (up to 3 points):	

Section 6. Standard Form of Contract

STANDARD FORM OF CONTRACT

Consulting and Professional Services

Time-Based Contract

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CONTRACT FOR CONSULTING AND PROFESSIONAL SERVICES

between

Department of Foreign Affairs, Trade and Development [DFATD]

and

[Name of the Consultant]

[Address of the Consultant]

in relation to

Independent Achievement Results Verification of the

Cacao Agroemprende Project in Colombia

A. Contract

TIME-BASED

This CONTRACT (referred to as the "Contract") is signed, the [day] day of the month of [month], between, Her Majesty the Queen in right of Canada represented by the Minister for International Development acting through the Department of Foreign Affairs, Trade and Development (collectively referred to as "DFATD") and, [name of Consultant] (referred to as the "Consultant").

OR

This CONTRACT (referred to as the "Contract") is signed, the [day] day of the month of [month], between, Her Majesty the Queen in right of Canada represented by the Minister for International Development acting through the Department of Foreign Affairs, Trade and Development (collectively referred to as "DFATD") and, a joint venture or consortium consisting of the following persons or entities, each of which will be jointly and severally liable to DFATD for all the Consultant's obligations under this Contract, namely, [name of Consultant] and [name of Consultant] (referred to as the "Consultant").

The following form an integral part of this Contract:

- (a) The General Conditions of Contract;
- (b) The Special Conditions of Contract;
- (c) The following Annexes:

Annex A: Basis of Payment Annex B: Terms of Reference

Annex C: Security Requirements Check List [Not used]

I. General Conditions (GC) of Contract

1. GENERAL PROVISIONS

- **1.1 Definitions** Unless the context otherwise requires, the following terms whenever used in this Contract have the following meaning:
 - (a) "Applicable Taxes" means the Goods and Services Tax (GST), the Harmonized Sales Tax (HST), and any provincial tax, by law, payable by Canada such as, as of April 1, 2013, the Quebec sales Tax (QST).
 - (b) "Canada" means Her Majesty the Queen in right of Canada as represented by the Minister for International Development and any other person duly authorized to act on behalf of that minister or, if applicable, an appropriate minister to whom the Minister for International Development has delegated his or her powers, duties or functions and any other person duly authorized to act on behalf of that minister.
 - (c) "Consultant" means the person or entity or in the case of a consortium or joint venture, the Member whose name(s) appears on the signature page of the Contract and who is responsible to provide the Services to DFATD under the Contract.
 - (d) "Contract" means the written agreement between the Parties, which includes these GCs, and SCs, Annexes and every other document specified or referred to in any of them as forming part of the Contract, all as amended by written agreement of the Parties from time to time.
 - (e) "Contracting Authority" means the DFATD Representative responsible for the administration of the Contract. The Contracting Authority is the only authority to sign contract amendments. The Contracting Authority for this Contract is specified in the SC.
 - (f) "Contractor" means an entity or entities, other than a Sub-consultant, which contracts with the Consultant to perform specific Services that the Consultant is required to provide under the Contract. Contractor is not part of the Personnel.
 - (g) "Day" means calendar day, unless otherwise specified.
 - (h) **"DFATD Representative"** means an officer or employee of DFATD who is designated to perform the DFATD representative functions under the Contract.
 - (i) **"Fees"** means an all-inclusive firm rate, which can be specifically identified and measured as having been incurred or to be incurred in the performance of the Contract.
 - (j) "GC" means these General Conditions of Contract.
 - (k) "Integrity Regime" consists of:
 - (i) The *Ineligibility and Suspension Policy* (the Policy);
 - (ii) Any directives issued further to the Policy; and
 - (iii) Any clauses used in instruments relating to contracts.
 - (l) "Licensed professional" is an individual who is licensed by an authorized licensing body, which governs the profession of which the individual is a member, whether it be the practice of law, medicine, architecture, engineering, accounting, or other similar profession.

- (m) "Local Support Staff" means, unless otherwise specified in the SC, the following positions in the Recipient Country:
 - (i) Driver;
 - (ii) Office cleaner;
 - (iii) Security guard;
 - (iv) Gardener.
- (n) "Member" means any of the persons or entities that make up a consortium or joint venture; and "Members" means all these persons or entities.
- (o) "Member in charge" is the Member authorized to act on behalf of all other Members as the point of contact for DFATD in regard to the Contract. Any communication between DFATD and the Member in charge is deemed to be communication between DFATD and all other Members.
- (p) "Minister" means the Minister for International Development and includes the Minister's successors, deputies and any lawfully authorized officers representing the Minister for the purpose of this Contract.
- (q) "National Joint Council Travel Directive and Special Travel Authorities" mean the directives that govern travelling on Canadian government business. These directives can be found at http://www.njc-cnm.gc.ca/directive/travel-voyage/index-eng.php and http://www.tbs-sct.gc.ca/
- (r) "Party" means DFATD or the Consultant, as the case may be, and "Parties" means both of them.
- (s) "Personnel" means an employee and/or Sub-consultant of the Consultant (except Local Support Staff) assigned to perform professional, technical and/or administrative services under the Contract.
- (t) "Reasonable Cost" means a cost that is, in nature and amount, not in excess of what would be incurred by an ordinary prudent person in the conduct of a business. In determining the reasonableness of a particular cost, consideration will be given to:
 - whether the cost is of a type generally recognized as normal and necessary for the conduct of a similar business or the performance of the Contract;
 - the restraints and requirements by such factors as generally accepted sound business practices, arm's length bargaining, Canadian laws and regulations and the laws and regulations applicable in the Recipient Country, and the Contract terms;
 - the action that prudent business persons would take in the circumstances, considering their responsibilities to the owners of the business, their employees, customers, the government and the public at large;
 - significant deviations from the established practices of a similar business which may unjustifiably increase the Contract costs; and
 - the specifications, delivery schedule and quality requirements of the Contract as they affect costs.
- (u) "Recipient Country" means the developing country designated by DFATD as a project owner/ beneficiary as indicated in the SC.
- (v) "Reimbursable Expenses" means the out-of-pocket expenses, which can be specifically identified and measured as having been used or to be used in the performance of the Contract.

- (w) "SC" means the Special Conditions of Contract by which the GC may be amended or supplemented.
- (x) "Services", unless otherwise expressed in the Contract, means everything that has to be delivered or performed by the Consultant to meet its obligations under the Contract, including everything specified in Annex B, Terms of Reference, to the Contract.
- (y) "Sub-consultant" means a person or entity or entities contracted by the Consultant to perform specific services, through the use of individual resource(s), that the Consultant is required to provide under the Contract. The Sub-consultant is part of the Personnel.
- (z) "Technical Authority" means the DFATD Representative responsible for all matters concerning the technical requirement under the Contract. The Technical Authority for this Contract is specified in the SC.
- (aa) "Terms of Reference" means the document included as Annex B, Terms of Reference.
- (bb) "Third Party" means any person or entity other than DFATD and the Consultant.
- (cc) "Travel Per Diem" means the all-inclusive firm comprehensive allowance for expenses incurred by Personnel on Travel Status in relation with the surveys.
- (dd) "Travel Status" means travel approved in writing by the Technical Authority directly related to the Services.

1.2 Relationship Between the Parties

1.2.1 This is a Contract for the performance of Services for the benefit of the Recipient Country. Nothing in the Contract is intended to create a partnership, a joint venture or an agency between DFATD and the Consultant. The Consultant is engaged by DFATD under the Contract as an independent Consultant for the sole purpose of providing the Services for the benefit of the Recipient Country. The Consultant, its Personnel, Contractors and Local Support Staff are not engaged under the Contract as employees, servants, partners or agents of DFATD and must not represent themselves as an agent or representative of DFATD or anyone. The Consultant is solely responsible for any and all payments, deductions, and/or remittances required by law in relation to its Personnel, Contractors and Local Support Staff.

1.3 Law Governing the Contract, permits, licenses, etc.

- 1.3.1 The Contract must be interpreted and governed and the relations between the Parties determined by the laws in force in the Canadian province specified in the SC. The Parties irrevocably and unconditionally attorn to the exclusive jurisdiction of the courts and tribunals of Canada.
- 1.3.2 The Consultant must obtain and maintain at its own cost all permits, license regulatory approvals and certificates required to perform the Services. If requested by the Contracting Authority, the Consultant must provide a copy of any required permit, license, regulatory approvals or certificate to DFATD.

1.4 Headings

1.4.1 The headings will not limit, alter or affect the meaning of this Contract.

1.5 Priority of Documents

- 1.5.1 If there is a discrepancy between the wording of any documents that appear on the following list, the wording of the document that first appears on the list has priority over the wording of any document that appears later on the list.
 - (a) Special Conditions of Contract (SC);
 - (b) General Conditions of Contract (GC);
 - (c) Annex A: Basis of Payment;
 - (d) Annex B: Terms of Reference;
 - (e) Annex C: Security Requirements Check List (if applicable); and
 - (f) The Consultant's Proposal.

1.6 Notices

1.6.1

Where in the Contract any notice, request, direction or other communication is required to be given or made by either Party, it will be in writing and is effective if delivered in person, by courier, mail, facsimile or other electronic method that provides a paper record of the text of the notice. It must be addressed to the Party for whom it is intended at the address specified in the SC. Any notice will be effective on the day it is received at that address. The address of either Party may be changed by notice in the manner set out in this GC.

1.7 Location

1.7.1 The Services will be performed at locations specified in Annex B, Terms of Reference, and, where the location of a particular task is not so specified, at such locations as DFATD may specify and/or approve.

