



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

There are security requirements associated with this requirement.

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Informatics Professional Services Division / Division
des services professionnels en informatique
Les Terrasses de la Chaudière
10, rue Wellington, 4ième
étage/Floor
Gatineau
Québec
K1A 0S5

Title - Sujet TBIPS-Cyber Protection Services	
Solicitation No. - N° de l'invitation G9292-203481/A	Amendment No. - N° modif. 003
Client Reference No. - N° de référence du client ESDC PReq 100013481	Date 2020-06-29
GETS Reference No. - N° de référence de SEAG PW-\$\$ZM-380-38031	
File No. - N° de dossier 380zm.G9292-203481	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-08-06	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Cook, Gail	Buyer Id - Id de l'acheteur 380zm
Telephone No. - N° de téléphone (613) 858-9369 ()	FAX No. - N° de FAX (819) 956-2675
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: EMPLOYMENT AND SOCIAL DEVELOPMENT CANADA	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

AMENDMENT NO. 003

This amendment is raised to revise the RFP and to answer Bidders' questions.

RFP REVISIONS:

1. At Attachment 4.1 of the RFP, Mandatory Corporate Technical Criteria, Cyber Protection Services, MTC1:

Delete: In its entirety.

Insert:

Corporate – Mandatory Technical Criteria - Cyber Protection Services		
MTC#	Mandatory Technical Criteria (MTC)	Bidder's Response (Reference to Substantiating Materials included in Bid)
MTC1	<p>Bidder's Corporate Cyber Protection Services Experience:</p> <p>Using one IM/IT contract which provided Cyber Protection Services for clients as described in Annex A Statement of Work (SOW) of this requirement, the Bidder must demonstrate experience for the reference contract as follows:</p> <ul style="list-style-type: none">(a) Must have been active within the last 5 years as of the bid solicitation publication date;(b) Must be for organizations with 1000+ employees;(c) Must have completed at least 1 year of work;(d) Must have been for a minimum contract value of \$5 Million (amendments and applicable taxes included); and(e) Must have invoiced for at least 5 resources providing services for resource categories that are the same or similar as the resource categories listed in the Statement of Work in this requirement, each for a minimum of 3 months within the last 5 years as of the bid solicitation publication date. A resource cannot be named more than once for the same resource category.(f) The 5 resources must be from a minimum of four different resource categories that are the same or similar as the resource categories listed in the Statement of Work of this requirement. The Bidder must demonstrate similar resource categories by mapping at least 70% of the SOW tasks of this requirement to	

Corporate – Mandatory Technical Criteria - Cyber Protection Services		
MTC#	Mandatory Technical Criteria (MTC)	Bidder's Response (Reference to Substantiating Materials included in Bid)
	<p>the tasks of the resource category identified in the reference contract. In the event that 70% of the tasks results in a decimal (for example 4.8 tasks), the number of tasks would be rounded down (i.e. 4 tasks would be accepted as being equivalent). . For same resource categories, Canada will automatically consider referenced resource categories, procured through the TBIPS contracting vehicle, to be 70% aligned with the SOW tasks of this requirement.</p> <p>Form 1 found at the end of Attachment 4.1 is provided to assist Bidders in structuring the required information for mapping tasks for similar resource categories</p> <p>If the Bidder's reference contract does not have a Statement of Work with a list of detailed tasks, the Bidder must provide a list of tasks performed under the reference contract that can be confirmed and validated by the Client Reference for the reference contract. The list of tasks provided by the Bidder must clearly demonstrate that they are the same or similar to the tasks listed in the SOW of this requirement.</p> <p>The Bidder must provide the following information for the reference contract:</p> <ul style="list-style-type: none">(a) The name of the organization the contract was with;(b) The Client Reference contact information;(c) The Contract number;(d) The value of the Contract (amendments and applicable taxes included);(e) The Contract start and end dates;(f) Must have completed at least 1 year of work;(g) A list of the resources provided under the contract with the following information:<ul style="list-style-type: none">(i) the resource's name;(ii) the resource category;(iii) the start and end dates for services provided (must be a minimum of 3 months);	

