



## RETURN BIDS TO:

## RETOURNER LES SOUMISSIONS À:

Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions/Travaux  
publics et Services gouvernementaux Canada  
See herein for bid submission  
instructions/

Voir la présente pour les  
instructions sur la présentation  
d'une soumission

NA  
Ontario

## Revision to a Request for a Standing Offer

## Révision à une demande d'offre à commandes

Regional Individual Standing Offer (RISO)

Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless  
otherwise indicated, all other terms and conditions of  
the Offer remain the same.

Ce document est par la présente révisé; sauf  
indication contraire, les modalités de l'offre demeurent  
les mêmes.

### Comments - Commentaires

Address inquiries to the Contracting Authority at  
cynthia.lamorie@pwgsc-tpsgc.gc.ca

### Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

### Issuing Office - Bureau de distribution

Public Works and Government Services Canada  
Supply and Services Operation  
Petawawa Procurement  
Building S-111, Rm C-114  
101 Menin Rd. Garrison Petawawa  
Petawawa  
Ontario  
K8H 2X3

<b>Title - Sujet</b> Chemicals, Swimming Pool	
<b>Solicitation No. - N° de l'invitation</b> W6889-210096/A	<b>Date</b> 2020-07-06
<b>Client Reference No. - N° de référence du client</b> W6889-210096	<b>Amendment No. - N° modif.</b> 001
<b>File No. - N° de dossier</b> PET-0-53004 (907)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$PET-907-1633	
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale 2020-06-18	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2020-07-31</b>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Lamorie, Cindy	<b>Buyer Id - Id de l'acheteur</b> pet907
<b>Telephone No. - N° de téléphone</b> (613) 687-6655 ( )	<b>FAX No. - N° de FAX</b> (613) 687-6656
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> RPOU (ON) Det Petawawa 101 Menin Rd. Bldg S-111 PO Box 9999, Station Main Petawawa, ON K8H 2X3	
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

## AMENDMENT 001

### CHEMICALS, SWIMMING POOL

This amendment is raised to answer questions and update this Request for Standing Offer.

#### Question 1:

When bidding do we have to quote all of the chemicals?

#### Answer 1:

Yes, refer to Part 4 of the solicitation document.

**4.1.1** Any offer which fails to meet the following mandatory requirements will be deemed non-responsive and will receive no further consideration:

- a) Offers must not contain any alteration to the Pricing Basis other than the addition of the Offeror's unit prices.
- b) Pricing must be provided for all items and all pricing periods.

#### Question 2:

**Urgent Items** - There may be a requirement for urgent deliveries from time to time. Urgent items will be identified at the time of call-up and delivered within twenty-four (24) hours of the time of call-up. We will be unable to meet any delivery timeline of less than 4 days. Is this acceptable?

#### Answer 2:

Yes. DND has reconsidered the urgent timeline and will accept up to five (5) business days for urgent deliveries.

#### Question 3:

Product alternatives, would these be acceptable?

- a. SODIUM BICARBONATE (REFINED) DP/USP QUALITY MEDIUM GRANULAR GRADE – 22.7kg bag
  - i. Ours comes in a 22.7kg bag
- b. CALCIUM CHLORIDE (FLAKE) 20kg bag
  - i. No grade is listed, ours is 77% for flake and comes in a 25kg bag
- c. SODIUM SULFITE SYNTHETIC, ANHYDROUS – 22kg bag
  - i. Ours comes in a 25kg bag
- d. 36.5% Muriatic Acid, Liters
  - i. Muriatic acid is another name for hydrochloric acid
  - ii. Generally hydrochloric acid comes as a 31.45% solution
  - iii. We can supply this in cases of 4x4L jugs
- e. Sodium Hypochlorite Jugs, no volume listed
  - i. Ours is a 4L jug

#### Answer 3:

Please see revised Annex B, Basis of Payment below.

#### DELETE:

Annex B, Basis of Payment in its entirety.