1.8 Authority of Member in Charge

1.8.1 If the Consultant consists of a consortium or joint venture, the Members authorize the entity specified in the SC (i.e. the Member in charge) to act on their behalf in exercising all the Consultant's rights and obligations towards DFATD under this Contract, including without limitation, the receiving of instructions and payments from DFATD.

1.9 DFATD Authorities

1.9.1 Only the Contracting and Technical Authorities specified in the SC are authorized to take any action or execute any documents on behalf of DFATD under this Contract.

1.10 Successors and Assigns

1.10.1 The Contract will enure to the benefit of and be binding upon the Parties and their lawful heirs, executors, administrators, successors and permitted assigns.

1.11 Certifications provided in the Proposal

- 1.11.1 Ongoing compliance with the certifications provided by the Consultant in its proposal is a condition of the Contract and subject to verification by DFATD during the entire period of Contract.
- 1.11.2 If the Consultant does not comply with any certification included in its proposal, or if it is found that the Consultant has omitted to declare, prior to entering into this Contract or during the period of Contract, any conviction or sanction, or if it is determined that any certification made by the Consultant in its Proposal is untrue, whether made knowingly or unknowingly, DFATD has the right, pursuant to the GC 2.8, to terminate the Contract.
- 1.11.3 Unless otherwise indicated in the SC, the Consultant understands and agrees that, when an Agreement to Implement Employment Equity (AIEE) exists between the Consultant and Employment and Social Development Canada (ESDC)-Labour, the AIEE must remain valid during the entire period of the Contract. If the AIEE becomes invalid, the name of the Consultant will be added to the "Federal Contractors Program Limited Eligibility to Bid" list. The imposition of such a sanction by ESDC will constitute the Consultant in default as per the terms of the Contract.

1.12 Integrity Provisions

- 1.12.1 The *Ineligibility and Suspension Policy* (the "Policy") and all related directives incorporated by reference into the Request for Proposal, that preceded this Contract, on its closing date are incorporated into, and form a binding part of the Contract. The Consultant must comply with the provisions of the Policy and directives, which can be found on the Public Works and Government Services Canada's website at *Ineligibility and Suspension Policy*.
- 1.12.2 Ongoing compliance with the provisions of the Integrity Regime is a condition of the Contract and subject to verification by DFATD during the entire period of the Contract.
- 1.12.3 Where a Consultant is determined to be ineligible or suspended pursuant to the Integrity Regime during performance of the Contract, DFATD may, following a notice period of no less than two weeks, during which time the Consultant may make representations on such matters as maintaining the contract, terminate the contract for default. A

termination for default does not restrict DFATD's right to exercise any other remedy that may be available against the Consultant.

1.13 Conflict of Interest

- 1.13.1 Given the nature of the work to be performed under this Contract and in order to avoid any conflict of interest or appearance of conflict of interest, the Consultant acknowledges that it will not be eligible to bid, either as a Consultant or as a Subconsultant or Contractor (including as an individual resource) or to assist any Third Party in bidding on any requirement relating to the work performed by the Consultant under this Contract. DFATD may reject any future proposal for which the Consultant would be the Bidder or may be otherwise involved in the proposal, either as a Subconsultant or a Contractor, as an individual resource, or as someone (either itself or its employees) who may have advised or otherwise provided assistance to the Bidder.
- 1.13.2 The Consultant acknowledges that individuals who are subject to the provisions of the Conflict of Interest Act (S.C. 2006, c.9, s.2), the Conflict of Interest Code for Members of the House of Commons, the Values and Ethics Code for the Public Sector or all other codes of values and ethics applicable within specific organizations cannot derive any direct benefit resulting from the Contract.
- 1.13.3 The Consultant declares that no bribe, gift, benefit, or other inducement has been or will be paid, given, promised or offered directly or indirectly to any official or employee of Canada or to a member of the family of such a person with a view of influencing the entry into the Contract or the administration of the Contract.
- 1.13.4 The Consultant must not influence, seek to influence or otherwise take part in a decision of Canada knowing that the decision might further its private interest. The Consultant must have no financial interest in the business of a Third Party that causes or would appear to cause a conflict of interest in connection with the performance of its obligations under the Contract. If such a financial interest is acquired during the period of the Contract, the Consultant must immediately declare it to the Contracting Authority.
- 1.13.5 The Consultant warrants that, to the best of its knowledge after making diligent inquiry, no conflict exists or is likely to arise in the performance of the Contract. In the event that the Consultant becomes aware of any matter that causes or is likely to cause a conflict in relation to the Consultant's performance under the Contract, the Consultant must immediately disclose such matter to the Contracting Authority in writing.
- 1.13.6 If the Contracting Authority is of the opinion that a conflict exists as a result of the Consultant's disclosure or as a result of any other information brought to the Contracting Authority's attention, the Contracting Authority may require the Consultant to take steps to resolve or otherwise deal with the conflict or, at its entire discretion, terminate the Contract for default. Conflict means any matter, circumstance, interest, or activity affecting the Consultant, its Personnel, or Contractors, which may or may appear to impair the ability of the Consultant to perform the Services diligently and independently.

1.14 Translation of Documentation

1.14.1 The Consultant agrees that DFATD may translate any documentation delivered to DFATD by the Consultant that does not belong to DFATD under the GC 3.7 and 3.8. The Consultant acknowledges that DFATD owns the translation and that it is under no obligation to provide any translation to the Consultant. DFATD agrees that any translation must include any copyright notice and any proprietary right notice that was part of the original. DFATD acknowledges that the Consultant is not responsible for any technical errors or other problems that may arise as a result of the translation.

1.15 Severability

1.15.1 If any provision of the Contract is declared by a court of competent jurisdiction to be invalid, illegal or unenforceable, that provision will be removed from the Contract without affecting any other provision of the Contract.

2. COMMENCEMENT, COMPLETION, MODIFICATION AND TERMINATION OF CONTRACT

2.1 Effective date of Contract

2.1.1 The effective date of this Contract is the most recent date upon which the Contract was executed on behalf of DFATD and the Consultant.

2.2 Period of Contract

2.2.1 The period of Contract is established in the SC.

2.3 Amendment and Waiver

- 2.3.1 Any changes to the Services will only be valid if effected by means of a written amendment to the Contract executed by the Parties on a document entitled "Amendment".
- 2.3.2 A waiver of any condition or right of the Contract by a Party is only valid if it is made in writing by the Contracting Authority or by a duly authorized representative of the Consultant.
- 2.3.3 A waiver of any condition or right of the Contract will not prevent a Party from enforcing that right or condition in the case of a subsequent breach.

2.4 Contract Approvals

2.4.1 Acceptance of Deliverables

The Consultant will provide the Technical Authority with deliverables detailed in Annex B, Terms of Reference, for approval within the established timeframe.

- 2.4.2 Delays Related to Approval
- (a) The Technical Authority may request modifications to the deliverables through a notice as described in the GC 1.6.
- (b) If modifications are requested, unless otherwise specified in the notice by the Technical Authority, the Consultant must address the requested modifications to DFATD satisfaction within the timeframe specified in the SC.
- 2.4.3 Replacement of Personnel by an Individual with Equivalent Qualifications

Where the Consultant proposes to replace any member of the Consultant's Personnel assigned to an existing position(s) with a substitute with equivalent or better qualifications and experience in accordance with the GC 4.4, the change must be approved by the Technical Authority. In such case, Fees related to the position remain unchanged.

The approval of replacement of Personnel for existing position(s) is to be made through a written notice by the Technical Authority or through an amendment to the Contract.

2.5 Time of the essence

2.5.1 The Services must be performed within or at the time stated in the Contract and in accordance with Annex B, Terms of Reference.

2.6 Excusable Delay

- 2.6.1 A delay in the performance by the Consultant of any obligation under the Contract that is caused by an event that:
 - (a) is beyond the reasonable control of the Consultant;
 - (b) could not reasonably have been foreseen;
 - (c) could not reasonably have been prevented by means reasonably available to the Consultant; and

(d) occurred without the fault or neglect of the Consultant.

will be considered an "Excusable Delay" if the Consultant advises the Contracting Authority of the occurrence of the delay or of the likelihood of the delay as soon as the Consultant becomes aware of it. The Consultant must also advise the Technical Authority, within 20 working days, of all the circumstances relating to the delay. The Consultant must use all reasonable efforts to mitigate any effect, commercial or other, resulting from the event causing the delay. Within the same delay of 20 working days, the Consultant must also provide to the Technical Authority, for approval, a clear work around plan explaining in details the steps that the Consultant proposes to take in order to minimize the impact of the event causing the delay including details of the unavoidable costs to be incurred during this period.

- 2.6.2 Any delivery date or other date that is directly affected by an Excusable Delay will be postponed for a reasonable time that will not exceed the duration of the Excusable Delay.
- 2.6.3 However, if an Excusable Delay has continued for 3 months, the Contracting Authority may, by giving notice in writing to the Consultant:
 - (a) suspend the Services or part of the Services for up to 180 Days in accordance with the GC 2.7 below; or
 - (b) terminate the Contract for convenience in whole or in part as per the GC 2.9.

2.6.4

- (a) During the first 3 months following the Excusable Delay event, DFATD will pay incurred unavoidable costs as detailed and approved by the Contracting Authority in the work around plan, and any other costs mutually agreed to by both Parties.
- (b) In case of suspension of the Services after the first 3 months of the Excusable Delay event, DFATD will pay the Consultant in accordance with the provisions of the GC 2.7.2.
- (c) In case of termination after the first 3 months of the Excusable Delay event, DFATD will pay the Consultant in accordance with the provisions of the GC 2.9.2, 2.9.3 and 2.9.4.

