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Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions\Travaux  
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See herein for bid submission  
instructions/

Voir la présente pour les  
instructions sur la présentation  
d'une soumission

NA  
Alberta

**Revision to a Request for a Standing Offer**

**Révision à une demande d'offre à commandes**

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless  
otherwise indicated, all other terms and conditions of  
the Offer remain the same.

Ce document est par la présente révisé; sauf  
indication contraire, les modalités de l'offre demeurent  
les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Public Works and Government Services / Travaux  
publics et services gouvernementaux  
Canada Place/Place du Canada  
10th Floor/10e étage  
9700 Jasper Ave/9700 ave Jasper  
Edmonton  
Alberta  
T5J 4C3

<b>Title - Sujet</b> Aerospace Training	
<b>Solicitation No. - N° de l'invitation</b> W8485-205759/A	<b>Date</b> 2020-07-08
<b>Client Reference No. - N° de référence du client</b> W8485-205759	<b>Amendment No. - N° modif.</b> 003
<b>File No. - N° de dossier</b> EDM-9-42135 (607)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$EDM-607-11836	
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale 2020-05-13	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2020-07-21</b>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Jenkinson, Lorraine	<b>Buyer Id - Id de l'acheteur</b> edm607
<b>Telephone No. - N° de téléphone</b> (587) 337-2458 ( )	<b>FAX No. - N° de FAX</b> (780) 497-3510
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b>	<b>Yes - Oui</b>	<b>No - Non</b>
<b>Accusé de réception requis</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

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**TITLE: FIXED AND ROTARY WING TEST PILOTS AND ENGINEERS TRAINING (CIVIL AVIATION ORIENTED) IN SUPPORT OF DGAEPM / AETE**

This solicitation amendment is to extend the solicitation closing date and provide clarifications to the Solicitation.

1. The solicitation closing date has been extended:

FROM: 02:00 PM MDT on 2020-07-14  
TO: 02:00 PM MDT on 2020-07-21

**PART A: QUESTIONS/ANSWERS**

Q-1 In the pricing section in Annex "B"- Basis for Payment, Section 1.0 Course Fee Structure, [we] and the majority of other schools differentiate between Fixed Wing and Rotary wing in their course pricing. [Can] we [separate] the pricing table into Fixed Wing and Rotary Wing?

A-1. Yes. Annex "B"- Basis of Payment has been revised.

**PART B: REVISION TO SOLICITATION DOCUMENT**

1. On page 7 of 50 of the Solicitation,

DELETE: 4.1.2 **Financial Evaluation** in its entirety.

INSERT: 4.1.2 **Financial Evaluation**

4.1.2.1 The Offeror must complete the pricing schedule in the Basis of Payment, Annex "B" and include it in its financial offer. Canada will declare an offer non-responsive, if the Offeror fails to provide a financial offer for each period. The Offeror must quote all-inclusive fixed rates for each of the courses. The addition of any conditions or changes to the pricing schedule tables will render the financial offer non-responsive.

4.1.2.2 The financial evaluation will be conducted by calculating the Total Offer Price. The Total Offer Price is calculated by adding together the firm unit prices for each year of these items in the Basis of Payment, Annex "B":

- a) Item 1.1. Qualified Test Pilot (QTP) (Quantity 1) - Fixed Wing; and
- b) Item 1.2 Flight Test Engineer (FTE) (Quantity 1) - Fixed Wing; and
- c) Item 1.3 Qualified Test Pilot (QTP) (Quantity 1) - Rotary Wing; and
- d) Item 1.4 Flight Test Engineer (FTE) (Quantity 1) - Rotary Wing.

2. On Page 28 of 50 of the Solicitation,

DELETE: ANNEX "B" – BASIS OF PAYMENT, in its entirety.

INSERT: ANNEX "B" – BASIS OF PAYMENT (Revised 2020-07-06), herein.

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If your Bid has already been submitted, you may wish to revise it. Revisions to your bid can be submitted by ePost. Please clearly indicate the content in the subject line and/or on the cover page.

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Any revisions to your Bid must be received by the Bid Receiving Unit on or before the time and date stated on page 1 of this document. Any revisions to your Bid received after the closing date and time will be considered late and will be returned unopened.

**ANNEX "B" - BASIS OF PAYMENT**  
(Revised 2020-07-07)

- The offer is expected to provide detailed information on cost breakdown, and any possible financial options, rebates, and reductions for candidate quantity and mixture.
- Unit prices are firm for the duration of the Standing Offer.
- Goods and Services Tax is extra as applicable.

Payment will be made in accordance with the following course fee structure:

**1.0 Course Fee Structure:**

1.1 Provision of Qualified Test Pilot and/or Flight Test Engineer Aerospace Training Course(s) for both Fixed and Rotary Wing aircraft. This pricing is based upon a course duration of 51 weeks.