#### INSERT:

Annex B, Basis of Payment

Solicitation No. - N° de l'invitation  
W6889-210096/A  
Client Ref. No. - N° de réf. du client  
W6889-210096

Amd. No. - N° de la modif.  
001  
File No. - N° du dossier  
PET-0-53004

Buyer ID - Id de l'acheteur  
PET907  
CCC No./N° CCC - FMS No./N° VME

---

## **ANNEX "B"**

### **BASIS OF PAYMENT**

#### ***Estimated Usages:***

*The estimated usages provided are for the sole purpose of establishing an evaluation tool and are based only on best estimate and in no way reflect the actual usages expected or any commitment on the part of the Crown. The quantities as stated herein reflect the expected usage for one year and are an estimate of the requirement made in good faith. The Standing Offer will be limited to the actual items ordered.*

#### ***Applicable Taxes***

*HST must not be included in the unit prices (but will be added as a separate item to any invoice issued).*

#### **Pricing:**

Prices must be quoted as per the unit of issue stated below. All prices are firm, all-inclusive, unit prices in Canadian dollars, FOB Destination, Canadian customs duties and excise taxes included, HST excluded. HST is not included in the unit prices but will be added as a separate item to any invoice issued.

**Year 1 – Date of Award to 31 August 2021**

**Year 2 – 1 September 2021 to 31 August 2022**

**Year 3 – 1 September 2022 to 31 August 2023**

Solicitation No. - N° de l'invitation  
W6889-210096/A  
Client Ref. No. - N° de réf. du client  
W6889-210096

Amd. No. - N° de la modif.  
001  
File No. - N° du dossier  
PET-0-53004

Buyer ID - Id de l'acheteur  
PET907  
CCC No./N° CCC - FMS No./N° VME

**Annex B – Basis of Payment**  
**Pricing Basis “A”**

ITEM	DESCRIPTION	ACCEPTABLE RANGE	UOI	EST USAGE	Firm Unit Price Year 1 Date of award – 31 Aug 2021	Firm Unit Price Year 2 1 Sept 2021 – 31 Aug 2022	Firm Unit Price Year 1 1 Sept 2022 – 31 Aug 2023	Volume of Product Offered (Not to be evaluated)
1.	SODIUM HYPOCHLORITE (BULK LIQUID CHLORINE), 12 % D	MIN 20L – MAX 25L PKG	Litre	8000	\$ /per litre	\$ /per litre	\$ /per litre	
2.	SODIUM BISULPHATE ACID	MIN 20KG – MAX 25KG PKG	KG	3000	\$ /per KG	\$ /per KG	\$ /per KG	
3.	SODIUM BICARBONATE (REFINED) DP/USP QUALITY MEDIUM GRANULAR GRADE	MIN 20KG – MAX 25KG PKG	KG	2000	\$ /per KG	\$ /per KG	\$ /per KG	
4.	CALCIUM CHLORIDE (FLAKE 77%)	MIN 20KG – MAX 25 KG PKG	KG	1500	\$ /per KG	\$ /per KG	\$ /per KG	
5.	SODIUM SULFITE SYNTHETIC ANHYDROUS	MIN 20 KG – MAX 25KG PKG	KG	125	\$ /per KG	\$ /per KG	\$ /per KG	
6.	HTH CHLORINE SHOCK (GRANULAR CHLORINE)	MIN 20KG – MAX 30KG PKG	KG	300	\$ /per KG	\$ /per KG	\$ /per KG	

Solicitation No. - N° de l'invitation  
W6889-210096/A  
Client Ref. No. - N° de réf. du client  
W6889-210096