In any case, the Parties agree that neither will make any claim against the other for damages, expected profits or any other loss arising out of the suspension or termination or the event that contributed to the Excusable Delay.

2.6.5 If the Contract is terminated under the GC 2.6, the Contracting Authority may require the Consultant to deliver to DFATD or the Recipient Country, in the manner and to the extent directed by the Contracting Authority, anything that the Consultant has acquired or produced specifically to perform the Contract.

2.7 Suspension of Services

- 2.7.1 The Contracting Authority may at any time, by written notice, order the Consultant to suspend or stop the Services under the Contract or part of the Services under the Contract for a period of up to 180 Days. The Consultant must immediately comply with any such order in a way that minimizes the cost of doing so. Within these 180 Days, the Contracting Authority will either cancel the order or terminate the Contract, in whole or in part, under the GC 2.8 or 2.9.
- 2.7.2 When an order is made under the GC 2.7.1, unless the Contracting Authority terminates the Contract by reason of default by the Consultant or the Consultant abandons the Contract, the Consultant will be entitled to be paid its additional costs incurred, as DFATD considers reasonable as a result of the suspension order.

2.7.3 When an order made under the GC 2.7.1 is cancelled, the Consultant must resume the Services in accordance with the Contract as soon as practicable. If the suspension has affected the Consultant's ability to meet any delivery date under the Contract, the date for performing the part of the Services affected by the suspension will be extended for a period equal to the period of suspension plus a period, if any, that in the opinion of the Contracting Authority, following consultation with the Consultant, is necessary for the Consultant to resume the Services.

2.8 Termination due to default of Consultant

- 2.8.1 Except in situations identified in the GC 2.6.1, if the Consultant is in default of carrying out any of its obligations under the Contract, the Contracting Authority may, by giving written notice to the Consultant, terminate for default the Contract or part of the Contract. The termination will take effect immediately or at the expiration of a cure period specified in the notice, if the Consultant has not cured the default to the satisfaction of the Contracting Authority within that cure period. If the Contract is terminated in part only, the Consultant must proceed to complete any part of the Contract that is not affected by the termination notice.
- 2.8.2 If the Consultant becomes bankrupt or insolvent, makes an assignment for the benefit of creditors, or takes the benefit of any statute relating to bankrupt or insolvent debtors, or if a receiver is appointed under a debt instrument or a receiving order is made against the Consultant, or an order is made or a resolution passed for the winding down of the Consultant, the Contracting Authority may, to the extent permitted by the laws of Canada, by giving written notice to the Consultant, immediately terminate for default the Contract or part of the Contract.
- 2.8.3 If DFATD gives notice under the GC 2.8.1 or 2.8.2, the Consultant will have no claim for further payment except as provided under GC 2.8. The Consultant will be liable to DFATD for all losses and damages suffered by DFATD because of the default or occurrence upon which the notice was based, including any increase in the cost incurred by DFATD in procuring the Services from another source.
- 2.8.4 Upon termination of the Contract under this GC 2.8, the Contracting Authority may require the Consultant to deliver to DFATD or the Recipient Country, in the manner and to the extent directed by the Contracting Authority, any completed parts of the Services not delivered and accepted before the termination and anything the Consultant has acquired or produced specifically to perform the Contract. In such case, subject to the deduction of any claim that DFATD may have against the Consultant arising under the Contract or out of the termination, DFATD will pay or credit to the Consultant:
 - (a) the value of the Fees for all completed parts of the Services performed and accepted by DFATD in accordance with the Contract;
 - (b) the value of the incurred Travel Per Diem costs and allowable Reimbursable Expenses as they relate to the Services performed and accepted by DFATD prior to the date of the termination notice; and
 - (c) any other allowable Reimbursable Expenses that DFATD considers reasonable in respect to anything else delivered to and accepted by DFATD.

The total amount paid by DFATD under the Contract to the date of the termination and any amount payable under this GC 2.8.4 must not exceed the Contract price.

2.8.5 If the Contract is terminated for default under the GC 2.8.1, but it is later determined that grounds did not exist for a termination for default, the notice will be considered a notice of termination for convenience issued under the GC 2.9.

2.9 Termination for Convenience

- 2.9.1 At any time before the end of the Contract, the Contracting Authority may, by giving notice in writing to the Consultant, terminate for convenience the Contract or part of the Contract. Once such notice of termination for convenience is given, the Consultant must comply with the requirements of the termination notice. If the Contract is terminated in part only, the Consultant must proceed to complete any part of the Contract that is not affected by the termination notice. The termination will take effect immediately or, as the case may be, at the time specified in the termination notice.
- 2.9.2 If a termination notice is given pursuant to the GC 2.9.1, the Consultant will be entitled to be paid for costs that have been reasonably and properly incurred to perform the Contract to the extent that the Consultant has not already been paid or reimbursed by DFATD. The Consultant will be paid:
 - (a) Fees for all Services performed and accepted before or after the termination notice in accordance with the provisions of the Contract and with the instructions contained in the termination notice:
 - (b) the value of the incurred Travel Per Diem costs and allowable Reimbursable Expenses as they related to the Services performed and accepted prior to the date of the termination notice; and
 - (c) all costs DFATD considers reasonable incidental to the termination of the Services incurred by the Consultant excluding the cost of severance payments or damages to employees whose services are no longer required, except wages that the Consultant is obligated by statute to pay.
- 2.9.3 DFATD may reduce the payment in respect of any part of the Services, if upon verification it does not meet the requirements of the Contract.
- 2.9.4 Upon termination of the Contract under this GC 2.9, the Contracting Authority may require the Consultant to deliver to DFATD or the Recipient Country, in the manner and to the extent directed by the Contracting Authority, any completed parts of the Services not delivered and accepted before the termination and anything the Consultant has acquired or produced specifically to perform the Contract. The total of the amounts, to which the Consultant is entitled to be paid under this GC 2.9, together with any amounts paid, due or becoming due to the Consultant must not exceed the Contract price. The Consultant will have no claim for damages, compensation, loss of profit, allowance arising out of any termination notice given by DFATD under this GC 2.9 except to the extent that this GC 2.9 expressly provides.

2.10 Cessation of Rights and Obligations

- 2.10.1 Upon termination of this Contract pursuant to the GC 2.7, 2.8, or 2.9, or upon expiration of this Contract pursuant to the GC 2.2, all rights and obligations of the Parties will cease, except:
 - (a) such rights and obligations as may have accrued on the date of termination or expiration;
 - (b) the obligation of confidentiality set forth in the GC 3.2;
 - (c) the Consultant's obligation to permit inspection, copying and auditing of their accounts and records set forth in the GC 3.5; and
 - (d) any right which a Party may have under the Law governing the Contract as specified in 1.3.1.

2.11 Assignment of Contract

2.11.1 The Consultant must not assign the Contract without first obtaining the written consent of the Contracting Authority. An assignment agreement signed by the Consultant and the assignee must be provided to DFATD before such consent for assignment is given. Any assignment made without that consent is void and will have no effect.

2.11.2 Assignment of the Contract does not relieve the Consultant from any obligation under the Contract and it does not impose any liability upon DFATD.

3. OBLIGATIONS OF THE CONSULTANT

3.1 General

Standard of Performance

3.1.1 The Consultant must perform the Services and carry out its obligations under the Contract with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and must observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. In respect of any matter relating to this Contract or to the Services, the Consultant must at all times support and safeguard DFATD's legitimate interests in any dealings with Personnel, Contractors or Third Parties.

Warranty by 3.1.2 Consultant

- (a) In line with fundamental principles of human rights that are embedded in the <u>Canadian Charter of Rights and Freedoms</u>, DFATD prohibits discrimination based on race, national or ethnic origin, colour, religion, sex, age or mental or physical disability. The Consultant represents and warrants that:
 - (i) it agrees to abide by any governing law protecting individuals against any manner of discrimination regardless of location of work;
 - (ii) it must not discriminate with respect to individuals' eligibility to participate as a beneficiary of the development initiative beyond what is targeted in the Terms of Reference of this Contract.
- (b) The Consultant represents and warrants that:
 - (i) It is competent to render the Services;
 - (ii) It has everything necessary to render the Services, including the resources, facilities, labour, technology, equipment, and materials; and
 - (iii) It has the necessary qualifications, including knowledge, skill, know-how and experience, and the ability to use them effectively to render the Services.
- (c) The Consultant must:
 - (i) Render the Services diligently and efficiently;
 - (ii) Use, as a minimum, quality assurance procedures, inspections and controls generally used and recognized by the industry to ensure the degree of quality required by the Contract;
 - (iii) Render the Services in accordance with standards of quality acceptable to DFATD and in full conformity with the Terms of Reference and all the requirements of the Contract; and
 - (iv) Provide effective and efficient supervision to ensure that the quality of Services meets the requirements of the Contract.
- (d) The Services must not be performed by any person who, in the opinion of DFATD, is incompetent, unsuitable or has been conducting himself/herself improperly.
- (e) All Services rendered under the Contract must, at the time of acceptance, conform to the requirements of the Contract. If the Consultant is required to correct or replace the Services or any part of the Services, it must be at no cost to DFATD.

Evaluation of Performance

3.1.3 DFATD will evaluate the performance of the Consultant during the term of the Contract and/ or upon completion of the Services.