Item:		Firm Unit Price				
		Standing Offer Year 1	Standing Offer Year 2	Standing Offer Year 3	Option Year 1	Option Year 2
		_____ to _____	_____ to _____	_____ to _____	_____ to _____	_____ to _____
<b>1.0</b>	<b>Course Price Offer</b>					
1.1	Qualified Test Pilot (QTP) (Quantity 1) - <b>Fixed Wing</b>	\$	\$	\$	\$	\$
1.2	Flight Test Engineer (FTE) (Quantity 1) - <b>Fixed Wing</b>	\$	\$	\$	\$	\$
1.3	Qualified Test Pilot (QTP) (Quantity 1) - <b>Rotary Wing</b>	\$	\$	\$	\$	\$
1.4	Flight Test Engineer (FTE) (Quantity 1) - <b>Rotary Wing</b>	\$	\$	\$	\$	\$
<b>2.0</b>	<b>Course Options</b>					
2.1	Qualified Test Pilots (Quantity 2) - Fixed Wing	\$	\$	\$	\$	\$
2.2	Qualified Test Pilots (Quantity 2) - Rotary Wing	\$	\$	\$	\$	\$
2.3	Flight Test Engineers (Quantity 2) - Fixed Wing	\$	\$	\$	\$	\$

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2.4	Flight Test Engineers (Quantity 2) - Rotary Wing	\$	\$	\$	\$	\$
2.5	Qualified Test Pilot (Quantity 1) and Flight Test Engineer (Quantity 1) - Fixed Wing	\$	\$	\$	\$	\$
2.6	Qualified Test Pilot (Quantity 1) and Flight Test Engineer (Quantity 1) – Rotary Wing	\$	\$	\$	\$	\$
2.7	Qualified Test Pilot (Quantity 2) and Flight Test Engineer (Quantity 1) - Fixed Wing	\$	\$	\$	\$	\$
2.8	Qualified Test Pilot (Quantity 2) and Flight Test Engineer (Quantity 1) – Rotary Wing	\$	\$	\$	\$	\$
2.9	Qualified Test Pilot (Quantity 1) and Flight Test Engineer (Quantity 2) - Fixed Wing	\$	\$	\$	\$	\$
2.10	Qualified Test Pilot (Quantity 1) and Flight Test Engineer (Quantity 2) – Rotary Wing	\$	\$	\$	\$	\$

1.2 Included in the Course Fees are:

- 1.2.1. All training for the period of the course (approximately 12 months);
- 1.2.2. The travel and/or subsistence for all visits associated with the Course;
- 1.2.3. All training materials and course notes;
- 1.2.4. The use of computers.

1.3 The Course Fees do not include;

- 1.3.1. Accommodation and subsistence for the AETE student while living in (Contractor location);
- 1.3.2. The cost of any medical examinations or treatment of the AETE students;
- 1.3.3 The cost of travel of AETE students to and from the home nation to attend the training.

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## **2.0 Withdrawals**

- 2.1. If an AETE student should be withdrawn by Canada before training commences, Canada will pay to the Contractor a cancellation charge of 15% of the total Course Fee.
- 2.2. In the event that an AETE student should be withdrawn by Canada due to a demonstrable compassionate or medical issue that prohibits the AETE student from flying for a period greater than 21 days, Canada will withdraw the student from the Course by notifying the Contractor of the circumstances. Upon receipt of such notification the Contractor shall issue a Training Credit Note (TCN) to Canada for redemption against future AETE student training. The following policy will apply to the value of the TCN:
  - 2.2.1. Withdrawal during the First Term – 40% of the Course Fee;
  - 2.2.2. Withdrawal during the Second Term – 20% of the Course Fee;
  - 2.2.3. Withdrawal during the Third Term – no TCN.
- 2.3. In the event that the flying or academic performance of an AETE student is below the required standard such that the AETE student is at risk of failing to attain the graduation standard, the Contractor and Canada must agree to a remedial training package (known as the Review) of a minimum of 21 days. On completion of the Review, the Contractor and Canada will determine whether the AETE student is capable of completing the Course. In the event that the AETE student has demonstrated sufficient progress, the AETE student will continue the Course. In the event that the AETE student has failed to demonstrate sufficient progress the Contractor will propose an alternative training scheme for Canada's consideration. If the proposed alternative training scheme is satisfactory to Canada, the proposal will be implemented. If the proposal is not satisfactory to Canada, Canada will notify the Contractor of their intent to withdraw the AETE student from the Course. Upon receipt of such notification the Contractor will issue a TCN to Canada for redemption against future AETE student training. The following policy shall apply to the value of the TCN:
  - 2.3.1. during the First Term – 20% of the Course Fee;
  - 2.3.2. during the Second Term – 10% of the Course Fee;
  - 2.3.3. during the Third Term – no TCN.