Amd. No. - N° de la modif.  
001  
File No. - N° du dossier  
PET-0-53004

Buyer ID - Id de l'acheteur  
PET907  
CCC No./N° CCC - FMS No./N° VME

ITEM	DESCRIPTION	ACCEPTABLE RANGE	UOI	EST USAGE	Firm Unit Price Year 1 Date of award – 31 Aug 2021	Firm Unit Price Year 2 1 Sept 2021 – 31 Aug 2022	Firm Unit Price Year 1 1 Sept 2022 – 31 Aug 2023	Volume of Product Offered (Not to be evaluated)
7.	36.5% MURIATIC ACID SOLUTION	N/A	LITRE	40	\$ /per litre	\$ /per litre	\$ /per litre	
8.	TAYLOR TESTING REAGENTS, R-0001 to R-0012	N/A	60 ML	10	\$ /per 60 ML	\$ /per 60 ML	\$ /per 60 ML	
9.	SODIUM HYPOCHLORITE (CERTIFIED FOR DRINKING WATER) (NSF)	MIN 4L – MAX 20L PKG	Litre	200	\$ /per litre	\$ /per litre	\$ /per litre	
10.	DISTILLED WATER,	MIN 1L – MAX 3.78L	Litre	76	\$ /per litre	\$ /per litre	\$ /per litre	
11.	SILICA SAND 20/40	MIN 25 LB – MAX 50 LB PKG	Lb	250	\$ /per lb	\$ /per lb	\$ /per lb	
12.	WATER SOFTENER NUGGET	MIN 10KG – MAX 20KG PKG	KG	2400	\$ /per KG	\$ /per KG	\$ /per KG	
13.	DPD FREE CHLORINE REAGENT POWER PILLOWS 25 ML	N/A	PK/100	50	\$ /per PK/100	\$ /per PK/100	\$ /per PK/100	
14.	DPD TOTAL CHLORINE REAGENT POWER PILLOWS 25 ML	N/A	PK/100	50	\$ /per PK/100	\$ /per PK/100	\$ /per PK/100	
15.	FLOATING LIFT STATION DEGREASER	MIN 2 GAL – MAX 5 GAL	Pail	10	\$ /per Gal	\$ /per Gal	\$ /per Gal	
16.	SODIUM THIOSULFATE XIT	MIN 20KG – MAX 25 KG PKG	KG	250	\$ /per KG	\$ /per KG	\$ /per KG	
17.	HTH SUPER 3" CHLORIMATING TABLETS	MIN 20KG – MAX 25KG PKG	KG	50	\$ /per KG	\$ /per KG	\$ /per KG	

**Note to Offeror's:** To arrive at a firm unit price for each line item at award, the firm unit price for each line item for each year will be multiplied by the volume of product offered.

Solicitation No. - N° de l'invitation  
W6889-210096/A  
Client Ref. No. - N° de réf. du client  
W6889-210096

And. No. - N° de la modif.  
001  
File No. - N° du dossier  
PET-0-53004

Buyer ID - Id de l'acheteur  
PET907  
CCC No./N° CCC - FMS No./N° VME

**PRICING BASIS "B" - For items not listed above**

Description	Estimated Usage	Firm Mark-up Price (Percentage) Year 1 Date of award – 31 Aug 2021	Firm Mark-up Price (Percentage) Year 2 1 Sept 2021 – 31 Aug 2022	Firm Mark-up Price (Percentage) Year 3 1 Sept 2022 – 31 Aug 2023
Material at contractors cost plus mark-up of _____%	\$2000	%	%	%

---

**DELETE:**

**4.1 Evaluation Procedures**

**4.1.1** Any offer which fails to meet the following mandatory requirements will be deemed non-responsive and will receive no further consideration:

- a) Offers must not contain any alteration to the Pricing Basis other than the addition of the Offeror's unit prices.
- b) Pricing must be provided for all items and all pricing periods.

**4.1.2 Financial Evaluation**

**4.1.2.1 Evaluation of Price**

The price of the offer will be evaluated in Canadian dollars, Applicable Taxes excluded, FOB destination, Canadian customs duties and excise taxes included.

For Annex B, Pricing Basis A for each item the Offeror's Unit Prices will be multiplied by the corresponding estimated usage to arrive at an extended price.

For Annex B, Pricing Basis B, the estimated usage for each year must be multiplied by the percentage mark-up of price of the Offeror to arrive at an extended price.

The evaluated price of an offer is the sum of the extended prices for all years and all items.

**INSERT:**

**4.1 Evaluation Procedures**

**4.1.1** Any offer which fails to meet the following mandatory requirements will be deemed non-responsive and will receive no further consideration:

- a. Offers must not contain any alteration to the Pricing Basis other than the addition of the Offeror's unit prices.
- b. Pricing must be provided for all items and all pricing periods.
- c. Offers which contain volume of product outside of the acceptable ranges.

**4.1.2 Financial Evaluation**

**4.1.2.1 Evaluation of Price**

The price of the offer will be evaluated in Canadian dollars, Applicable Taxes excluded, FOB destination, Canadian customs duties and excise taxes included.

For Annex B, Pricing Basis A for each item the Offeror's Firm Unit Prices will be multiplied by the corresponding estimated usage to arrive at an extended price.

For Annex B, Pricing Basis B, the Estimated Usage for each year will be multiplied by the Firm Mark-up Price (Percentage) to calculate the mark-up cost of the Offeror. The mark-up cost of the Offeror will be added to the estimated usage to arrive an extended price.

The evaluated price of an offer is the sum of the extended prices for all years and all items.

**All other Terms and Conditions of this Request for Standing Offer remain unchanged.**