3.2 Confidentiality and privacy

- 3.2.1 The Consultant must keep confidential all information provided to the Consultant by or on behalf of DFATD in connection with the Services, including any information that is confidential or proprietary to Third Parties, and all information conceived, developed or produced by the Consultant as part of the Services when copyright or any other intellectual property rights in such information belongs to DFATD under the Contract. The Consultant must not disclose any such information without the written permission of DFATD. The Consultant may disclose to a Sub-consultant and/or Contractor any information necessary to perform the subcontract as long as the Subconsultant and/or Contractor agrees to keep the information confidential and that it will be used only to perform the subcontract.
- 3.2.2 The Consultant agrees to use any information provided to the Consultant by or on behalf of DFATD only for the purpose of the Contract. The Consultant acknowledges that all this information remains the property of DFATD or the Third Party, as the case may be. Unless provided otherwise in the Contract, the Consultant must deliver to DFATD all such information, together with every copy, draft, working paper and note that contains such information, upon completion or termination of the Contract or at such earlier time as DFATD may require.
- 3.2.3 Subject to the *Access to Information Act* (R.S.C. 1985, c. A-1) and to any right of DFATD under the Contract to release or disclose, DFATD will not release or disclose outside the Government of Canada any information delivered to DFATD under the Contract that is proprietary to the Consultant, Sub-consultant or a Contractor.
- 3.2.4 The obligations of the Parties set out in this GC 3.2 do not apply to any information if the information:
 - (a) is publicly available from a source other than the other Party; or
 - (b) is or becomes known to a Party from a source other than the other Party, except any source that is known to be under an obligation to the other Party not to disclose the information: or
 - (c) is developed by a Party without use of the information of the other Party.
- 3.2.5 Wherever possible, the Consultant will mark or identify any proprietary information delivered to DFATD under the Contract as "Property of (Consultant's name), permitted Government uses defined under DFATD Contract No. (fill in contract number)". DFATD will not be liable for any unauthorized use or disclosure of information that could have been so marked or identified and was not.

3.3 Insurance to Be Acquired by the Consultant

Insurance Specified by DFATD

3.3.1 The Consultant must acquire and maintain insurance specified in the SC at its own cost. Such insurance must be in place within 10 Days from the signature of the Contract for the duration of the period of the Contract as established in the GC 2.2.

Additional Insurance

3.3.2 The Consultant is responsible for deciding if insurance coverage other than that specified in the SC is necessary to fulfill its obligation under the Contract and to ensure compliance with any applicable law. Any additional insurance coverage is at the Consultant's own expense, and for its own benefit and protection.

Insurance Certificates

3.3.3 If requested by the Contracting Authority, the Consultant must provide, within the timeframe indicated in the notice, the proof of insurance issued by an insurance company rated as A++ to B++ by A.M. Best in the form of a certificate or certificates confirming that the insurance is in force.

Litigation

3.3.4 In the event that DFATD is enjoined in any litigation arising from any claims, the Consultant must, within 10 Days of a request from DFATD, provide certified true copies of all applicable insurance policies to the Contracting Authority.

No Waiver

3.3.5 Compliance with the insurance requirements does not relieve the Consultant from or reduce its liability under any other provisions set forth under the Contract.

3.4 Security Requirements

3.4.1 The security requirements associated with this Contract, if any, are specified in Annex C, Security Requirement Checklist (SRCL) and in the SC.

Consultant's responsibility to safety and protection of Personnel and Sub-consultants

3.4.2 **Obligations Related to Security**

- (a) The Consultant is responsible to ensure its own security and the security of its Personnel. DFATD assumes no responsibility for their security.
- (b) The Consultant recognizes that work involved in this Project could expose it and its Personnel to serious risks of injury and/or death.
- (c) The Consultant is responsible to fully and openly disclose to its Personnel the inherent risks of the Project.
- (d) The Consultant is also responsible to keep itself and its Personnel informed of any "Travel Advice and Advisories" issued by the Government of Canada.

The security provisions applicable to Afghanistan contracts are specified in the SC.

3.4.3 **Security Measures**

- (a) Except for Afghanistan contracts, it is the sole responsibility of the Consultant to conduct a security assessment and take any and all necessary measures to ensure its own security and the security of its Personnel. If the Consultant determines that a security plan is necessary, the Consultant will develop, adapt and implement a security plan based on international best practices in this area, taking the following into consideration:
 - i. Security related issues and challenges in general, and within the Project area:
 - ii. Local customs, laws and regulations;
 - iii. Restrictions and protocols for movement in the Project area, where applicable;
 - iv. Security equipment and equipment-related protocols (vehicles, communications, personal protective equipment, etc.), as required;
 - v. Security and Personnel safety protocols (guards, office, staff housing, the Project area, etc.);
 - vi. Evacuation, including emergency medical evacuation, procedures;
 - vii. Abduction/Missing person protocol(s); and
 - viii. Processes for security awareness updates, as required.
- (b) The security provisions applicable to Afghanistan contracts are specified in the SC.

For all contracts:

- (c) The Consultant should also put in place for itself and its Personnel, but not limited to, the following:
 - i. Hospitalization and medical treatment arrangements;
 - ii. Mortuary affairs arrangements;
 - iii. Procedures for expected conduct and discipline;
 - iv. Health and safety protocols as well as insurance requirements; and
 - v. Critical incident management procedures, which should be in accordance with the Consultant's internal policies and harmonized, where practicable, with the Canadian Embassy consular procedures.

3.4.4 Personnel

For the purposes of the GC 3.4 the term "Personnel" includes:

- (a) all individuals involved in the project under an employment contract with the Consultant;
- (b) all individuals not included in the GC 3.4.4 (a) who are authorized by the Consultant to be involved in the project, including, but not limited to, volunteers and interns; and
- (c) each family member, if applicable, of:
 - i. the Consultant, and
 - ii. each individual included in the GC 3.4.4 (a) and (b)

For the purposes of the GC 3.4, the term "Personnel" excludes Sub-consultants and individuals involved in the project either under employment or service contracts with Sub-consultants.

3.4.5 **Sub-consultants and Contractors**

Unless DFATD agrees in writing, the Consultant must ensure that each of its Sub-consultants and Contractors are bound by terms and conditions compatible with and, in the opinion of the Contracting Authority, not less favorable to DFATD than the terms and conditions of the GC 3.4.

3.5 Initial Visit and Audit

- 3.5.1 To improve project implementation DFATD may conduct an initial visit after the signature of the Contract. The objective of the initial visit is to review the terms and conditions of the Contract with the Consultant, and to ensure that the Consultant's financial management of the project can be done efficiently and in accordance with the requirements of the Contract. The Consultant agrees to allow for the initial visit and to provide the DFATD Representative with the facilities, personnel, and any information required for the purposes of the initial visit, all at no cost to DFATD.
- 3.5.2 All costs incurred under this Contract may be subject to audit, at the discretion of DFATD, by DFATD's designated audit representatives. The Consultant will keep proper accounts and records of the cost of the Services and of all expenditures or commitments made by the Consultant, including the invoices, receipts and vouchers, which will be open to audit and inspection by the authorized DFATD Representatives who may make copies and take extracts there from. The Consultant must make facilities available for audit and inspection and must furnish the authorized DFATD Representatives with such information as DFATD, may from time to time require with reference to the documents referred to in the Contract. The Consultant must not dispose of the documents referred to in the Contract without the written consent of the

Contracting Authority, and must preserve and keep them available for audit and inspection for a period of 7 years following completion of the Contract.

3.6 Liability

3.6.1

The Consultant is liable for any damage caused by the Consultant, its Personnel, Local Support Staff, Contractor(s) or agents to DFATD or any Third Party. DFATD is liable for any damage caused by DFATD, its employees or agents to the Consultant or any Third Party. The Parties agree that no limitation of liability or indemnity provision applies to the Contract unless it is specifically incorporated in full text in the GCs or SCs. Damage includes any injury to persons (including injury resulting in death) or loss of or damage to property (including real property) caused as a result of or during the performance of the Contract.

3.7 Ownership of Intellectual and Other Property Including Copyright

Definitions

- 3.7.1 The following definitions apply to this GC.
 - (a) "applicable national law" means, notwithstanding the law applicable to the Contract, the law of a country that applies to works and governs, in that country, acts reserved to an owner of a work, such as, in Canada, the *Copyright Act*.
 - (b) "intellectual property rights" or "rights" means, for the work, all or any of the acts reserved to the owner by the applicable law in the country where the licence or assignment of rights is exploited under the Contract, or the acts that the Parties to the Contract recognize as being reserved to the owner, especially by reference to the applicable law in Canada if there is no applicable law in a country or if this law is silent regarding an act.
 - (c) "moral rights" means right to the authorship and right to the integrity of the work the author is recognized as having under the applicable national law.
 - (d) "owner of intellectual property rights" or "owner" means any holder of intellectual property rights in a work as defined by the applicable national law or by the Parties to the Contract, especially by reference to the applicable law in Canada, if there is no national law or if this law is silent regarding a definition thereof, including the creator of the work, the creator's employer if the creator's employer owns rights under the applicable national law or under an agreement with the employee, coholders of rights in the work produced by the collaboration of two or more cocreators whose respective contributions cannot be distinguished, or the assignee or coassignees of rights in the work.
 - (e) "work" means, in any form or medium, the original expression of any literary, artistic, dramatic, musical or scientific production, but not the idea itself expressed by the work, the original expression resulting from the selection or arrangement of works or of parts thereof, or of data, in the case of a compilation, the original expression produced by the collaboration of two or more creators whose respective contributions cannot be distinguished in the case of a work of joint authorship, or the original expression written in distinct parts by different authors, or which incorporates works or parts thereof by different authors, in the case of a collective work, whether or not protected under an applicable national law. Work does not include software and related software documentation.