Corporate – Mandatory Technical Criteria - Cyber Protection Services		
MTC#	Mandatory Technical Criteria (MTC)	Bidder's Response (Reference to Substantiating Materials included in Bid)
	<p>(iv) a brief description of the services performed by the resource; and</p> <p>(v) for similar resource categories, mapping to at least 70% of the SOW tasks of this requirement to the tasks for the resource category identified in the reference contract.</p> <p>The reference contract must have been contracted with the Bidder submitting a bid for this requirement. "Bidder" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors. The Government of Canada is not considered a single client. An individual department, agency or Crown Corporation is considered a single client.</p>	

2. At Attachment 4.2 of the RFP, Point-Rated Corporate Technical Evaluation Criteria, Cyber Protection Services, RTC1:

Delete: In its entirety.

Insert:

Corporate – Rated Technical Criteria – Cyber Protection Services			
RTC#	Rated Evaluation Criteria (RTC)	Point Rating	Bidder's Response (Reference to Substantiating Materials included in Bid)
RTC1	<p>Bidder's Corporate Experience Providing Additional Cyber Protection Resources:</p> <p>In order to obtain the points allotted, using IM/IT contracts which provided Cyber Protection Services for clients as described in Annex A Statement of Work (SOW) of this requirement, the Bidder must demonstrate the number of resources provided within the last 5 years as of the bid solicitation publication date for each resource category.</p>	<p>Information Technology Security Methodology, Policy and Procedures Analyst</p> <p>1 resource = 1 point 2 resources = 2 points 3 resources = 3 points 4 resources = 4 points 5 resources = 5 points</p>	

Corporate – Rated Technical Criteria – Cyber Protection Services			
RTC#	Rated Evaluation Criteria (RTC)	Point Rating	Bidder's Response (Reference to Substantiating Materials included in Bid)
	<p>To demonstrate similar resource categories, the Bidder must map at least 70% of the SOW tasks of this requirement to the tasks of the resource category identified in the reference contract. In the event that 70% of the tasks results in a decimal (for example 4.8 tasks), the number of tasks would be rounded down (i.e. 4 tasks would be accepted as being equivalent). For same resource categories, Canada will automatically consider referenced resource categories, procured through the TBIPS contracting vehicle, to be 70% aligned with the SOW tasks of this requirement.</p> <p>Form 2 found at the end of Attachment 4.2 is provided to assist Bidders in structuring the required information for mapping tasks for similar resource categories.</p> <p>If the Bidder's reference contract does not have a Statement of Work with a list of detailed tasks, the Bidder must provide a list of tasks performed under the reference contract that can be confirmed and validated by the Client Reference for the reference contract. The list of tasks provided by the Bidder must clearly demonstrate that they are the same or similar to the tasks listed in the SOW of this requirement.</p> <p>The Bidder must provide the following information for the reference contract:</p> <ul style="list-style-type: none"> (a) The name of the organization the contract was with; (b) The Client Reference contact information; (c) The Contract number; (d) The Contract start and end dates; (e) A list of the resources provided 	<p>Information Technology Security TRA and CAA</p> <p>1 resource = 1 point 2 resources = 2 points 3 resources = 3 points 4 resources = 4 points 5 resources = 5 points</p> <p>Information Technology Security Product Evaluation Specialist</p> <p>1 resource = 1 point 2 resources = 2 points 3 resources = 3 points 4 resources = 4 points 5 resources = 5 points</p> <p>Information Technology Security Engineer</p> <p>1 resource = 1 point 2 resources = 2 points 3 resources = 3 points 4 resources = 4 points 5 resources = 5 points</p>	