Licenses and Assignments

Beneficiaries of the assistance project

3.7.2 Licence for the work created under the contract for the needs of beneficiaries

In consideration for the price of its services under the Contract, for any work created under the contract that is intended, according to the Technical Authority, to meet the needs of beneficiaries of the assistance project, the Consultant grants to any beneficiary designated by the Technical Authority, a worldwide, perpetual, irrevocable, non-exclusive, non-commercial, free of charge and royalty-free licence, authorizing the beneficiary:

- (a) to do the acts reserved to the owner by the applicable national law, or the acts reserved to the owner by the applicable law in Canada if there is no national law; and
- (b) to grant a sub-licence to any person, free of charge and royalty-free, authorizing the sub-licensee to do any or all of the acts mentioned in paragraph (a).
- 3.7.3 Assignment of rights in lieu of a licence

In lieu of the licence granted pursuant to section 3.7.2 and as requested by Technical Authority, the Consultant assigns to the beneficiary, in consideration of the price of its services under the Contract, all intellectual property rights in each draft and version of any work created under the contract, free of charge and royalty-free, subject to the rights granted to Her Majesty under the contract.

Her Majesty

3.7.4 Licence for any work created under the contract for the needs of beneficiaries

In consideration of the price of its services under the Contract, for any work created under the contract for the needs of beneficiaries of the assistance project, the Consultant grants to Her Majesty a worldwide, perpetual, irrevocable, non-exclusive, non-commercial, free of charge and royalty-free licence, authorizing Her Majesty:

- (a) to do the acts reserved to the owner by the applicable national law, or the acts reserved to the owner by the applicable law in Canada if there is no national law; and
- (b) to grant a sub-licence to any person, free of charge and royalty-free, authorizing the sub-licensee to do any or all of the acts mentioned in paragraph (a).
- 3.7.5 Assignment of rights in any work created under the contract that serve to define or manage the assistance project

In consideration of the price of its services under the Contract, the Consultant assigns to Her Majesty, for all forms of exploitation worldwide, all intellectual property rights in each draft and version of any work created under the contract that according to the Technical Authority serves to define or manage the assistance project, including proposals pertaining to the design, conceptualization, planning, or implementation of the assistance project, the implementation plan and work plans, narrative, financial, and technical reports, and any other work identified by the Technical Authority.

Licence for works created outside the Contract

3.7.6 For any work created outside the Contract that is included as a component of or associated as a complement to the work created under the Contract, the Consultant grants to the beneficiary and grants to Her Majesty, in consideration of the price of its services under the Contract, a licence identical to those stipulated in sections 3.7.2 and 3.7.4.

Moral rights

3.7.7 The Consultant must provide to the Technical Authority at the completion of the Contract or at such other time as the Technical Authority may require, a written permanent waiver of moral rights in a form acceptable to the Technical Authority, from every author that contributed to the work which is subject to copyright protection and which is deliverable to the Technical Authority under the terms of the Contract. If the Consultant is an author of any of the work referred to in section 3.7.5, the Consultant permanently waives the Consultant's moral rights in the work.

Ownership symbol and public recognition

- 3.7.8 The Consultant must ensure that:
 - (a) copies, drafts, and versions of each work created under the contract, and copies of each work created outside the contract that is used as a component or complement of the work created under the contract, bear the symbol used to indicate ownership and any other usual information; for example, the following symbol, name, and information are to be used for the work created under the contract in which rights are assigned to Her Majesty: "© Her Majesty the Queen in right of Canada, DFATD (year of first publication where applicable)"; and
 - (b) copies of each work created under the contract, in which rights have not been assigned to Her Majesty, must indicate DFATD's support for their creation as described in paragraph 3.12 of GC.

Transfer of Obligations

3.7.9 Transfer of Obligations to Employed Creators

Before any work is created under the Contract, the Consultant must transfer in writing to any creator employed by the Consultant, the obligations stipulated in these terms and conditions, allowing the Consultant not to be in default to Her Majesty.

3.7.10 Transfer of Obligations to any Contractual Network of the Consultant

Before the creation of any work in any contractual network of the Consultant, the Consultant must transfer in writing, to each of its Contractors in any contractual network of the Consultant, the obligations stipulated in these terms and conditions, allowing the Consultant not to be in default to Her Majesty.

Description of works

3.7.11 Except if each work to be created is described in the contract, the Consultant must declare and describe to the Technical Authority, in writing, as the contract is being executed, any work to be created by the Consultant or the Consultant's employees, or any other creator in any contractual network of the Consultant and the network of any sub-contractor. The Consultant is responsible for the accuracy of the description.

Copies to be delivered

3.7.12 Unless otherwise specified in Annex B, Terms of Reference, the Consultant must deliver to the Technical Authority, prior to final or last payment under the Contract, one (1) electronic and two (2) hard copies of any work created under the Contract.

Certifications and Warranty prior to the Technical Authority's final or last payment

3.7.13 Certification regarding Clearance of Rights

Prior to the Technical Authority's final or last payment under the Contract, the Consultant certifies, in writing, that it is the owner of intellectual property rights in any work created under the Contract and has obtained, from the owner of rights in

any work created outside the Contract, written authorization to include the work as a component of, or to associate the work as a complement with any work created under the Contract.

3.7.14 Warranty regarding Non Infringement of Rights

The Consultant represents and warrants that, to the best of its knowledge, neither it nor the Technical Authority will infringe any Third Party's intellectual property rights regarding any work created under the Contract and regarding any work created outside the Contract, and that the Technical Authority will have no obligation to pay royalties of any kind to anyone in connection with any work created under the Contract and in connection with any work created outside the Contract.

3.7.15 Certification of Compliance

Before the Technical Authority makes its final or last payment under the contract, the Consultant must enumerate, in the Certification required by the Technical Authority, any work created under the contract. The Consultant must also declare in this certification that it has delivered to the Technical Authority and to each beneficiary designated by the Technical Authority, the drafts, versions, and copies required by the Technical Authority for each of these works. The Consultant must also list (name and address), in an annex to the certification, each owner and each co-owner of rights in any work for which the Technical Authority has not required assignment of rights under the contract.

3.8 Intellectual Property Infringement and Royalties

- 3.8.1 If anyone makes a claim against DFATD or the Consultant concerning intellectual property infringement or royalties related to the work, that Party agrees to notify the other Party in writing immediately. If anyone brings a claim against DFATD, according to the *Department of Justice Act*, (R.S.C, 1985, c. J-2), the Attorney General of Canada will have the control and conduct of all litigation for or against DFATD, but the Attorney General may request that the Consultant defend DFATD against the claim. In either case, the Consultant agrees to participate fully in the defense and any settlement negotiations and to pay all costs, damages and legal costs incurred or payable as a result of the claim, including the amount of any settlement. The settlement of any claim by the Consultant must be approved in writing by the Attorney General of Canada.
- 3.8.2 The Consultant has no obligation regarding claims that were only made because:
 - (a) DFATD modified the work or part of the work without the Consultant's consent or used the work or part of the work without following a requirement of the Contract; or
 - (b) the Consultant used equipment, drawings, specifications or other information supplied to the Consultant by DFATD (or by someone authorized by DFATD); or
 - (c) the Consultant used a specific item of equipment that it obtained because of specific instructions from the Contracting Authority; however, this exception only applies if the Consultant has included the following language in its own contract with the supplier of that equipment: "[Supplier name] acknowledges that the purchased items will be used by DFATD. If a Third Party claims that equipment supplied under this Contract infringes any intellectual property right, [supplier name], if requested to do so by either [Consultant name] or DFATD, will defend both [Consultant name] and DFATD against that claim at its own expense and will pay all costs, damages and legal fees payable as a result of that infringement." Obtaining this protection from the supplier is the Consultant's

responsibility and, if the Consultant does not do so, it will be responsible to DFATD for the claim.

- 3.8.3 If anyone claims that, as a result of the work, the Consultant or DFATD is infringing its intellectual property rights, the Consultant will immediately do one of the following:
 - (a) take whatever steps are necessary to allow DFATD to continue to perform the allegedly infringing part of the work; or
 - (b) modify or replace the work to avoid intellectual property infringement, while ensuring that the work continues to meet all the requirements of the Contract; or
 - (c) refund any part of the contract price that DFATD has already paid.

If the Consultant determines that none of these alternatives can reasonably be achieved, or if the Consultant fails to take any of these steps within a reasonable amount of time, DFATD may choose either to require the Consultant to act in accordance with the GC 3.8.3 (c), or to take whatever steps are necessary to acquire the rights to use the allegedly infringing part(s) of the work, in which case the Consultant will reimburse DFATD for all the costs it incurs to do so.

3.9 Equipment, Vehicles and Materials

3.9.1 Equipment, Vehicles and Materials furnished by DFATD.

If applicable, equipment, vehicles and material will be made available to the Consultant as specified in the SC.

3.9.2 Equipment, Vehicles and Materials, Services or Assets purchased by the Consultant.

If applicable, the Consultant will procure equipment, vehicles and material, services or assets adhering to the principles specified in the SC.

3.10 Use of DFATD/ Recipient Country property, facilities and electronic media

10.1 The Consultant must not use any of the goods, materials, equipment, facilities, furnishings or vehicles of DFATD, or the Recipient Country, including photocopiers, typewriters, computers and word processors for rendering any part of the Services, mandate or functions described in the Contract, unless previously agreed to in writing by the DFATD Representative. If use is authorized, the Consultant agrees to return these items and to reimburse DFATD, or the Recipient Country for missing or damaged items. When authorized to use DFATD electronic media, it is strictly for approved Contract activities. DFATD reserves the right to impose sanctions, including Contract termination, in accordance with the GC 2.8, for any improper use of electronic media.

3.11 Economic Sanctions and Other Trade Controls

3.11.1 The Consultant agrees that funding for the purposes of the Contract will not be knowingly used, either directly or indirectly, in a manner that contravenes economic sanctions imposed by Canada and enforced by regulations under the *United Nations Act* (R.S.C. (1985), c. U-2); the *Special Economic Measures Act* (S.C. (1992), c. 17); the *Justice for Victims of Corrupt Foreign Officials Act* (S.C. (2017), c. 21) as they are amended from time to time, or for activities that would contravene the provisions of the *Export and Import Permits Act*, (R.S.C. (1985), c. E-19). Information on Canadian sanctions and export and import controls can be found at the following links:

https://www.international.gc.ca/world-monde/international_relations-relations_internationales/sanctions/index.aspx?lang=eng

<u>https://www.international.gc.ca/world-monde/international_relations-relations_internationales/sanctions/types.aspx?lang=eng</u>

https://www.international.gc.ca/controls-controles/index.aspx?lang=eng

- 3.11.2 The Consultant will consult the above links to be aware of the foreign governments, persons and activities subject to economic sanctions and other trade controls during the period of the Contract.
- 3.11.3 The Consultant will comply with the legislations and regulations related to economic sanctions and other trade controls, and with any modifications made to them, during the period of the Contract, and will require such compliance by its Personnel, Local Support Staff and Contractor(s).
- 3.11.4 The Consultant will notify the Department immediately if it is unable to complete the Contract as a result of sanctions or other trade controls. The Consultant agrees that if it does not comply with this Article, the Department will determine an appropriate course of action, including the suspension or termination of the Contract.
- 3.11.5 The Consultant will include a corresponding provision in all subcontracts and subagreements it signs for the purposes of the Contract.

3.12 Public recognition

If applicable as specified in the SC, to make Canadians and populations of recipient countries aware of international development assistance [programs/projects/activities] funded by DFATD, the Consultant agrees to publicize in Canada and abroad, at no additional cost to DFATD, DFATD's financial contribution for the implementation of the project stipulated in this Contract for the Services.

To this end, the Consultant agrees to abide by the Public Recognition clause indicated in the SC.

4. CONSULTANTS' PERSONNEL

4.1 General

4.1.1 The Consultant must provide qualified and experienced Personnel to carry out the Services.

4.2 Working Hours, Leave, etc.

4.2.1 DFATD will only pay for person-days worked, including work on a statutory holiday, if an individual chooses to do so. The maximum number of hours in one person-day to be claimed by the Personnel cannot exceed the number indicated in the SC. Any overtime requires prior authorization by DFATD. This applies to all Personnel. The Fees for less than one (1) person-day will be calculated by dividing the all-inclusive firm daily Fee by the number of hours indicated in the SC and multiplying the result by the number of hours actually worked during the Day.

4.3 Language Requirements

- 4.3.1 If stated in Annex B, Terms of Reference, the Consultant has an obligation to provide the Personnel that meets the language requirements.
- 4.3.2 In accordance with the GC 4.4, the Consultant must replace any Personnel whose language ability is considered inadequate by DFATD.

4.4 Replacement of Personnel

Replacement of Personnel

The Consultant must ensure that the Personnel assigned to an existing position provides the Services associated with that position unless the Consultant is unable to do so for reasons beyond its control and that the Consultant's performance of the Services under the Contract will not be affected. For the purpose of this GC 4.4.1, the following reasons are considered as beyond the Consultant's control: long-term/permanent illness; death; retirement; resignation; maternity, paternity and parental leave; dismissal for cause; or termination of an agreement for default or any other reason acceptable to DFATD. The evidence that established such circumstances must be presented by the Consultant at DFATD's request and will be verified and considered for acceptance at DFATD's sole discretion. If such replacement is contemplated, the Consultant must submit to DFATD for its approval a detailed curriculum vitae of the proposed individual. The proposed substitute should have

4.4.1

equivalent or better qualifications and experience than the original individual. However, in the event where the Consultant is unable to replace a member of its Personnel with an individual with equivalent or better qualification than the original individual, DFATD may, at its sole discretion, accept an individual with lower qualifications. In this case, Fees will be negotiated downward in accordance with DFATD's Guide for Rate Validation and for local Personnel, Fees are subject to negotiation and must not exceed local market rates.

- 4.4.2 The Consultant must replace any member of the Consultant's Personnel whose services or qualifications are deemed inadequate by DFATD for the purpose of the Contract. The Consultant must submit to DFATD for its approval a detailed curriculum vitae of the proposed individual. The proposed substitute should have the qualifications and experience determined by DFATD for the position.
- 4.4.3 Unless otherwise agreed to in writing by DFATD, the Consultant must pay for the cost of replacement.

4.5 Harassment in the workplace

4.5.1 The Consultant must respect and ensure that all members of its Personnel and/ or its Contractor(s) and the Local Support Staff respect, in relation to persons working for DFATD, the Treasury Board *Policy on Harassment Prevention and Resolution* as well as the standards of non-discrimination set out in *Canadian Charter of Rights and Freedoms* when rendering any part of the Services.

4.6 Improper conduct or abandonment of position

- 4.6.1 During the period of the Contract, the Consultant must refrain from any action which might be prejudicial to the friendly relations between Canada and the Recipient Country, and must not participate directly, or indirectly, in any political activity whatsoever in the Recipient Country. The Consultant must maintain the standards of non-discrimination described in GC 3.1.2 (a) and GC 4.5.1 during this Contract whether the work is performed in Canada, in the Recipient Country or in any other location. The Consultant must ensure that its Personnel, Local Support Staff and Contractor(s) are also bound by these provisions.
- 4.6.2 The Consultant must inform all members of its Personnel, Local Support Staff and Contractor(s) assigned to the project that any instance of improper conduct, gross negligence or abandonment of a position before completion of the project will constitute sufficient grounds for immediate dismissal. In such an event, payment of the Fees and all other payments will cease as of the date of this dismissal, and no payments will be made by DFATD for homeward travel or removal expenses unless otherwise agreed to in writing by the Technical Authority.
- 4.6.3 The Consultant will be advised in writing of any complaint related to harassment or discrimination and will have the right to respond in writing. Upon receipt of the consultant's response, the Contracting Authority will, at its entire discretion, determine if the complaint is founded and decide on any action to be taken. This may result in Suspension of Services in accordance with GC 2.7 or Termination due to default of Consultant in accordance with GC 2.8.

5. OBLIGATIONS OF DFATD

5.1 Method of Payment

5.1.1 In consideration of the Services performed by the Consultant under this Contract, DFATD will pay the Consultant in accordance with the provisions set forth in the GC 6.

6. PAYMENTS TO THE CONSULTANT

6.1 Contract Amount and Limitation of Expenditure

- 6.1.1 Subject to the application of the other terms and conditions specified in this Contract, DFATD will pay the Consultant up to the maximum amount specified in the SC.
- 6.1.2 No increase in the Contract amount resulting from any changes, modifications or interpretations of the Terms of Reference, will be authorized or paid to the Consultant unless such changes, modifications or interpretations have been approved, in writing, by the Contracting Authority and incorporated by way of an amendment into the Contract. The Consultant must not perform any Services which would cause DFATD's liability to exceed the Contract amount stipulated in the GC 6.1.1.
- 6.1.3 In accordance with section 40 of the Canadian *Financial Administration Act* (R.S., c. F-11, s. 40), payment under the Contract is subject to there being an appropriation for the particular service for the fiscal year in which any commitment hereunder would come in course of payment.
- 6.1.4 The Consultant must promptly notify the Technical Authority in writing as to the adequacy of the amount mentioned in the GC 6.1.1 when:
 - (a) it is 75 percent committed; or
 - (b) 4 months prior to the Contract expiry date; or
 - (c) if the Consultant considers that the funds provided are inadequate for the completion of the project;

whichever comes first.

At the same time, the Consultant must provide DFATD with an estimate of that portion of the Services remaining to be done and of the expenditures still to be incurred.

6.1.5 The giving of any notification by the Consultant pursuant to GC 6.1.4 will not increase DFATD's liability over the contract amount.

Taxes

6.1.6 Applicable Taxes

Federal government departments and agencies are required to pay Applicable Taxes. The Applicable Taxes is not included in the maximum Contract amount specified in the GC 6.1.1. The estimated amount of Applicable Taxes is specified in the SC. Applicable Taxes will be paid by DFATD as provided in GC 6.1.9. It is the sole responsibility of the Consultant to charge Applicable Taxes at the correct rate in accordance with applicable legislation. The Consultant agrees to remit to appropriate tax authorities any amounts of Applicable Taxes paid or due.

- 6.1.7 The Consultant is not entitled to use Canada's exemptions from any tax, such as provincial sales taxes, unless otherwise specified by law. The Consultant must pay applicable provincial sales taxes, ancillary taxes, and any commodity tax, on taxable goods or services used or consumed in the performance of the Contract (in accordance with applicable legislation, including for material incorporated into real property.
- 6.1.8 Applicable Taxes included in the cost of Services:

Notwithstanding any other terms and conditions of the Contract, the Consultant acknowledges that the Fees, prices and costs specified in the Contract:

- a) take into account the Applicable Taxes, municipal taxes and provincial sales tax, if any, that the Consultant must pay on the goods and services that the Consultant procures to provide the Services stipulated in this Contract, less the Applicable Taxes and provincial sales tax credits and rebates to which the Consultant is entitled:
- b) do not take into account the Applicable Taxes that DFATD will remit to the Consultant and that the Consultant must collect from DFATD pursuant to the *Excise Tax Act* (R.S.C., 1985, c. E-15), as prescribed in the GC 6.1.6 and specified in accordance with the terms and conditions stipulated below.
- 6.1.9 For the purposes of applying the GC 6.1.6, the amount of Applicable Taxes, if any, must be indicated separately on requisitions for payment, financial reports or other documents of a similar nature that the Consultant submits to DFATD. All items that are zero-rated, exempt or to which these Applicable Taxes do not apply, must be identified as such on all invoices.