Solicitation No. - N° de l'invitation
G9292-203481/A

Amd. No. - N° de la modif.
003

Buyer ID - Id de l'acheteur
380zm

Client Ref. No. - N° de réf. du client
G9292-203481

File No. - N° du dossier
380zmG9292-203481

CCC No./N° CCC - FMS No/ N° VME

Corporate – Rated Technical Criteria – Cyber Protection Services			
RTC#	Rated Evaluation Criteria (RTC)	Point Rating	Bidder's Response (Reference to Substantiating Materials included in Bid)
	<p>under the contract with the following information:</p> <ul style="list-style-type: none">(i) the resource's name;(ii) the resource category;(iii) the start and end dates for services provided the start and end dates for services provided; (must have invoiced for 3 months of consecutive work minimum);(iv) a brief description of the services performed by the resource; and(v) for similar resource categories, mapping to at least 70% of the SOW tasks of this requirement to the tasks for the resource category identified in the reference contract. <p>Resources named to meet MTC1 cannot be named again for the same resource category in RTC1. A resource cannot be named more than once for the same resource category.</p> <p>The reference contract must have been contracted with the Bidder submitting a bid for this requirement. "Bidder" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors. The Government of Canada is not considered a single client. An individual department, agency or Crown Corporation is considered a single client.</p>		
	Maximum Points Available:	20	
	Minimum Points Required:	14	

QUESTIONS AND ANSWERS:

Question 11:

Reference 1: RFP Attachment 4.1, MANDATORY CORPORATE TECHNICAL CRITERIA, MTC1 Bidder's Corporate Cyber Protection Services Experience (page 84 of 91)

In order to ensure a competitive procurement process, would the Crown please consider reducing the requirement of using two (2) separate IM/IT contracts to one (1) IM/IT contract with a minimum value of \$5 Million? Given that security contracts tend to be smaller in size, providing two (2) IM/IT contracts will limit the pool of qualified Bidders.

Answer 11

Canada will amend MTC1 to state:

"Using **one** separate IM/IT contract which provided Cyber Protection Services for clients as described in Annex A Statement of Work (SOW) of this requirement, the Bidder must demonstrate experience as follows:"

Question 12:

For RTC1, we assume that any number of IT Security contracts with different clients can be used to demonstrate the 5 resources per categories. For example, to demonstrate 5 resources for ITS Product Evaluation Specialist, a bidder can use 3 contracts with 2 resources provided under contract #1 with client A; 2 resources provided under contract #2 with client B; and 3 resources provided under contract #3 with client C. Can you please confirm our understanding?

Answer 12:

In order to obtain the points allotted in RTC1, the Bidder may use any number of IT Security contracts to demonstrate additional resources. In situations in which a proposed resource worked at the same time on more than one IT Security contract, the duration of any overlapping time period will be counted only once toward any requirements that relate to the individual's length of experience.

See RFP Revisions of Solicitation Amendment 003 for revisions to MTC1 and RTC1.

Question 13:

RTC1- to demonstrate the experience required, **can the Crown please confirm that bidders can only use the same two (2) contracts provided in MTC1?** In other words, RTC1 is used to measure experience above and beyond what is required in MTC1 using the same two (2) contracts.

Answer 13:

See Answer 12.

Question 14:

MTC1 (d)- "the Bidder must demonstrate experience for each reference contract as follows:

..."Must have been for a minimum value of \$5 Million (amendments and applicable taxes included)".
Can the Crown please confirm that 'minimum value' refers to billed value?

Simply measuring contract value only proves that a bidder won a contract, not that it placed Consultants and provided services against the contract.

Answer 14:

See Answer 1.

Question 15:

Section 4.4 'Basis of Selection' is currently selecting companies based on a weighting of 60% Technical Score, 40% Financial Score.

The Security Consulting market is one of the most competitive in all of IT. By weighing price this highly, ESDC is at risk of low-cost bids winning the RFP and being unable to deliver the required services. Given ESDC's important role in providing social services to Canadians, this is a significant risk. Many recent Tier 2 TBIPS RFP's have recognized this risk and issued RFP's with a Basis of Selection of 70% Technical, 30% Financial. Would the Crown please amend Section 4.4 'Basis of Selection' to a weighting of 70% Technical Score, 30% Financial Score?

Answer 15:

See Answer 7.

Question 16:

In Appendix C to Annex A, the first paragraph on page 63 of the RFP document says, "To facilitate resource assessment, Contractors must prepare and submit a response to a draft Task Authorization using the tables provided in this Annex." Can the Crown confirm that this would be expected post award when a TA is requested for a specific resource.

Answer 16:

Confirmed.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.