6.1.10 Tax Withholding

Pursuant to the *Income Tax Act*, (R.S.C., 1985, c. 1 (5th Supp.)) and the *Income Tax Regulations* (C.R.C., c. 945), DFATD must withhold 15 percent of the amount to be paid to the Consultant in respect of services provided in Canada if the Consultant is a non-resident unless the Consultant obtains a valid waiver. The amount withheld will be held on account for the Consultant in respect to any tax liability which may be owed to Canada.

6.2 Basis of Payment

- 6.2.1 Subject to the contract amount specified in the GC 6.1.1 and in accordance with Annex A, Basis of Payment, DFATD will pay to the Consultant
 - (a) Fees of the Personnel as set forth in the GC 6.2.2 through 6.2.4;
 - (b) Travel Per Diem Costs for Personnel on Travel Status related to surveys as set forth in the GC 6.2.5; and
 - (c) Reimbursable Expenses at cost without mark-up as set forth in the GC 6.2.6.
- 6.2.2 Payment for the Personnel must be determined on the basis of time actually worked by such Personnel in the performance of Services after the date determined in accordance with the GC 2.1 at the Fees referred to in Annex A, Basis of Payment. A detailed basis of payment is provided in Annex A.
- 6.2.3 The Fees referred to under the GC 6.2.2 above will include, for the Personnel based in the Consultant's country or in the Personnel's home country or on Travel Status in the Recipient Country, the Fees for the portion of time directly related to the performance of the Services inclusive of all mark-ups, including paid and time-off benefits, overhead and profit, and are limited to a number of hours per Day specified in the SC in the Consultant's country up to a 5 Days per week and 6 Days per week in the Recipient Country, unless previously authorized in writing by DFATD.
- 6.2.4 The Fees stated in the GC 6.2.3 may be charged to DFATD while the individual is on Travel Status. The number of person-days allowed will be determined and approved by DFATD on the basis of the points of origin and destination.
- 6.2.5 The all-inclusive Travel Per Diem rates may be charged to DFATD while the individual member of Personnel is on Travel Status related to surveys. The fixed rates include transportation, meals, accommodations and other travel related costs.

The Travel Per Diem rate applies to each of the following categories of Personnel:

- (a) Members of Personnel, other than the Pollsters, on Travel Status supporting the implementation of surveys; and
- (b) Pollsters on Travel Status conducting surveys.

The Travel Per Diem rates must not exceed the limits in the National Joint Council Travel Directive (the "Directive") and the Special Travel Authorities Directive (the "Special Directive"), which take precedence over the Directive. The Directive and the Special Directive serve as a ceiling for unit prices of certain travel costs and are available respectively on the National Joint Council Internet site at http://www.njc-cnm.gc.ca/directive/travel-voyage/index-eng.php and http://www.tbs-sct.gc.ca. Only the Travel and Living Expenses provisions of the Directive referring to "travellers" rather than to "employees" are applicable.

- 6.2.6 The expenses actually and reasonably incurred by the Consultant in the performance of the Services, which are not considered to be Fees, overhead/indirect costs, Travel Per Diem costs and that are specified in the Special Conditions (SC) of Contract and required to carry out the project.
- 6.2.7 Fees and Travel Per Diem rates are fixed on an annual basis (i.e. Year 1, Year 2, Year°3, etc.).

6.3 Currency of Payment

6.3.1 Payments by DFATD to the Consultant will be made in Canadian dollars (CAD).

6.4 Performance Guarantee

- 6.4.1 To guarantee the Consultant's performance, ten (10) percent of the total Fees will be subject to a holdback.
- 6.4.2 This holdback may be released as specified in the SC.

Holdback

6.5 Mode of Billing and Payment

Billings and payments in respect of the Services will be made as follows:

- 6.5.1 Subject to the GC 6.5.2 through 6.5.7, DFATD will pay the Consultant, not more often than once per month, the Fees, Travel Per Diem costs and Reimbursable Expenses outlined in the GC 6.2 paid by the Consultant during the previous month.
- 6.5.2 No payments will be made to the Consultant until DFATD receives properly completed documentation specified in the SC.
- 6.5.3 All invoices, statements, payment requests and other similar documents submitted by the Consultant must indicate the codes specified in the SC and must be sent to DFATD at the address set out in the SC.
- 6.5.4 Within 15 Days of the receipt of the documentation required under the GC 6.5.2, DFATD will notify the Consultant, in writing, when any or a combination of the following situations occur:
 - (a) there are any errors or omissions in the documentation;
 - (b) the Services rendered by the Consultant are not satisfactory or are not in conformity with the Contract; or
 - (c) the amount claimed by the Consultant appears to exceed the actual value of the Services performed.
- 6.5.5 Any Fees, Travel Per Diem costs or Reimbursable Expenses paid by the Consultant which are the subject of the notification in the GC 6.5.4 will be excluded for the purposes of payment under the GC 6.5.1 until the Fees, Travel Per Diem costs or Reimbursable Expenses have been accepted by DFATD.

- 6.5.6 Subject to the GC 6.5.4, DFATD will pay the Consultant within 30 Days after the receipt of the documentation required under the GC 6.5.2.
- 6.5.7 With the exception of the final payment under the GC 6.6, payments do not constitute acceptance of the Services nor relieve the Consultant of any obligations under the Contract. DFATD will have the right to reject any Services that are not in accordance with the requirements of the Contract and require correction or replacement of such Services at the Consultant's expense.

6.6 Final Payment

6.6.1 When it has been established to DFATD's satisfaction that the Consultant has performed, furnished or delivered all Services required under the Contract, and upon receipt of the certificate stating that all the Consultant's financial obligations to the Personnel, Local Support Staff or Contractor(s) have been fully discharged, DFATD will release the holdback and pay the balance due against the Contract.

6.7 Right of Set-Off

6.7.1 Without restricting any right of set-off given or implied by law or by any provision of the Contract or any other agreement between DFATD and the Consultant, DFATD may set off against any amount payable to the Consultant by DFATD under the Contract, or under any other contract. DFATD may, when making a payment pursuant to the Contract, deduct from the amount payable to the Consultant any such amount payable to DFATD by the Consultant, which, by virtue of the right of set-off, may be retained by DFATD.

6.8 Interest on Overdue Accounts

6.8.1 In this GC:

- (a) "amount due and payable" means an amount payable by DFATD to the Consultant in accordance with the GC 6.2 of the Contract;
- (b) "overdue amount" means an amount due and payable which has not been paid within 30 Days following the date upon which the invoice and statement documentation specified in the GC 6.5.2 has been received by DFATD;
- (c) "date of payment" means the date of the negotiable instrument drawn by the Receiver General for Canada and given for payment of an amount due and payable;
- (d) "bank rate" means the average daily Bank of Canada rate for the month preceding the current month of the payment date; and
- (e) "due date" means 30 Days after receipt of the invoice and statement documentation specified in the GC 6.5.2.
- 6.8.2 DFATD will pay at the Consultant's request, simple interest at the bank rate plus 3 percent on any amount overdue.
- 6.8.3 Interest will not be payable on holdbacks.
- 6.8.4 Interest will only be paid when DFATD is responsible for the delay in paying the Consultant.

6.9 Debts left in the Recipient Country

6.9.1 If the Consultant, and/or a member of its Personnel and/ or a Contractor(s) leave the Recipient Country without discharging a debt legally contracted there, DFATD may, after giving written notice to the Consultant and conferring with the Consultant in this matter, apply any money payable to the Consultant under the Contract toward the liquidation of the debt in question.

7. COMPLAINT MECHANISM AND SETTLEMENT OF DISPUTES

7.1 Alternate dispute resolution

- 7.1.1 The Parties agree to make every reasonable effort, in good faith, to settle amicably all disputes or claims relating to the Contract, through negotiations between the Parties' representatives authorized to settle (for DFATD, the Technical and Contracting Authorities). If an agreement is not reached, the Internal Review Mechanism (IRM) is available to facilitate dispute resolution. The Consultant may submit its complaint using the IRM Enquiry Form. In the event that no settlement is reached through this process, each party hereby:
 - a) Consents to fully participate in and bear the cost of any dispute resolution process proposed by the Procurement Ombudsman appointed pursuant to Subsection 22.1 (1) of the *Department of Public Works and Government Services Act* to resolve a dispute between the parties respecting the interpretation or application of a term or conditions in this contract; and
 - b) Agrees that this provision shall, for purposes of Section 23 of the *Procurement Ombudsman Regulations*, constitute such party's agreement to participate in and bear the cost of such process.
 - The Office of the Procurement Ombudsman may be contacted by telephone at 1-866-734-5169 or by e-mail at boa.opo@boa.opo.gc.ca.

7.2 Complaint Mechanism for Contract Administration

7.2.1

The parties understand that the Procurement Ombudsman appointed pursuant to Subsection 22.1(1) of the *Department of Public Works and Government Services Act* will review a complaint filed by the Consultant respecting administration of this contract if the requirements of Subsection 22.2(1) of the *Department of Public Works and Government Services Act* and Sections 15 and 16 of the *Procurement Ombudsman Regulations* have been met, and the interpretation and application of the terms and conditions and the scope of the work of this contract are not in dispute. The Office of the Procurement Ombudsman may be contacted by telephone at 1-866-734-5169 or by e-mail at boa.opo@boa.opo.gc.ca.

$\ \, \textbf{II. Special Conditions (SC) of Contract} \\$

Number of GC	Amendments of, and Supplements to, the General Conditions of the Contract
Definitions	Contracting Authority
(e), (z) and 1.9	The Contracting Authority for this Contract is: «Name of the delegated signing authority as per DFATD Delegation Instrument » <title> Department of Foreign Affairs, Trade and Development Email:</th></tr><tr><th></th><th colspan=3>Technical Authority</th></tr><tr><th></th><th>The Technical Authority for this Contract is: «Name of the Project Manager» « Title» Department of Foreign Affairs, Trade and Development Email:</th></tr><tr><th>Definitions (u)</th><th>Recipient Country is Colombia.</th></tr><tr><th>1.3.1</th><th>The law governing the Contract is the law applicable in the province or territory of [insert province or territory].</th></tr><tr><th>1.6.1</th><th>The addresses are:</th></tr><tr><th></th><th>DFATD:
TBC</th></tr><tr><th></th><th>Attention: [insert name of the contracting authority - Organization Symbol] Facsimile:</th></tr><tr><th></th><th>Attention: [insert name of the technical authority - Organization Symbol] Facsimile:</th></tr><tr><th></th><td>Consultant (all Members of a consortium should be listed here):</td></tr><tr><th></th><th>Attention: Facsimile:</th></tr><tr><th>1.8</th><th>The Member in charge is [insert name of member]</th></tr><tr><th>2.1.1 and 2.2.1</th><th>The period of the Contract is from the effective date of the Contract to <i>[insert date]</i> inclusive.</th></tr><tr><th>2.4.2</th><th>The Consultant must address the requested modifications to DFATD's satisfaction within 10 Days.</th></tr></tbody></table></title>

Commercial General Liability Insurance for not less than \$2,000,000 Canadian dollars per accident or occurrence and in the annual aggregate inclusive of defence costs.

The insurance will include the following:

- (a) Canada as an additional insured, as represented by the Department of Foreign Affairs, Trade and Development;
- (b) Bodily Injury and Property Damage to Third Parties;
- (c) Product Liability and Completed Operations;
- (d) Violation of Privacy, Libel and Slander, False Arrest, Detention or Imprisonment and Defamation of Character;
- (e) Cross Liability and Separation of Insured;
- (f) Employees and, if applicable, Volunteers as Additional Insured;
- (g) Employer's Liability;
- (h) Broad Form Property Damage;
- (i) Non-Owned Automobile Liability; and
- (j) 30 Days written notice of policy cancellation.
- 2. Errors and Omissions Liability Insurance

If the Consultant is a licensed professional, he will carry an errors and omissions liability insurance for not less than \$1,000,000 Canadian dollars per loss and in the annual aggregate, inclusive of defence costs.

The insurance will include the following:

- (a) If the policy is written on a claims-made basis, coverage will be in place for a period of at least 12 months after the completion or termination of the Contract; and
- (b) 30 Days written notice of cancellation.
- 3. Workers' Compensation Insurance for all Personnel in accordance with the statutory requirements of the Territory, Province, State of domicile or employment, having such jurisdiction. If the Consultant is assessed any additional levy, extra assessment or super-assessment by a Worker's Compensation Board or such other authority, howsoever caused, the Consultant will indemnify and hold harmless DFATD for any such liability. The Consultant will ensure that all of its Personnel performing the work on this Contract will have the same level of Workers' Compensation Insurance throughout the Consultant's performance of the Contract.

The insurance will include the following:

- (a) Canada as additional insured as represented by the Department of Foreign Affairs, Trade and Development, to the extent permitted by law;
- (b) Cross Liability and separation of insured, to the extent permitted by law;
- (c) Waiver of Subrogation Rights in favor of DFATD, to the extent permitted by law; and
- (d) 30 Days written notice of cancellation.

3.4.1 Security Requirement: N/A

3.4.2	(a) It is recommended that the Consultant subscribe to a security service in order to receive daily security related information.
	(b) DFATD will (to the extent possible) provide information regarding security to the Consultant and may facilitate the provision of additional security briefings.
3.4.3 (b)	It is the sole responsibility of the Consultant to conduct a security assessment and take any and all necessary measures to ensure its own security and the security of its Personnel. The Consultant will develop, adapt and implement a security plan, which must be based on international best practices in this area and be approved by a security expert, taking the following into consideration:
	 i. Security related issues and challenges in Afghanistan in general, and within the Project area; ii. Local customs, laws and regulations; iii. Restrictions and protocols for movement in the Project area, where
	applicable; iv. Security equipment and equipment-related protocols (vehicles, communications, personal protective equipment, etc.), as required; v. Security and Personnel safety protocols (guards, office, staff housing, the Project area, etc.); vi. Evacuation, including emergency medical evacuation, procedures; vii. Abduction/Missing person protocol(s); and viii. Processes for security awareness updates, as required.
3.12	The Public Recognition clause is applicable to this Contract: YES NO_✓
4.2.1 and 6.2.3	Number of hours in a Day is 7.5 hours.
6.1.1	The maximum Contract amount in Canadian dollars is: [insert amount], Applicable Taxes extra.
6.1.6	The estimated amount of Applicable Taxes is: [insert amount]
6.2.6	The following expenses will also be considered Reimbursable Expenses under the Contract:
	(a) Translation and interpreters costs directly related to the project;
	(b) project-related printing and copying costs (including printing extra copies of documents and microcopying).
	(c) expenses related to the Women Focus Group meetings to perform surveys with women beneficiaries and non-beneficiaries of the 'Agroemprende Cacao' Project. Such expenses include supplies, space and equipment rental, and local transportation, meals and accommodations for participants (women beneficiaries and non-beneficiaries) in such meetings. Remuneration for participants is not an eligible expense.
6.4.2	This holdback may be released subject to the satisfactory performance of the Consultant, as determined by DFATD, on an annual basis commencing at the completion of each successive year of the Contract (i.e. the holdback for the first year may be released at the completion of the second year, the second at the completion of the third year, etc.).

6.5.2 No payment will be made to the Consultant until DFATD receives a detailed invoice, in [insert number] copies, of the Consultant's Fees for the Services rendered, Travel Per Diem costs and Reimbursable Expenses paid during the previous month supported by the following documentation properly completed: (a) Details of the time worked for each individual: the name, date, number of hours worked and description of activities undertaken for each Day. The Consultant may include this information on their invoice or submit timesheets containing all listed information. If timesheets are not submitted with the invoice, they must be kept by the Consultant and made available to DFATD upon request. (b) Details of Travel Per Diem costs including, for each traveller, the dates of travel, number of days on Travel Status related to surveys, the traveller's initial location and visited location(s), and all other information relevant to the travel. (c) Details of Reimbursable Expenses paid, including all information which supports the expenses. (d) DFATD may, at any time and at its discretion, request copies of timesheets, receipts or any other supporting documentation, or conduct an audit, or both, of any fee(s) or expense(s) claimed by the Consultant. For Travel Per Diem costs, DFATD may require a proof of travel. Where expenses are paid in foreign currency, receipts must indicate the currency. (e) if the Consultant submits an electronic invoice, DFATD will identify it as the original invoice. (f) In the event that the number of person-days worked exceeds the total authorized for the week in accordance with the GC 6.2.3, the Consultant must present a document in support of a claim for such Services which also establishes that provision of such Services had been authorized, in advance, by the DFATD Representative. 6.5.3 All payment requests, invoices and statements submitted by the Consultant must be sent to DFATD at the following address: [insert address] and must indicate the following codes: Purchase order: [insert number] WBS Element: [insert number] GL Acct/ CC/ Fund: [insert number]

Vendor: [insert number]

Project number: [insert number]

III. Annexes

Annex A: Basis of Payment Annex B: Terms of Reference

Annex C: Security Requirements Check List – Not applicable

ANNEX A – BASIS OF PAYMENT

1. PERSONNEL		FIRM ALL-INCLUSIVE DAILY FEE, \$ EFFOR (PERSON-D					SUB-TOTAL ESTIMATED COST
Personnel	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5		
Project Director							
Cacao Specialist							
Gender Specialist							
Statistician Specialist							
Pollsters							
					Sub-Total –	Personnel FEES, \$	
2. FIRM ALL-INCLUSIVE TRAVEL PER DIEM						NUMBER OF DAYS ON TRAVEL STATUS RELATED TO SURVEYS	
Personnel Categories	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5		
Personnel other than Pollsters							
Pollsters							
				Sub-	Total – Trave	l Per Diem Costs, \$	
3. REIMBURSABLE EXPEN							
3.1 Translation and interpreters	costs						
3.2 Reproduction costs							
3.3 Expenses related to Women	Focus Group M	eetings					
				Sub-T	otal – Reimbi	ırsable Expenses, \$	
			Cor	ntract Amoun	t Excluding	Applicable Taxes \$	

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ANNEX B-TERMS OF REFERENCE (TOR)

(TBD)

ANNEX C – Security Requirements Check List (SRCL)

Not applicable

This Contract has been executed on behalf of the Consultant and on behalf of DFATD by their duly authorized officers.

For and on behalf of each of the Members of the Consultant

[name of Member]

[Authorized representative] Date [Month Day, Year]

[Authorized representative] Date [Month Day, Year]

For and on behalf of [name of Consultant]

[Authorized representative] Date [Month Day, Year]

For and on behalf of DFATD

Date [Month Day, Year]

[Authorized representative]